

# Jonathan H W Tan

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2257388/publications.pdf>

Version: 2024-02-01

23  
papers

793  
citations

759233

12  
h-index

794594

19  
g-index

23  
all docs

23  
docs citations

23  
times ranked

573  
citing authors

#	ARTICLE	IF	CITATIONS
1	Behavioral types of the dark side: identifying heterogeneous conflict strategies. <i>Journal of the Economic Science Association</i> , 2021, 7, 49-63.	2.3	0
2	Why should majority voting be unfair?. <i>Journal of Economic Behavior and Organization</i> , 2020, 175, 281-295.	2.0	3
3	When Lone Wolf Defectors Undermine the Power of the Opt-Out Default. <i>Scientific Reports</i> , 2020, 10, 8973.	3.3	10
4	Is there a Spirit of Overseas Chinese Capitalism?. <i>Small Business Economics</i> , 2016, 47, 1095-1118.	6.7	18
5	Influence in the face of impunity. <i>Economics Letters</i> , 2016, 141, 119-121.	1.9	0
6	Religion, discrimination and trust across three cultures. <i>European Economic Review</i> , 2016, 90, 280-301.	2.3	74
7	Voluntary contributions by consent or dissent. <i>Games and Economic Behavior</i> , 2015, 92, 106-121.	0.8	8
8	Religion, ethnicity and cooperation: An experimental study. <i>Journal of Economic Psychology</i> , 2014, 45, 33-43.	2.2	62
9	On the beliefs off the path: Equilibrium refinement due to quantal response and level-k. <i>Games and Economic Behavior</i> , 2014, 86, 102-125.	0.8	10
10	Vendettas. <i>American Economic Journal: Microeconomics</i> , 2014, 6, 93-130.	1.2	34
11	Reference dependent altruism in demand bargaining. <i>Journal of Economic Behavior and Organization</i> , 2013, 92, 127-140.	2.0	11
12	Trust, inequality and the market. <i>Theory and Decision</i> , 2013, 74, 311-333.	1.0	23
13	Game Harmony. <i>American Behavioral Scientist</i> , 2011, 55, 987-1013.	3.8	7
14	Understanding perpetual R&D races. <i>Economic Theory</i> , 2010, 44, 445-467.	0.9	22
15	Indenture as a Self-Enforced Contract Device: An Experimental Test. <i>Southern Economic Journal</i> , 2009, 75, 857-872.	2.1	1
16	Religion and trust: An experimental study. <i>Journal of Economic Psychology</i> , 2008, 29, 832-848.	2.2	265
17	Team competition and the public goods game. <i>Economics Letters</i> , 2007, 96, 133-139.	1.9	100
18	Perceived harmony, similarity and cooperation in 2 $\times$ 2 games: An experimental study. <i>Journal of Economic Psychology</i> , 2007, 28, 365-386.	2.2	15

#	ARTICLE	IF	CITATIONS
19	Information acquisition in the ultimatum game: An experimental study. <i>Experimental Economics</i> , 2007, 10, 391-409.	2.1	17
20	Religion and social preferences: An experimental study. <i>Economics Letters</i> , 2006, 90, 60-67.	1.9	88
21	On the Relative Strengths of Altruism and Fairness. <i>Theory and Decision</i> , 2006, 60, 35-67.	1.0	16
22	Which is the More Predictable Gender? Public Good Contribution and Personality. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	8
23	Indenture as a Self-Enforced Contract Device: An Experimental Test. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1