

# Richard T Harrison

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2468288/publications.pdf>

Version: 2024-02-01

121  
papers

6,948  
citations

47006

47  
h-index

66911

78  
g-index

132  
all docs

132  
docs citations

132  
times ranked

3150  
citing authors

#	ARTICLE	IF	CITATIONS
1	Toward a process theory of entrepreneurial ecosystems. <i>Strategic Entrepreneurship Journal</i> , 2018, 12, 151-168.	4.4	500
2	Is it worth it? The rates of return from informal venture capital investments. <i>Journal of Business Venturing</i> , 2002, 17, 211-236.	6.3	251
3	Entrepreneurial Learning: Researching the Interface between Learning and the Entrepreneurial Context. <i>Entrepreneurship Theory and Practice</i> , 2005, 29, 351-371.	10.2	250
4	Does Gender Matter? Women Business Angels and the Supply of Entrepreneurial Finance. <i>Entrepreneurship Theory and Practice</i> , 2007, 31, 445-472.	10.2	248
5	The Philosophy and Practice of Interpretivist Research in Entrepreneurship. <i>Organizational Research Methods</i> , 2010, 13, 67-84.	9.1	210
6	Voodoo Institution or Entrepreneurial University? Spin-off Companies, the Entrepreneurial System and Regional Development in the UK. <i>Regional Studies</i> , 2010, 44, 1241-1262.	4.4	189
7	Barriers to investment in the informal venture capital sector. <i>Entrepreneurship and Regional Development</i> , 2002, 14, 271-287.	3.3	165
8	Informal venture capital: a study of the investment process, the post-investment experience and investment performance. <i>Entrepreneurship and Regional Development</i> , 1996, 8, 105-126.	3.3	162
9	Closing the regional equity capital gap: The role of informal venture capital. <i>Small Business Economics</i> , 1995, 7, 153-172.	6.7	160
10	International perspectives on the supply of informal venture capital. <i>Journal of Business Venturing</i> , 1992, 7, 459-475.	6.3	154
11	After the exit: Acquisitions, entrepreneurial recycling and regional economic development. <i>Regional Studies</i> , 2006, 40, 55-73.	4.4	154
12	Crowdfunding and the revitalisation of the early stage risk capital market: catalyst or chimera?. <i>Venture Capital</i> , 2013, 15, 283-287.	1.6	144
13	The Development of Entrepreneurial Leadership: The Role of Human, Social and Institutional Capital. <i>British Journal of Management</i> , 2013, 24, 347-366.	5.0	142
14	Financial bootstrapping and venture development in the software industry. <i>Entrepreneurship and Regional Development</i> , 2004, 16, 307-333.	3.3	135
15	The Role of Trust in the Informal Investor's Investment Decision: An Exploratory Analysis. <i>Entrepreneurship Theory and Practice</i> , 1997, 21, 63-81.	10.2	132
16	Innovation and cooperation in the small firm sector: Evidence from "Northern Britain". <i>Regional Studies</i> , 2006, 40, 289-305.	4.4	132
17	The evolution of agile manufacturing. <i>Business Process Management Journal</i> , 2003, 9, 170-189.	4.2	127
18	Venture capital market complementarities: The links between business angels and venture capital funds in the United Kingdom. <i>Venture Capital</i> , 2000, 2, 223-242.	1.6	119

#	ARTICLE	IF	CITATIONS
19	Closing the Regional Equity Gap? A Critique of the Department of Trade and Industry's Regional Venture Capital Funds Initiative. <i>Regional Studies</i> , 2003, 37, 855-868.	4.4	118
20	Why 'Business Angels' Say No: A Case Study of Opportunities Rejected by an Informal Investor Syndicate. <i>International Small Business Journal</i> , 1996, 14, 35-51.	4.8	112
21	Stories from the field: women's networking as gender capital in entrepreneurial ecosystems. <i>Small Business Economics</i> , 2019, 53, 459-474.	6.7	111
22	A process model for entrepreneurship education and development. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 1999, 5, 83-109.	3.8	102
23	Measuring business angel investment activity in the United Kingdom: a review of potential data sources. <i>Venture Capital</i> , 2008, 10, 309-330.	1.6	99
24	Identity, identity formation and identity work in entrepreneurship: conceptual developments and empirical applications. <i>Entrepreneurship and Regional Development</i> , 2016, 28, 177-190.	3.3	99
25	The Increasing Role of Small Business in the Chinese Economy. <i>Journal of Small Business Management</i> , 2003, 41, 310-316.	4.8	89
26	“Auditioning for Money” <i>Journal of Private Equity</i> , 2003, 6, 29-42.	0.3	89
27	The Size of the Informal Venture Capital Market in the United Kingdom. <i>Small Business Economics</i> , 2000, 15, 137-148.	6.7	86
28	The geography of venture capital investments in the UK. <i>Transactions of the Institute of British Geographers</i> , 2002, 27, 427-451.	2.9	84
29	Entrepreneurial Activity and the Dynamics of Technology-based Cluster Development: The Case of Ottawa. <i>Urban Studies</i> , 2004, 41, 1045-1070.	3.7	83
30	Determinants of long-distance investing by business angels in the UK. <i>Entrepreneurship and Regional Development</i> , 2010, 22, 113-137.	3.3	81
31	'Investment Readiness': A Critique of Government Proposals to Increase the Demand for Venture Capital. <i>Regional Studies</i> , 2001, 35, 663-668.	4.4	79
32	Will attracting the “creative class” boost economic growth in old industrial regions? a case study of Scotland. <i>Geografiska Annaler, Series B: Human Geography</i> , 2008, 90, 133-149.	1.4	74
33	“Enter the dragoness” firm growth, finance, guanxi, and gender in China. <i>Gender in Management</i> , 2010, 25, 137-156.	1.9	74
34	The transformation of the business angel market: empirical evidence and research implications. <i>Venture Capital</i> , 2016, 18, 321-344.	1.6	72
35	Title is missing!. <i>Small Business Economics</i> , 1997, 9, 111-123.	6.7	70
36	Does investing in technology-based firms involve higher risk? An exploratory study of the performance of technology and non-technology investments by business angels*. <i>Venture Capital</i> , 2004, 6, 313-332.	1.6	70

#	ARTICLE	IF	CITATIONS
37	Digital girl: cyberfeminism and the emancipatory potential of digital entrepreneurship in emerging economies. <i>Small Business Economics</i> , 2020, 55, 349-362.	6.7	67
38	Breaking Glass: Toward a Gendered Analysis of Entrepreneurial Leadership. <i>Journal of Small Business Management</i> , 2015, 53, 693-713.	4.8	66
39	“To boldly go where no [man] has gone before”- Institutional voids and the development of women's digital entrepreneurship. <i>Technological Forecasting and Social Change</i> , 2019, 146, 912-922.	11.6	66
40	Improving Access to Early Stage Venture Capital in Regional Economies: A New Approach to Investment Readiness. <i>Local Economy</i> , 2004, 19, 159-173.	1.4	65
41	Dynamic pricing models for used products in remanufacturing with lost-sales and uncertain quality. <i>International Journal of Production Economics</i> , 2014, 147, 678-688.	8.9	65
42	“Desperately seeking finance?” The demand for finance by women-owned and -led businesses. <i>Venture Capital</i> , 2006, 8, 159-182.	1.6	64
43	Business Angel Investment Activity in the Financial Crisis: UK Evidence and Policy Implications. <i>Environment and Planning C: Urban Analytics and City Science</i> , 2015, 33, 43-60.	1.5	64
44	Maximising the potential of university spin-outs: the development of second-order commercialisation activities. <i>R and D Management</i> , 2005, 35, 257-272.	5.3	62
45	MEANING THROUGH METAPHOR: ANALOGY AS EPISTEMOLOGY. <i>Annals of the American Association of Geographers</i> , 1981, 71, 95-107.	3.0	59
46	Heuristics, learning and the business angel investment decision-making process. <i>Entrepreneurship and Regional Development</i> , 2015, 27, 527-554.	3.3	57
47	Learning organizations: the measurement of company performance. <i>Journal of European Industrial Training</i> , 1996, 20, 31-44.	0.9	51
48	Escalators, Elevators and Travelators: The Occupational Mobility of Migrants to South-East England. <i>Journal of Ethnic and Migration Studies</i> , 2009, 35, 861-879.	2.8	49
49	Total quality management principles and practices in China. <i>International Journal of Quality and Reliability Management</i> , 2003, 20, 1026-1050.	2.0	46
50	The supply of equity finance in the UK: a strategy for closing the equity gap. <i>Entrepreneurship and Regional Development</i> , 1992, 4, 357-380.	3.3	45
51	Leadership development in SMEs: an action learning approach. <i>Action Learning: Research and Practice</i> , 2009, 6, 243-263.	0.9	45
52	Entrepreneurship and leadership: the implications for education and development. <i>Entrepreneurship and Regional Development</i> , 1994, 6, 111-125.	3.3	44
53	Business Angel Syndication and the Evolution of Risk Capital in a Small Market Economy: Evidence from Scotland. <i>Managerial and Decision Economics</i> , 2013, 34, 95-107.	2.5	44
54	Strategies for Expanding the Informal Venture Capital Market. <i>International Small Business Journal</i> , 1993, 11, 23-38.	4.8	42

#	ARTICLE	IF	CITATIONS
55	Learning and Organization in the Knowledge-Based Information Economy: Initial Findings from a Participatory Action Research Case Study. <i>British Journal of Management</i> , 2000, 11, 103-119.	5.0	40
56	Developing the Informal Venture Capital Market: A Review of the Department of Trade and Industry's Informal Investment Demonstration Projects. <i>Regional Studies</i> , 1996, 30, 765-771.	4.4	34
57	The changing nature of angel investing: some research implications. <i>Venture Capital</i> , 2019, 21, 177-194.	1.6	34
58	Financing SME growth in the UK: meeting the challenges after the global financial crisis. <i>Venture Capital</i> , 2015, 17, 1-6.	1.6	33
59	<i>Venture Capital</i> 20 years on: reflections on the evolution of a field. <i>Venture Capital</i> , 2019, 21, 1-34.	1.6	33
60	The Geography of Small Firms in the UK: Towards a Research Agenda. <i>Progress in Human Geography</i> , 1985, 9, 1-37.	5.6	31
61	Editorial: The role of the public sector in the development of a regional venture capital industry. <i>Venture Capital</i> , 2000, 2, 243-253.	1.6	31
62	Editorial - An overview of informal venture capital research. <i>Venture Capital</i> , 1999, 1, 95-100.	1.6	30
63	The early-stage risk capital market in Scotland since 2000: issues of scale, characteristics and market efficiency. <i>Venture Capital</i> , 2010, 12, 211-239.	1.6	30
64	Getting off the Escalator? A Study of Scots Out-Migration from a Global City Region. <i>Environment and Planning A</i> , 2008, 40, 2169-2185.	3.6	28
65	Introduction: Leadership in a crises-constructing world. <i>Leadership</i> , 2015, 11, 387-395.	1.8	26
66	Beyond institutional voids and the middle-income trap: The emerging business angel market in Malaysia. <i>Asia Pacific Journal of Management</i> , 2018, 35, 965-991.	4.5	25
67	The role of <i>guanxi</i> networks in the performance of women-led firms in China. <i>International Journal of Gender and Entrepreneurship</i> , 2014, 6, 68-82.	3.2	24
68	The links between organisational learning and total quality: a critical review. <i>Journal of European Industrial Training</i> , 1998, 22, 47-56.	0.9	23
69	Women's entrepreneurship as a gendered niche: the implications for regional development policy. <i>Journal of Economic Geography</i> , 2020, 20, 1041-1067.	3.0	23
70	Patient capital in entrepreneurial finance: a reassessment of the role of business angel investors. <i>Socio-Economic Review</i> , 2016, 14, 669-689.	3.0	22
71	Sampling and data collection in business angel research. <i>Venture Capital</i> , 2008, 10, 305-308.	1.6	21
72	Leadership, authority and crisis: Reflections and future directions. <i>Leadership</i> , 2015, 11, 489-499.	1.8	21

#	ARTICLE	IF	CITATIONS
73	The regional impact of the small firms loan guarantee scheme in the United Kingdom. <i>Regional Studies</i> , 1986, 20, 535-549.	4.4	20
74	Beyond profit vs. purpose: Transactional-relational practices in impact investing. <i>Journal of Business Venturing Insights</i> , 2020, 14, e00182.	3.4	20
75	Informal investment networks: a case study from the United Kingdom. <i>Entrepreneurship and Regional Development</i> , 1991, 3, 269-279.	3.3	19
76	Developments in the promotion of informal venture capital in the UK. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 1996, 2, 6-33.	3.8	19
77	A comparison of equity crowdfunding in four countries: Implications for business angels. <i>Strategic Change</i> , 2017, 26, 609-615.	4.1	18
78	A review and simulation of business angel investment returns. <i>Venture Capital</i> , 2017, 19, 285-311.	1.6	18
79	Anointed or appointed? Father's daughter succession within the family business. <i>International Small Business Journal</i> , 2021, 39, 576-600.	4.8	18
80	The Transformation of the Business Angel Market: Evidence from Scotland. <i>SSRN Electronic Journal</i> , 0, , .	0.4	18
81	The internationalisation of business angel investment activity: a review and research agenda. <i>Venture Capital</i> , 2017, 19, 119-127.	1.6	17
82	Culture, Islamic capital and the entrepreneurial behaviour of family firms in Saudi Arabia. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2021, 27, 1476-1501.	3.8	16
83	Entrepreneurship across time and space: empirical evidence from Korea. <i>Small Business Economics</i> , 2015, 44, 705-719.	6.7	14
84	Leadership, leadership development and all that jazz. <i>Leadership</i> , 2017, 13, 81-99.	1.8	14
85	The UK clearing banks and the informal venture capital market. <i>International Journal of Bank Marketing</i> , 1996, 14, 5-14.	6.4	13
86	Crossing the chasm: the role of co-investment funds in strengthening the regional business angel ecosystem. <i>Small Enterprise Research: the Journal of SEAANZ</i> , 2018, 25, 3-22.	1.9	11
87	Business angel exits: a theory of planned behaviour perspective. <i>Small Business Economics</i> , 2021, 57, 583-602.	6.7	11
88	Culture, convention, and continuity: Islam and family firm ethical behavior. <i>Business Ethics, Environment and Responsibility</i> , 2021, 30, 202-215.	2.9	11
89	THE FRONTIER: METAPHOR, MYTH, AND MODEL. <i>Professional Geographer</i> , 1980, 32, 127-132.	1.8	10
90	Assisted industry, employment stability and industrial decline: Some evidence from Northern Ireland. <i>Regional Studies</i> , 1982, 16, 267-285.	4.4	10

#	ARTICLE	IF	CITATIONS
91	Innovation and market development: the experience of small firms in a peripheral economy. <i>Omega</i> , 1987, 15, 445-454.	5.9	8
92	Small Firms Policy and the 'North-South' Divide in the United Kingdom: The Case of the Business Expansion Scheme. <i>Transactions of the Institute of British Geographers</i> , 1989, 14, 37.	2.9	8
93	Informal Venture Capital and the Financing of Small and Medium-Sized Enterprises. <i>Small Enterprise Research: the Journal of SEANZ</i> , 1994, 3, 33-56.	1.9	8
94	From laboratory to clinic: science commercialization within <scp>universityâ€œcentered</scp> entrepreneurial ecosystems. <i>R and D Management</i> , 2023, 53, 3-23.	5.3	8
95	The Nature and Extent of Innovative Activity in a Peripheral Regional Economy. <i>Regional Studies</i> , 1990, 24, 383-393.	4.4	7
96	The Dynamics of Identity, Identity Work and Identity Formation in the Family Business: Insights from Identity Process Theory and Transformative Learning. , 2019, , 673-713.		7
97	Internationalisation and localisation: Foreign venture capital investments in the United Kingdom. <i>Local Economy</i> , 2020, 35, 230-256.	1.4	7
98	The evolving field of entrepreneurial leadership: an overview. , 2018, , .		6
99	Stairway to heaven? rethinking angel investment policy and practice. <i>Journal of Business Venturing Insights</i> , 2020, 14, e00180.	3.4	6
100	Women on the edge of a breakthrough? A stereotype threat theory of womenâ€™s angel investing. <i>International Small Business Journal</i> , 2020, 38, 768-797.	4.8	5
101	Business Angel Investment as an Informal Learning Process: Does Experience Matter?. <i>British Journal of Management</i> , 2023, 34, 321-342.	5.0	5
102	Research in entrepreneurship: an introduction to the research challenges for the twenty-first century. , 2014, , .		4
103	Career Aspirations and Expectations: Does Gender Matter?. <i>Journal of Further and Higher Education</i> , 1995, 19, 58-67.	2.5	3
104	Editorial. New issues in venture capital: an introduction to the special issue. <i>Venture Capital</i> , 2004, 6, 95-103.	1.6	3
105	Venture capital investment in university spin-offs: Evidence from an emerging economy. <i>Journal of Corporate Finance</i> , 2022, 74, 102197.	5.5	3
106	NORTHERN IRELAND THE DEVELOPMENT OF A RANK-SIZE DISTRIBUTION?. <i>Tijdschrift Voor Economische En Sociale Geografie</i> , 1980, 71, 194-200.	2.1	2
107	Comment in Reply. <i>Annals of the American Association of Geographers</i> , 1982, 72, 275-277.	3.0	2
108	Editorial introduction: Managing growth â€œ the role of private equity. <i>Venture Capital</i> , 2005, 7, 205-207.	1.6	2

#	ARTICLE	IF	CITATIONS
109	A critical incident technique approach to entrepreneurship research using phenomenological explicative data collection. , 2015, , .		2
110	Business angel exits: strategies and processes. , 2015, , .		2
111	Consequences of Technological Change: the Case of the Shipbuilding Industry. , 1983, , 157-173.		2
112	The Supply of Finance of Women-led Ventures: The Northern Ireland Experience. , 2006, , .		2
113	Reflections on a phenomenological approach. Journal of Environmental Psychology, 1983, 3, 295-296.	5.1	1
114	THE LABOUR MARKET IMPACT OF INDUSTRIAL DECLINE AND RESTRUCTURING: THE EXAMPLE OF THE NORTHERN IRELAND SHIPBUILDING INDUSTRY. Tijdschrift Voor Economische En Sociale Geografie, 1985, 76, 332-344.	2.1	1
115	Inward investment and economic change: The future role of Regional Development Agencies. Local Economy, 1990, 5, 196-213.	1.4	1
116	Fighting a rearguard action? Reflections on the philosophy and practice of qualitative research in entrepreneurship. , 2014, , .		1
117	Signalling journal impact and prestige: Venture Capital: An International Journal of Entrepreneurial Finance. Venture Capital, 2017, 19, 257-262.	1.6	1
118	Power and Learning in the Dynamics of Family Business Development. International Studies in Entrepreneurship, 2012, , 133-156.	0.8	1
119	Venture Capital, Entrepreneurship and Regional Development: The Role of Informal Venture Capital. , 1998, , 153-169.		0
120	Responding to Climate Change by Developing a Low-Carbon Economy Through Innovation: An Entrepreneurial Ecosystem Perspective. , 2022, , 17-47.		0
121	â€œPennies from heavenâ€? Market failure, circuits of capital and policy support for business angels: The case of cross-border angel investment. Journal of Business Venturing Insights, 2022, 17, e00311.	3.4	0