

Alex B Van Zant

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1919733/publications.pdf>

Version: 2024-02-01

6
papers

369
citations

1684188

5
h-index

1872680

6
g-index

7
all docs

7
docs citations

7
times ranked

347
citing authors

#	ARTICLE	IF	CITATIONS
1	Gender differences in trust dynamics: Women trust more than men following a trust violation. Journal of Experimental Social Psychology, 2015, 56, 104-109.	2.2	157
2	Not competent enough to know the difference? Gender stereotypes about women's ease of being misled predict negotiator deception. Organizational Behavior and Human Decision Processes, 2014, 125, 61-72.	2.5	115
3	How the voice persuades.. Journal of Personality and Social Psychology, 2020, 118, 661-682.	2.8	48
4	Leaders' Use of Moral Justifications Increases Policy Support. Psychological Science, 2015, 26, 934-943.	3.3	23
5	"I can't lie to your face": Minimal face-to-face interaction promotes honesty. Journal of Experimental Social Psychology, 2014, 55, 234-238.	2.2	21
6	Strategically overconfident (to a fault): How self-promotion motivates advisor confidence.. Journal of Applied Psychology, 2022, 107, 109-129.	5.3	5