Samuel D Gosling

List of Publications by Citations

148 papers	30,550 citations	62 h-index	163 g-index
163 ext. papers	35,062 ext. citations	5.2 avg, IF	7.65 L-index

#	Paper	IF	Citations
148	Amazon's Mechanical Turk: A New Source of Inexpensive, Yet High-Quality, Data?. *Perspectives on Psychological Science*, **2011**, 6, 3-5	9.8	6769
147	A very brief measure of the Big-Five personality domains. *Journal of Research in Personality*, **2003**, 37, 504-528	2.8	4007
146	Should we trust web-based studies? A comparative analysis of six preconceptions about internet questionnaires. *American Psychologist*, **2004**, 59, 93-104	9.5	1962
145	From mice to men: what can we learn about personality from animal research?. *Psychological Bulletin*, **2001**, 127, 45-86	19.1	1139
144	Development of personality in early and middle adulthood: set like plaster or persistent change?. *Journal of Personality and Social Psychology*, **2003**, 84, 1041-53	6.5	766
143	A Review of Facebook Research in the Social Sciences. *Perspectives on Psychological Science*, **2012**, 7, 203-20	9.8	744
142	The do re mi's of everyday life: the structure and personality correlates of music preferences. *Journal of Personality and Social Psychology*, **2003**, 84, 1236-56	6.5	742
141	Facebook profiles reflect actual personality, not self-idealization. *Psychological Science*, **2010**, 21, 372-4	7.9	704
140	The Secret Lives of Liberals and Conservatives: Personality Profiles, Interaction Styles, and the Things They Leave Behind. *Political Psychology*, **2008**, 29, 807-840	3.6	623
139	Personality Dimensions in Nonhuman Animals: A Cross-Species Review. *Current Directions in Psychological Science*, **1999**, 8, 69-75	6.5	596
138	Age differences in personality traits from 10 to 65: Big Five domains and facets in a large cross-sectional sample. *Journal of Personality and Social Psychology*, **2011**, 100, 330-48	6.5	591
137	A room with a cue: Personality judgments based on offices and bedrooms.. *Journal of Personality and Social Psychology*, **2002**, 82, 379-398	6.5	556
136	Ideology: Its Resurgence in Social, Personality, and Political Psychology. *Perspectives on Psychological Science*, **2008**, 3, 126-36	9.8	489
135	Global self-esteem across the life span.. *Psychology and Aging*, **2002**, 17, 423-434	3.6	463
134	Facebook as a research tool for the social sciences: Opportunities, challenges, ethical considerations, and practical guidelines. *American Psychologist*, **2015**, 70, 543-56	9.5	461
133	Personality in its natural habitat: manifestations and implicit folk theories of personality in daily life. *Journal of Personality and Social Psychology*, **2006**, 90, 862-77	6.5	428
132	Are needs to manage uncertainty and threat associated with political conservatism or ideological extremity?. *Personality and Social Psychology Bulletin*, **2007**, 33, 989-1007	4.1	399

131	A Theory of the Emergence, Persistence, and Expression of Geographic Variation in Psychological Characteristics. *Perspectives on Psychological Science*, **2008**, 3, 339-69	9.8	372
130	Manifestations of personality in Online Social Networks: self-reported Facebook-related behaviors and observable profile information. *Cyberpsychology, Behavior, and Social Networking*, **2011**, 14, 483-8	4.4	348
129	An Evaluation of Amazon's Mechanical Turk, Its Rapid Rise, and Its Effective Use. *Perspectives on Psychological Science*, **2018**, 13, 149-154	9.8	321
128	Personality judgments based on physical appearance. *Personality and Social Psychology Bulletin*, **2009**, 35, 1661-71	4.1	315
127	e-Perceptions: personality impressions based on personal websites. *Journal of Personality and Social Psychology*, **2004**, 87, 123-32	6.5	293
126	Personality Correlates of Self-Esteem. *Journal of Research in Personality*, **2001**, 35, 463-482	2.8	289
125	Temperament and personality in dogs (Canis familiaris): A review and evaluation of past research. *Applied Animal Behaviour Science*, **2005**, 95, 1-53	2.2	282
124	The developmental psychometrics of big five self-reports: acquiescence, factor structure, coherence, and differentiation from ages 10 to 20. *Journal of Personality and Social Psychology*, **2008**, 94, 718-37	6.5	272
123	Using Smartphones to Collect Behavioral Data in Psychological Science: Opportunities, Practical Considerations, and Challenges. *Perspectives on Psychological Science*, **2016**, 11, 838-854	9.8	251
122	Age and gender differences in self-esteem-A cross-cultural window. *Journal of Personality and Social Psychology*, **2016**, 111, 396-410	6.5	234
121	Comparing the Pearson and Spearman correlation coefficients across distributions and sample sizes: A tutorial using simulations and empirical data. *Psychological Methods*, **2016**, 21, 273-90	7.1	233
120	Message in a ballad: the role of music preferences in interpersonal perception. *Psychological Science*, **2006**, 17, 236-42	7.9	225
119	Personality maturation around the world: a cross-cultural examination of social-investment theory. *Psychological Science*, **2013**, 24, 2530-40	7.9	210
118	Internet research in psychology. *Annual Review of Psychology*, **2015**, 66, 877-902	26.1	208
117	Portrait of a narcissist: Manifestations of narcissism in physical appearance. *Journal of Research in Personality*, **2008**, 42, 1439-1447	2.8	207
116	Do people know how they behave? Self-reported act frequencies compared with on-line codings by observers.. *Journal of Personality and Social Psychology*, **1998**, 74, 1337-1349	6.5	203
115	Personality in nonhuman primates: a review and evaluation of past research. *American Journal of Primatology*, **2010**, 72, 653-71	2.5	186
114	Development and validation of a Dutch translation of the Big Five Inventory (BFI). *Journal of Personality Assessment*, **2008**, 90, 152-7	2.8	185

113	A dog's got personality: a cross-species comparative approach to personality judgments in dogs and humans. *Journal of Personality and Social Psychology*, **2003**, 85, 1161-9	6.5	173
112	Divided we stand: three psychological regions of the United States and their political, economic, social, and health correlates. *Journal of Personality and Social Psychology*, **2013**, 105, 996-1012	6.5	170
111	Do bilinguals have two personalities? A special case of cultural frame switching. *Journal of Research in Personality*, **2006**, 40, 99-120	2.8	146
110	Development of shy/bold behaviour in squid: context-specific phenotypes associated with developmental plasticity. *Animal Behaviour*, **2008**, 75, 433-442	2.8	143
109	Punishing hubris: the perils of overestimating one's status in a group. *Personality and Social Psychology Bulletin*, **2008**, 34, 90-101	4.1	142
108	Geographically varying associations between personality and life satisfaction in the London metropolitan area. *Proceedings of the National Academy of Sciences of the United States of America*, **2015**, 112, 725-30	11.5	136
107	The regional distribution and correlates of an entrepreneurship-prone personality profile in the United States, Germany, and the United Kingdom: a socioecological perspective. *Journal of Personality and Social Psychology*, **2013**, 105, 104-22	6.5	130
106	Personality dimensions in spotted hyenas (Crocuta crocuta). *Journal of Comparative Psychology (Washington, D C: 1983)*, **1998**, 112, 107-18	2.1	122
105	Construct Validation of a Short Five-Factor Model Instrument. *European Journal of Psychological Assessment*, **2007**, 23, 166-175	2.2	120
104	Personality consistency in dogs: a meta-analysis. *PLoS ONE*, **2013**, 8, e54907	3.7	104
103	The content and validity of music-genre stereotypes among college students. *Psychology of Music*, **2007**, 35, 306-326	1.2	96
102	An empirical analysis of trends in psychology.. *American Psychologist*, **1999**, 54, 117-128	9.5	95
101	Personality in Non-human Animals. *Social and Personality Psychology Compass*, **2008**, 2, 985-1001	3	92
100	To Live Among Like-Minded Others: Exploring the Links Between Person-City Personality Fit and Self-Esteem. *Psychological Science*, **2016**, 27, 419-27	7.9	86
99	Are we barking up the right tree? Evaluating a comparative approach to personality. *Journal of Research in Personality*, **2002**, 36, 607-614	2.8	85
98	The World from a Dog's Point of View. *Advances in the Study of Behavior*, **2013**, 209-406	3.4	82
97	Personality profiles associated with different motivations for playing World of Warcraft. *Cyberpsychology, Behavior, and Social Networking*, **2013**, 16, 189-93	4.4	76
96	Entrepreneurial Regions: Do Macro-Psychological Cultural Characteristics of Regions Help Solve the "Knowledge Paradox" of Economics?. *PLoS ONE*, **2015**, 10, e0129332	3.7	75

95	Personalities of Self-Identified "Dog People" and "Cat People" *Anthrozoos*, **2010**, 23, 213-222	2.4	75
94	Entrepreneurship culture, knowledge spillovers and the growth of regions. *Regional Studies*, **2018**, 52, 608-618	3.4	73
93	Personality and performance in military working dogs: Reliability and predictive validity of behavioral tests. *Applied Animal Behaviour Science*, **2010**, 127, 51-65	2.2	73
92	Belief in a just God (and a just society): A system justification perspective on religious ideology.. *Journal of Theoretical and Philosophical Psychology*, **2014**, 34, 56-81	1.7	73
91	Predicting personality from patterns of behavior collected with smartphones. *Proceedings of the National Academy of Sciences of the United States of America*, **2020**, 117, 17680-17687	11.5	72
90	Does self-esteem account for the higher-order factors of the Big Five?. *Journal of Research in Personality*, **2009**, 43, 921-922	2.8	68
89	The psychology of home environments: a call for research on residential space. *Perspectives on Psychological Science*, **2015**, 10, 346-56	9.8	65
88	The Song Remains the Same: A Replication and Extension of the MUSIC Model. *Music Perception*, **2012**, 30, 161-185	1.6	65
87	Developing a comprehensive and comparative questionnaire for measuring personality in chimpanzees using a simultaneous top-down/bottom-up design. *American Journal of Primatology*, **2013**, 75, 1042-53	2.5	64
86	A new perspective on entrepreneurial regions: linking cultural identity with latent and manifest entrepreneurship. *Small Business Economics*, **2017**, 48, 681-697	5.3	62
85	Wired but not WEIRD: the promise of the Internet in reaching more diverse samples. *Behavioral and Brain Sciences*, **2010**, 33, 94-5	0.9	62
84	Daily online testing in large classes: boosting college performance while reducing achievement gaps. *PLoS ONE*, **2013**, 8, e79774	3.7	58
83	Cross-cultural variations in big five relationships with religiosity: a sociocultural motives perspective. *Journal of Personality and Social Psychology*, **2014**, 107, 1064-91	6.5	55
82	Patterns of behavior change in students over an academic term: A preliminary study of activity and sociability behaviors using smartphone sensing methods. *Computers in Human Behavior*, **2017**, 67, 129-138	7.7	50
81	Anthropomorphism as a Special Case of Social Perception: A Cross Species Social Relations Model Analysis of Humans and Dogs. *Social Cognition*, **2008**, 26, 129-142	1.2	50
80	Normality evaluations and their relation to personality traits and well-being. *Journal of Personality and Social Psychology*, **2007**, 93, 861-79	6.5	50
79	A room with a cue: personality judgments based on offices and bedrooms. *Journal of Personality and Social Psychology*, **2002**, 82, 379-98	6.5	50
78	Sensing sociability: Individual differences in young adults' conversation, calling, texting, and app use behaviors in daily life. *Journal of Personality and Social Psychology*, **2020**, 119, 204-228	6.5	50

77   Macropsychological Factors Predict Regional Economic Resilience During a Major Economic Crisis. *Social Psychological and Personality Science*, **2016**, 7, 95-104   4.3   48

76   Challenges to capture the big five personality traits in non-WEIRD populations. *Science Advances*, **2019**, 5, eaaw5226   14.3   48

75   The Development and Validation of Brief and Ultrabrief Measures of Values. *Journal of Personality Assessment*, **2017**, 99, 545-555   2.8   47

74   Regional ambient temperature is associated with human personality. *Nature Human Behaviour*, **2017**, 1, 890-895   12.8   47

73   An Integrative Approach to Personality Research in Anthrozoology: Ratings of Six Species of Pets and their Owners. *Anthrozoos*, **1998**, 11, 148-156   2.4   46

72   In the shadow of coal: How large-scale industries contributed to present-day regional differences in personality and well-being. *Journal of Personality and Social Psychology*, **2018**, 115, 903-927   6.5   45

71   Cultural norm fulfillment, interpersonal belonging, or getting ahead? A large-scale cross-cultural test of three perspectives on the function of self-esteem. *Journal of Personality and Social Psychology*, **2015**, 109, 526-548   6.5   44

70   Small Effects: The Indispensable Foundation for a Cumulative Psychological Science. *Perspectives on Psychological Science*, **2021**, 1745691620984483   9.8   42

69   Statewide Differences in Personality Predict Voting Patterns in 1996–2004 U.S. Presidential Elections **2009**, 314-348   41

68   Paradox Lost: Unraveling the Puzzle of Simpatía. *Journal of Cross-Cultural Psychology*, **2008**, 39, 703-715   1.9   37

67   Tree thinking: a new paradigm for integrating comparative data in psychology. *Journal of General Psychology*, **2007**, 134, 259-77   1   36

66   The religiosity as social value hypothesis: A multi-method replication and extension across 65 countries and three levels of spatial aggregation. *Journal of Personality and Social Psychology*, **2017**, 113, e18-e39   6.5   35

65   Bridging human and animal research: a comparative approach to studies of personality and health. *Brain, Behavior, and Immunity*, **2008**, 22, 651-61   16.6   35

64   Personality influences responses to inequity and contrast in chimpanzees. *Animal Behaviour*, **2015**, 101, 75-87   2.8   33

63   Fear, Populism, and the Geopolitical Landscape: The Sleeper Effect of Neurotic Personality Traits on Regional Voting Behavior in the 2016 Brexit and Trump Elections. *Social Psychological and Personality Science*, **2018**, 9, 285-298   4.3   30

62   The accuracy or inaccuracy of affective forecasts depends on how accuracy is indexed: a meta-analysis of past studies. *Psychological Science*, **2012**, 23, 161-2   7.9   29

61   Income inequality and personality: are less equal U.S. states less agreeable?. *Social Science and Medicine*, **2011**, 72, 1978-85   5.1   29

60   Social Psychological Methods Outside the Laboratory **2010**,   29

59	Big Five Content Representation of the Japanese Version of the Ten-Item Personality Inventory. *Psychology*, **2013**, 04, 924-929	0.5	29
58	Personality Research and Assessment in the Era of Machine Learning. *European Journal of Personality*, **2020**, 34, 613-631	5.1	28
57	Personality Trait Differences Between Young and Middle-Aged Adults: Measurement Artifacts or Actual Trends?. *Journal of Personality*, **2016**, 84, 473-92	4.4	24
56	Predicting Consumer Behavior and Media Preferences: The Comparative Validity of Personality Traits and Demographic Variables. *Psychology and Marketing*, **2013**, 30, 937-949	3.9	23
55	The Personal Living Space Cue Inventory: An Analysis and Evaluation. *Environment and Behavior*, **2005**, 37, 683-705	5.6	23
54	Further Validity of the Japanese Version of the Ten Item Personality Inventory (TIPI-J). *Journal of Individual Differences*, **2014**, 35, 236-244	1.8	23
53	The Relations Between Parental Socioeconomic Status, Personality, and Life Outcomes. *Social Psychological and Personality Science*, **2018**, 9, 338-352	4.3	21
52	An Evaluation of Students Interest in and Compliance With Self-Tracking Methods: Recommendations for Incentives Based on Three Smartphone Sensing Studies. *Social Psychological and Personality Science*, **2017**, 8, 479-492	4.3	21
51	PERSONALITY AND IDEOLOGY AS DETERMINANTS OF CANDIDATE PREFERENCES AND OBAMA CONVERSION IN THE 2008 U.S. PRESIDENTIAL ELECTION. *Du Bois Review*, **2009**, 6, 103-124	0.6	20
50	Impressions of World of Warcraft players personalities based on their usernames: Interobserver consensus but no accuracy. *Journal of Research in Personality*, **2012**, 46, 599-603	2.8	18
49	The precarious couple effect: verbally inhibited men + critical, disinhibited women = bad chemistry. *Journal of Personality and Social Psychology*, **2003**, 85, 1095-1106	6.5	17
48	Comparing the predictive validity of behavioral codings and behavioral ratings in a working-dog breeding program. *Applied Animal Behaviour Science*, **2016**, 179, 82-94	2.2	16
47	Material Attributes of Personal Living Spaces. *Home Cultures*, **2005**, 2, 51-87	0.4	16
46	Psychometric Comparison of Automated Versus Rational Methods of Scale Abbreviation. *Journal of Individual Differences*, **2014**, 35, 221-235	1.8	16
45	Smiling reflects different emotions in men and women. *Behavioral and Brain Sciences*, **2009**, 32, 403-405	0.9	15
44	Small effects: The indispensable foundation for a cumulative psychological science		15
43	Did Strategic Bombing in the Second World War Lead to German Angst? A Large Scale Empirical Test across 89 German Cities. *European Journal of Personality*, **2017**, 31, 234-257	5.1	13
42	Do you see what I see? Can non-experts with minimal training reproduce expert ratings in behavioral assessments of working dogs?. *Behavioural Processes*, **2015**, 110, 105-16	1.6	13

#	Reference		
23	Measuring School Spirit: A National Teaching Exercise: The School Spirit Study Group. *Teaching of Psychology*, **2004**, 31, 18-21	0.7	5
22	Bridging psychology and biology with animal research. *American Psychologist*, **2003**, 58, 407-8	9.5	5
21	Von unterkühlten Norddeutschen, gemütlichen Südeutschen und aufgeschlossenen Großstädtern: Regionale Persönlichkeitsunterschiede in Deutschland. *Psychologische Rundschau*, **2019**, 70, 173-194	0.6	4
20	Personality Impressions of World of Warcraft Players Based on Their Avatars and Usernames. *International Journal of Gaming and Computer-Mediated Simulations*, **2015**, 7, 58-73	0.7	3
19	Let the data speak: a response to Terracciano (2014). *Psychological Science*, **2014**, 25, 1051-3	7.9	3
18	The Selection, Creation, and Perception of Interior Spaces: An Environmental Psychology Approach **2013**,		3
17	Manifestations of Individual Differences in Physical and Virtual Environments773-800		3
16	Local housing market dynamics predict rapid shifts in cultural openness: A 9-year study across 199 cities.. *American Psychologist*, **2021**, 76, 947-961	9.5	2
15	Regional personality differences predict variation in COVID-19 infections and social distancing behavior		2
14	Are Regional Differences in Psychological Characteristics and Their Correlates Robust? Applying Spatial-Analysis Techniques to Examine Regional Variation in Personality. *Perspectives on Psychological Science*, **2021**, 1745691621998326	9.8	2
13	National religiosity eases the psychological burden of poverty. *Proceedings of the National Academy of Sciences of the United States of America*, **2021**, 118,	11.5	2
12	Another route to broadening the scope of social psychology: Ecologically valid research. *Behavioral and Brain Sciences*, **2004**, 27, 339-340	0.9	1
11	Tracking Trends in Psychological Science. *PATH in Psychology Series*, **2005**, 105-130		1
10	Multi-modal data collection for measuring health, behavior, and living environment of large-scale participant cohorts. *GigaScience*, **2021**, 10,	7.6	1
9	Concerns about Facebook among users and abstainers: Relationships with individual differences and Facebook use.. *Translational Issues in Psychological Science*, **2016**, 2, 261-274	1.7	1
8	Mobile sensing for studying personality dynamics in daily life **2021**, 763-790		1
7	Psychological Openness and the Emergence of Breakthrough vs. Incremental Innovations: A Regional Perspective. *Economic Geography*,1-32	3.9	0
6	Special Section on Multimodal Understanding of Social, Affective, and Subjective Attributes. *ACM Transactions on Multimedia Computing, Communications and Applications*, **2019**, 15, 1-3	3.4	

5   Smiling reflects different emotions in men and women ⊢ERRATUM. *Behavioral and Brain Sciences*, **2012**, 35, 469-469   0.9

4   Animal Personality. *Japanese Journal of Personality*, **2008**, 17, 111-119   0.5

3   Online Social Networks in the Work Context **2018**, 300-315

2   Temperament and Personality in Working Dogs **2009**, 63-81

1   Associations between self-rated personality traits and automobile fatality rates across small geographic areas. *Transportation Research Interdisciplinary Perspectives*, **2020**, 6, 100175   7.3