

Juan A Sanchis Llopis

List of Publications by Year in descending order

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46
papers

1,285
citations

394421

19
h-index

395702

33
g-index

47
all docs

47
docs citations

47
times ranked

975
citing authors

#	ARTICLE	IF	CITATIONS
1	The Determinants of Survival of Spanish Manufacturing Firms. <i>Review of Industrial Organization</i> , 2004, 25, 251-273.	0.7	173
2	Understanding Cross-Country Differences in Exporter Premia: Comparable Evidence for 14 Countries. <i>Review of World Economics</i> , 2008, 144, 596-635.	2.0	166
3	THE ROLE OF SUNK COSTS IN THE DECISION TO INVEST IN R&D [*] . <i>Journal of Industrial Economics</i> , 2009, 57, 712-735.	1.3	91
4	Innovation and business performance for Spanish SMEs: New evidence from a multi-dimensional approach. <i>International Small Business Journal</i> , 2018, 36, 911-931.	4.8	66
5	The relationship between types of innovation and SMEs TM performance: a multi-dimensional empirical assessment. <i>Eurasian Business Review</i> , 2019, 9, 115-135.	4.2	65
6	Process innovations and firm productivity growth. <i>Small Business Economics</i> , 2010, 34, 147-166.	6.7	50
7	Reconsidering learning by exporting. <i>Review of World Economics</i> , 2013, 149, 5-22.	2.0	50
8	The determinants of R&D persistence in SMEs. <i>Small Business Economics</i> , 2015, 44, 505-528.	6.7	49
9	A competing risks analysis of firms TM exit. <i>Empirical Economics</i> , 2010, 38, 281-304.	3.0	45
10	Does Firm Size Affect Self-Selection and Learning ^{by} Exporting?. <i>World Economy</i> , 2010, 33, 315-346.	2.5	41
11	Does a "survival-by-exporting" effect for SMEs exist?. <i>Empirica</i> , 2008, 35, 81-104.	1.8	36
12	Sunk Costs Hysteresis in Spanish Manufacturing Exports. <i>Review of World Economics</i> , 2008, 144, 272-294.	2.0	34
13	The Dynamic Linkages Among Exports, R&D and Productivity. <i>World Economy</i> , 2015, 38, 583-612.	2.5	34
14	Do individuals with higher cognitive ability play more strategically?. <i>Journal of Behavioral and Experimental Economics</i> , 2016, 64, 5-11.	1.2	31
15	Do process innovations boost SMEs productivity growth?. <i>Empirical Economics</i> , 2013, 44, 1373-1405.	3.0	27
16	Good times, bad times: entrepreneurship and the business cycle. <i>International Entrepreneurship and Management Journal</i> , 2015, 11, 243-251.	5.0	27
17	Persistence in exporting: Cumulative and punctuated learning effects. <i>International Business Review</i> , 2019, 28, 74-89.	4.8	25
18	Training strategic thinking: Experimental evidence. <i>Journal of Business Research</i> , 2014, 67, 785-789.	10.2	24

#	ARTICLE	IF	CITATIONS
19	Financial constraints and R&D and exporting strategies for Spanish manufacturing firms. <i>Industrial and Corporate Change</i> , 2014, 23, 1563-1594.	2.8	22
20	Product and process innovation and total factor productivity: Evidence for manufacturing in four Latin American countries. <i>Review of Development Economics</i> , 2017, 21, 1341-1363.	1.9	20
21	Self-Selection into Exports: Productivity and/or Innovation?. <i>Applied Economics Quarterly</i> , 2009, 55, 219-241.	0.1	20
22	The decision to export: a panel data analysis for Spanish manufacturing. <i>Applied Economics Letters</i> , 2004, 11, 669-673.	1.8	19
23	Does R&D protect SMEs from the hardness of the cycle? Evidence from Spanish SMEs (1990-2009). <i>International Entrepreneurship and Management Journal</i> , 2015, 11, 361-376.	5.0	16
24	Pro-competitive Price Beating Guarantees: Experimental Evidence. <i>Review of Industrial Organization</i> , 2005, 26, 115-136.	0.7	14
25	Trading activities, productivity and markups: Evidence for Spanish manufacturing. <i>World Economy</i> , 2020, 43, 644-680.	2.5	13
26	CEO gender and SMEs innovativeness: evidence for Spanish businesses. <i>International Entrepreneurship and Management Journal</i> , 2023, 19, 1017-1054.	5.0	13
27	Foreign sourcing and exporting. <i>World Economy</i> , 2020, 43, 1151-1187.	2.5	11
28	Export intensity and the productivity gains of exporting. <i>Applied Economics Letters</i> , 2013, 20, 804-808.	1.8	10
29	The effects of innovation on the decisions of exporting and/or importing in SMEs: empirical evidence in the case of Spain. <i>Small Business Economics</i> , 2020, 55, 813-829.	6.7	10
30	Sequential versus Simultaneous Schelling Models: Experimental Evidence. <i>Journal of Conflict Resolution</i> , 2011, 55, 60-84.	2.0	9
31	Does persistence in using R&D tax credits help to achieve product innovations?. <i>Technological Forecasting and Social Change</i> , 2021, 173, 121065.	11.6	9
32	Estimating the substitutability between private and public consumption: the case of Spain, 1960â€“2003. <i>Applied Economics</i> , 2005, 37, 2327-2334.	2.2	8
33	Exports of Spanish manufacturing firms and financial constraints. <i>BRQ Business Research Quarterly</i> , 2021, 24, 53-90.	3.7	8
34	Intramural and external R&D: evidence for complementarity or substitutability. <i>Economia Politica</i> , 2018, 35, 555-577.	2.2	7
35	Total factor productivity, domestic knowledge accumulation, and international knowledge spillovers in the second half of the twentieth century. <i>Ciometrica</i> , 2015, 9, 209-233.	1.8	6
36	The impact of the Great Recession on TFP convergence among EU countries. <i>Applied Economics Letters</i> , 2018, 25, 393-396.	1.8	5

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37	Aggregation biases in empirical Euler consumption equations: evidence from Spanish data. <i>Empirical Economics</i> , 2020, 58, 957-977.	3.0	5
38	The effects of export and R&D strategies on firms' markups in downturns: The Spanish case. <i>Journal of Small Business Management</i> , 2020, , 1-34.	4.8	5
39	Strategic behaviour in Schelling dynamics: Theory and experimental evidence. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 57, 134-147.	1.2	4
40	Firms' distance to the European productivity frontier. <i>Eurasian Business Review</i> , 2022, 12, 197-228.	4.2	4
41	The Export-productivity Link for Brazilian Manufacturing Firms. <i>Economics</i> , 2015, 9, .	0.6	3
42	Joint estimation of intertemporal labor and consumption decisions: evidence from Spanish households headed by working men. <i>Eurasian Economic Review</i> , 2021, 11, 611-629.	3.0	3
43	Brand price differentials in retail distribution: product quality and service quality. <i>Applied Economics</i> , 2016, 48, 5749-5760.	2.2	2
44	Firm productivity gains in a period of slow trade liberalization: evidence from Brazil. <i>Economia Politica</i> , 2021, 38, 57-87.	2.2	2
45	Manager gender, entrepreneurial orientation and SMEs export and import propensities: evidence for Spanish businesses. <i>Eurasian Business Review</i> , 2022, 12, 315-347.	4.2	2
46	Are importing and exporting complements or substitutes in an emerging economy? The case of Colombia. <i>Review of International Economics</i> , 2022, 30, 819-835.	1.3	1