

Tobias Hahn

List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

46
papers

3,863
citations

24
h-index

53
g-index

53
ext. papers

4,593
ext. citations

3.7
avg, IF

5.92
L-index

| # | Paper | IF | Citations |
|----|---|-----|-----------|
| 46 | Business- and environment-related drivers of firms' return on natural resources: A configurational approach. <i>Long Range Planning</i> , 2021 , 54, 102066 | 5.7 | 3 |
| 45 | Strategies for regenerative business. <i>Strategic Organization</i> , 2021 , 19, 456-477 | 2.7 | 8 |
| 44 | The Ontology of Organizational Paradox: A Quantum Approach. <i>Academy of Management Review</i> , 2021 , 46, 362-384 | 5.9 | 24 |
| 43 | Paradox and Quantum Mechanics: Implications for the Management of Organizational Paradox from a Quantum Approach. <i>Research in the Sociology of Organizations</i> , 2021 , 129-150 | 1 | 0 |
| 42 | Business Sustainability as a Context for Studying Hybridity. <i>Research in the Sociology of Organizations</i> , 2020 , 115-138 | 1 | 0 |
| 41 | Supersized Tensions and Slim Responses? The Discursive Construction of Strategic Tensions Around Social Issues. <i>Academy of Management Discoveries</i> , 2019 , 5, 314-340 | 2.5 | 5 |
| 40 | The Co-evolution of Leaders' Cognitive Complexity and Corporate Sustainability: The Case of the CEO of Puma. <i>Journal of Business Ethics</i> , 2019 , 155, 741-762 | 4.3 | 26 |
| 39 | Why Architecture Does Not Matter: On the Fallacy of Sustainability Balanced Scorecards. <i>Journal of Business Ethics</i> , 2018 , 150, 919-935 | 4.3 | 23 |
| 38 | A Paradox Perspective on Corporate Sustainability: Descriptive, Instrumental, and Normative Aspects. <i>Journal of Business Ethics</i> , 2018 , 148, 235-248 | 4.3 | 163 |
| 37 | Advancing Research on Corporate Sustainability: Off to Pastures New or Back to the Roots?. <i>Business and Society</i> , 2017 , 56, 155-185 | 4.5 | 52 |
| 36 | Strong Reciprocity in Consumer Boycotts. <i>Journal of Business Ethics</i> , 2017 , 145, 509-524 | 4.3 | 19 |
| 35 | Ambidexterity for Corporate Social Performance. <i>Organization Studies</i> , 2016 , 37, 213-235 | 3.6 | 88 |
| 34 | Return on Natural Capital of Firms: A Configurational Approach. <i>Proceedings - Academy of Management</i> , 2016 , 2016, 16244 | 0.1 | |
| 33 | Planned or Emergent Strategy Making? Exploring the Formation of Corporate Sustainability Strategies. <i>Business Strategy and the Environment</i> , 2016 , 25, 323-336 | 8.6 | 46 |
| 32 | Reciprocal Stakeholder Behavior: A Motive-Based Approach to the Implementation of Normative Stakeholder Demands. <i>Business and Society</i> , 2015 , 54, 9-51 | 4.5 | 39 |
| 31 | Tensions in Corporate Sustainability: Towards an Integrative Framework. <i>Journal of Business Ethics</i> , 2015 , 127, 297-316 | 4.3 | 373 |
| 30 | Differentiating and Integrating the Eastern and Western Approaches to Paradox Management. <i>Proceedings - Academy of Management</i> , 2015 , 2015, 11185 | 0.1 | 1 |

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| 29 | Private Environmental Governance Through Cross-Sector Partnerships: Tensions Between Competition and Effectiveness. <i>Organization and Environment</i> , 2014 , 27, 140-160 | 3.6 | 30 |
| 28 | The If, How and Where of assessing sustainable resource use. <i>Ecological Economics</i> , 2014 , 105, 274-283 | 5.6 | 7 |
| 27 | Cognitive Frames in Corporate Sustainability: Managerial Sensemaking with Paradoxical and Business Case Frames. <i>Academy of Management Review</i> , 2014 , 39, 463-487 | 5.9 | 435 |
| 26 | The Role of Environmental and Market Capabilities for the Efficient Use of Natural Capital by Firms. <i>Proceedings - Academy of Management</i> , 2014 , 2014, 12843 | 0.1 | |
| 25 | Value drivers of corporate eco-efficiency: Management accounting information for the efficient use of environmental resources. <i>Management Accounting Research</i> , 2013 , 24, 387-400 | 2.4 | 73 |
| 24 | Sustainability reporting: The role of Search Experience and Credence Information. <i>Accounting Forum</i> , 2013 , 37, 231-243 | 3.2 | 29 |
| 23 | Net Present Sustainable Value: A New Approach to Sustainable Investment Appraisal. <i>Strategic Change</i> , 2013 , 22, 175-189 | 1.4 | 11 |
| 22 | Is green and profitable sustainable? Assessing the trade-off between economic and environmental aspects. <i>International Journal of Production Economics</i> , 2012 , 140, 92-102 | 9.3 | 112 |
| 21 | Assessing Trade-Offs in Investments for the Environment – The Case of a VOC-Reduction Investment at AUTO Group. <i>Corporate Social Responsibility and Environmental Management</i> , 2012 , 19, 114-128 | 7 | 4 |
| 20 | Beyond the Bounded Instrumentality in Current Corporate Sustainability Research: Toward an Inclusive Notion of Profitability. <i>Journal of Business Ethics</i> , 2011 , 104, 325-345 | 4.3 | 141 |
| 19 | Opportunity cost based analysis of corporate eco-efficiency: a methodology and its application to the CO ₂ -efficiency of German companies. <i>Journal of Environmental Management</i> , 2010 , 91, 1997-2007 | 7.9 | 37 |
| 18 | Not measuring sustainable value at all: A response to Kuosmanen and Kuosmanen. <i>Ecological Economics</i> , 2009 , 69, 244-249 | 5.6 | 20 |
| 17 | What the Papers Say: Trends in Sustainability. A Comparative Analysis of 115 Leading National Newspapers Worldwide. <i>Journal of Corporate Citizenship</i> , 2009 , 2009, 68-86 | | 11 |
| 16 | Sustainable investment analysis with the sustainable value approach a plea and a methodology to overcome the instrumental bias in socially responsible investment research. <i>Progress in Industrial Ecology</i> , 2008 , 5, 255 | 0.8 | 9 |
| 15 | CO ₂ -Performance deutscher Unternehmen: Eine wertorientierte Analyse. <i>Uwf UmweltWirtschaftsForum</i> , 2008 , 16, 73-79 | | |
| 14 | Limits of Shareholder Value to Achieving Global Sustainability 2008 , 63-81 | | 0 |
| 13 | Sustainable Value creation among companies in the manufacturing sector. <i>International Journal of Environmental Technology and Management</i> , 2007 , 7, 496 | 0.6 | 35 |
| 12 | Approaches to corporate sustainability among German companies. <i>Corporate Social Responsibility and Environmental Management</i> , 2006 , 13, 150-165 | 7 | 143 |

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| 11 | The Cost of Sustainability Capital and the Creation of Sustainable Value by Companies. <i>Journal of Industrial Ecology</i> , 2005 , 9, 47-58 | 7.2 | 109 |
| 10 | Gesellschaftliches Engagement von Unternehmen 2005 , | | 11 |
| 9 | Sustainable Value Added Measuring corporate contributions to sustainability beyond eco-efficiency. <i>Ecological Economics</i> , 2004 , 48, 173-187 | 5.6 | 338 |
| 8 | Value-oriented impact assessment: the economics of a new approach to impact assessment. <i>Journal of Environmental Planning and Management</i> , 2004 , 47, 921-941 | 2.8 | 39 |
| 7 | Sustainable Value Added Ein neues Maß des Nachhaltigkeitsbeitrags von Unternehmen am Beispiel der Henkel KGaA. <i>Quarterly Journal of Economic Research</i> , 2004 , 73, 126-141 | 0.4 | 21 |
| 6 | WHY AND WHEN COMPANIES CONTRIBUTE TO SOCIETAL GOALS: THE EFFECT OF RECIPROCAL STAKEHOLDER BEHAVIOR.. <i>Proceedings - Academy of Management</i> , 2004 , 2004, D1-D6 | 0.1 | 11 |
| 5 | The Sustainability Balanced Scorecard as a Framework to Link Environmental Management Accounting with Strategic Management. <i>Eco-efficiency in Industry and Science</i> , 2003 , 17-40 | | 9 |
| 4 | The Sustainability Balanced Scorecard Linking sustainability management to business strategy. <i>Business Strategy and the Environment</i> , 2002 , 11, 269-284 | 8.6 | 671 |
| 3 | Towards a Comprehensive Framework for Environmental Management Accounting Links Between Business Actors and Environmental Management Accounting Tools. <i>Australian Accounting Review</i> , 2002 , 12, 39-50 | 2.4 | 244 |
| 2 | Nachhaltig managen mit der Balanced Scorecard. <i>Ökologisches Wirtschaften</i> , 2002 , 17, | 0.7 | 5 |
| 1 | Operationalizing socially responsible investment: a nonfinancial fiduciary duty problem 364-377 | | 1 |