

# Holger Patzelt

## List of Publications by Year in descending order

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Version: 2024-02-01

121  
papers

10,396  
citations

61945

43  
h-index

53190

85  
g-index

128  
all docs

128  
docs citations

128  
times ranked

8171  
citing authors

#	ARTICLE	IF	CITATIONS
1	Motivating Prosocial Venturing in Response to a Humanitarian Crisis: Building Theory From the Refugee Crisis in Germany. <i>Entrepreneurship Theory and Practice</i> , 2023, 47, 924-963.	7.1	14
2	When Do Greedy Entrepreneurs Exhibit Unethical Pro-Organizational Behavior? The Role of New Venture Team Trust. <i>Journal of Management</i> , 2023, 49, 974-1004.	6.3	9
3	Knowledge Diversity and Venture Growth: The Contingent Effects of Early Planning and Experimentation. <i>British Journal of Management</i> , 2023, 34, 343-362.	3.3	3
4	A contingency model of employees' turnover intent in young ventures. <i>Small Business Economics</i> , 2023, 60, 901-927.	4.4	2
5	A Call for Research on the Scaling of Organizations and the Scaling of Social Impact. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 255-268.	7.1	44
6	A social model of opportunity development: Building and engaging communities of inquiry. <i>Journal of Business Venturing</i> , 2022, 37, 106033.	4.0	24
7	We Cannot Direct the Wind, but We Can Adjust the Sails: Prosocial Ventures' Responses to Potential Resource Threats. <i>Organization Science</i> , 2022, 33, 1116-1141.	3.0	17
8	Pivoting Assessments in Entrepreneurial Firms.. <i>Proceedings - Academy of Management</i> , 2022, 2022, .	0.0	0
9	Understanding the Life Cycles of Entrepreneurial Teams and Their Ventures: An Agenda for Future Research. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 1119-1153.	7.1	34
10	Towards a Dynamic Model of Entrepreneurial Fatigue. <i>Proceedings - Academy of Management</i> , 2021, 2021, 11203.	0.0	0
11	How do team members' perceptions of autonomy and control impact corporate entrepreneurship projects?. <i>Proceedings - Academy of Management</i> , 2021, 2021, 15714.	0.0	0
12	Path-Dependent Collective Attention in Entrepreneurial Opportunity Emergence. <i>Proceedings - Academy of Management</i> , 2021, 2021, 12442.	0.0	0
13	Managing negative emotions from entrepreneurial project failure: When and how does supportive leadership help employees?. <i>Journal of Business Venturing</i> , 2021, 36, 106129.	4.0	23
14	Scaling New Ventures. , 2021, , 101-117.		0
15	Entrepreneurial visions in founding teams: Conceptualization, emergence, and effects on opportunity development. <i>Journal of Business Venturing</i> , 2020, 35, 105914.	4.0	34
16	Perceived project transition support and employees' assessments of entrepreneurial project performance. <i>Journal of Business Venturing</i> , 2020, 35, 105887.	4.0	5
17	Does negative feedback impact new ventures' organizational identity? The role of founding teams' human capital and feedback source. <i>Journal of Business Venturing</i> , 2020, 35, 105987.	4.0	19
18	When is Effort Contagious in New Venture Management Teams? Understanding the Contingencies of Social Motivation Theory. <i>Journal of Management Studies</i> , 2020, 57, 1556-1588.	6.0	16

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19	Organizational Ambidexterity in Family-Managed Firms: The Role of Family Involvement in Top Management. <i>Family Business Review</i> , 2020, 33, 393-423.	4.5	28
20	Building Trust in Entrepreneurial Teams: The Role of Team Narratives. <i>Proceedings - Academy of Management</i> , 2020, 2020, 14831.	0.0	0
21	Organizing for Hybridity: The Role of Self-Interest Motivations in Social Venture Creation. <i>Proceedings - Academy of Management</i> , 2020, 2020, 10237.	0.0	0
22	Founder non-international experience and venture internationalization. <i>Journal of International Entrepreneurship</i> , 2019, 17, 494-519.	1.8	10
23	Why Didn't You Tell Me? Voicing Concerns Over Objective Information About a Project's Flaws. <i>Journal of Management</i> , 2019, 45, 1087-1113.	6.3	18
24	Advances in Understanding Interpersonal Processes in Early-Stage Start-Ups. <i>Proceedings - Academy of Management</i> , 2019, 2019, 11361.	0.0	0
25	Motivation and Entrepreneurial Cognition. , 2018, , 51-103.		14
26	Entrepreneurial Identity. , 2018, , 137-200.		6
27	Entrepreneurial Cognition. , 2018, , .		56
28	Emotion and Entrepreneurial Cognition. , 2018, , 201-258.		4
29	Incentives, Resources and Combinations of Innovation Radicalness and Innovation Speed. <i>British Journal of Management</i> , 2018, 29, 691-711.	3.3	23
30	Mental Disorders in the Entrepreneurship Context: When Being Different Can Be An Advantage. <i>Academy of Management Perspectives</i> , 2018, 32, 182-206.	4.3	109
31	Impulsivity and Entrepreneurial Action. <i>Academy of Management Perspectives</i> , 2018, 32, 379-403.	4.3	56
32	Information reliability and team reflection as contingencies of the relationship between information elaboration and team decision quality. <i>Journal of Organizational Behavior</i> , 2018, 39, 1314-1329.	2.9	7
33	Prior Knowledge and Entrepreneurial Cognition. , 2018, , 7-49.		4
34	Leadership in Project Failure: Transforming Employee Negative Emotions into Performance. <i>Proceedings - Academy of Management</i> , 2018, 2018, 14071.	0.0	3
35	Attention and Entrepreneurial Cognition. , 2018, , 105-135.		3
36	New Ventures' Resilience to Adversity: Insights from Serial Attacks During the German Refugee Crisis. <i>Proceedings - Academy of Management</i> , 2018, 2018, 17346.	0.0	0

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37	Tapping the Potential of Diverse Founding Teams for Firm Growth: The Role of New Venture Activities. Proceedings - Academy of Management, 2018, 2018, 15324.	0.0	0
38	Researching the Inter-Relationship of Health and Entrepreneurship. , 2017, , 209-256.		1
39	Trailblazing in Entrepreneurship. , 2017, , .		58
40	Researching the Generation, Refinement, and Exploitation of Potential Opportunities. , 2017, , 17-62.		5
41	Researching Entrepreneurial Failures. , 2017, , 63-102.		3
42	Researching at the Intersection of Innovation, Operations Management, and Entrepreneurship. , 2017, , 103-147.		2
43	Researching Entrepreneurshipsâ€™ Role in Sustainable Development. , 2017, , 149-179.		11
44	Researching at the Intersection of Family Business and Entrepreneurship. , 2017, , 181-208.		1
45	Researching Entrepreneurial Decision Making. , 2017, , 257-285.		13
46	The Importance of Trailblazing Scholarship for Understanding Entrepreneurship. , 2017, , 1-16.		0
47	Dynamics of Co-Founder Exits in Entrepreneurial Teams. Proceedings - Academy of Management, 2017, 2017, 15970.	0.0	0
48	Entrepreneursâ€™ Assessments of Early International Entry: The Role of Foreign Social Ties, Venture Absorptive Capacity, and Generalized Trust in Others. Entrepreneurship Theory and Practice, 2016, 40, 1149-1177.	7.1	40
49	Attracting New Talent to Family Firms: Who is Attracted and under what Conditions?. Entrepreneurship Theory and Practice, 2016, 40, 963-989.	7.1	92
50	Entrepreneurship and psychological disorders: How ADHD can be productively harnessed. Journal of Business Venturing Insights, 2016, 6, 14-20.	2.0	121
51	Corporate Entrepreneurship Managersâ€™ Project Terminations: Integrating Portfolioâ€™Level, Individualâ€™Level, and Firmâ€™Level Effects. Entrepreneurship Theory and Practice, 2016, 40, 815-842.	7.1	49
52	Do We All See the Same Future? Entrepreneurial Team Membersâ€™ Visions and Opportunity Development. Proceedings - Academy of Management, 2016, 2016, 13642.	0.0	1
53	Impulsivity and Entrepreneurial Action. Proceedings - Academy of Management, 2016, 2016, 13945.	0.0	3
54	Scientists' commitment to underperforming research projects: linking past success and the social environment. R and D Management, 2015, 45, 569-588.	3.0	4

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55	The "heart" of entrepreneurship: The impact of entrepreneurial action on health and health on entrepreneurial action. <i>Journal of Business Venturing Insights</i> , 2015, 4, 22-29.	2.0	61
56	Harsh Evaluations of Entrepreneurs Who Fail: The Role of Sexual Orientation, Use of Environmentally Friendly Technologies, and Observers' Perspective Taking. <i>Journal of Management Studies</i> , 2015, 52, 253-284.	6.0	55
57	Thinking About Entrepreneurial Decision Making. <i>Journal of Management</i> , 2015, 41, 11-46.	6.3	453
58	How should we divide the pie? Equity distribution and its impact on entrepreneurial teams. <i>Journal of Business Venturing</i> , 2015, 30, 66-94.	4.0	78
59	Moving Forward from Project Failure: Negative Emotions, Affective Commitment, and Learning from the Experience. , 2014, , .		1
60	Overcoming the Walls That Constrain Us: The Role of Entrepreneurship Education Programs in Prison. <i>Academy of Management Learning and Education</i> , 2014, 13, 587-620.	1.6	47
61	How Does Project Termination Impact Project Team Members? Rapid Termination, "Creeping Death"™, and Learning from Failure. <i>Journal of Management Studies</i> , 2014, 51, 513-546.	6.0	90
62	The New Field of Sustainable Entrepreneurship: Studying Entrepreneurial Action Linking "What Is to Be Sustained" With "What Is to Be Developed", 2014, , .		4
63	"Thinking About Entrepreneurial Decision Making: Review, Integration, and Research Agenda". <i>Proceedings - Academy of Management</i> , 2014, 2014, 10205.	0.0	3
64	Thinking about Team Decisions in Entrepreneurial Tasks. <i>Proceedings - Academy of Management</i> , 2014, 2014, 11828.	0.0	1
65	Passion for Work, Nonwork-Related Excitement, and Innovation Managers'™ Decision to Exploit New Product Opportunities. , 2014, , .		0
66	Strategic Entrepreneurship at Universities: Academic Entrepreneurs'™ Assessment of Policy Programs. , 2014, , .		0
67	Cognitive Adaptability and an Entrepreneurial Task: The Role of Metacognitive Ability and Feedback. , 2014, , .		0
68	Operational Entrepreneurship: How Operations Management Research Can Advance Entrepreneurship. <i>Production and Operations Management</i> , 2013, 22, 1416-1422.	2.1	20
69	Project Failures Arising from Corporate Entrepreneurship: Impact of Multiple Project Failures on Employees' Accumulated Emotions, Learning, and Motivation. <i>Journal of Product Innovation Management</i> , 2013, 30, 880-895.	5.2	53
70	"I Care about Nature, but I Disengaging Values in Assessing Opportunities that Cause Harm. <i>Academy of Management Journal</i> , 2013, 56, 1251-1273.	4.3	215
71	Passion for Work, Nonwork-Related Excitement, and Innovation Managers'™ Decision to Exploit New Product Opportunities. <i>Journal of Product Innovation Management</i> , 2013, 30, 574-588.	5.2	44
72	Investor Reactions to New Product Development Failures. <i>Journal of Management</i> , 2013, 39, 985-1015.	6.3	27

#	ARTICLE	IF	CITATIONS
73	Building an integrative model of small business growth. , 2013, , .		3
74	Decision makers' commitment to underperforming projects: Linking success and social environment. Proceedings - Academy of Management, 2013, 2013, 12218.	0.0	0
75	"Moving on or Moving Forward from Project Failure: Rapid Termination, Creeping Death, and Learning". Proceedings - Academy of Management, 2013, 2013, 10698.	0.0	2
76	Relationship Conflict Improves Team Performance Assessment Accuracy: Evidence From a Multilevel Study. Academy of Management Learning and Education, 2012, 11, 187-206.	1.6	24
77	Biotechnology Entrepreneurship. Foundations and Trends in Entrepreneurship, 2012, 8, 63-140.	1.4	5
78	Strategic alliances and product development in high technology new firms: The moderating effect of technological capabilities. Journal of Business Venturing, 2012, 27, 217-233.	4.0	170
79	Intergenerational transmission of entrepreneurial intentions. Journal of Business Venturing, 2012, 27, 414-435.	4.0	284
80	Specific managerial human capital, firm age, and venture capital financing of biopharmaceutical ventures: A contingency approach. Journal of High Technology Management Research, 2012, 23, 112-121.	2.7	17
81	Employee commitment in the post-acquisition integration process: The effect of integration speed and leadership. Scandinavian Journal of Management, 2012, 28, 298-310.	1.0	58
82	Perceptions of Entrepreneurial Passion and Employees' Commitment to Entrepreneurial Ventures. Entrepreneurship Theory and Practice, 2012, 36, 171-192.	7.1	197
83	Cognitive Adaptability and an Entrepreneurial Task: The Role of Metacognitive Ability and Feedback. Entrepreneurship Theory and Practice, 2012, 36, 237-265.	7.1	157
84	Parental role models and the decision to become self-employed: The moderating effect of personality. Small Business Economics, 2012, 38, 121-138.	4.4	270
85	When Does Team Conflict Lead to Negative Affect? The Role of Uncertainty and Team Efficacy. Proceedings - Academy of Management, 2012, 2012, 11473.	0.0	0
86	Withdrawing a Project from the Corporate Innovation Portfolio: Person, Portfolio and Firm Level. Proceedings - Academy of Management, 2012, 2012, 14115.	0.0	0
87	Negative emotions of an entrepreneurial career: Self-employment and regulatory coping behaviors. Journal of Business Venturing, 2011, 26, 226-238.	4.0	205
88	Networks and the Decision to Persist with Underperforming R&D Projects. Journal of Product Innovation Management, 2011, 28, 801-815.	5.2	7
89	Recognizing Opportunities for Sustainable Development. Entrepreneurship Theory and Practice, 2011, 35, 631-652.	7.1	394
90	The New Field of Sustainable Entrepreneurship: Studying Entrepreneurial Action Linking "What is to be Sustained" with "What is to be Developed". Entrepreneurship Theory and Practice, 2011, 35, 137-163.	7.1	704

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91	Moving Forward from Project Failure: Negative Emotions, Affective Commitment, and Learning from the Experience. <i>Academy of Management Journal</i> , 2011, 54, 1229-1259.	4.3	307
92	CEO human capital, top management teams, and the acquisition of venture capital in new technology ventures: An empirical analysis. <i>Journal of Engineering and Technology Management - JET-M</i> , 2010, 27, 131-147.	1.4	41
93	Entrepreneurial Spirals: Deviationâ€“Amplifying Loops of an Entrepreneurial Mindset and Organizational Culture. <i>Entrepreneurship Theory and Practice</i> , 2010, 34, 59-82.	7.1	91
94	Beyond Simple Utility: Incentive Design and Tradeâ€“Offs for Corporate Employeeâ€“Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2010, 34, 105-130.	7.1	101
95	Building an integrative model of small business growth. <i>Small Business Economics</i> , 2009, 32, 351-374.	4.4	479
96	Managerial (In)attention to Competitive Threats. <i>Journal of Management Studies</i> , 2009, 46, 157-181.	6.0	70
97	Strategic Entrepreneurship at Universities: Academic Entrepreneursâ€™ Assessment of Policy Programs. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 319-340.	7.1	91
98	Measuring the values that underlie sustainable development: The development of a valid scale. <i>Journal of Economic Psychology</i> , 2009, 30, 246-256.	1.1	73
99	Upper echelons and portfolio strategies of venture capital firms. <i>Journal of Business Venturing</i> , 2009, 24, 558-572.	4.0	57
100	Portfolio Strategies of Life Science Venture Capital Firms in North America and Europe. <i>Journal of Small Business and Entrepreneurship</i> , 2009, 22, 87-100.	3.0	3
101	The Decision to Persist with Underperforming Alliances: The Role of Trust and Control. <i>Journal of Management Studies</i> , 2008, 45, 1217-1243.	6.0	110
102	Top Management Teams, Business Models, and Performance of Biotechnology Ventures: An Upper Echelon Perspective. <i>British Journal of Management</i> , 2008, 19, 205-221.	3.3	116
103	Managers' emotional displays and employees' willingness to act entrepreneurially. <i>Journal of Business Venturing</i> , 2008, 23, 221-243.	4.0	138
104	Financial slack and venture managers' decisions to seek a new alliance. <i>Journal of Business Venturing</i> , 2008, 23, 465-481.	4.0	66
105	The evolution of biotechnology in hostile financing environments. <i>Journal of Organizational Change Management</i> , 2008, 21, 773-785.	1.6	11
106	Mergers and acquisitions of German biotechnology startups. <i>International Journal of Biotechnology</i> , 2007, 9, 1.	1.2	8
107	How do venture capitalists spread risk by diversification within specialised life science portfolios?. <i>International Journal of Technology Management</i> , 2006, 34, 105.	0.2	2
108	Crisis management in entrepreneurial biotechnology companies: an explorative case study. <i>International Journal of Biotechnology</i> , 2006, 8, 244.	1.2	4

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109	Functional Dissection of Escherichia coli Trigger Factor: Unraveling the Function of Individual Domains. <i>Journal of Bacteriology</i> , 2004, 186, 3777-3784.	1.0	75
110	Trigger Factor Peptidyl-prolyl cis/trans Isomerase Activity Is Not Essential for the Folding of Cytosolic Proteins in Escherichia coli. <i>Journal of Biological Chemistry</i> , 2004, 279, 14165-14170.	1.6	94
111	Substrate recognition by the AAA+ chaperone ClpB. <i>Nature Structural and Molecular Biology</i> , 2004, 11, 607-615.	3.6	219
112	Trigger factor in complex with the ribosome forms a molecular cradle for nascent proteins. <i>Nature</i> , 2004, 431, 590-596.	13.7	347
113	Trigger Factor and DnaK possess overlapping substrate pools and binding specificities. <i>Molecular Microbiology</i> , 2003, 47, 1317-1328.	1.2	174
114	Structure-Function Analysis of HscC, the Escherichia coli Member of a Novel Subfamily of Specialized Hsp70 Chaperones. <i>Journal of Biological Chemistry</i> , 2002, 277, 41060-41069.	1.6	45
115	Three-State Equilibrium of Escherichia coli Trigger Factor. <i>Biological Chemistry</i> , 2002, 383, 1611-9.	1.2	90
116	L23 protein functions as a chaperone docking site on the ribosome. <i>Nature</i> , 2002, 419, 171-174.	13.7	309
117	Binding specificity of Escherichia coli trigger factor. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2001, 98, 14244-14249.	3.3	164
118	RI-MP2: optimized auxiliary basis sets and demonstration of efficiency. <i>Chemical Physics Letters</i> , 1998, 294, 143-152.	1.2	2,469
119	Grief over entrepreneurial failures. , 0, , 7-35.		0
120	Delaying project failure as creeping death. , 0, , 116-153.		0
121	Lean scholarship. <i>Small Business Economics</i> , 0, , .	4.4	1