

Alex B Van Zant

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1919733/publications.pdf>

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6
papers

369
citations

1684188

5
h-index

1872680

6
g-index

7
all docs

7
docs citations

7
times ranked

347
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategically overconfident (to a fault): How self-promotion motivates advisor confidence.. Journal of Applied Psychology, 2022, 107, 109-129.	5.3	5
2	How the voice persuades.. Journal of Personality and Social Psychology, 2020, 118, 661-682.	2.8	48
3	Leadersâ€™ Use of Moral Justifications Increases Policy Support. Psychological Science, 2015, 26, 934-943.	3.3	23
4	Gender differences in trust dynamics: Women trust more than men following a trust violation. Journal of Experimental Social Psychology, 2015, 56, 104-109.	2.2	157
5	Not competent enough to know the difference? Gender stereotypes about womenâ€™s ease of being misled predict negotiator deception. Organizational Behavior and Human Decision Processes, 2014, 125, 61-72.	2.5	115
6	â€œI can't lie to your faceâ€: Minimal face-to-face interaction promotes honesty. Journal of Experimental Social Psychology, 2014, 55, 234-238.	2.2	21