

Marius van Dijke

List of Publications by Year in descending order

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Version: 2024-02-01

91
papers

2,749
citations

159525

30
h-index

206029

48
g-index

99
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99
docs citations

99
times ranked

2224
citing authors

#	ARTICLE	IF	CITATIONS
1	When does self-sacrificial leadership motivate prosocial behavior? It depends on followersâ€™ prevention focus.. Journal of Applied Psychology, 2009, 94, 887-899.	4.2	137
2	Ethical leadership and follower organizational deviance: The moderating role of follower moral attentiveness. Leadership Quarterly, 2015, 26, 190-203.	3.6	132
3	Leader mistreatment, employee hostility, and deviant behaviors: Integrating self-uncertainty and thwarted needs perspectives on deviance. Organizational Behavior and Human Decision Processes, 2012, 117, 24-40.	1.4	118
4	Can a leader be seen as too ethical? The curvilinear effects of ethical leadership. Leadership Quarterly, 2013, 24, 680-695.	3.6	106
5	Trust in authorities as a boundary condition to procedural fairness effects on tax compliance. Journal of Economic Psychology, 2010, 31, 80-91.	1.1	101
6	Striving for personal power as a basis for social power dynamics. European Journal of Social Psychology, 2006, 36, 537-556.	1.5	91
7	When does procedural fairness promote organizational citizenship behavior? Integrating empowering leadership types in relational justice models. Organizational Behavior and Human Decision Processes, 2012, 117, 235-248.	1.4	89
8	Factors related to misperception of physical activity in The Netherlands and implications for health promotion programmes. Health Promotion International, 2006, 21, 104-112.	0.9	81
9	The role of authority power in explaining procedural fairness effects.. Journal of Applied Psychology, 2010, 95, 488-502.	4.2	80
10	Cooperating when â€œyouâ€ and â€œIâ€ are treated fairly: The moderating role of leader prototypicality.. Journal of Applied Psychology, 2010, 95, 1121-1133.	4.2	78
11	Regulating Ethical Failures: Insights from Psychology. Journal of Business Ethics, 2010, 95, 1-6.	3.7	74
12	When are workload and workplace learning opportunities related in a curvilinear manner? The moderating role of autonomy. Journal of Vocational Behavior, 2011, 79, 470-483.	1.9	73
13	When do procedural fairness and outcome fairness interact to influence employeesâ€™ work attitudes and behaviors? The moderating effect of uncertainty.. Journal of Applied Psychology, 2010, 95, 291-304.	4.2	64
14	Fairness as Social Responsibility: A Moral Self-regulation Account of Procedural Justice Enactment. British Journal of Management, 2011, 22, S47.	3.3	64
15	The apology mismatch: Asymmetries between victim's need for apologies and perpetrator's willingness to apologize. Journal of Experimental Social Psychology, 2013, 49, 315-324.	1.3	62
16	A self-interest analysis of justice and tax compliance: How distributive justice moderates the effect of outcome favorability. Journal of Economic Psychology, 2007, 28, 704-727.	1.1	55
17	When do severe sanctions enhance compliance? The role of procedural fairness. Journal of Economic Psychology, 2011, 32, 120-130.	1.1	55
18	When do leaders sacrifice?. Leadership Quarterly, 2012, 23, 883-896.	3.6	55

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19	Ethical Leadership. <i>Journal of Personnel Psychology</i> , 2012, 11, 1-6.	1.1	54
20	Nostalgia buffers the negative impact of low procedural justice on cooperation. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 127, 15-29.	1.4	49
21	Power, justice, and trust: A moderated mediation analysis of tax compliance among Ethiopian business owners. <i>Journal of Economic Psychology</i> , 2016, 52, 24-37.	1.1	49
22	Procedural fairness and endorsement of prototypical leaders: Leader benevolence or follower control?. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 85-96.	1.3	48
23	Nostalgia promotes intrinsic motivation and effort in the presence of low interactional justice. <i>Organizational Behavior and Human Decision Processes</i> , 2019, 150, 46-61.	1.4	45
24	Coping with unmet expectations: Learning opportunities as a buffer against emotional exhaustion and turnover intentions. <i>European Journal of Work and Organizational Psychology</i> , 2012, 21, 7-27.	2.2	44
25	When Leaders Are Seen as Transformational: The Effects of Organizational Justice. <i>Journal of Applied Social Psychology</i> , 2007, 37, 1797-1816.	1.3	43
26	How leader prototypicality affects followers' status: The role of procedural fairness. <i>European Journal of Work and Organizational Psychology</i> , 2008, 17, 226-250.	2.2	43
27	Leader's procedural justice affecting identification and trust. <i>Leadership and Organization Development Journal</i> , 2006, 27, 554-565.	1.6	41
28	Why Leaders Not Always Disapprove of Unethical Follower Behavior: It Depends on the Leader's Self-Interest and Accountability. <i>Journal of Business Ethics</i> , 2010, 95, 29-41.	3.7	40
29	The trickle-down effects of perceived trustworthiness on subordinate performance.. <i>Journal of Applied Psychology</i> , 2018, 103, 1335-1357.	4.2	40
30	The egocentric nature of procedural justice: Social value orientation as moderator of reactions to decision-making procedures. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 1303-1315.	1.3	39
31	Being "in Control" May Make You Lose Control: The Role of Self-Regulation in Unethical Leadership Behavior. <i>Journal of Business Ethics</i> , 2013, 121, 1.	3.7	33
32	Out of Control!? How Loss of Self-Control Influences Prosocial Behavior: The Role of Power and Moral Values. <i>PLoS ONE</i> , 2015, 10, e0126377.	1.1	33
33	Distributive justice moderating the effects of self-sacrificial leadership. <i>Leadership and Organization Development Journal</i> , 2004, 25, 466-475.	1.6	32
34	Self-sacrificial leadership and follower self-esteem: When collective identification matters.. <i>Group Dynamics</i> , 2006, 10, 233-245.	0.7	32
35	Trust in Decision-Making Authorities Dictates the Form of the Interactive Relationship Between Outcome Fairness and Procedural Fairness. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 19-34.	1.9	32
36	Ranking low, feeling high: How hierarchical position and experienced power promote prosocial behavior in response to procedural justice.. <i>Journal of Applied Psychology</i> , 2018, 103, 164-181.	4.2	32

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37	When saying sorry may not help: Transgressor power moderates the effect of an apology on forgiveness in the workplace. <i>Human Relations</i> , 2016, 69, 1387-1418.	3.8	29
38	Fear and caring: Procedural justice, trust, and collective identification as antecedents of voluntary tax compliance. <i>Journal of Economic Psychology</i> , 2017, 62, 1-16.	1.1	28
39	Fairness Enactment as Response to Higher Level Unfairness. <i>Journal of Management</i> , 2017, 43, 319-347.	6.3	28
40	How Self-Relevant is Fair Treatment? Social Self-Esteem Moderates Interactional Justice Effects. <i>Social Justice Research</i> , 2004, 17, 407-419.	0.6	27
41	Forecasting Errors in the Averseness of Apologizing. <i>Social Justice Research</i> , 2014, 27, 322-339.	0.6	23
42	Make Me Want to Pay. A Three-Way Interaction Between Procedural Justice, Distributive Justice, and Power on Voluntary Tax Compliance. <i>Frontiers in Psychology</i> , 2019, 10, 1632.	1.1	23
43	Preferred changes in power differences: Effects of social comparison in equal and unequal power relations. <i>Journal of Experimental Social Psychology</i> , 2003, 39, 149-160.	1.3	22
44	When do leaders grant voice? How leaders' perceptions of followers' control and belongingness needs affect the enactment of fair procedures. <i>Human Relations</i> , 2013, 66, 973-992.	3.8	21
45	Prophets vs. profits: How market competition influences leaders' disciplining behavior towards ethical transgressions. <i>Leadership Quarterly</i> , 2015, 26, 1034-1050.	3.6	20
46	Dirty Hands Make Dirty Leaders?! The Effects of Touching Dirty Objects on Rewarding Unethical Subordinates as a Function of a Leader's Self-Interest. <i>Journal of Business Ethics</i> , 2013, 115, 93-100.	3.7	19
47	Using Self-Definition to Predict the Influence of Procedural Justice on Organizational-, Interpersonal-, and Job/Task-Oriented Citizenship Behavior. <i>Journal of Management</i> , 2014, 40, 731-763.	6.3	19
48	Willing and Able. <i>Journal of Management</i> , 2015, 41, 1982-2003.	6.3	16
49	Getting it done and getting it right: Leader disciplinary reactions to Followers' moral transgressions are determined by construal level mindset. <i>Leadership Quarterly</i> , 2015, 26, 878-891.	3.6	15
50	When social accounts promote acceptance of unfair ultimatum offers: The role of the victim's stress responses to uncertainty and power position. <i>Journal of Economic Psychology</i> , 2011, 32, 468-479.	1.1	14
51	Feel Good, Do-Good!? On Consistency and Compensation in Moral Self-Regulation. <i>Journal of Business Ethics</i> , 2014, 123, 71.	3.7	14
52	The Interactive Effect of a Leader's Sense of Uniqueness and Sense of Belongingness on Followers' Perceptions of Leader Authenticity. <i>Journal of Business Ethics</i> , 2020, 164, 515-533.	3.7	14
53	So Gross and Yet so Far Away. <i>Social Psychological and Personality Science</i> , 2018, 9, 689-701.	2.4	13
54	The stress-relieving benefits of positively experienced social sexual behavior in the workplace. <i>Organizational Behavior and Human Decision Processes</i> , 2020, 156, 38-52.	1.4	13

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55	Social Comparison of Power: Interpersonal Versus Intergroup Effects.. Group Dynamics, 2004, 8, 13-26.	0.7	12
56	Question order in the assessment of misperception of physical activity. International Journal of Behavioral Nutrition and Physical Activity, 2007, 4, 42.	2.0	11
57	Procedural and interpersonal fairness moderate the relationship between outcome fairness and acceptance of merit pay. European Journal of Work and Organizational Psychology, 2009, 18, 8-28.	2.2	10
58	When expressing forgiveness backfires in the workplace: victim power moderates the effect of expressing forgiveness on transgressor compliance. European Journal of Work and Organizational Psychology, 2018, 27, 70-87.	2.2	10
59	Expressing forgiveness after interpersonal mistreatment: Power and status of forgivers influence transgressors' relationship restoration efforts. Journal of Organizational Behavior, 2020, 41, 782-796.	2.9	10
60	The influence of general beliefs on the formation of justice expectations. Career Development International, 2012, 17, 67-82.	1.3	9
61	Justice in the Work Setting. , 2016, , 315-332.		9
62	Trust maintenance as a function of construal level and attributions: The case of apologies. European Journal of Social Psychology, 2018, 48, 33-46.	1.5	8
63	Procedural justice enactment as an instrument of position protection: The three-way interaction between leaders' power position stability, followers' warmth, and followers' competence. Journal of Organizational Behavior, 2021, 42, 785-799.	2.9	8
64	Factors affecting supervisors' enactment of interpersonal fairness: The interactive relationship between their managers' informational fairness and supervisors' sense of power. Journal of Organizational Behavior, 2021, 42, 800-813.	2.9	7
65	Cognitive foundations of impartial punitive decision making in organizations: Attribution and abstraction. Journal of Organizational Behavior, 2021, 42, 726-740.	2.9	7
66	Motivations Underlying Power Dynamics in Hierarchically Structured Groups. Small Group Research, 2007, 38, 643-669.	1.8	6
67	How power and trust explain procedural fairness effects on self-esteem. Netherlands Journal of Psychology, 2009, 65, 118-126.	0.5	6
68	The Role of Affect in the Relationship Between Distributive Justice Expectations and Applicants' Recommendation and Litigation Intentions. International Journal of Selection and Assessment, 2012, 20, 404-413.	1.7	6
69	Power and leadership. Current Opinion in Psychology, 2020, 33, 6-11.	2.5	5
70	Motivation to cooperate in Organisations: The case of prototypical leadership and procedural fairness. Psychologica Belgica, 2013, 48, 157.	1.0	5
71	The Effect of Decisional Leader Procrastination on Employee Innovation: Investigating the Moderating Role of Employees' Resistance to Change. Journal of Leadership and Organizational Studies, 2022, 29, 131-146.	2.1	5
72	In self-defense: Reappraisal buffers the negative impact of low procedural fairness on performance.. Journal of Experimental Psychology: Applied, 2020, 26, 739-754.	0.9	3

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73	On the psychology of justice as a social regulation tool. <i>Netherlands Journal of Psychology</i> , 2009, 65, 114-117.	0.5	2
74	Conducting organizational survey and experimental research online: From convenient to ambitious in study designs, recruiting, and data quality. <i>Organizational Psychology Review</i> , 2022, 12, 268-305.	3.0	2
75	When Employees Experience Low Levels of Job Autonomy, Fair Procedures Buffer Unfair Outcomes. <i>Frontiers in Psychology</i> , 0, 13, .	1.1	2
76	Acting fairly to be the boss: Procedural justice as a tool to affirm power relationships with subordinates. , 2009, , 118-132.		1
77	We canâ€™t go on together with suspicious minds: Forecasting errors in evaluating the appreciation of denials. <i>Journal of Trust Research</i> , 2020, 10, 4-22.	0.3	1
78	Call for Papers: â€œLeading With Integrity: Current Perspectives on the Psychology of Ethical Leadershipâ€• <i>Journal of Personnel Psychology</i> , 2011, 10, 48-48.	1.1	1
79	Sorry Seems to be the Hardest Word: Forecasting Errors in the averseness of an Apology. <i>Proceedings - Academy of Management</i> , 2013, 2013, 13911.	0.0	1
80	VOICES: SORRY LIMITED. <i>Business Strategy Review</i> , 2012, 23, 76-77.	0.0	0
81	Punishment, Forgiveness and Moral Identity: A Valuable Relationships Perspective. <i>Proceedings - Academy of Management</i> , 2021, 2021, 13126.	0.0	0
82	Willing and Able: Action-State Orientation Procedural Justice â€œ Cooperation Relationship. <i>Proceedings - Academy of Management</i> , 2012, 2012, 10893.	0.0	0
83	Construing Leader Punishment of Unethical Followers. <i>Proceedings - Academy of Management</i> , 2012, 2012, 11926.	0.0	0
84	The Apology Mismatch: Asymmetries Between Victimâ€™s and Perpetratorâ€™s Need for Apologies. <i>Proceedings - Academy of Management</i> , 2012, 2012, 13776.	0.0	0
85	Nostalgia as a Resource in an Unfair World. <i>Proceedings - Academy of Management</i> , 2013, 2013, 11308.	0.0	0
86	Prophets vs. Profits: How Market Competition Influences Leadersâ€™ Disciplining Behavior. <i>Proceedings - Academy of Management</i> , 2014, 2014, 15818.	0.0	0
87	Procedural Fairness Enactment as an Instrument of Leadersâ€™ Position Protection. <i>Proceedings - Academy of Management</i> , 2015, 2015, 15854.	0.0	0
88	Timeliness: How Span of Control Facilitates Timely Decision-Making. <i>Proceedings - Academy of Management</i> , 2015, 2015, 16484.	0.0	0
89	"Is Power so Bad? Power Lowers Moral Reasoning Level, but Not When Construed As Responsibility". <i>Proceedings - Academy of Management</i> , 2016, 2016, 12835.	0.0	0
90	When and Why Envious Leaders Become Laissez-faire Leaders. <i>Proceedings - Academy of Management</i> , 2017, 2017, 13261.	0.0	0

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91	Two Sides of the Same Coin: Punishment and Forgiveness in Organizational Contexts. <i>Frontiers in Psychology</i> , 0, 13, .	1.1	0