

John S Heywood

List of Publications by Year in descending order

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141
papers

3,391
citations

136885

32
h-index

197736

49
g-index

145
all docs

145
docs citations

145
times ranked

1363
citing authors

#	ARTICLE	IF	CITATIONS
1	Job satisfaction and gender segregation. Oxford Economic Papers, 2005, 57, 479-496.	0.7	299
2	Does Performance Pay Increase Job Satisfaction?. Economica, 2008, 75, 710-728.	0.9	141
3	Performance Appraisal Systems: Determinants and Change. British Journal of Industrial Relations, 2005, 43, 659-679.	0.8	131
4	The determinants of hiring older workers: UK evidence. Labour Economics, 2007, 14, 35-51.	0.9	92
5	Job satisfaction and gender: an expanded specification from the NLSY. International Journal of Manpower, 2004, 25, 211-238.	2.5	88
6	Performance Pay and Job Satisfaction. Journal of Industrial Relations, 2006, 48, 523-540.	1.1	83
7	Public Stackelberg Leadership in a Mixed Oligopoly with Foreign Firms. Australian Economic Papers, 2002, 41, 267-281.	1.2	81
8	Hiring older workers and employing older workers: German evidence. Journal of Population Economics, 2010, 23, 595-615.	3.5	79
9	The Choice of Payment Schemes: Australian Establishment Data. Industrial Relations, 1995, 34, 507-531.	0.9	78
10	Teams, Teamwork and Absence*. Scandinavian Journal of Economics, 2004, 106, 765-782.	0.7	70
11	Mixed oligopoly, subsidization and the order of firm's moves: the relevance of privatization. Economics Letters, 2004, 83, 411-416.	0.9	70
12	Payment Schemes and Gender in Germany. ILR Review, 2002, 56, 44-64.	1.3	67
13	Variable Payment Schemes and Industrial Relations: Evidence from Germany. Kyklos, 1998, 51, 237-257.	0.7	60
14	Performance Pay and the White-Black Wage Gap. Journal of Labor Economics, 2012, 30, 249-290.	1.5	59
15	Performance pay, risk attitudes and job satisfaction. Labour Economics, 2011, 18, 229-239.	0.9	56
16	Payment Schemes and Gender in Germany. ILR Review, 2002, 56, 44.	1.3	55
17	Family-Friendly Practices and Worker Representation in Germany. Industrial Relations, 2009, 48, 121-145.	0.9	53
18	Did liberalising bar hours decrease traffic accidents?. Journal of Health Economics, 2014, 35, 189-198.	1.3	50

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19	Piece rates and workplace injury: Does survey evidence support Adam Smith?. Journal of Population Economics, 2012, 25, 569-590.	3.5	49
20	Educational mismatch and the careers of scientists. Education Economics, 2011, 19, 253-274.	0.6	48
21	The implicit wage costs of family friendly work practices. Oxford Economic Papers, 2006, 59, 275-300.	0.7	47
22	PARTIAL PRIVATIZATION IN A MIXED DUOPOLY WITH AN R&D RIVALRY. Bulletin of Economic Research, 2009, 61, 165-178.	0.5	47
23	Worker Sorting and Job Satisfaction: The Case of Union and Government Jobs. ILR Review, 2002, 55, 595.	1.3	45
24	Locus of control and performance appraisal. Journal of Economic Behavior and Organization, 2017, 142, 205-225.	1.0	43
25	MIXED OLIGOPOLY IN A SINGLE INTERNATIONAL MARKET. Australian Economic Papers, 2006, 45, 269-280.	1.2	42
26	Government wage differentials: a sample selection approach. Applied Economics, 1989, 21, 427-439.	1.2	41
27	Teamwork, monitoring and absence. Journal of Economic Behavior and Organization, 2008, 68, 676-690.	1.0	40
28	MIXED OLIGOPOLY, SEQUENTIAL ENTRY, AND SPATIAL PRICE DISCRIMINATION. Economic Inquiry, 2009, 47, 589-597.	1.0	39
29	The Determinants of Hiring Older Workers: Evidence from Hong Kong. ILR Review, 1999, 52, 444-459.	1.3	38
30	CONVEX COSTS AND THE MERGER PARADOX REVISITED. Economic Inquiry, 2007, 45, 342-349.	1.0	38
31	Spatial price discrimination and the merger paradox. Regional Science and Urban Economics, 2000, 30, 491-506.	1.4	36
32	Mixed oligopoly and spatial price discrimination with foreign firms. Regional Science and Urban Economics, 2009, 39, 592-601.	1.4	35
33	Do Workers Accurately Perceive Gender Wage Discrimination?. ILR Review, 1993, 47, 36-49.	1.3	34
34	Gender and Piece Rates, Commissions, and Bonuses. Industrial Relations, 2003, 42, 419-444.	0.9	32
35	Getting along with Colleagues - Does Profit Sharing Help or Hurt?*. Kyklos, 2005, 58, 557-573.	0.7	32
36	Profit sharing and firm size: The role of team production. Journal of Economic Behavior and Organization, 2009, 71, 246-258.	1.0	32

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37	Piece-Rate Payment Schemes and the Employment of Women: The Case of Hong Kong. <i>Journal of Comparative Economics</i> , 1997, 25, 237-255.	1.2	29
38	Racial Earnings Differentials and Performance Pay. <i>Journal of Human Resources</i> , 2005, XL, 435-452.	1.9	29
39	Helpless in Finance: The Cost of Helping Effort Among Bank Employees. <i>Journal of Labor Research</i> , 2009, 30, 176-195.	0.5	29
40	Per unit vs. ad valorem royalties under asymmetric information. <i>International Journal of Industrial Organization</i> , 2014, 37, 38-46.	0.6	28
41	Do Workers Accurately Perceive Gender Wage Discrimination?. <i>ILR Review</i> , 1993, 47, 36.	1.3	27
42	Performance Pay and Workplace Injury: Panel Evidence. <i>Economica</i> , 2015, 82, 1241-1260.	0.9	27
43	Leading and Merging: Convex Costs, Stackelberg, and the Merger Paradox. <i>Southern Economic Journal</i> , 2008, 74, 879-893.	1.3	27
44	The Determinants of Hiring Older Workers: Evidence from Hong Kong. <i>ILR Review</i> , 1999, 52, 444.	1.3	26
45	Privatizing by merger: The case of an inefficient public leader. <i>International Review of Economics and Finance</i> , 2013, 27, 69-79.	2.2	26
46	The Gender Earnings Gap for US Physicians: Has Equality been Achieved?. <i>Labour</i> , 2001, 15, 371-391.	0.5	25
47	Output Pay and Ethnic Wage Differentials: Canadian Evidence. <i>Industrial Relations</i> , 2006, 45, 173-194.	0.9	25
48	Delegation in a mixed oligopoly: the case of multiple private firms. <i>Managerial and Decision Economics</i> , 2009, 30, 71-82.	1.3	23
49	Profit Sharing, Separation and Training. <i>British Journal of Industrial Relations</i> , 2011, 49, 623-642.	0.8	23
50	Performance Pay and Work-Related Health Problems. <i>ILR Review</i> , 2017, 70, 670-703.	1.3	23
51	Tournaments, Piece Rates, and the Shape of the Payoff Function. <i>Journal of Political Economy</i> , 1989, 97, 992-998.	3.3	23
52	Piece rates for professors. <i>Economics Letters</i> , 2011, 113, 285-287.	0.9	22
53	Optimal privatization in a mixed duopoly with consistent conjectures. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2010, 101, 231-246.	0.5	21
54	The merger paradox in a mixed oligopoly. <i>Research in Economics</i> , 2009, 63, 1-10.	0.4	20

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55	Variable Pay, Industrial Relations and Foreign Ownership: Evidence from Germany. British Journal of Industrial Relations, 2014, 52, 521-552.	0.8	20
56	The Determinants of Employee-Involvement Schemes: Private Sector Australian Evidence. Economic and Industrial Democracy, 2007, 28, 259-291.	1.2	19
57	IS WORKER BEHAVIOUR CONSISTENT WITH EFFICIENCY WAGES?. Scottish Journal of Political Economy, 1992, 39, 141-153.	1.1	18
58	Strategic delegation in an experimental mixed duopoly. Journal of Economic Behavior and Organization, 2013, 87, 91-100.	1.0	16
59	Strategic behavior downstream and the incentive to integrate: A spatial model with delivered pricing. International Journal of Industrial Organization, 1995, 13, 327-334.	0.6	15
60	Spatial Price Discrimination and Merger: The N-Firm Case. Southern Economic Journal, 2001, 67, 672.	1.3	15
61	Does profit sharing reduce conflict with the boss? Evidence from Germany. International Economic Journal, 2005, 19, 235-250.	0.5	15
62	Profit sharing and the quality of relations with the boss. Labour Economics, 2010, 17, 859-867.	0.9	15
63	Work-life balance: promises made and promises kept. International Journal of Human Resource Management, 2010, 21, 1976-1995.	3.3	15
64	How does a mixed ownership firm license a patent?. Economic Modelling, 2016, 59, 278-284.	1.8	15
65	Market Structure and Worker Quality. Journal of Industrial Economics, 1990, 39, 155.	0.6	14
66	Race Discrimination and Union Voice. Industrial Relations, 1992, 31, 500-508.	0.9	14
67	Unionization and plant closure in Canada. Canadian Journal of Economics, 2006, 39, 1173-1194.	0.6	14
68	Does performance pay increase alcohol and drug use?. Journal of Population Economics, 2021, 34, 969-1002.	3.5	14
69	Public Wage Differentials and the Public Administration of Industry. Industrial Relations, 1988, 27, 385-393.	0.9	13
70	Duopoly, Delivered Pricing and Horizontal Mergers. Southern Economic Journal, 1997, 63, 585.	1.3	13
71	The Age of Hiring and Deferred Compensation: Evidence from Australia. Economic Record, 2007, 83, 174-190.	0.2	13
72	Immigration, Ethnic Wage Differentials and Output Pay in Canada. British Journal of Industrial Relations, 2010, 48, 109-130.	0.8	13

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73	Part-time work and the hiring of older workers. <i>Applied Economics</i> , 2011, 43, 4239-4255.	1.2	13
74	The hiring and employment of older workers in Germany: a comparative perspective. <i>Journal for Labour Market Research</i> , 2016, 49, 349-366.	1.1	13
75	Government employment and the provision of fringe benefits. <i>Applied Economics</i> , 1991, 23, 417-423.	1.2	12
76	Estimating the Use of Agency Workers: Can Family-Friendly Practices Reduce Their Use?. <i>Industrial Relations</i> , 2011, 50, 535-564.	0.9	12
77	Cross-border mergers in a mixed oligopoly. <i>Economic Modelling</i> , 2011, 28, 382-389.	1.8	11
78	Caregivers, firm policies and gender discrimination claims. <i>Review of Economics of the Household</i> , 2014, 12, 359-377.	2.6	11
79	Job Attributes and Federal Wage Differentials. <i>Industrial Relations</i> , 1993, 32, 148-157.	0.9	9
80	Comparing Public and Private Earnings Using State Wage Surveys ¹ . <i>Journal of Economic and Social Measurement</i> , 1994, 20, 79-94.	0.7	9
81	How to tax a spatial monopolist. <i>Journal of Public Economics</i> , 1996, 61, 107-118.	2.2	9
82	Unionization and the Pattern of Nonunion Wages: Evidence for the UK. <i>Oxford Bulletin of Economics and Statistics</i> , 2001, 63, 577-598.	0.9	9
83	Schedule Flexibility, Family Friendly Policies and Absence. <i>Manchester School</i> , 2015, 83, 652-675.	0.4	9
84	Don't Forget the Gravy! Are Bonuses Just Added on Top of Salaries?. <i>Industrial Relations</i> , 2016, 55, 490-513.	0.9	9
85	DOES DELEGATION INCREASE WORKER TRAINING?. <i>Economic Inquiry</i> , 2018, 56, 1089-1115.	1.0	9
86	Patent licensing in a model of spatial price discrimination. <i>Papers in Regional Science</i> , 2011, 90, 589-603.	1.0	8
87	Strategic delegation under spatial price discrimination. <i>Papers in Regional Science</i> , 2016, 95, S193-S214.	1.0	8
88	Performance Pay, the Gender Gap, and Specialization within Marriage. <i>Journal of Labor Research</i> , 2017, 38, 387-427.	0.5	8
89	PRIVATISATION AND TIMING IN A MIXED OLIGOPOLY WITH BOTH FOREIGN AND DOMESTIC FIRMS*. <i>Australian Economic Papers</i> , 2009, 48, 320-332.	1.2	7
90	Informative Advertising in a Mixed Oligopoly. <i>Review of Industrial Organization</i> , 2017, 51, 103-125.	0.4	7

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91	Performance pay and alcohol use in Germany. <i>Industrial Relations</i> , 2022, 61, 353-383.	0.9	7
92	Who Queues for a Union Job?. <i>Industrial Relations</i> , 1990, 29, 119-127.	0.9	6
93	Sequential entry and merger in spatial price discrimination. <i>Annals of Regional Science</i> , 2013, 50, 841-859.	1.0	6
94	Reciprocity and Profit Sharing: Is There an Inverse U-shaped Relationship?. <i>Journal of Labor Research</i> , 2014, 35, 205-225.	0.5	6
95	Do Dominant Firms Provide More Training?. <i>Journal of Economics and Management Strategy</i> , 2017, 26, 67-95.	0.4	6
96	A SPATIAL MODEL OF CARTEL STABILITY: THE INFLUENCE OF PRODUCTION COST CONVEXITY. <i>Bulletin of Economic Research</i> , 2018, 70, 298-311.	0.5	6
97	Profitable collusion on costs: a spatial model. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2020, 131, 267-286.	0.5	6
98	Reservation Wages and Unemployment in Manufacturing: a Case Study. <i>Applied Economics</i> , 1990, 22, 403-414.	1.2	5
99	Delivered Pricing and Merger with Demand Constraints. <i>Economic Inquiry</i> , 2004, 42, 49-59.	1.0	5
100	DOES DEFERRED COMPENSATION INCREASE WORKER EFFORT?. <i>Manchester School</i> , 2011, 79, 381-404.	0.4	5
101	Scale economies, consistent conjectures and teams. <i>Economics Letters</i> , 2012, 117, 566-568.	0.9	5
102	Spatial price discrimination and mergers with convex production costs. <i>Letters in Spatial and Resource Sciences</i> , 2014, 7, 1-8.	1.2	5
103	Claims of employment discrimination and worker voice. <i>Industrial Relations Journal</i> , 2017, 48, 133-153.	0.8	5
104	Educational mismatch and retirement. <i>Education Economics</i> , 2017, 25, 347-365.	0.6	5
105	Hierarchy and the Employer Size Effect on Wages: Evidence from Britain. <i>Economica</i> , 2021, 88, 671-696.	0.9	5
106	The Strategic Choice of Location and Transport Mode in a Successive Monopoly Model. <i>Journal of Regional Science</i> , 1999, 39, 525-537.	2.1	4
107	R&D investment under spatial price discrimination. <i>Managerial and Decision Economics</i> , 2017, 38, 1094-1104.	1.3	4
108	Does price discrimination make collusion less likely? a delivered pricing model. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2020, 131, 39-60.	0.5	4

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109	Ownership shares and choosing the best leader. <i>Journal of Economic Behavior and Organization</i> , 2021, 191, 482-500.	1.0	4
110	Freshman Retention. <i>Journal of Marketing for Higher Education</i> , 1989, 2, 29-44.	2.3	3
111	RESERVATION WAGES AND THE UNION JOB QUEUE: A SAMPLE SELECTION APPROACH. <i>Bulletin of Economic Research</i> , 1993, 45, 315-328.	0.5	3
112	STRATEGIC CONTRACTS VERSUS MULTIPLE PLANTS: LOCATION UNDER SEQUENTIAL ENTRY. <i>Manchester School</i> , 2007, 75, 237-257.	0.4	3
113	Profit Sharing and Reciprocity: Theory and Survey Evidence. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
114	How to license a transport innovation. <i>Annals of Regional Science</i> , 2015, 55, 485-500.	1.0	3
115	Gender Wage Gap Trends Among Information Science Workers*. <i>Social Science Quarterly</i> , 2018, 99, 1805-1820.	0.9	3
116	University-provided transit and crime in an urban neighborhood. <i>Annals of Regional Science</i> , 2019, 62, 467-495.	1.0	3
117	Partial acquisition with an excluded public rival. <i>International Review of Economics and Finance</i> , 2019, 59, 164-173.	2.2	3
118	How does a public innovator license a foreign rival?. <i>Australian Economic Papers</i> , 2019, 58, 78-95.	1.2	3
119	Delivered pricing and endogenous delegation of contract type. <i>Australian Economic Papers</i> , 2020, 59, 232-249.	1.2	3
120	Unions, Worker Participation, and Worker Well-being. , 2021, , 1-26.		3
121	New Evidence on Unions and Plant Closings: Britain in the 1990s. <i>Southern Economic Journal</i> , 2003, 69, 822-841.	1.3	3
122	Strategic delegation in an international mixed oligopoly. <i>Managerial and Decision Economics</i> , 2022, 43, 1888-1898.	1.3	3
123	Flexible work organization and employer provided training: Evidence from German linked employer-employee data. <i>Kyklos</i> , 2022, 75, 3-29.	0.7	3
124	R&D rivalry with endogenous compatibility. <i>Manchester School</i> , 0, , .	0.4	3
125	Social jobs and the returns to drinking. <i>Economics and Human Biology</i> , 2022, 46, 101149.	0.7	3
126	Profit Sharing, Separation and Training. <i>SSRN Electronic Journal</i> , 2009, , .	0.4	2

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127	Pre-emptive mergers and downstream cost asymmetry. <i>Economics Letters</i> , 2016, 147, 23-26.	0.9	2
128	Consistent location conjectures under spatial price discrimination. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2016, 117, 167-180.	0.5	2
129	Product market competition and employer provided training in Germany. <i>Industrial and Corporate Change</i> , 0, , .	1.7	2
130	Partial Privatization Upstream with Spatial Price Discrimination Downstream. <i>Review of Industrial Organization</i> , 2021, 59, 57-78.	0.4	2
131	Convex Costs and the Incentive for Vertical Control. <i>Economic Record</i> , 1996, 72, 130-137.	0.2	1
132	Performance Pay, Sorting and the Dimensions of Job Satisfaction. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	1
133	Does demand for product quality increase worker training?. <i>Journal of Economic Behavior and Organization</i> , 2018, 155, 159-177.	1.0	1
134	Performance pay and assortative matching. <i>Scottish Journal of Political Economy</i> , 2019, 68, 485.	1.1	1
135	Optimal mixed ownership: A contract view. <i>Economics of Transition and Institutional Change</i> , 2020, 28, 45-68.	0.4	1
136	Spatial Price Discrimination and Merger: The Nâ€Firm Case. <i>Southern Economic Journal</i> , 2001, 67, 672-684.	1.3	1
137	Mixed duopoly under hotelling with convex production costs. <i>Annals of Regional Science</i> , 0, , .	1.0	1
138	Profit Sharing and the Quality of Relations with the Boss. <i>SSRN Electronic Journal</i> , 2008, , .	0.4	0
139	Optimal Privatization in a Vertical Chain: A Delivered Pricing Model. , 2020, , 221-247.		0
140	Spatial pricing and collusion. <i>Metroeconomica</i> , 2021, 72, 425-440.	0.5	0
141	Quality, Location and Collusion under Spatial Price Discrimination. <i>B E Journal of Economic Analysis and Policy</i> , 2021, .	0.5	0