

Samuel D Gosling

List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

148 papers	30,550 citations	62 h-index	163 g-index
163 ext. papers	35,062 ext. citations	5.2 avg, IF	7.65 L-index

#	Paper	IF	Citations
148	Local housing market dynamics predict rapid shifts in cultural openness: A 9-year study across 199 cities.. <i>American Psychologist</i> , 2021 , 76, 947-961	9.5	2
147	Are Regional Differences in Psychological Characteristics and Their Correlates Robust? Applying Spatial-Analysis Techniques to Examine Regional Variation in Personality. <i>Perspectives on Psychological Science</i> , 2021 , 1745691621998326	9.8	2
146	Improving prediction of real-time loneliness and companionship type using geosocial features of personal smartphone data. <i>Smart Health</i> , 2021 , 20, 100180	2.1	9
145	Big Five facets and religiosity: Three large-scale, cross-cultural, theory-driven, and process-attentive tests. <i>Journal of Personality and Social Psychology</i> , 2021 , 120, 1662-1695	6.5	11
144	Multi-modal data collection for measuring health, behavior, and living environment of large-scale participant cohorts. <i>GigaScience</i> , 2021 , 10,	7.6	1
143	Small Effects: The Indispensable Foundation for a Cumulative Psychological Science. <i>Perspectives on Psychological Science</i> , 2021 , 1745691620984483	9.8	42
142	The impact of childhood lead exposure on adult personality: Evidence from the United States, Europe, and a large-scale natural experiment. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021 , 118,	11.5	6
141	Mobile sensing for studying personality dynamics in daily life 2021 , 763-790		1
140	National religiosity eases the psychological burden of poverty. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021 , 118,	11.5	2
139	Personality Research and Assessment in the Era of Machine Learning. <i>European Journal of Personality</i> , 2020 , 34, 613-631	5.1	28
138	Sensing sociability: Individual differences in young adults' conversation, calling, texting, and app use behaviors in daily life. <i>Journal of Personality and Social Psychology</i> , 2020 , 119, 204-228	6.5	50
137	Associations between self-rated personality traits and automobile fatality rates across small geographic areas. <i>Transportation Research Interdisciplinary Perspectives</i> , 2020 , 6, 100175	7.3	
136	Predicting personality from patterns of behavior collected with smartphones. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020 , 117, 17680-17687	11.5	72
135	Personality Sensing for Theory Development and Assessment in the Digital Age. <i>European Journal of Personality</i> , 2020 , 34, 649-669	5.1	10
134	The Well-Being Benefits of Person-Culture Match Are Contingent on Basic Personality Traits. <i>Psychological Science</i> , 2020 , 31, 1283-1293	7.9	6
133	Physical topography is associated with human personality. <i>Nature Human Behaviour</i> , 2020 , 4, 1135-1144	12.8	13
132	Naturalistic Assessment of Situations Using Mobile Sensing Methods 2020 , 298-311		8

131	Special Section on Multimodal Understanding of Social, Affective, and Subjective Attributes. <i>ACM Transactions on Multimedia Computing, Communications and Applications</i> , 2019 , 15, 1-3	3.4	
130	Challenges to capture the big five personality traits in non-WEIRD populations. <i>Science Advances</i> , 2019 , 5, eaaw5226	14.3	48
129	Personality trait predictors and mental well-being correlates of exercise frequency across the academic semester. <i>Social Science and Medicine</i> , 2019 , 236, 112400	5.1	13
128	Von unterkühlten Norddeutschen, gemächlichen Süddeutschen und aufgeschlossenen Großstädtern: Regionale Persönlichkeitsunterschiede in Deutschland. <i>Psychologische Rundschau</i> , 2019 , 70, 173-194	0.6	4
127	Fear, Populism, and the Geopolitical Landscape: The Sleeper Effect of Neurotic Personality Traits on Regional Voting Behavior in the 2016 Brexit and Trump Elections. <i>Social Psychological and Personality Science</i> , 2018 , 9, 285-298	4.3	30
126	Agency culture, constitutional provisions and entrepreneurship: a cross-country analysis. <i>Industrial and Corporate Change</i> , 2018 , 27, 507-524	2.1	9
125	An Evaluation of Amazon's Mechanical Turk, Its Rapid Rise, and Its Effective Use. <i>Perspectives on Psychological Science</i> , 2018 , 13, 149-154	9.8	321
124	Entrepreneurship culture, knowledge spillovers and the growth of regions. <i>Regional Studies</i> , 2018 , 52, 608-618	3.4	73
123	The Relations Between Parental Socioeconomic Status, Personality, and Life Outcomes. <i>Social Psychological and Personality Science</i> , 2018 , 9, 338-352	4.3	21
122	Online Social Networks in the Work Context 2018 , 300-315		
121	In the shadow of coal: How large-scale industries contributed to present-day regional differences in personality and well-being. <i>Journal of Personality and Social Psychology</i> , 2018 , 115, 903-927	6.5	45
120	Regionale Unterschiede der Verteilung von Personen mit unternehmerischem Persönlichkeitsprofil in Deutschland (ein Überblick). <i>Raumforschung Und Raumordnung Spatial Research and Planning</i> , 2018 , 76, 65-81	0.5	9
119	Did Strategic Bombing in the Second World War Lead to German Angst? A Large-Scale Empirical Test across 89 German Cities. <i>European Journal of Personality</i> , 2017 , 31, 234-257	5.1	13
118	An Evaluation of Students' Interest in and Compliance With Self-Tracking Methods: Recommendations for Incentives Based on Three Smartphone Sensing Studies. <i>Social Psychological and Personality Science</i> , 2017 , 8, 479-492	4.3	21
117	Using human raters to characterize the psychological characteristics of GPS-based places 2017 ,		8
116	Patterns of behavior change in students over an academic term: A preliminary study of activity and sociability behaviors using smartphone sensing methods. <i>Computers in Human Behavior</i> , 2017 , 67, 129-138	7.7	50
115	The Development and Validation of Brief and Ultrabrief Measures of Values. <i>Journal of Personality Assessment</i> , 2017 , 99, 545-555	2.8	47
114	The religiosity as social value hypothesis: A multi-method replication and extension across 65 countries and three levels of spatial aggregation. <i>Journal of Personality and Social Psychology</i> , 2017 , 113, e18-e39	6.5	35

113	A new perspective on entrepreneurial regions: linking cultural identity with latent and manifest entrepreneurship. <i>Small Business Economics</i> , 2017 , 48, 681-697	5.3	62
112	Regional ambient temperature is associated with human personality. <i>Nature Human Behaviour</i> , 2017 , 1, 890-895	12.8	47
111	Using Smartphones to Collect Behavioral Data in Psychological Science: Opportunities, Practical Considerations, and Challenges. <i>Perspectives on Psychological Science</i> , 2016 , 11, 838-854	9.8	251
110	Age and gender differences in self-esteem-A cross-cultural window. <i>Journal of Personality and Social Psychology</i> , 2016 , 111, 396-410	6.5	234
109	Comparing the predictive validity of behavioral codings and behavioral ratings in a working-dog breeding program. <i>Applied Animal Behaviour Science</i> , 2016 , 179, 82-94	2.2	16
108	To Live Among Like-Minded Others: Exploring the Links Between Person-City Personality Fit and Self-Esteem. <i>Psychological Science</i> , 2016 , 27, 419-27	7.9	86
107	Macropsychological Factors Predict Regional Economic Resilience During a Major Economic Crisis. <i>Social Psychological and Personality Science</i> , 2016 , 7, 95-104	4.3	48
106	Personality Trait Differences Between Young and Middle-Aged Adults: Measurement Artifacts or Actual Trends?. <i>Journal of Personality</i> , 2016 , 84, 473-92	4.4	24
105	Concerns about Facebook among users and abstainers: Relationships with individual differences and Facebook use.. <i>Translational Issues in Psychological Science</i> , 2016 , 2, 261-274	1.7	1
104	Comparing the Pearson and Spearman correlation coefficients across distributions and sample sizes: A tutorial using simulations and empirical data. <i>Psychological Methods</i> , 2016 , 21, 273-90	7.1	233
103	Personality influences responses to inequity and contrast in chimpanzees. <i>Animal Behaviour</i> , 2015 , 101, 75-87	2.8	33
102	Criterion analysis and content validity for standardized behavioral tests in a detector-dog breeding program. <i>Journal of Forensic Sciences</i> , 2015 , 60 Suppl 1, S213-21	1.8	12
101	Facebook as a research tool for the social sciences: Opportunities, challenges, ethical considerations, and practical guidelines. <i>American Psychologist</i> , 2015 , 70, 543-56	9.5	461
100	Which personality dimensions do puppy tests measure? A systematic procedure for categorizing behavioral assays. <i>Behavioural Processes</i> , 2015 , 110, 117-24	1.6	9
99	Internet research in psychology. <i>Annual Review of Psychology</i> , 2015 , 66, 877-902	26.1	208
98	Do you see what I see? Can non-experts with minimal training reproduce expert ratings in behavioral assessments of working dogs?. <i>Behavioural Processes</i> , 2015 , 110, 105-16	1.6	13
97	Cultural norm fulfillment, interpersonal belonging, or getting ahead? A large-scale cross-cultural test of three perspectives on the function of self-esteem. <i>Journal of Personality and Social Psychology</i> , 2015 , 109, 526-548	6.5	44
96	A comparison of rating and coding behavioural traits in dogs. <i>Acta Biologica Hungarica</i> , 2015 , 66, 27-40		10

95	Personality Impressions of World of Warcraft Players Based on Their Avatars and Usernames. <i>International Journal of Gaming and Computer-Mediated Simulations</i> , 2015 , 7, 58-73	0.7	3
94	Entrepreneurial Regions: Do Macro-Psychological Cultural Characteristics of Regions Help Solve the "Knowledge Paradox" of Economics?. <i>PLoS ONE</i> , 2015 , 10, e0129332	3.7	75
93	The psychology of home environments: a call for research on residential space. <i>Perspectives on Psychological Science</i> , 2015 , 10, 346-56	9.8	65
92	Geographically varying associations between personality and life satisfaction in the London metropolitan area. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015 , 112, 725-30	11.5	136
91	Cross-cultural variations in big five relationships with religiosity: a sociocultural motives perspective. <i>Journal of Personality and Social Psychology</i> , 2014 , 107, 1064-91	6.5	55
90	Let the data speak: a response to Terracciano (2014). <i>Psychological Science</i> , 2014 , 25, 1051-3	7.9	3
89	Psychometric Comparison of Automated Versus Rational Methods of Scale Abbreviation. <i>Journal of Individual Differences</i> , 2014 , 35, 221-235	1.8	16
88	Further Validity of the Japanese Version of the Ten Item Personality Inventory (TIPI-J). <i>Journal of Individual Differences</i> , 2014 , 35, 236-244	1.8	23
87	Belief in a just God (and a just society): A system justification perspective on religious ideology.. <i>Journal of Theoretical and Philosophical Psychology</i> , 2014 , 34, 56-81	1.7	73
86	The regional distribution and correlates of an entrepreneurship-prone personality profile in the United States, Germany, and the United Kingdom: a socioecological perspective. <i>Journal of Personality and Social Psychology</i> , 2013 , 105, 104-22	6.5	130
85	Personality maturation around the world: a cross-cultural examination of social-investment theory. <i>Psychological Science</i> , 2013 , 24, 2530-40	7.9	210
84	The World from a Dog's Point of View. <i>Advances in the Study of Behavior</i> , 2013 , 209-406	3.4	82
83	Personality profiles associated with different motivations for playing World of Warcraft. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2013 , 16, 189-93	4.4	76
82	Personality consistency in dogs: a meta-analysis. <i>PLoS ONE</i> , 2013 , 8, e54907	3.7	104
81	Developing a comprehensive and comparative questionnaire for measuring personality in chimpanzees using a simultaneous top-down/bottom-up design. <i>American Journal of Primatology</i> , 2013 , 75, 1042-53	2.5	64
80	Divided we stand: three psychological regions of the United States and their political, economic, social, and health correlates. <i>Journal of Personality and Social Psychology</i> , 2013 , 105, 996-1012	6.5	170
79	Predicting Consumer Behavior and Media Preferences: The Comparative Validity of Personality Traits and Demographic Variables. <i>Psychology and Marketing</i> , 2013 , 30, 937-949	3.9	23
78	Daily online testing in large classes: boosting college performance while reducing achievement gaps. <i>PLoS ONE</i> , 2013 , 8, e79774	3.7	58

77	Big Five Content Representation of the Japanese Version of the Ten-Item Personality Inventory. <i>Psychology</i> , 2013 , 04, 924-929	0.5	29
76	The Selection, Creation, and Perception of Interior Spaces: An Environmental Psychology Approach 2013 ,		3
75	Impressions of World of Warcraft players' personalities based on their usernames: Interobserver consensus but no accuracy. <i>Journal of Research in Personality</i> , 2012 , 46, 599-603	2.8	18
74	The accuracy or inaccuracy of affective forecasts depends on how accuracy is indexed: a meta-analysis of past studies. <i>Psychological Science</i> , 2012 , 23, 161-2	7.9	29
73	A Review of Facebook Research in the Social Sciences. <i>Perspectives on Psychological Science</i> , 2012 , 7, 203-20	9.8	744
72	The Song Remains the Same: A Replication and Extension of the MUSIC Model. <i>Music Perception</i> , 2012 , 30, 161-185	1.6	65
71	Smiling reflects different emotions in men and women [ERRATUM]. <i>Behavioral and Brain Sciences</i> , 2012 , 35, 469-469	0.9	
70	Age differences in personality traits from 10 to 65: Big Five domains and facets in a large cross-sectional sample. <i>Journal of Personality and Social Psychology</i> , 2011 , 100, 330-48	6.5	591
69	Manifestations of personality in Online Social Networks: self-reported Facebook-related behaviors and observable profile information. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2011 , 14, 483-8	4.4	348
68	Income inequality and personality: are less equal U.S. states less agreeable?. <i>Social Science and Medicine</i> , 2011 , 72, 1978-85	5.1	29
67	Amazon's Mechanical Turk: A New Source of Inexpensive, Yet High-Quality, Data?. <i>Perspectives on Psychological Science</i> , 2011 , 6, 3-5	9.8	6769
66	Comparison of Methods for Assessing Personality in Nonhuman Primates 2011 , 17-40		10
65	Wired but not WEIRD: the promise of the Internet in reaching more diverse samples. <i>Behavioral and Brain Sciences</i> , 2010 , 33, 94-5	0.9	62
64	Social Psychological Methods Outside the Laboratory 2010 ,		29
63	Facebook profiles reflect actual personality, not self-idealization. <i>Psychological Science</i> , 2010 , 21, 372-4	7.9	704
62	Personalities of Self-Identified Dog People and Cat People. <i>Anthrozoos</i> , 2010 , 23, 213-222	2.4	75
61	Personality and performance in military working dogs: Reliability and predictive validity of behavioral tests. <i>Applied Animal Behaviour Science</i> , 2010 , 127, 51-65	2.2	73
60	Personality in nonhuman primates: a review and evaluation of past research. <i>American Journal of Primatology</i> , 2010 , 72, 653-71	2.5	186

59	Smiling reflects different emotions in men and women. <i>Behavioral and Brain Sciences</i> , 2009 , 32, 403-405	0.9	15
58	PERSONALITY AND IDEOLOGY AS DETERMINANTS OF CANDIDATE PREFERENCES AND OBAMA CONVERSION IN THE 2008 U.S. PRESIDENTIAL ELECTION. <i>Du Bois Review</i> , 2009 , 6, 103-124	0.6	20
57	Does self-esteem account for the higher-order factors of the Big Five?. <i>Journal of Research in Personality</i> , 2009 , 43, 921-922	2.8	68
56	Personality judgments based on physical appearance. <i>Personality and Social Psychology Bulletin</i> , 2009 , 35, 1661-71	4.1	315
55	Statewide Differences in Personality Predict Voting Patterns in 1996-2004 U.S. Presidential Elections 2009 , 314-348		41
54	Temperament and Personality in Working Dogs 2009 , 63-81		
53	The Secret Lives of Liberals and Conservatives: Personality Profiles, Interaction Styles, and the Things They Leave Behind. <i>Political Psychology</i> , 2008 , 29, 807-840	3.6	623
52	Development of shy/bold behaviour in squid: context-specific phenotypes associated with developmental plasticity. <i>Animal Behaviour</i> , 2008 , 75, 433-442	2.8	143
51	Personality in Non-human Animals. <i>Social and Personality Psychology Compass</i> , 2008 , 2, 985-1001	3	92
50	Portrait of a narcissist: Manifestations of narcissism in physical appearance. <i>Journal of Research in Personality</i> , 2008 , 42, 1439-1447	2.8	207
49	Development and validation of a Dutch translation of the Big Five Inventory (BFI). <i>Journal of Personality Assessment</i> , 2008 , 90, 152-7	2.8	185
48	Bridging human and animal research: a comparative approach to studies of personality and health. <i>Brain, Behavior, and Immunity</i> , 2008 , 22, 651-61	16.6	35
47	Paradox Lost: Unraveling the Puzzle of Simpat. <i>Journal of Cross-Cultural Psychology</i> , 2008 , 39, 703-715	1.9	37
46	A Theory of the Emergence, Persistence, and Expression of Geographic Variation in Psychological Characteristics. <i>Perspectives on Psychological Science</i> , 2008 , 3, 339-69	9.8	372
45	Punishing hubris: the perils of overestimating one's status in a group. <i>Personality and Social Psychology Bulletin</i> , 2008 , 34, 90-101	4.1	142
44	Anthropomorphism as a Special Case of Social Perception: A Cross-Species Social Relations Model Analysis of Humans and Dogs. <i>Social Cognition</i> , 2008 , 26, 129-142	1.2	50
43	The developmental psychometrics of big five self-reports: acquiescence, factor structure, coherence, and differentiation from ages 10 to 20. <i>Journal of Personality and Social Psychology</i> , 2008 , 94, 718-37	6.5	272
42	Ideology: Its Resurgence in Social, Personality, and Political Psychology. <i>Perspectives on Psychological Science</i> , 2008 , 3, 126-36	9.8	489

41	Animal Personality. <i>Japanese Journal of Personality</i> , 2008 , 17, 111-119	0.5	
40	The content and validity of music-genre stereotypes among college students. <i>Psychology of Music</i> , 2007 , 35, 306-326	1.2	96
39	Construct Validation of a Short Five-Factor Model Instrument. <i>European Journal of Psychological Assessment</i> , 2007 , 23, 166-175	2.2	120
38	Tree thinking: a new paradigm for integrating comparative data in psychology. <i>Journal of General Psychology</i> , 2007 , 134, 259-77	1	36
37	Normality evaluations and their relation to personality traits and well-being. <i>Journal of Personality and Social Psychology</i> , 2007 , 93, 861-79	6.5	50
36	Are needs to manage uncertainty and threat associated with political conservatism or ideological extremity?. <i>Personality and Social Psychology Bulletin</i> , 2007 , 33, 989-1007	4.1	399
35	Do bilinguals have two personalities? A special case of cultural frame switching. <i>Journal of Research in Personality</i> , 2006 , 40, 99-120	2.8	146
34	Message in a ballad: the role of music preferences in interpersonal perception. <i>Psychological Science</i> , 2006 , 17, 236-42	7.9	225
33	Personality in its natural habitat: manifestations and implicit folk theories of personality in daily life. <i>Journal of Personality and Social Psychology</i> , 2006 , 90, 862-77	6.5	428
32	Material Attributes of Personal Living Spaces. <i>Home Cultures</i> , 2005 , 2, 51-87	0.4	16
31	Temperament and personality in dogs (<i>Canis familiaris</i>): A review and evaluation of past research. <i>Applied Animal Behaviour Science</i> , 2005 , 95, 1-53	2.2	282
30	The Personal Living Space Cue Inventory: An Analysis and Evaluation. <i>Environment and Behavior</i> , 2005 , 37, 683-705	5.6	23
29	Tracking Trends in Psychological Science. <i>PATH in Psychology Series</i> , 2005 , 105-130		1
28	Another route to broadening the scope of social psychology: Ecologically valid research. <i>Behavioral and Brain Sciences</i> , 2004 , 27, 339-340	0.9	1
27	Measuring School Spirit: A National Teaching Exercise: The School Spirit Study Group. <i>Teaching of Psychology</i> , 2004 , 31, 18-21	0.7	5
26	Should we trust web-based studies? A comparative analysis of six preconceptions about internet questionnaires. <i>American Psychologist</i> , 2004 , 59, 93-104	9.5	1962
25	e-Perceptions: personality impressions based on personal websites. <i>Journal of Personality and Social Psychology</i> , 2004 , 87, 123-32	6.5	293
24	Development of personality in early and middle adulthood: set like plaster or persistent change?. <i>Journal of Personality and Social Psychology</i> , 2003 , 84, 1041-53	6.5	766

23	A very brief measure of the Big-Five personality domains. <i>Journal of Research in Personality</i> , 2003 , 37, 504-528	2.8	4007
22	A dog's got personality: a cross-species comparative approach to personality judgments in dogs and humans. <i>Journal of Personality and Social Psychology</i> , 2003 , 85, 1161-9	6.5	173
21	The do re mi's of everyday life: the structure and personality correlates of music preferences. <i>Journal of Personality and Social Psychology</i> , 2003 , 84, 1236-56	6.5	742
20	Bridging psychology and biology with animal research. <i>American Psychologist</i> , 2003 , 58, 407-8	9.5	5
19	The precarious couple effect: verbally inhibited men + critical, disinhibited women = bad chemistry. <i>Journal of Personality and Social Psychology</i> , 2003 , 85, 1095-1106	6.5	17
18	Are we barking up the right tree? Evaluating a comparative approach to personality. <i>Journal of Research in Personality</i> , 2002 , 36, 607-614	2.8	85
17	Global self-esteem across the life span.. <i>Psychology and Aging</i> , 2002 , 17, 423-434	3.6	463
16	A room with a cue: Personality judgments based on offices and bedrooms.. <i>Journal of Personality and Social Psychology</i> , 2002 , 82, 379-398	6.5	556
15	A room with a cue: personality judgments based on offices and bedrooms. <i>Journal of Personality and Social Psychology</i> , 2002 , 82, 379-98	6.5	50
14	From mice to men: what can we learn about personality from animal research?. <i>Psychological Bulletin</i> , 2001 , 127, 45-86	19.1	1139
13	Personality Correlates of Self-Esteem. <i>Journal of Research in Personality</i> , 2001 , 35, 463-482	2.8	289
12	Personality Dimensions in Nonhuman Animals: A Cross-Species Review. <i>Current Directions in Psychological Science</i> , 1999 , 8, 69-75	6.5	596
11	An empirical analysis of trends in psychology.. <i>American Psychologist</i> , 1999 , 54, 117-128	9.5	95
10	An Integrative Approach to Personality Research in Anthrozoology: Ratings of Six Species of Pets and their Owners. <i>Anthrozoos</i> , 1998 , 11, 148-156	2.4	46
9	Personality dimensions in spotted hyenas (<i>Crocuta crocuta</i>). <i>Journal of Comparative Psychology (Washington, D C: 1983)</i> , 1998 , 112, 107-18	2.1	122
8	Do people know how they behave? Self-reported act frequencies compared with on-line codings by observers.. <i>Journal of Personality and Social Psychology</i> , 1998 , 74, 1337-1349	6.5	203
7	Psychological Science at the Crossroads. <i>American Scientist</i> , 1998 , 86, 310	2.7	8
6	Personality Research and Assessment in the Era of Machine Learning		9

5	Regional personality differences predict variation in COVID-19 infections and social distancing behavior	2
4	Small effects: The indispensable foundation for a cumulative psychological science	15
3	Loneliness During a Nationwide Lockdown and the Moderating Effect of Extroversion. <i>Social Psychological and Personality Science</i> , 194855062110378	4.3 6
2	Manifestations of Individual Differences in Physical and Virtual Environments 773-800	3
1	Psychological Openness and the Emergence of Breakthrough vs. Incremental Innovations: A Regional Perspective. <i>Economic Geography</i> , 1-32	3.9 0