Jonathan H W Tan

List of Publications by Year in descending order

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759233 794594 23 793 12 19 h-index citations g-index papers 23 23 23 573 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Religion and trust: An experimental study. Journal of Economic Psychology, 2008, 29, 832-848.	2.2	265
2	Team competition and the public goods game. Economics Letters, 2007, 96, 133-139.	1.9	100
3	Religion and social preferences: An experimental study. Economics Letters, 2006, 90, 60-67.	1.9	88
4	Religion, discrimination and trust across three cultures. European Economic Review, 2016, 90, 280-301.	2.3	74
5	Religion, ethnicity and cooperation: An experimental study. Journal of Economic Psychology, 2014, 45, 33-43.	2.2	62
6	Vendettas. American Economic Journal: Microeconomics, 2014, 6, 93-130.	1.2	34
7	Trust, inequality and the market. Theory and Decision, 2013, 74, 311-333.	1.0	23
8	Understanding perpetual R&D races. Economic Theory, 2010, 44, 445-467.	0.9	22
9	Is there a Spirit of Overseas Chinese Capitalism?. Small Business Economics, 2016, 47, 1095-1118.	6.7	18
10	Information acquisition in the ultimatum game: An experimental study. Experimental Economics, 2007, 10, 391-409.	2.1	17
11	On the Relative Strengths of Altruism and Fairness. Theory and Decision, 2006, 60, 35-67.	1.0	16
12	Perceived harmony, similarity and cooperation in 2×2 games: An experimental study. Journal of Economic Psychology, 2007, 28, 365-386.	2.2	15
13	Reference dependent altruism in demand bargaining. Journal of Economic Behavior and Organization, 2013, 92, 127-140.	2.0	11
14	On the beliefs off the path: Equilibrium refinement due to quantal response and level-k. Games and Economic Behavior, 2014, 86, 102-125.	0.8	10
15	When Lone Wolf Defectors Undermine the Power of the Opt-Out Default. Scientific Reports, 2020, 10, 8973.	3.3	10
16	Which is the More Predictable Gender? Public Good Contribution and Personality. SSRN Electronic Journal, 2005, , .	0.4	8
17	Voluntary contributions by consent or dissent. Games and Economic Behavior, 2015, 92, 106-121.	0.8	8
18	Game Harmony. American Behavioral Scientist, 2011, 55, 987-1013.	3.8	7

#	Article	IF	CITATIONS
19	Why should majority voting be unfair?. Journal of Economic Behavior and Organization, 2020, 175, 281-295.	2.0	3
20	Indenture as a Self-Enforced Contract Device: An Experimental Test. SSRN Electronic Journal, 0, , .	0.4	1
21	Indenture as a Selfâ€Enforced Contract Device: An Experimental Test. Southern Economic Journal, 2009, 75, 857-872.	2.1	1
22	Influence in the face of impunity. Economics Letters, 2016, 141, 119-121.	1.9	0
23	Behavioral types of the dark side: identifying heterogeneous conflict strategies. Journal of the Economic Science Association, 2021, 7, 49-63.	2.3	0