

William Von Hippel

List of Publications by Citations

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Version: 2024-04-20

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

101
papers

4,783
citations

35
h-index

68
g-index

114
ext. papers

5,458
ext. citations

3.8
avg, IF

5.77
L-index

#	Paper	IF	Citations
101	Stereotypes. <i>Annual Review of Psychology</i> , 1996 , 47, 237-71	26.1	594
100	The evolution and psychology of self-deception. <i>Behavioral and Brain Sciences</i> , 2011 , 34, 1-16; discussion 16-56	0.9	449
99	Undergraduate Student-Faculty Research Partnerships Affect Student Retention. <i>Review of Higher Education</i> , 1998 , 22, 55-72	1.8	372
98	Clinical assessment of social cognitive function in neurological disorders. <i>Nature Reviews Neurology</i> , 2016 , 12, 28-39	15	209
97	Interacting with sexist men triggers social identity threat among female engineers. <i>Journal of Personality and Social Psychology</i> , 2009 , 96, 1089-103	6.5	194
96	Mapping cognitive structures and processes through verbal content: The thought-listing technique.. <i>Journal of Consulting and Clinical Psychology</i> , 1997 , 65, 928-940	6.5	177
95	The Linguistic Intergroup Bias As an Implicit Indicator of Prejudice. <i>Journal of Experimental Social Psychology</i> , 1997 , 33, 490-509	2.6	132
94	Stereotyping Against Your Will: The Role of Inhibitory Ability in Stereotyping and Prejudice among the Elderly. <i>Personality and Social Psychology Bulletin</i> , 2000 , 26, 523-532	4.1	129
93	The Presence of an Attractive Woman Elevates Testosterone and Physical Risk Taking in Young Men. <i>Social Psychological and Personality Science</i> , 2010 , 1, 57-64	4.3	127
92	Empathy and social functioning in late adulthood. <i>Aging and Mental Health</i> , 2008 , 12, 499-503	3.5	124
91	Darwinian grandparenting: preferential investment in more certain kin. <i>Personality and Social Psychology Bulletin</i> , 2005 , 31, 63-72	4.1	101
90	Hearts and Minds: The Priority of Affective Versus Cognitive Factors in Person Perception. <i>Personality and Social Psychology Bulletin</i> , 1995 , 21, 996-1011	4.1	92
89	Perceptions of discriminatory treatment by staff as predictors of drug treatment completion: utility of a mixed methods approach. <i>Drug and Alcohol Review</i> , 2010 , 29, 491-7	3.2	86
88	Individual differences in motivated social cognition: the case of self-serving information processing. <i>Personality and Social Psychology Bulletin</i> , 2005 , 31, 1347-57	4.1	86
87	Stereotypic explanatory bias: Implicit stereotyping as a predictor of discrimination. <i>Journal of Experimental Social Psychology</i> , 2003 , 39, 75-82	2.6	82
86	Age, race, and implicit prejudice: using process dissociation to separate the underlying components. <i>Psychological Science</i> , 2009 , 20, 164-8	7.9	76
85	"That is bloody revolting!" Inhibitory control of thoughts better left unsaid. <i>Psychological Science</i> , 2005 , 16, 497-500	7.9	74

84	The role of physician and nurse attitudes in the health care of injecting drug users. <i>Substance Use and Misuse</i> , 2010 , 45, 1007-18	2.2	72
83	Implicit prejudice toward injecting drug users predicts intentions to change jobs among drug and alcohol nurses. <i>Psychological Science</i> , 2008 , 19, 7-11	7.9	69
82	On The Role Of Encoding Processes In Stereotype Maintenance. <i>Advances in Experimental Social Psychology</i> , 1995 , 27, 177-254	4.2	65
81	Coping with stereotype threat: denial as an impression management strategy. <i>Journal of Personality and Social Psychology</i> , 2005 , 89, 22-35	6.5	64
80	Sexual regret: evidence for evolved sex differences. <i>Archives of Sexual Behavior</i> , 2013 , 42, 1145-61	3.5	59
79	Prejudice among health care workers toward injecting drug users with hepatitis C: does greater contact lead to less prejudice?. <i>International Journal of Drug Policy</i> , 2007 , 18, 381-7	5.5	57
78	Inhibitory effect of schematic processing on perceptual encoding.. <i>Journal of Personality and Social Psychology</i> , 1993 , 64, 921-935	6.5	55
77	Aging, Executive Functioning, and Social Control. <i>Current Directions in Psychological Science</i> , 2007 , 16, 240-244	6.5	52
76	Glucose consumption decreases impulsive aggression in response to provocation in aggressive individuals. <i>Journal of Experimental Social Psychology</i> , 2010 , 46, 1023-1028	2.6	50
75	Stereotype Activation, Inhibition, and Aging. <i>Journal of Experimental Social Psychology</i> , 2010 , 46, 51-60	2.6	46
74	Power, testosterone, and risk-taking. <i>Journal of Behavioral Decision Making</i> , 2010 , 23, 473-482	2.4	45
73	Social inappropriateness, executive control, and aging. <i>Psychology and Aging</i> , 2009 , 24, 239-44	3.6	44
72	Aging, inhibition, and social inappropriateness. <i>Psychology and Aging</i> , 2005 , 20, 519-23	3.6	44
71	Attributional Mediation of In-Group Bias. <i>Journal of Experimental Social Psychology</i> , 2001 , 37, 267-272	2.6	44
70	Endogenous testosterone and cortisol modulate neural responses during induced anger control. <i>Social Neuroscience</i> , 2013 , 8, 165-77	2	43
69	Attention Allocation and Impression Formation. <i>Personality and Social Psychology Bulletin</i> , 1991 , 17, 548-559	4.5	39
68	A functional polymorphism of the MAOA gene is associated with neural responses to induced anger control. <i>Journal of Cognitive Neuroscience</i> , 2014 , 26, 1418-27	3.1	36
67	Using partially structured attitude measures to enhance the attitude-behavior relationship. <i>Personality and Social Psychology Bulletin</i> , 2004 , 30, 197-211	4.1	36

66	Measuring attitudes toward injecting drug users and people with hepatitis C. <i>Substance Use and Misuse</i> , 2008 , 43, 295-302	2.2	35
65	The Role of the Linguistic Intergroup Bias in Expectancy Maintenance. <i>Social Cognition</i> , 1996 , 14, 141-163.	2	33
64	The Role of Consistency in the Judgment of Stereotype-Relevant Behaviors. <i>Personality and Social Psychology Bulletin</i> , 1990 , 16, 430-448	4.1	33
63	A Preregistered Study of Competing Predictions Suggests That Men Do Overestimate Women's Sexual Intent. <i>Psychological Science</i> , 2017 , 28, 253-255	7.9	32
62	The Role of Overconfidence in Romantic Desirability and Competition. <i>Personality and Social Psychology Bulletin</i> , 2015 , 41, 1036-52	4.1	29
61	Bias and regulation of bias in intergroup interactions: Implicit attitudes toward Muslims and interaction quality. <i>Journal of Experimental Social Psychology</i> , 2009 , 45, 161-166	2.6	29
60	A Functional Polymorphism of the MAOA Gene Is Associated with Neural Responses to Induced Anger Control. <i>Journal of Cognitive Neuroscience</i> , 2014 , 26, 1418-1427	3.1	28
59	Aging and social satisfaction: offsetting positive and negative effects. <i>Psychology and Aging</i> , 2008 , 23, 435-9	3.6	27
58	Reflections on self-deception. <i>Behavioral and Brain Sciences</i> , 2011 , 34, 41-56	0.9	26
57	Good Things Come Easy: Subjective Exposure Frequency and the Faster Processing of Positive Information. <i>Social Cognition</i> , 2010 , 28, 538-555	1.2	26
56	Human facial attributes, but not perceived intelligence, are used as cues of health and resource provision potential. <i>Behavioral Ecology</i> , 2013 , 24, 779-787	2.3	24
55	Self-deception facilitates interpersonal persuasion. <i>Journal of Economic Psychology</i> , 2017 , 63, 93-101	2.5	23
54	Executive Function Deficits, Rumination and Late-Onset Depressive Symptoms in Older Adults. <i>Cognitive Therapy and Research</i> , 2008 , 32, 474-487	2.7	23
53	Psychological barriers to evolutionary psychology: Ideological bias and coalitional adaptations.. <i>Archives of Scientific Psychology</i> , 2018 , 6, 148-158	4.3	23
52	A multivariate approach to human mate preferences. <i>Evolution and Human Behavior</i> , 2014 , 35, 193-203	4	22
51	Beyond waist:hip ratio: experimental multivariate evidence that average women's torsos are most attractive. <i>Behavioral Ecology</i> , 2009 , 20, 716-721	2.3	20
50	The impact of aging on the neural networks involved in gaze and emotional processing. <i>Neurobiology of Aging</i> , 2016 , 48, 182-194	5.6	19
49	Are Age Effects in Positivity Influenced by the Valence of Distractors?. <i>PLoS ONE</i> , 2015 , 10, e0137604	3.7	18

48	Rose-colored priming effects: Life satisfaction and affective priming. <i>Journal of Positive Psychology</i> , 2006 , 1, 187-197	3.2	16
47	Personality and Perceptual Expertise: Individual Differences in Perceptual Identification. <i>Psychological Science</i> , 1994 , 5, 401-406	7.9	16
46	Aging and stereotype suppression. <i>Aging, Neuropsychology, and Cognition</i> , 2009 , 16, 22-32	2.1	15
45	The Effects of Depression on Impression Formation: The Role of Trait and Category Diagnosticity. <i>Personality and Social Psychology Bulletin</i> , 2000 , 26, 462-473	4.1	15
44	Executive functioning and gambling: performance on the trail making test is associated with gambling problems in older adult gamblers. <i>Aging, Neuropsychology, and Cognition</i> , 2009 , 16, 654-70	2.1	14
43	Age differences in neural activity during slot machine gambling: an fMRI study. <i>PLoS ONE</i> , 2012 , 7, e49787	3.7	14
42	Implicit identification with drug and alcohol use predicts retention in residential rehabilitation programs. <i>Psychology of Addictive Behaviors</i> , 2015 , 29, 136-41	3.4	13
41	Stereotype distinctiveness: How counterstereotypic behavior shapes the self-concept.. <i>Journal of Personality and Social Psychology</i> , 2001 , 81, 193-205	6.5	13
40	Do Sitting, Standing, or Treadmill Desks Impact Psychobiological Indicators of Work Productivity?. <i>Journal of Physical Activity and Health</i> , 2017 , 14, 793-796	2.5	11
39	Stimulus exposure time and perceptual memory. <i>Perception & Psychophysics</i> , 1994 , 56, 525-35		11
38	Strategically delusional. <i>Experimental Economics</i> , 2020 , 23, 604-631	2.1	11
37	Caffeine expectancies but not caffeine reduce depletion-induced aggression. <i>Psychology of Addictive Behaviors</i> , 2012 , 26, 140-4	3.4	10
36	Social behavior in mild cognitive impairment and early dementia. <i>Journal of Clinical and Experimental Neuropsychology</i> , 2012 , 34, 806-13	2.1	10
35	Sex, drugs and animal parts: will Viagra save threatened species?. <i>Environmental Conservation</i> , 2002 , 29, 277-281	3.3	10
34	Inequality rules: Resource distribution and the evolution of dominance- and prestige-based leadership. <i>Leadership Quarterly</i> , 2020 , 31, 101246	6.3	10
33	Affective forecasting bias in preschool children. <i>Journal of Experimental Child Psychology</i> , 2017 , 159, 175-184	2.3	9
32	The aging positivity effect and immune function: positivity in recall predicts higher CD4 counts and lower CD4 activation. <i>Psychology and Aging</i> , 2014 , 29, 636-641	3.6	9
31	Sensitivity to Changing Contingencies Predicts Social Success. <i>Social Psychological and Personality Science</i> , 2015 , 6, 23-30	4.3	8

30	Female Chess Players Show Typical Stereotype-Threat Effects: Commentary on Stafford (2018). <i>Psychological Science</i> , 2020 , 31, 756-759	7.9	6
29	Detecting deceptive behaviour after the fact. <i>British Journal of Social Psychology</i> , 2016 , 55, 195-205	6.8	5
28	Did humans evolve to innovate with a social rather than technical orientation?. <i>New Ideas in Psychology</i> , 2018 , 51, 34-39	2.5	5
27	Perceived inability to help is associated with client-related burnout and negative work outcomes among community mental health workers. <i>Health and Social Care in the Community</i> , 2019 , 27, 1507-1514	2.6	5
26	Exploring the relationship between implicit self-representation and drug use. <i>Addiction Research and Theory</i> , 2012 , 20, 133-137	2.6	5
25	To Stereotype or Not to Stereotype: Motivation and Stereotype Activation, Application, and Inhibition. <i>Psychological Inquiry</i> , 1999 , 10, 49-54	2	5
24	A Longitudinal Test of Three Theories of Overconfidence. <i>Social Psychological and Personality Science</i> , 2018 , 9, 353-363	4.3	4
23	Quick Thinkers Are Smooth Talkers: Mental Speed Facilitates Charisma. <i>Psychological Science</i> , 2016 , 27, 119-22	7.9	4
22	Self-Regulation and Power: How Self-Regulatory Failures Can Enhance Social Power. <i>Social and Personality Psychology Compass</i> , 2016 , 10, 41-49	3	4
21	Identification with drug use among young adults who are at risk of transitioning to more serious use. <i>Addictive Behaviors</i> , 2019 , 99, 106072	4.2	3
20	Age and the experience of strong self-conscious emotion. <i>Aging and Mental Health</i> , 2018 , 22, 497-502	3.5	3
19	Exploring the use of Viagra in place of animal and plant potency products in traditional Chinese medicine. <i>Environmental Conservation</i> , 2005 , 32, 235-238	3.3	3
18	Absolute Versus Relative Success: Why Overconfidence Creates an Inefficient Equilibrium. <i>Psychological Science</i> , 2021 , 32, 1662-1674	7.9	3
17	Goals are not selfish. <i>Behavioral and Brain Sciences</i> , 2014 , 37, 157-8	0.9	2
16	A Social Psychological Perspective. <i>Ethics and Behavior</i> , 1994 , 4, 397-399	1.4	2
15	Eliciting false insights with semantic priming.. <i>Psychonomic Bulletin and Review</i> , 2022 , 1	4.1	2
14	Social Cognitive Aging		2
13	Helping behavior is non-zero-sum: Helper and recipient autobiographical accounts of help. <i>Evolution and Human Behavior</i> , 2020 , 41, 210-217	4	2

12	The relationship between social cognitive difficulties in the acute stages of stroke and later functional outcomes. <i>Social Neuroscience</i> , 2020 , 15, 158-169	2	2
11	Ethically Questionable Research 155-156		1
10	Stereotypes 2006 ,		1
9	Evolutionary Psychology and Global Security. <i>Science and Global Security</i> , 2017 , 25, 28-41	0.1	0
8	Self-Deception. <i>Evolutionary Psychology</i> , 2015 , 149-158	0.2	0
7	Sex-Based Division of Labor Is a Form of Cooperation that Constrains both Males and Females. <i>Archives of Sexual Behavior</i> , 2021 , 1	3.5	0
6	A comprehensive assessment of poststroke social cognitive function. <i>Neuropsychology</i> , 2021 , 35, 556-563	3.8	0
5	The Couple Flourishing Measure. <i>Family Process</i> , 2021 , 60, 457-476	3.9	0
4	Sexual Selection, History, and the Evolution of Tribalism. <i>Psychological Inquiry</i> , 2020 , 31, 23-25	2	
3	Is Viagra a viable conservation tool? Response to Hoover, 2003. <i>Environmental Conservation</i> , 2004 , 31, 4-6	3.3	
2	Identity Selection and the Social Construction of Birthdays. <i>Frontiers in Psychology</i> , 2021 , 12, 693776	3.4	
1	No evidence that implicit identification with mental illness predicts recovery. <i>British Journal of Clinical Psychology</i> , 2021 , 60, 530-545	3.6	