

# John S Heywood

## List of Publications by Year in descending order

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141  
papers

3,391  
citations

136885

32  
h-index

197736

49  
g-index

145  
all docs

145  
docs citations

145  
times ranked

1363  
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategic delegation in an international mixed oligopoly. <i>Managerial and Decision Economics</i> , 2022, 43, 1888-1898.	1.3	3
2	Flexible work organization and employer provided training: Evidence from German linked employer-employee data. <i>Kyklos</i> , 2022, 75, 3-29.	0.7	3
3	Performance pay and alcohol use in Germany. <i>Industrial Relations</i> , 2022, 61, 353-383.	0.9	7
4	Social jobs and the returns to drinking. <i>Economics and Human Biology</i> , 2022, 46, 101149.	0.7	3
5	Does performance pay increase alcohol and drug use?. <i>Journal of Population Economics</i> , 2021, 34, 969-1002.	3.5	14
6	Unions, Worker Participation, and Worker Well-being. , 2021, , 1-26.		3
7	Spatial pricing and collusion. <i>Metroeconomica</i> , 2021, 72, 425-440.	0.5	0
8	Hierarchy and the Employer Size Effect on Wages: Evidence from Britain. <i>Economica</i> , 2021, 88, 671-696.	0.9	5
9	Partial Privatization Upstream with Spatial Price Discrimination Downstream. <i>Review of Industrial Organization</i> , 2021, 59, 57-78.	0.4	2
10	Quality, Location and Collusion under Spatial Price Discrimination. <i>B E Journal of Economic Analysis and Policy</i> , 2021, .	0.5	0
11	Ownership shares and choosing the best leader. <i>Journal of Economic Behavior and Organization</i> , 2021, 191, 482-500.	1.0	4
12	Optimal mixed ownership: A contract view. <i>Economics of Transition and Institutional Change</i> , 2020, 28, 45-68.	0.4	1
13	Profitable collusion on costs: a spatial model. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2020, 131, 267-286.	0.5	6
14	Optimal Privatization in a Vertical Chain: A Delivered Pricing Model. , 2020, , 221-247.		0
15	Does price discrimination make collusion less likely? a delivered pricing model. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2020, 131, 39-60.	0.5	4
16	Delivered pricing and endogenous delegation of contract type. <i>Australian Economic Papers</i> , 2020, 59, 232-249.	1.2	3
17	University-provided transit and crime in an urban neighborhood. <i>Annals of Regional Science</i> , 2019, 62, 467-495.	1.0	3
18	Performance pay and assortative matching. <i>Scottish Journal of Political Economy</i> , 2019, 68, 485.	1.1	1

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19	Partial acquisition with an excluded public rival. <i>International Review of Economics and Finance</i> , 2019, 59, 164-173.	2.2	3
20	How does a public innovator license a foreign rival?. <i>Australian Economic Papers</i> , 2019, 58, 78-95.	1.2	3
21	A SPATIAL MODEL OF CARTEL STABILITY: THE INFLUENCE OF PRODUCTION COST CONVEXITY. <i>Bulletin of Economic Research</i> , 2018, 70, 298-311.	0.5	6
22	DOES DELEGATION INCREASE WORKER TRAINING?. <i>Economic Inquiry</i> , 2018, 56, 1089-1115.	1.0	9
23	Does demand for product quality increase worker training?. <i>Journal of Economic Behavior and Organization</i> , 2018, 155, 159-177.	1.0	1
24	Gender Wage Gap Trends Among Information Science Workers*. <i>Social Science Quarterly</i> , 2018, 99, 1805-1820.	0.9	3
25	Do Dominant Firms Provide More Training?. <i>Journal of Economics and Management Strategy</i> , 2017, 26, 67-95.	0.4	6
26	Performance Pay and Work-Related Health Problems. <i>ILR Review</i> , 2017, 70, 670-703.	1.3	23
27	Claims of employment discrimination and worker voice. <i>Industrial Relations Journal</i> , 2017, 48, 133-153.	0.8	5
28	R&D investment under spatial price discrimination. <i>Managerial and Decision Economics</i> , 2017, 38, 1094-1104.	1.3	4
29	Performance Pay, the Gender Gap, and Specialization within Marriage. <i>Journal of Labor Research</i> , 2017, 38, 387-427.	0.5	8
30	Locus of control and performance appraisal. <i>Journal of Economic Behavior and Organization</i> , 2017, 142, 205-225.	1.0	43
31	Educational mismatch and retirement. <i>Education Economics</i> , 2017, 25, 347-365.	0.6	5
32	Informative Advertising in a Mixed Oligopoly. <i>Review of Industrial Organization</i> , 2017, 51, 103-125.	0.4	7
33	Don't Forget the Gravy! Are Bonuses Just Added on Top of Salaries?. <i>Industrial Relations</i> , 2016, 55, 490-513.	0.9	9
34	Strategic delegation under spatial price discrimination. <i>Papers in Regional Science</i> , 2016, 95, S193-S214.	1.0	8
35	How does a mixed ownership firm license a patent?. <i>Economic Modelling</i> , 2016, 59, 278-284.	1.8	15
36	Pre-emptive mergers and downstream cost asymmetry. <i>Economics Letters</i> , 2016, 147, 23-26.	0.9	2

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37	The hiring and employment of older workers in Germany: a comparative perspective. Journal for Labour Market Research, 2016, 49, 349-366.	1.1	13
38	Consistent location conjectures under spatial price discrimination. Journal of Economics/ Zeitschrift Fur Nationalokonomie, 2016, 117, 167-180.	0.5	2
39	How to license a transport innovation. Annals of Regional Science, 2015, 55, 485-500.	1.0	3
40	Performance Pay and Workplace Injury: Panel Evidence. Economica, 2015, 82, 1241-1260.	0.9	27
41	Schedule Flexibility, Family Friendly Policies and Absence. Manchester School, 2015, 83, 652-675.	0.4	9
42	Caregivers, firm policies and gender discrimination claims. Review of Economics of the Household, 2014, 12, 359-377.	2.6	11
43	Variable Pay, Industrial Relations and Foreign Ownership: Evidence from Germany. British Journal of Industrial Relations, 2014, 52, 521-552.	0.8	20
44	Spatial price discrimination and mergers with convex production costs. Letters in Spatial and Resource Sciences, 2014, 7, 1-8.	1.2	5
45	Did liberalising bar hours decrease traffic accidents?. Journal of Health Economics, 2014, 35, 189-198.	1.3	50
46	Per unit vs. ad valorem royalties under asymmetric information. International Journal of Industrial Organization, 2014, 37, 38-46.	0.6	28
47	Reciprocity and Profit Sharing: Is There an Inverse U-shaped Relationship?. Journal of Labor Research, 2014, 35, 205-225.	0.5	6
48	Sequential entry and merger in spatial price discrimination. Annals of Regional Science, 2013, 50, 841-859.	1.0	6
49	Strategic delegation in an experimental mixed duopoly. Journal of Economic Behavior and Organization, 2013, 87, 91-100.	1.0	16
50	Privatizing by merger: The case of an inefficient public leader. International Review of Economics and Finance, 2013, 27, 69-79.	2.2	26
51	Performance Pay and the White-Black Wage Gap. Journal of Labor Economics, 2012, 30, 249-290.	1.5	59
52	Scale economies, consistent conjectures and teams. Economics Letters, 2012, 117, 566-568.	0.9	5
53	Piece rates and workplace injury: Does survey evidence support Adam Smith?. Journal of Population Economics, 2012, 25, 569-590.	3.5	49
54	Part-time work and the hiring of older workers. Applied Economics, 2011, 43, 4239-4255.	1.2	13

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55	Piece rates for professors. <i>Economics Letters</i> , 2011, 113, 285-287.	0.9	22
56	Performance pay, risk attitudes and job satisfaction. <i>Labour Economics</i> , 2011, 18, 229-239.	0.9	56
57	Cross-border mergers in a mixed oligopoly. <i>Economic Modelling</i> , 2011, 28, 382-389.	1.8	11
58	Profit Sharing, Separation and Training. <i>British Journal of Industrial Relations</i> , 2011, 49, 623-642.	0.8	23
59	Patent licensing in a model of spatial price discrimination. <i>Papers in Regional Science</i> , 2011, 90, 589-603.	1.0	8
60	DOES DEFERRED COMPENSATION INCREASE WORKER EFFORT?. <i>Manchester School</i> , 2011, 79, 381-404.	0.4	5
61	Estimating the Use of Agency Workers: Can Family-Friendly Practices Reduce Their Use?. <i>Industrial Relations</i> , 2011, 50, 535-564.	0.9	12
62	Educational mismatch and the careers of scientists. <i>Education Economics</i> , 2011, 19, 253-274.	0.6	48
63	Hiring older workers and employing older workers: German evidence. <i>Journal of Population Economics</i> , 2010, 23, 595-615.	3.5	79
64	Optimal privatization in a mixed duopoly with consistent conjectures. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2010, 101, 231-246.	0.5	21
65	Immigration, Ethnic Wage Differentials and Output Pay in Canada. <i>British Journal of Industrial Relations</i> , 2010, 48, 109-130.	0.8	13
66	Profit sharing and the quality of relations with the boss. <i>Labour Economics</i> , 2010, 17, 859-867.	0.9	15
67	Work-life balance: promises made and promises kept. <i>International Journal of Human Resource Management</i> , 2010, 21, 1976-1995.	3.3	15
68	Profit Sharing, Separation and Training. <i>SSRN Electronic Journal</i> , 2009, , .	0.4	2
69	Mixed oligopoly and spatial price discrimination with foreign firms. <i>Regional Science and Urban Economics</i> , 2009, 39, 592-601.	1.4	35
70	The merger paradox in a mixed oligopoly. <i>Research in Economics</i> , 2009, 63, 1-10.	0.4	20
71	Delegation in a mixed oligopoly: the case of multiple private firms. <i>Managerial and Decision Economics</i> , 2009, 30, 71-82.	1.3	23
72	Helpless in Finance: The Cost of Helping Effort Among Bank Employees. <i>Journal of Labor Research</i> , 2009, 30, 176-195.	0.5	29

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73	PARTIAL PRIVATIZATION IN A MIXED DUOPOLY WITH AN R&D RIVALRY. <i>Bulletin of Economic Research</i> , 2009, 61, 165-178.	0.5	47
74	PRIVATISATION AND TIMING IN A MIXED OLIGOPOLY WITH BOTH FOREIGN AND DOMESTIC FIRMS*. <i>Australian Economic Papers</i> , 2009, 48, 320-332.	1.2	7
75	MIXED OLIGOPOLY, SEQUENTIAL ENTRY, AND SPATIAL PRICE DISCRIMINATION. <i>Economic Inquiry</i> , 2009, 47, 589-597.	1.0	39
76	Family-Friendly Practices and Worker Representation in Germany. <i>Industrial Relations</i> , 2009, 48, 121-145.	0.9	53
77	Profit sharing and firm size: The role of team production. <i>Journal of Economic Behavior and Organization</i> , 2009, 71, 246-258.	1.0	32
78	Does Performance Pay Increase Job Satisfaction?. <i>Economica</i> , 2008, 75, 710-728.	0.9	141
79	Teamwork, monitoring and absence. <i>Journal of Economic Behavior and Organization</i> , 2008, 68, 676-690.	1.0	40
80	Profit Sharing and the Quality of Relations with the Boss. <i>SSRN Electronic Journal</i> , 2008, , .	0.4	0
81	Leading and Merging: Convex Costs, Stackelberg, and the Merger Paradox. <i>Southern Economic Journal</i> , 2008, 74, 879-893.	1.3	27
82	The Determinants of Employee-Involvement Schemes: Private Sector Australian Evidence. <i>Economic and Industrial Democracy</i> , 2007, 28, 259-291.	1.2	19
83	The determinants of hiring older workers: UK evidence. <i>Labour Economics</i> , 2007, 14, 35-51.	0.9	92
84	STRATEGIC CONTRACTS VERSUS MULTIPLE PLANTS: LOCATION UNDER SEQUENTIAL ENTRY. <i>Manchester School</i> , 2007, 75, 237-257.	0.4	3
85	CONVEX COSTS AND THE MERGER PARADOX REVISITED. <i>Economic Inquiry</i> , 2007, 45, 342-349.	1.0	38
86	The Age of Hiring and Deferred Compensation: Evidence from Australia. <i>Economic Record</i> , 2007, 83, 174-190.	0.2	13
87	Performance Pay, Sorting and the Dimensions of Job Satisfaction. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	1
88	MIXED OLIGOPOLY IN A SINGLE INTERNATIONAL MARKET. <i>Australian Economic Papers</i> , 2006, 45, 269-280.	1.2	42
89	Output Pay and Ethnic Wage Differentials: Canadian Evidence. <i>Industrial Relations</i> , 2006, 45, 173-194.	0.9	25
90	Unionization and plant closure in Canada. <i>Canadian Journal of Economics</i> , 2006, 39, 1173-1194.	0.6	14

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91	The implicit wage costs of family friendly work practices. Oxford Economic Papers, 2006, 59, 275-300.	0.7	47
92	Performance Pay and Job Satisfaction. Journal of Industrial Relations, 2006, 48, 523-540.	1.1	83
93	Racial Earnings Differentials and Performance Pay. Journal of Human Resources, 2005, XL, 435-452.	1.9	29
94	Performance Appraisal Systems: Determinants and Change. British Journal of Industrial Relations, 2005, 43, 659-679.	0.8	131
95	Getting along with Colleagues - Does Profit Sharing Help or Hurt?*. Kyklos, 2005, 58, 557-573.	0.7	32
96	Job satisfaction and gender segregation. Oxford Economic Papers, 2005, 57, 479-496.	0.7	299
97	Does profit sharing reduce conflict with the boss? Evidence from Germany. International Economic Journal, 2005, 19, 235-250.	0.5	15
98	Job satisfaction and gender: an expanded specification from the NLSY. International Journal of Manpower, 2004, 25, 211-238.	2.5	88
99	Teams, Teamwork and Absence*. Scandinavian Journal of Economics, 2004, 106, 765-782.	0.7	70
100	Delivered Pricing and Merger with Demand Constraints. Economic Inquiry, 2004, 42, 49-59.	1.0	5
101	Mixed oligopoly, subsidization and the order of firm's moves: the relevance of privatization. Economics Letters, 2004, 83, 411-416.	0.9	70
102	Gender and Piece Rates, Commissions, and Bonuses. Industrial Relations, 2003, 42, 419-444.	0.9	32
103	New Evidence on Unions and Plant Closings: Britain in the 1990s. Southern Economic Journal, 2003, 69, 822-841.	1.3	3
104	Payment Schemes and Gender in Germany. ILR Review, 2002, 56, 44-64.	1.3	67
105	Payment Schemes and Gender in Germany. ILR Review, 2002, 56, 44.	1.3	55
106	Worker Sorting and Job Satisfaction: The Case of Union and Government Jobs. ILR Review, 2002, 55, 595.	1.3	45
107	Public Stackelberg Leadership in a Mixed Oligopoly with Foreign Firms. Australian Economic Papers, 2002, 41, 267-281.	1.2	81
108	The Gender Earnings Gap for US Physicians: Has Equality been Achieved?. Labour, 2001, 15, 371-391.	0.5	25

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109	Unionization and the Pattern of Nonunion Wages: Evidence for the UK. Oxford Bulletin of Economics and Statistics, 2001, 63, 577-598.	0.9	9
110	Spatial Price Discrimination and Merger: The N-Firm Case. Southern Economic Journal, 2001, 67, 672.	1.3	15
111	Spatial Price Discrimination and Merger: The N-Firm Case. Southern Economic Journal, 2001, 67, 672-684.	1.3	1
112	Spatial price discrimination and the merger paradox. Regional Science and Urban Economics, 2000, 30, 491-506.	1.4	36
113	The Determinants of Hiring Older Workers: Evidence from Hong Kong. ILR Review, 1999, 52, 444-459.	1.3	38
114	The Strategic Choice of Location and Transport Mode in a Successive Monopoly Model. Journal of Regional Science, 1999, 39, 525-537.	2.1	4
115	The Determinants of Hiring Older Workers: Evidence from Hong Kong. ILR Review, 1999, 52, 444.	1.3	26
116	Variable Payment Schemes and Industrial Relations: Evidence from Germany. Kyklos, 1998, 51, 237-257.	0.7	60
117	Duopoly, Delivered Pricing and Horizontal Mergers. Southern Economic Journal, 1997, 63, 585.	1.3	13
118	Piece-Rate Payment Schemes and the Employment of Women: The Case of Hong Kong. Journal of Comparative Economics, 1997, 25, 237-255.	1.2	29
119	How to tax a spatial monopolist. Journal of Public Economics, 1996, 61, 107-118.	2.2	9
120	Convex Costs and the Incentive for Vertical Control. Economic Record, 1996, 72, 130-137.	0.2	1
121	The Choice of Payment Schemes: Australian Establishment Data. Industrial Relations, 1995, 34, 507-531.	0.9	78
122	Strategic behavior downstream and the incentive to integrate: A spatial model with delivered pricing. International Journal of Industrial Organization, 1995, 13, 327-334.	0.6	15
123	Comparing Public and Private Earnings Using State Wage Surveys <sup>1</sup> . Journal of Economic and Social Measurement, 1994, 20, 79-94.	0.7	9
124	RESERVATION WAGES AND THE UNION JOB QUEUE: A SAMPLE SELECTION APPROACH. Bulletin of Economic Research, 1993, 45, 315-328.	0.5	3
125	Job Attributes and Federal Wage Differentials. Industrial Relations, 1993, 32, 148-157.	0.9	9
126	Do Workers Accurately Perceive Gender Wage Discrimination?. ILR Review, 1993, 47, 36-49.	1.3	34



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127	Do Workers Accurately Perceive Gender Wage Discrimination?. ILR Review, 1993, 47, 36.	1.3	27
128	IS WORKER BEHAVIOUR CONSISTENT WITH EFFICIENCY WAGES?. Scottish Journal of Political Economy, 1992, 39, 141-153.	1.1	18
129	Race Discrimination and Union Voice. Industrial Relations, 1992, 31, 500-508.	0.9	14
130	Government employment and the provision of fringe benefits. Applied Economics, 1991, 23, 417-423.	1.2	12
131	Market Structure and Worker Quality. Journal of Industrial Economics, 1990, 39, 155.	0.6	14
132	Who Queues for a Union Job?. Industrial Relations, 1990, 29, 119-127.	0.9	6
133	Reservation Wages and Unemployment in Manufacturing: a Case Study. Applied Economics, 1990, 22, 403-414.	1.2	5
134	Government wage differentials: a sample selection approach. Applied Economics, 1989, 21, 427-439.	1.2	41
135	Freshman Retention. Journal of Marketing for Higher Education, 1989, 2, 29-44.	2.3	3
136	Tournaments, Piece Rates, and the Shape of the Payoff Function. Journal of Political Economy, 1989, 97, 992-998.	3.3	23
137	Public Wage Differentials and the Public Administration "œIndustry"œ. Industrial Relations, 1988, 27, 385-393.	0.9	13
138	Profit Sharing and Reciprocity: Theory and Survey Evidence. SSRN Electronic Journal, 0, , .	0.4	3
139	Product market competition and employer provided training in Germany. Industrial and Corporate Change, 0, , .	1.7	2
140	R&D rivalry with endogenous compatibility. Manchester School, 0, , .	0.4	3
141	Mixed duopoly under hotelling with convex production costs. Annals of Regional Science, 0, , .	1.0	1