

Mark R Leary

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

144
papers

18,810
citations

59
h-index

137
g-index

151
ext. papers

21,135
ext. citations

3.9
avg, IF

7.09
L-index

| # | Paper | IF | Citations |
|-----|--|------|-----------|
| 144 | Impression management: A literature review and two-component model.. <i>Psychological Bulletin</i> , 1990 , 107, 34-47 | 19.1 | 1453 |
| 143 | A Brief Version of the Fear of Negative Evaluation Scale. <i>Personality and Social Psychology Bulletin</i> , 1983 , 9, 371-375 | 4.1 | 1265 |
| 142 | Self-esteem as an interpersonal monitor: The sociometer hypothesis.. <i>Journal of Personality and Social Psychology</i> , 1995 , 68, 518-530 | 6.5 | 1248 |
| 141 | Social anxiety and self-presentation: a conceptualization and model. <i>Psychological Bulletin</i> , 1982 , 92, 641-669 | 19.1 | 1033 |
| 140 | Evolutionary origins of stigmatization: the functions of social exclusion. <i>Psychological Bulletin</i> , 2001 , 127, 187-208 | 19.1 | 993 |
| 139 | Why does social exclusion hurt? The relationship between social and physical pain. <i>Psychological Bulletin</i> , 2005 , 131, 202-23 | 19.1 | 974 |
| 138 | Self-compassion and reactions to unpleasant self-relevant events: the implications of treating oneself kindly. <i>Journal of Personality and Social Psychology</i> , 2007 , 92, 887-904 | 6.5 | 854 |
| 137 | The nature and function of self-esteem: Sociometer theory. <i>Advances in Experimental Social Psychology</i> , 2000 , 32, 1-62 | 4.2 | 774 |
| 136 | Reactions to discrimination, stigmatization, ostracism, and other forms of interpersonal rejection: a multimotive model. <i>Psychological Review</i> , 2009 , 116, 365-83 | 6.3 | 515 |
| 135 | Social anxiousness: the construct and its measurement. <i>Journal of Personality Assessment</i> , 1983 , 47, 66-75.8 | | 461 |
| 134 | Motivational and emotional aspects of the self. <i>Annual Review of Psychology</i> , 2007 , 58, 317-44 | 26.1 | 454 |
| 133 | Writing Narrative Literature Reviews. <i>Review of General Psychology</i> , 1997 , 1, 311-320 | 3.9 | 433 |
| 132 | Interpersonal rejection as a determinant of anger and aggression. <i>Personality and Social Psychology Review</i> , 2006 , 10, 111-32 | 13.4 | 401 |
| 131 | Responses to Social Exclusion: Social Anxiety, Jealousy, Loneliness, Depression, and Low Self-Esteem. <i>Journal of Social and Clinical Psychology</i> , 1990 , 9, 221-229 | 1.6 | 400 |
| 130 | Construct validity of the need to belong scale: mapping the nomological network. <i>Journal of Personality Assessment</i> , 2013 , 95, 610-24 | 2.8 | 341 |
| 129 | Reactions to acceptance and rejection: Effects of level and sequence of relational evaluation. <i>Journal of Experimental Social Psychology</i> , 2004 , 40, 14-28 | 2.6 | 311 |
| 128 | The causes, phenomenology, and consequences of hurt feelings.. <i>Journal of Personality and Social Psychology</i> , 1998 , 74, 1225-1237 | 6.5 | 298 |

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| 127 | Sociometer theory and the pursuit of relational value: Getting to the root of self-esteem. <i>European Review of Social Psychology</i> , 2005 , 16, 75-111 | 5.5 | 283 |
| 126 | Self-Compassion, Stress, and Coping. <i>Social and Personality Psychology Compass</i> , 2010 , 4, 107-118 | 3 | 273 |
| 125 | Making Sense of Self-Esteem. <i>Current Directions in Psychological Science</i> , 1999 , 8, 32-35 | 6.5 | 266 |
| 124 | Promoting Self-Compassionate Attitudes Toward Eating Among Restrictive and Guilty Eaters. <i>Journal of Social and Clinical Psychology</i> , 2007 , 26, 1120-1144 | 1.6 | 213 |
| 123 | Personality Moderators of Reactions to Interpersonal Rejection: Depression and Trait Self-Esteem. <i>Personality and Social Psychology Bulletin</i> , 1997 , 23, 1235-1244 | 4.1 | 204 |
| 122 | Social support and experimental pain. <i>Psychosomatic Medicine</i> , 2003 , 65, 276-83 | 3.7 | 193 |
| 121 | Audiences' reactions to self-enhancing, self-denigrating, and accurate self-presentations. <i>Journal of Experimental Social Psychology</i> , 1982 , 18, 89-104 | 2.6 | 182 |
| 120 | Self-compassion, self-regulation, and health. <i>Self and Identity</i> , 2011 , 10, 352-362 | 1.7 | 177 |
| 119 | The Role of Low Self-Esteem in Emotional and Behavioral Problems: Why is Low Self-Esteem Dysfunctional?. <i>Journal of Social and Clinical Psychology</i> , 1995 , 14, 297-314 | 1.6 | 142 |
| 118 | The neural sociometer: brain mechanisms underlying state self-esteem. <i>Journal of Cognitive Neuroscience</i> , 2011 , 23, 3448-55 | 3.1 | 135 |
| 117 | Cognitive and Interpersonal Features of Intellectual Humility. <i>Personality and Social Psychology Bulletin</i> , 2017 , 43, 793-813 | 4.1 | 134 |
| 116 | Social blushing. <i>Psychological Bulletin</i> , 1992 , 112, 446-60 | 19.1 | 134 |
| 115 | The Interaction Anxiousness Scale: construct and criterion-related validity. <i>Journal of Personality Assessment</i> , 1993 , 61, 136-46 | 2.8 | 127 |
| 114 | Deconfounding the effects of dominance and social acceptance on self-esteem.. <i>Journal of Personality and Social Psychology</i> , 2001 , 81, 898-909 | 6.5 | 126 |
| 113 | Hindsight Distortion and the 1980 Presidential Election. <i>Personality and Social Psychology Bulletin</i> , 1982 , 8, 257-263 | 4.1 | 122 |
| 112 | The Social Psychology of Tanning and Sunscreen Use: Self-Presentational Motives as a Predictor of Health Risk ¹ . <i>Journal of Applied Social Psychology</i> , 1993 , 23, 1390-1406 | 2.1 | 114 |
| 111 | Self-Compassion and Well-being among Older Adults. <i>Self and Identity</i> , 2012 , 11, 428-453 | 1.7 | 107 |
| 110 | Predictors, elicitors, and concomitants of social blushing.. <i>Journal of Personality and Social Psychology</i> , 1991 , 60, 254-262 | 6.5 | 105 |

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| 109 | Behavioral self-handicaps versus self-reported handicaps: A conceptual note.. <i>Journal of Personality and Social Psychology</i> , 1986 , 51, 1265-1268 | 6.5 | 104 |
| 108 | Self-presentational concerns and social anxiety: The role of generalized impression expectancies. <i>Journal of Research in Personality</i> , 1988 , 22, 308-321 | 2.8 | 103 |
| 107 | Hypo-egoic self-regulation: exercising self-control by diminishing the influence of the self. <i>Journal of Personality</i> , 2006 , 74, 1803-31 | 4.4 | 98 |
| 106 | Self-compassion in patients with persistent musculoskeletal pain: relationship of self-compassion to adjustment to persistent pain. <i>Journal of Pain and Symptom Management</i> , 2012 , 43, 759-70 | 4.8 | 93 |
| 105 | Self-compassion and reactions to serious illness: the case of HIV. <i>Journal of Health Psychology</i> , 2014 , 19, 218-29 | 3.1 | 84 |
| 104 | Boredom in interpersonal encounters: Antecedents and social implications.. <i>Journal of Personality and Social Psychology</i> , 1986 , 51, 968-975 | 6.5 | 84 |
| 103 | Finding pleasure in solitary activities: desire for aloneness or disinterest in social contact?. <i>Personality and Individual Differences</i> , 2003 , 35, 59-68 | 3.3 | 83 |
| 102 | The invalidity of disclaimers about the effects of social feedback on self-esteem. <i>Personality and Social Psychology Bulletin</i> , 2003 , 29, 623-36 | 4.1 | 83 |
| 101 | Social Anxiety and Communication about the Self. <i>Journal of Language and Social Psychology</i> , 1985 , 4, 171-192 | 1.2 | 83 |
| 100 | The Motivated Expression of Embarrassment Following a Self-Presentational Predicament. <i>Journal of Personality</i> , 1996 , 64, 619-636 | 4.4 | 82 |
| 99 | The impostor phenomenon: self-perceptions, reflected appraisals, and interpersonal strategies. <i>Journal of Personality</i> , 2000 , 68, 725-56 | 4.4 | 80 |
| 98 | Self-compassion as a Buffer against Homesickness, Depression, and Dissatisfaction in the Transition to College. <i>Self and Identity</i> , 2013 , 12, 278-290 | 1.7 | 78 |
| 97 | Self-Efficacy, Social Anxiety, and Inhibition in Interpersonal Encounters. <i>Journal of Social and Clinical Psychology</i> , 1986 , 4, 256-267 | 1.6 | 77 |
| 96 | The Evolution of the Human Self: Tracing the Natural History of Self-Awareness. <i>Journal for the Theory of Social Behaviour</i> , 2003 , 33, 365-404 | 1.2 | 76 |
| 95 | Cognitive Components of Social Anxiety: An Investigation of the Integration of Self-Presentation Theory and Self-Efficacy Theory. <i>Journal of Social and Clinical Psychology</i> , 1988 , 6, 180-190 | 1.6 | 76 |
| 94 | Self-presentational persona: simultaneous management of multiple impressions. <i>Journal of Personality and Social Psychology</i> , 2011 , 101, 1033-49 | 6.5 | 72 |
| 93 | Coping with Rejection: Derogating Those Who Choose Us Last. <i>Motivation and Emotion</i> , 2001 , 25, 101-111.5 | | 72 |
| 92 | Self-Presentational Concerns in Older Adults: Implications for Health and Well-Being. <i>Basic and Applied Social Psychology</i> , 2000 , 22, 169-179 | 1.1 | 71 |

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| 91 | The concept of ego threat in social and personality psychology: is ego threat a viable scientific construct?. <i>Personality and Social Psychology Review</i> , 2009 , 13, 151-64 | 13.4 | 69 |
| 90 | Self-compassionate reactions to health threats. <i>Personality and Social Psychology Bulletin</i> , 2013 , 39, 911-26 | 4.6 | 64 |
| 89 | Appearance Motivation, Obsessive-compulsive Tendencies and Excessive Suntanning in a Community Sample. <i>Journal of Health Psychology</i> , 1997 , 2, 493-9 | 3.1 | 61 |
| 88 | The Multi-Faceted Nature of Mindfulness. <i>Psychological Inquiry</i> , 2007 , 18, 251-255 | 2 | 61 |
| 87 | The impact of interactional impediments on social anxiety and self-presentation. <i>Journal of Experimental Social Psychology</i> , 1986 , 22, 122-135 | 2.6 | 61 |
| 86 | Objectivism in information utilization: theory and measurement. <i>Journal of Personality Assessment</i> , 1986 , 50, 32-43 | 2.8 | 59 |
| 85 | Strategic self-presentation and the avoidance of aversive events: Antecedents and consequences of self-enhancement and self-depreciation. <i>Journal of Experimental Social Psychology</i> , 1990 , 26, 322-336 | 2.6 | 55 |
| 84 | Social approval and trait self-esteem. <i>Journal of Research in Personality</i> , 2003 , 37, 23-40 | 2.8 | 54 |
| 83 | The Distorted Nature of Hindsight. <i>Journal of Social Psychology</i> , 1981 , 115, 25-29 | 2.3 | 53 |
| 82 | Holding specific views with humility: Conceptualization and measurement of specific intellectual humility. <i>Personality and Individual Differences</i> , 2016 , 97, 165-172 | 3.3 | 53 |
| 81 | Social Anxiety and Dyadic Conversation: A Verbal Response Analysis. <i>Journal of Social and Clinical Psychology</i> , 1987 , 5, 34-50 | 1.6 | 51 |
| 80 | Reappraisal and mindfulness: a comparison of subjective effects and cognitive costs. <i>Behaviour Research and Therapy</i> , 2013 , 51, 899-904 | 5.2 | 50 |
| 79 | Ethical Ideologies of the Machiavellian. <i>Personality and Social Psychology Bulletin</i> , 1986 , 12, 75-80 | 4.1 | 50 |
| 78 | Individual Differences in Self-Presentational Motives in Daily Social Interaction. <i>Personality and Social Psychology Bulletin</i> , 2002 , 28, 211-223 | 4.1 | 45 |
| 77 | Personality and persona: personality processes in self-presentation. <i>Journal of Personality</i> , 2011 , 79, 1191-218 | 4.4 | 43 |
| 76 | Self-presentational determinants of health risk behavior among college freshmen. <i>Psychology and Health</i> , 2001 , 16, 17-27 | 2.9 | 43 |
| 75 | Self-Presentational Processes in Health-Damaging Behavior. <i>Journal of Applied Sport Psychology</i> , 2004 , 16, 59-74 | 2 | 41 |
| 74 | Disclosure of Sexual Orientation by Lesbians and Gay Men: A Comparison of Private and Public Processes. <i>Journal of Social and Clinical Psychology</i> , 1991 , 10, 262-269 | 1.6 | 41 |

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| 73 | Hurt Feelings among New Acquaintances: Moderating Effects of Interpersonal Familiarity. <i>Journal of Social and Personal Relationships</i> , 2001 , 18, 315-326 | 1.9 | 40 |
| 72 | Self-presentational analysis of the effects of incentives on attitude change following counterattitudinal behavior.. <i>Journal of Personality and Social Psychology</i> , 1980 , 39, 553-577 | 6.5 | 40 |
| 71 | Role of self-presentation in the health practices of a sample of Irish adolescents. <i>Journal of Adolescent Health</i> , 2001 , 28, 259-62 | 5.8 | 39 |
| 70 | Type I error in counseling research: A plea for multivariate analyses.. <i>Journal of Counseling Psychology</i> , 1980 , 27, 611-615 | 3.6 | 38 |
| 69 | Self-compassionate responses to aging. <i>Gerontologist, The</i> , 2014 , 54, 190-200 | 5 | 35 |
| 68 | Cognitive, Affective, and Attributional Effects of Potential Threats to Self-Esteem. <i>Journal of Social and Clinical Psychology</i> , 1986 , 4, 461-474 | 1.6 | 34 |
| 67 | A longitudinal analysis of the relationship between self-compassion and the psychological effects of perceived stress. <i>Self and Identity</i> , 2018 , 17, 609-626 | 1.7 | 34 |
| 66 | THE CONCEPTUAL DISTINCTIONS ARE IMPORTANT.. <i>Human Communication Research</i> , 1983 , 10, 305-312 | 3.5 | 32 |
| 65 | Knowing what you know: Intellectual humility and judgments of recognition memory. <i>Personality and Individual Differences</i> , 2016 , 96, 255-259 | 3.3 | 32 |
| 64 | Self-presentations of small group leaders: Effects of role requirements and leadership orientation.. <i>Journal of Personality and Social Psychology</i> , 1986 , 51, 742-748 | 6.5 | 31 |
| 63 | Big two personality and big three mate preferences: similarity attracts, but country-level mate preferences crucially matter. <i>Personality and Social Psychology Bulletin</i> , 2012 , 38, 1579-93 | 4.1 | 29 |
| 62 | The Enigma of Being Yourself: A Critical Examination of the Concept of Authenticity. <i>Review of General Psychology</i> , 2019 , 23, 133-142 | 3.9 | 28 |
| 61 | Self-perceived Authenticity is Contaminated by the Valence of One's Behavior. <i>Self and Identity</i> , 2016 , 15, 283-301 | 1.7 | 28 |
| 60 | Managing social images in naturalistic versus laboratory settings: Implications for understanding and studying self-presentation. <i>European Journal of Social Psychology</i> , 2011 , 41, 411-421 | 2.9 | 27 |
| 59 | Perceived control, drive for thinness, and food consumption: anorexic tendencies as displaced reactance. <i>Journal of Personality</i> , 1991 , 59, 129-42 | 4.4 | 27 |
| 58 | Differential effects of norm-referenced and self-referenced feedback on performance expectancies, attributions, and motivation. <i>Contemporary Educational Psychology</i> , 1985 , 10, 275-284 | 5.6 | 26 |
| 57 | Resisting self-compassion: Why are some people opposed to being kind to themselves?. <i>Self and Identity</i> , 2016 , 15, 505-524 | 1.7 | 25 |
| 56 | Belief superiority in the environmental domain: Attitude extremity and reactions to fracking. <i>Journal of Environmental Psychology</i> , 2014 , 40, 76-85 | 6.7 | 25 |

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| 55 | Unfortunate First Names: Effects of Name-Based Relational Devaluation and Interpersonal Neglect. <i>Social Psychological and Personality Science</i> , 2012 , 3, 590-596 | 4.3 | 25 |
| 54 | Commentary on Self-Esteem as an Interpersonal Monitor: The Sociometer Hypothesis (1995). <i>Psychological Inquiry</i> , 2003 , 14, 270-274 | 2 | 25 |
| 53 | Self-Presentation Concerns and Health Behaviors Among Cosmetic Surgery Patients. <i>Journal of Applied Social Psychology</i> , 2002 , 32, 560-569 | 2.1 | 24 |
| 52 | Unresolved issues With Terror Management Theory. <i>Psychological Inquiry</i> , 1997 , 8, 26-29 | 2 | 23 |
| 51 | Attributional mediators of social inhibition and avoidance. <i>Journal of Personality</i> , 1986 , 54, 704-716 | 4.4 | 20 |
| 50 | Individual Differences in Selfishness as a Major Dimension of Personality: A Reinterpretation of the Sixth Personality Factor. <i>Review of General Psychology</i> , 2018 , 22, 367-376 | 3.9 | 20 |
| 49 | The Impact of Individual and Group Feedback on Environmental Intentions and Self-Beliefs. <i>Environment and Behavior</i> , 2014 , 46, 24-45 | 5.6 | 19 |
| 48 | Differential predictability of four dimensions of affect intensity. <i>Cognition and Emotion</i> , 2012 , 26, 25-41 | 2.3 | 19 |
| 47 | Distinguishing Intrapsychic From Interpersonal Motives in Psychological Theory and Research. <i>Perspectives on Psychological Science</i> , 2015 , 10, 497-517 | 9.8 | 18 |
| 46 | SINGLE, PHYSICALLY ACTIVE, FEMALE: THE EFFECTS OF INFORMATION ABOUT EXERCISE PARTICIPATION AND BODY WEIGHT ON PERCEPTIONS OF YOUNG WOMEN. <i>Social Behavior and Personality</i> , 2006 , 34, 979-990 | 1.2 | 18 |
| 45 | Would You Drink after a Stranger? The Influence of Self-Presentational Motives on Willingness to Take a Health Risk. <i>Personality and Social Psychology Bulletin</i> , 1999 , 25, 1092-1100 | 4.1 | 18 |
| 44 | Private and Public Self-Processes: A Return to James's Constituents of the Self. <i>Personality and Social Psychology Bulletin</i> , 1990 , 16, 717-725 | 4.1 | 18 |
| 43 | Interpersonal Information Acquisition and Confidence in First Encounters. <i>Personality and Social Psychology Bulletin</i> , 1988 , 14, 68-77 | 4.1 | 17 |
| 42 | Reactions to social vs self-evaluation: Moderating effects of personal and social identity orientations. <i>Journal of Research in Personality</i> , 1988 , 22, 513-524 | 2.8 | 15 |
| 41 | The Self as a Source of Relational Difficulties. <i>Self and Identity</i> , 2002 , 1, 137-142 | 1.7 | 14 |
| 40 | Matching stress inoculation's treatment components to client's anxiety mode.. <i>Journal of Counseling Psychology</i> , 1982 , 29, 331-334 | 3.6 | 13 |
| 39 | Psychological Science in the Wake of COVID-19: Social, Methodological, and Meta-Scientific Considerations | | 13 |
| 38 | Hypo-Egoic Nonentitlement as a Feature of Humility. <i>Personality and Social Psychology Bulletin</i> , 2020 , 46, 738-753 | 4.1 | 13 |

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| 37 | Women's Perceptions of Their Bodies: Discrepancies Between Self-Appraisals and Reflected Appraisals. <i>Journal of Social and Clinical Psychology</i> , 2005 , 24, 1139-1163 | 1.6 | 12 |
| 36 | Self, Identity, and Reactions to Distal Threats: The Case of Environmental Behavior. <i>Psychological Studies</i> , 2011 , 56, 159-166 | 1 | 11 |
| 35 | Group performance and interpersonal evaluations as determinants of egotistical attributions in groups. <i>Journal of Personality</i> , 1979 , 47, 575-594 | 4.4 | 11 |
| 34 | The psychological implications of believing that everything is one. <i>Journal of Positive Psychology</i> , 2019 , 14, 463-473 | 3.2 | 9 |
| 33 | Reactions to Others' Selfish Actions in the Absence of Tangible Consequences. <i>Basic and Applied Social Psychology</i> , 2010 , 32, 26-34 | 1.1 | 9 |
| 32 | Achieving the Goals of the Scientist-Practitioner Model: The Seven Interfaces of Social and Counseling Psychology. <i>Counseling Psychologist</i> , 1997 , 25, 180-200 | 1.9 | 9 |
| 31 | The relationship of instrumentality and expressiveness to sexual behavior in males and females. <i>Sex Roles</i> , 1988 , 18, 509-522 | 3.1 | 9 |
| 30 | Effects of Stress Inoculation and Participant Modeling on Confidence and Anxiety: Testing Predictions of Self-Efficacy Theory. <i>Journal of Social and Clinical Psychology</i> , 1985 , 3, 500-505 | 1.6 | 9 |
| 29 | The feasibility of a personality targeted intervention for addictive overeating: FoodFix. <i>Appetite</i> , 2021 , 156, 104974 | 4.5 | 9 |
| 28 | A lasting sting: Examining the short-term and long-term effects of real-life group rejection. <i>Group Processes and Intergroup Relations</i> , 2018 , 21, 1109-1124 | 1.9 | 8 |
| 27 | The appeal of worthless groups: Moderating effects of trait self-esteem. <i>Group Dynamics</i> , 1997 , 1, 124-132 | 3.4 | 8 |
| 26 | Attribution therapy: Effects of locus of control and timing of treatment. <i>Journal of Counseling Psychology</i> , 1979 , 26, 481-486 | 3.6 | 7 |
| 25 | Self-compassion and responses to negative social feedback: The role of fronto-amygdala circuit connectivity. <i>Self and Identity</i> , 2018 , 17, 723-738 | 1.7 | 7 |
| 24 | Why Seemingly Trivial Events Sometimes Evoke Strong Emotional Reactions: The Role of Social Exchange Rule Violations. <i>Journal of Social Psychology</i> , 2015 , 155, 559-75 | 2.3 | 6 |
| 23 | Use of a brief version of the self-compassion inventory with an international sample of people with HIV/AIDS. <i>AIDS Care - Psychological and Socio-Medical Aspects of AIDS/HIV</i> , 2013 , 25, 1513-9 | 2.2 | 6 |
| 22 | The Analogue-I and the Analogue-Me: The Avatars of the Self. <i>Self and Identity</i> , 2009 , 8, 147-161 | 1.7 | 6 |
| 21 | Integrating Social and Counseling Psychological Perspectives on the Self. <i>Counseling Psychologist</i> , 1997 , 25, 220-239 | 1.9 | 6 |
| 20 | Evaluations of Others' Decisions by Intellectually Gifted and Average Children: Effects of Decision Consequences and Decentering Prompts. <i>Personality and Social Psychology Bulletin</i> , 1984 , 10, 564-573 | 4.1 | 6 |

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| 19 | The Three Faces of Social Clinical Counseling Psychology. <i>Journal of Social and Clinical Psychology</i> , 1987 , 5, 168-175 | 1.6 | 6 |
| 18 | The need to belong, the sociometer, and the pursuit of relational value: Unfinished business. <i>Self and Identity</i> , 2021 , 20, 126-143 | 1.7 | 6 |
| 17 | Role Transgressions, Shame, and Guilt Among Clergy. <i>Pastoral Psychology</i> , 2015 , 64, 783-801 | 0.6 | 5 |
| 16 | Measuring School Spirit: A National Teaching Exercise: The School Spirit Study Group. <i>Teaching of Psychology</i> , 2004 , 31, 18-21 | 0.7 | 5 |
| 15 | The Growth of Interest in Clinically Relevant Research in Social Psychology 1965-1983. <i>Journal of Social and Clinical Psychology</i> , 1984 , 2, 333-338 | 1.6 | 5 |
| 14 | Levels of Disconfirmability and Social Psychological Theory: A Response to Greenwald. <i>Personality and Social Psychology Bulletin</i> , 1979 , 5, 149-153 | 4.1 | 5 |
| 13 | Self-judgments of authenticity. <i>Self and Identity</i> , 2020 , 19, 32-63 | 1.7 | 4 |
| 12 | TARGET ARTICLE: Nuggets of Social Psychological Wisdom. <i>Psychological Inquiry</i> , 2005 , 16, 176-179 | 2 | 3 |
| 11 | A Critical Examination and Reconceptualization of Humility 2019 , 64-91 | | 3 |
| 10 | Emotional reactions to threats to acceptance and belonging: a retrospective look at the big picture. <i>Australian Journal of Psychology</i> , 2021 , 73, 4-11 | 2.3 | 3 |
| 9 | Sociotropic differentiation: Differential anticipatory reactions to rejection by close versus distal others predict well-being. <i>Personality and Individual Differences</i> , 2014 , 68, 176-182 | 3.3 | 2 |
| 8 | Social-evaluative influences moderate the relationship between price and perceived quality. <i>Social Influence</i> , 2013 , 8, 54-69 | 0.5 | 2 |
| 7 | Do We Need Another Journal? A Converted Skeptic's Reply. <i>Self and Identity</i> , 2002 , 1, 1-2 | 1.7 | 2 |
| 6 | Evaluation Apprehension, Hypochondriasis, and the Strategic Use of Symptoms. <i>Basic and Applied Social Psychology</i> , 1990 , 11, 233-242 | 1.1 | 2 |
| 5 | Interpersonal Orientation and Self-Presentational Style. <i>Psychological Reports</i> , 1979 , 45, 451-456 | 1.6 | 2 |
| 4 | No control and overwhelming cravings: Australian adults' perspectives on the experience of food addiction. <i>Appetite</i> , 2021 , 159, 105054 | 4.5 | 2 |
| 3 | K-12, college/university, and mass shootings: similarities and differences. <i>Journal of Social Psychology</i> , 2021 , 161, 753-778 | 2.3 | 2 |
| 2 | What you don't know might hurt me: Keeping secrets in interpersonal relationships. <i>Personal Relationships</i> , 2021 , 28, 495-520 | 1.2 | 1 |

- 1 Comfort zone orientation: Individual differences in the motivation to move beyond one's comfort zone. *Personality and Individual Differences*, **2021**, 181, 111024

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