

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

106 papers	2,261 citations	25 h-index	43 g-index
110 ext. papers	2,668 ext. citations	3.3 avg, IF	5.45 L-index

#	Paper	IF	Citations
106	Domain specificity in experimental measures and participant recruitment: an application to risk-taking behavior. <i>Psychological Science</i> , <b>2006</b> , 17, 300-4	7.9	217
105	Preschoolers' allocations in the dictator game: The role of moral emotions. <i>Journal of Economic Psychology</i> , <b>2010</b> , 31, 25-34	2.5	161
104	Risk-taking differences across the adult life span: a question of age and domain. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , <b>2014</b> , 69, 870-80	4.6	120
103	Neither an angel nor an ant: Emotion as an aid to bounded rationality. <i>Journal of Economic Psychology</i> , <b>2002</b> , 23, 1-25	2.5	112
102	Cognitive ability and authoritarianism: Understanding support for Trump and Clinton. <i>Personality and Individual Differences</i> , <b>2017</b> , 106, 287-291	3.3	95
101	When less is more: Information, Emotional Arousal and the Ecological Reframing of the Yerkes-Dodson Law. <i>Theory and Psychology</i> , <b>2004</b> , 14, 427-452	1.1	86
100	Numeracy and Medicare Part D: the importance of choice and literacy for numbers in optimizing decision making for Medicare's prescription drug program. <i>Psychology and Aging</i> , <b>2011</b> , 26, 295-307	3.6	70
99	How much choice is too much? The case of the Medicare prescription drug benefit. <i>Health Services Research</i> , <b>2009</b> , 44, 1157-68	3.4	68
98	Emotions as a mechanism for boundedly rational agents: The fast and frugal way. <i>Journal of Economic Psychology</i> , <b>2005</b> , 26, 201-221	2.5	68
97	Risky decision making in younger and older adults: the role of learning. <i>Psychology and Aging</i> , <b>2012</b> , 27, 129-40	3.6	56
96	When Child Development Meets Economic Game Theory: An Interdisciplinary Approach to Investigating Social Development. <i>Human Development</i> , <b>2008</b> , 51, 235-261	1.7	52
95	The Risky Side of Creativity: Domain Specific Risk Taking in Creative Individuals. <i>Frontiers in Psychology</i> , <b>2017</b> , 8, 145	3.4	51
94	Attitudes toward hydraulic fracturing: The opposing forces of political conservatism and basic knowledge about fracking. <i>Global Environmental Change</i> , <b>2016</b> , 38, 108-117	10.1	51
93	Choosing the right medicare prescription drug plan: the effect of age, strategy selection, and choice set size. <i>Health Psychology</i> , <b>2011</b> , 30, 719-27	5	44
92	Determinants of coverage decisions in health insurance marketplaces: consumers' decision-making abilities and the amount of information in their choice environment. <i>Health Services Research</i> , <b>2015</b> , 50, 58-80	3.4	41
91	Knowledge and risk perceptions of the Ebola virus in the United States. <i>Preventive Medicine Reports</i> , <b>2015</b> , 2, 262-4	2.6	40
90	Can limiting choice increase social welfare? The elderly and health insurance. <i>Milbank Quarterly</i> , <b>2006</b> , 84, 37-73	3.9	40

89	Bounded Rationality, Emotions and Older Adult Decision Making: Not So Fast and Yet So Frugal. <i>Human Development</i> , <b>2007</b> , 50, 333-358	1.7	38
88	Presentation format affects comprehension and risk assessment: the case of prenatal screening. <i>Journal of Health Communication</i> , <b>2009</b> , 14, 439-50	2.5	35
87	Relations between risk perceptions and socio-political ideology are domain- and ideology-dependent. <i>Personality and Individual Differences</i> , <b>2013</b> , 54, 29-34	3.3	34
86	Who thinks that part d is too complicated? Survey results on the medicare prescription drug benefit. <i>Medical Care Research and Review</i> , <b>2009</b> , 66, 97-115	3.7	31
85	Choice, numeracy, and physicians-in-training performance: the case of Medicare Part D. <i>Health Psychology</i> , <b>2010</b> , 29, 454-9	5	31
84	Importance of Numeracy as a Risk Factor for Elder Financial Exploitation in a Community Sample. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , <b>2016</b> , 71, 978-986	4.6	29
83	Risk Propensity Among Liberals and Conservatives: The Effect of Risk Perception, Expected Benefits, and Risk Domain. <i>Social Psychological and Personality Science</i> , <b>2014</b> , 5, 713-721	4.3	26
82	Prospects behind bars: analyzing decisions under risk in a prison population. <i>Psychonomic Bulletin and Review</i> , <b>2010</b> , 17, 630-6	4.1	26
81	Understanding of BRCA1/2 genetic tests results: the importance of objective and subjective numeracy. <i>Psycho-Oncology</i> , <b>2014</b> , 23, 1142-8	3.9	24
80	Second-to-fourth digit ratio and impulsivity: a comparison between offenders and nonoffenders. <i>PLoS ONE</i> , <b>2012</b> , 7, e47140	3.7	24
79	Age differences in experiential and deliberative processes in unambiguous and ambiguous decision making. <i>Psychology and Aging</i> , <b>2015</b> , 30, 675-87	3.6	19
78	Reaping the Benefits and Avoiding the Risks: Unrealistic Optimism in the Health Domain. <i>Risk Analysis</i> , <b>2019</b> , 39, 792-804	3.9	19
77	One fish, two fish, red fish, blue fish: effects of price frames, brand names, and choice set size on Medicare Part D insurance plan decisions. <i>Medical Care Research and Review</i> , <b>2012</b> , 69, 460-73	3.7	18
76	Parents' decision following the Food and Drug Administration recommendation: the case of over-the-counter cough and cold medication. <i>Child: Care, Health and Development</i> , <b>2010</b> , 36, 795-804	2.8	18
75	What do men understand about lifetime risk following genetic testing? The effect of context and numeracy. <i>Health Psychology</i> , <b>2012</b> , 31, 530-3	5	17
74	Does Medical Risk Perception and Risk Taking Change with Age?. <i>Risk Analysis</i> , <b>2018</b> , 38, 917-928	3.9	16
73	Altruism Behind Bars: Sharing, Justice, Perspective Taking and Empathy Among Inmates. <i>Social Justice Research</i> , <b>2012</b> , 25, 61-78	1.6	16
72	Characteristics of offenders: the HEXACO model of personality as a framework for studying offenders' personality. <i>Journal of Forensic Psychiatry and Psychology</i> , <b>2013</b> , 24, 71-82	0.9	16

71	Physician recommendation for invasive prenatal testing: the case of the 'precious baby'. <i>Human Reproduction</i> , <b>2013</b> , 28, 3007-11	5.7	15
70	American and German students' knowledge, perceptions, and behaviors with respect to over-the-counter pain relievers. <i>Health Psychology</i> , <b>2007</b> , 26, 802-6	5	15
69	Call to claim your prize: Perceived benefits and risk drive intention to comply in a mass marketing scam. <i>Journal of Experimental Psychology: Applied</i> , <b>2018</b> , 24, 196-206	1.8	15
68	A Cross-Cultural Study of Risky Online Self-Presentation. <i>Cyberpsychology, Behavior, and Social Networking</i> , <b>2018</b> , 21, 25-31	4.4	14
67	The economics of choice: lessons from the U.S. health-care market. <i>Health Expectations</i> , <b>2011</b> , 14, 105-123	3.7	14
66	Ideological and psychological predictors of COVID-19-related collective action, opinions, and health compliance across three nations. <i>Journal of Social and Political Psychology</i> , <b>2021</b> , 9, 123-143	1.3	14
65	Braving difficult choices alone: children's and adolescents' medical decision making. <i>PLoS ONE</i> , <b>2014</b> , 9, e103287	3.7	13
64	Smokers: at risk for prostate cancer but unlikely to screen. <i>Addictive Behaviors</i> , <b>2012</b> , 37, 736-8	4.2	13
63	Can Plan Recommendations Improve the Coverage Decisions of Vulnerable Populations in Health Insurance Marketplaces?. <i>PLoS ONE</i> , <b>2016</b> , 11, e0151095	3.7	13
62	Predicting prostate cancer treatment choices: The role of numeracy, time discounting, and risk attitudes. <i>Journal of Health Psychology</i> , <b>2017</b> , 22, 788-797	3.1	12
61	Heuristics: foundations for a novel approach to medical decision making. <i>Internal and Emergency Medicine</i> , <b>2015</b> , 10, 195-203	3.7	12
60	Personalized Medicine Through SNP Testing for Breast Cancer Risk: Clinical Implementation. <i>Journal of Genetic Counseling</i> , <b>2015</b> , 24, 744-51	2.5	12
59	Good things come to those who wait: Time discounting differences between adult offenders and nonoffenders. <i>Personality and Individual Differences</i> , <b>2013</b> , 54, 128-132	3.3	12
58	Subjective numeracy scale as a tool for assessing statistical numeracy in older adult populations. <i>Gerontology</i> , <b>2013</b> , 59, 283-8	5.5	12
57	Improving doctor-patient understanding of probability in communicating cancer-screening test findings. <i>Journal of Health Communication</i> , <b>2004</b> , 9, 327-35	2.5	12
56	Adolescents' and Young Adults' Online Risk Taking: The Role of Gist and Verbatim Representations. <i>Risk Analysis</i> , <b>2015</b> , 35, 1407-22	3.9	11
55	Nurses as information providers: facilitating understanding and communication of statistical information. <i>Nurse Education Today</i> , <b>2004</b> , 24, 236-43	3.7	11
54	The effects of emotions on bounded rationality: a comment on Kaufman. <i>Journal of Economic Behavior and Organization</i> , <b>2002</b> , 49, 131-135	1.6	11

53	A comparison of the risk-taking behaviors of prisoners and non-prisoners. <i>Journal of Behavioral Decision Making</i> , <b>2011</b> , 24, 431-442	2.4	10
52	Prospective mental imagery and its link with anxiety and depression in prisoners. <i>PLoS ONE</i> , <b>2018</b> , 13, e0191551	3.7	10
51	Tailoring risk communication to improve comprehension: Do patient preferences help or hurt?. <i>Health Psychology</i> , <b>2016</b> , 35, 1007-16	5	10
50	Moving Beyond Blind Men and Elephants: Providing Total Estimated Annual Costs Improves Health Insurance Decision Making. <i>Medical Care Research and Review</i> , <b>2017</b> , 74, 625-635	3.7	9
49	Saving for the future: Dynamic effects of time horizon. <i>Journal of Behavioral and Experimental Economics</i> , <b>2017</b> , 70, 47-54	1.5	9
48	Shared decision making in patients at risk of cancer: the role of domain and numeracy. <i>Health Expectations</i> , <b>2015</b> , 18, 2799-810	3.7	9
47	When opportunity matters: comparing the risk-taking attitudes of prisoners and recently released ex-prisoners. <i>Risk Analysis</i> , <b>2013</b> , 33, 2013-22	3.9	9
46	Assessing the scholarly impact of health psychology: a citation analysis of articles published from 1993 to 2003. <i>Health Psychology</i> , <b>2010</b> , 29, 555-62	5	9
45	Internet Safety and the Silver Surfer: The Relationship Between Gist Reasoning and Adults' Risky Online Behavior. <i>Journal of Behavioral Decision Making</i> , <b>2017</b> , 30, 819-827	2.4	8
44	Evaluating the effectiveness of a young driver-education intervention: Learn2Live. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , <b>2020</b> , 69, 375-384	4.5	8
43	Impact of time pressure on dentists' diagnostic performance. <i>Journal of Dentistry</i> , <b>2019</b> , 82, 38-44	4.8	8
42	Tobacco use and health insurance literacy among vulnerable populations: implications for health reform. <i>BMC Health Services Research</i> , <b>2017</b> , 17, 729	2.9	7
41	Association between three different cognitive behavioral alcohol treatment programs and recidivism rates among male offenders: findings from the United Kingdom. <i>Alcoholism: Clinical and Experimental Research</i> , <b>2015</b> , 39, 1100-7	3.7	7
40	Health Literacy and Plan Choice: Implications for Medicare Managed Care. <i>Health Literacy Research and Practice</i> , <b>2018</b> , 2, e40-e54	2.6	7
39	Perception of Risk for Older Adults: Differences in Evaluations for Self versus Others and across Risk Domains. <i>Gerontology</i> , <b>2019</b> , 65, 547-559	5.5	7
38	Cognitive and Affective Empathy, Personal Belief in a Just World, and Bullying Among Offenders. <i>Journal of Interpersonal Violence</i> , <b>2017</b> , 32, 2591-2604	2.2	6
37	Older and wiser: age differences in susceptibility to investment fraud: the protective role of emotional intelligence. <i>Journal of Elder Abuse and Neglect</i> , <b>2020</b> , 32, 152-172	1.9	6
36	Offenders' risk-taking attitude inside and outside the prison walls. <i>Risk Analysis</i> , <b>2014</b> , 34, 1870-81	3.9	6

35	What factors influence seniors' desire for choice among health insurance options? Survey results on the Medicare prescription drug benefit. <i>Health Economics, Policy and Law</i> , <b>2010</b> , 5, 437-57	2.3	6
34	Over-the-counter cough and cold medicines for children: A comparison of UK and US parents' parental usage, perception and trust in governmental health organisation. <i>Health, Risk and Society</i> , <b>2011</b> , 13, 451-468	2	6
33	Attitudes Toward Presidential Candidates in the 2012 and 2016 American Elections: Cognitive Ability and Support for Trump. <i>Social Psychological and Personality Science</i> , <b>2019</b> , 10, 924-934	4.3	6
32	Choice and Aging <b>2015</b> , 309-327		5
31	Cognitive processing of moral and social judgements: a comparison of offenders, students, and control participants. <i>Quarterly Journal of Experimental Psychology</i> , <b>2015</b> , 68, 350-62	1.8	5
30	Age and Adaptation: Stronger Decision Updating about Real World Risks in Older Age. <i>Risk Analysis</i> , <b>2017</b> , 37, 1632-1643	3.9	4
29	Knowledge and understanding of health insurance: challenges and remedies. <i>Israel Journal of Health Policy Research</i> , <b>2017</b> , 6, 40	1.7	4
28	One Theory to Fit them All: The Search Hypothesis of Emotion Revisited. <i>British Journal for the Philosophy of Science</i> , <b>2005</b> , 56, 135-145	1.7	4
27	Cognition, Health Literacy, and Actual and Perceived Medicare Knowledge Among Inner-City Medicare Beneficiaries. <i>Journal of Health Communication</i> , <b>2016</b> , 21, 155-163	2.5	4
26	The Robot Made Me Do It: Human-Robot Interaction and Risk-Taking Behavior. <i>Cyberpsychology, Behavior, and Social Networking</i> , <b>2021</b> , 24, 337-342	4.4	4
25	Physician trainees' decision making and information processing: choice size and Medicare Part D. <i>PLoS ONE</i> , <b>2013</b> , 8, e77096	3.7	3
24	Influence of the type of patient in the emotional response of nurses and nursing students. <i>Nurse Education in Practice</i> , <b>2016</b> , 19, 7-11	3.2	3
23	Physician experience is associated with greater underestimation of patient pain. <i>Patient Education and Counseling</i> , <b>2020</b> , 103, 405-409	3.1	3
22	Invasive Prenatal Diagnostic Testing Recommendations are Influenced by Maternal Age, Statistical Misconception and Perceived Liability. <i>Journal of Genetic Counseling</i> , <b>2018</b> , 27, 59-68	2.5	2
21	Health psychology meets behavioral economics: introduction to special issue. <i>Health Psychology</i> , <b>2013</b> , 32, 929-31	5	2
20	What can health psychologists learn from health economics: from monetary incentives to policy programmes. <i>Health Psychology Review</i> , <b>2008</b> , 2, 2-19	7.1	2
19	Compliance with mass marketing solicitation: The role of verbatim and gist processing. <i>Brain and Behavior</i> , <b>2021</b> , 11, e2391	3.4	2
18	Reducing optimism bias in the driver's seat: Comparing two interventions. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , <b>2021</b> , 78, 207-217	4.5	2

17	The Right Side of Creativity: Creative Personality and Social Risk-Taking Predict Political Party Affiliation. <i>Creativity Research Journal</i> , <b>2018</b> , 1-10	1.8	2
16	Can consumers have too much choice?. <i>Expert Review of Pharmacoeconomics and Outcomes Research</i> , <b>2008</b> , 8, 325-7	2.2	1
15	Evaluating an Intervention to Reduce Risky Driving Behaviors: Taking the Fear Out of Virtual Reality. <i>Risk Analysis</i> , <b>2021</b> , 41, 1662-1673	3.9	1
14	Social Perception of Risk-Taking Willingness as a Function of Expressions of Emotions. <i>Frontiers in Psychology</i> , <b>2021</b> , 12, 655314	3.4	1
13	More intelligent designs: Comparing the effectiveness of choice architectures in US health insurance marketplaces. <i>Organizational Behavior and Human Decision Processes</i> , <b>2021</b> , 163, 142-164	4	1
12	Dissecting the politics of Obamacare—The role of distributive justice, deservingness, and affect. <i>Journal of Applied Social Psychology</i> , <b>2018</b> , 48, 634-642	2.1	1
11	Consumers' response to mass market scam solicitations: profiling scams and responses. <i>Psychology, Crime and Law</i> , 1-19	1.4	1
10	Coronashaming: interpersonal affect worsening in contexts of COVID-19 rule violations. <i>Cognition and Emotion</i> , <b>2021</b> , 1-14	2.3	0
9	The Scams Among Us: Who Falls Prey and Why. <i>Current Directions in Psychological Science</i> , <b>2021</b> , 30, 260-266	2.5	0
8	Cognitive Factors to Financial Crime Victimization. <i>International Library of Ethics, Law, and the New Medicine</i> , <b>2016</b> , 129-139	0.5	0
7	Cognitive and applied ageing: Introduction to special issue. <i>British Journal of Developmental Psychology</i> , <b>2021</b> , 39, 247-251	2	0
6	Susceptibility to COVID-19 Scams: The Roles of Age, Individual Difference Measures, and Scam-Related Perceptions.. <i>Frontiers in Psychology</i> , <b>2021</b> , 12, 789883	3.4	0
5	Natural frequencies and the representation of risk. <i>International Journal for Quality in Health Care</i> , <b>2002</b> , 14, 337	1.9	
4	Measuring optimism bias among military personnel. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , <b>2021</b> , 82, 475-483	4.5	
3	The Impact of Numeracy on Medicare Part D Insurance Choice in Older Adults <b>2011</b> , 255-267		
2	Anthropogenic risk creation: understanding and addressing the challenges via a conceptual model. <i>Journal of Risk Research</i> , 1-18	4.2	
1	The Influence of Facial Dominance on Perceptions of Risk-Taking Preferences. <i>Basic and Applied Social Psychology</i> , 1-24	1.1	