

Tobias Hahn

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

46
papers

3,863
citations

24
h-index

53
g-index

53
ext. papers

4,593
ext. citations

3.7
avg, IF

5.92
L-index

#	Paper	IF	Citations
46	The Sustainability Balanced Scorecard Linking sustainability management to business strategy. <i>Business Strategy and the Environment</i> , 2002 , 11, 269-284	8.6	671
45	Cognitive Frames in Corporate Sustainability: Managerial Sensemaking with Paradoxical and Business Case Frames. <i>Academy of Management Review</i> , 2014 , 39, 463-487	5.9	435
44	Tensions in Corporate Sustainability: Towards an Integrative Framework. <i>Journal of Business Ethics</i> , 2015 , 127, 297-316	4.3	373
43	Sustainable Value Added Measuring corporate contributions to sustainability beyond eco-efficiency. <i>Ecological Economics</i> , 2004 , 48, 173-187	5.6	338
42	Towards a Comprehensive Framework for Environmental Management Accounting Links Between Business Actors and Environmental Management Accounting Tools. <i>Australian Accounting Review</i> , 2002 , 12, 39-50	2.4	244
41	A Paradox Perspective on Corporate Sustainability: Descriptive, Instrumental, and Normative Aspects. <i>Journal of Business Ethics</i> , 2018 , 148, 235-248	4.3	163
40	Approaches to corporate sustainability among German companies. <i>Corporate Social Responsibility and Environmental Management</i> , 2006 , 13, 150-165	7	143
39	Beyond the Bounded Instrumentality in Current Corporate Sustainability Research: Toward an Inclusive Notion of Profitability. <i>Journal of Business Ethics</i> , 2011 , 104, 325-345	4.3	141
38	Is green and profitable sustainable? Assessing the trade-off between economic and environmental aspects. <i>International Journal of Production Economics</i> , 2012 , 140, 92-102	9.3	112
37	The Cost of Sustainability Capital and the Creation of Sustainable Value by Companies. <i>Journal of Industrial Ecology</i> , 2005 , 9, 47-58	7.2	109
36	Ambidexterity for Corporate Social Performance. <i>Organization Studies</i> , 2016 , 37, 213-235	3.6	88
35	Value drivers of corporate eco-efficiency: Management accounting information for the efficient use of environmental resources. <i>Management Accounting Research</i> , 2013 , 24, 387-400	2.4	73
34	Advancing Research on Corporate Sustainability: Off to Pastures New or Back to the Roots?. <i>Business and Society</i> , 2017 , 56, 155-185	4.5	52
33	Planned or Emergent Strategy Making? Exploring the Formation of Corporate Sustainability Strategies. <i>Business Strategy and the Environment</i> , 2016 , 25, 323-336	8.6	46
32	Reciprocal Stakeholder Behavior: A Motive-Based Approach to the Implementation of Normative Stakeholder Demands. <i>Business and Society</i> , 2015 , 54, 9-51	4.5	39
31	Value-oriented impact assessment: the economics of a new approach to impact assessment. <i>Journal of Environmental Planning and Management</i> , 2004 , 47, 921-941	2.8	39
30	Opportunity cost based analysis of corporate eco-efficiency: a methodology and its application to the CO ₂ -efficiency of German companies. <i>Journal of Environmental Management</i> , 2010 , 91, 1997-2007	7.9	37

29	Sustainable Value creation among companies in the manufacturing sector. <i>International Journal of Environmental Technology and Management</i> , 2007 , 7, 496	0.6	35
28	Private Environmental Governance Through Cross-Sector Partnerships: Tensions Between Competition and Effectiveness. <i>Organization and Environment</i> , 2014 , 27, 140-160	3.6	30
27	Sustainability reporting: The role of Search, Experience and Credence Information. <i>Accounting Forum</i> , 2013 , 37, 231-243	3.2	29
26	The Co-evolution of Leaders' Cognitive Complexity and Corporate Sustainability: The Case of the CEO of Puma. <i>Journal of Business Ethics</i> , 2019 , 155, 741-762	4.3	26
25	The Ontology of Organizational Paradox: A Quantum Approach. <i>Academy of Management Review</i> , 2021 , 46, 362-384	5.9	24
24	Why Architecture Does Not Matter: On the Fallacy of Sustainability Balanced Scorecards. <i>Journal of Business Ethics</i> , 2018 , 150, 919-935	4.3	23
23	Sustainable Value Added – Ein neues Maß des Nachhaltigkeitsbeitrags von Unternehmen am Beispiel der Henkel KGaA. <i>Quarterly Journal of Economic Research</i> , 2004 , 73, 126-141	0.4	21
22	Not measuring sustainable value at all: A response to Kuosmanen and Kuosmanen. <i>Ecological Economics</i> , 2009 , 69, 244-249	5.6	20
21	Strong Reciprocity in Consumer Boycotts. <i>Journal of Business Ethics</i> , 2017 , 145, 509-524	4.3	19
20	Net Present Sustainable Value: A New Approach to Sustainable Investment Appraisal. <i>Strategic Change</i> , 2013 , 22, 175-189	1.4	11
19	What the Papers Say: Trends in Sustainability. A Comparative Analysis of 115 Leading National Newspapers Worldwide. <i>Journal of Corporate Citizenship</i> , 2009 , 2009, 68-86		11
18	WHY AND WHEN COMPANIES CONTRIBUTE TO SOCIETAL GOALS: THE EFFECT OF RECIPROCAL STAKEHOLDER BEHAVIOR.. <i>Proceedings - Academy of Management</i> , 2004 , 2004, D1-D6	0.1	11
17	Gesellschaftliches Engagement von Unternehmen 2005 ,		11
16	Sustainable investment analysis with the sustainable value approach a plea and a methodology to overcome the instrumental bias in socially responsible investment research. <i>Progress in Industrial Ecology</i> , 2008 , 5, 255	0.8	9
15	The Sustainability Balanced Scorecard as a Framework to Link Environmental Management Accounting with Strategic Management. <i>Eco-efficiency in Industry and Science</i> , 2003 , 17-40		9
14	Strategies for regenerative business. <i>Strategic Organization</i> , 2021 , 19, 456-477	2.7	8
13	The If, How and Where of assessing sustainable resource use. <i>Ecological Economics</i> , 2014 , 105, 274-283	5.6	7
12	Nachhaltig managen mit der Balanced Scorecard. <i>Ökologisches Wirtschaften</i> , 2002 , 17,	0.7	5

11	Supersized Tensions and Slim Responses? The Discursive Construction of Strategic Tensions Around Social Issues. <i>Academy of Management Discoveries</i> , 2019 , 5, 314-340	2.5	5
10	Assessing Trade-Offs in Investments for the Environment – The Case of a VOC-Reduction Investment at AUTO Group. <i>Corporate Social Responsibility and Environmental Management</i> , 2012 , 19, 114-128	7	4
9	Business- and environment-related drivers of firms – Return on natural resources: A configurational approach. <i>Long Range Planning</i> , 2021 , 54, 102066	5.7	3
8	Operationalizing socially responsible investment: a nonfinancial fiduciary duty problem 364-377		1
7	Differentiating and Integrating the Eastern and Western Approaches to Paradox Management. <i>Proceedings - Academy of Management</i> , 2015 , 2015, 11185	0.1	1
6	Limits of Shareholder Value to Achieving Global Sustainability 2008 , 63-81		0
5	Business Sustainability as a Context for Studying Hybridity. <i>Research in the Sociology of Organizations</i> , 2020 , 115-138	1	0
4	Paradox and Quantum Mechanics: Implications for the Management of Organizational Paradox from a Quantum Approach. <i>Research in the Sociology of Organizations</i> , 2021 , 129-150	1	0
3	CO 2 -Performance deutscher Unternehmen: Eine wertorientierte Analyse. <i>Uwf UmweltWirtschaftsForum</i> , 2008 , 16, 73-79		
2	Return on Natural Capital of Firms: A Configurational Approach. <i>Proceedings - Academy of Management</i> , 2016 , 2016, 16244	0.1	
1	The Role of Environmental and Market Capabilities for the Efficient Use of Natural Capital by Firms. <i>Proceedings - Academy of Management</i> , 2014 , 2014, 12843	0.1	