## **Woochoel Shin**

## List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/2275241/publications.pdf

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1307594 1720034 8 295 7 7 citations g-index h-index papers 8 8 8 175 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	The Fateful First Consumer Review. Marketing Science, 2021, 40, 481-507.	4.1	20
2	Media Platforms' Content Provision Strategies and Sources of Profits. Marketing Science, 2021, 40, 527-547.	4.1	32
3	Multitier Store Brands and Channel Profits. Journal of Marketing Research, 2015, 52, 754-767.	4.8	40
4	Keyword Search Advertising and First-Page Bid Estimates: A Strategic Analysis. Management Science, 2015, 61, 507-519.	4.1	39
5	Keyword Search Advertising and Limited Budgets. Marketing Science, 2015, 34, 882-896.	4.1	37
6	The Company That You Keep: When to Buy a Competitor's Keyword. Marketing Science, 2014, 33, 485-508.	4.1	78
7	Competing for Low-End Markets. Marketing Science, 2011, 30, 776-788.	4.1	40
8	The Company that You Keep: When to Buy a Competitor's Keyword. SSRN Electronic Journal, 0, , .	0.4	9