

Samuel D Gosling

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1902342/publications.pdf>

Version: 2024-02-01

148
papers

40,140
citations

11651

70
h-index

11939

134
g-index

164
all docs

164
docs citations

164
times ranked

28107
citing authors

#	ARTICLE	IF	CITATIONS
1	Amazon's Mechanical Turk. <i>Perspectives on Psychological Science</i> , 2011, 6, 3-5.	9.0	8,300
2	A very brief measure of the Big-Five personality domains. <i>Journal of Research in Personality</i> , 2003, 37, 504-528.	1.7	5,553
3	Should We Trust Web-Based Studies? A Comparative Analysis of Six Preconceptions About Internet Questionnaires.. <i>American Psychologist</i> , 2004, 59, 93-104.	4.2	2,269
4	From mice to men: What can we learn about personality from animal research?. <i>Psychological Bulletin</i> , 2001, 127, 45-86.	6.1	1,377
5	The do re mi's of everyday life: The structure and personality correlates of music preferences.. <i>Journal of Personality and Social Psychology</i> , 2003, 84, 1236-1256.	2.8	977
6	A Review of Facebook Research in the Social Sciences. <i>Perspectives on Psychological Science</i> , 2012, 7, 203-220.	9.0	938
7	Development of personality in early and middle adulthood: Set like plaster or persistent change?. <i>Journal of Personality and Social Psychology</i> , 2003, 84, 1041-1053.	2.8	915
8	Facebook Profiles Reflect Actual Personality, Not Self-Idealization. <i>Psychological Science</i> , 2010, 21, 372-374.	3.3	876
9	Age differences in personality traits from 10 to 65: Big Five domains and facets in a large cross-sectional sample.. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 330-348.	2.8	840
10	The Secret Lives of Liberals and Conservatives: Personality Profiles, Interaction Styles, and the Things They Leave Behind. <i>Political Psychology</i> , 2008, 29, 807-840.	3.6	817
11	Personality Dimensions in Nonhuman Animals. <i>Current Directions in Psychological Science</i> , 1999, 8, 69-75.	5.3	722
12	A room with a cue: Personality judgments based on offices and bedrooms.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 379-398.	2.8	685
13	Facebook as a research tool for the social sciences: Opportunities, challenges, ethical considerations, and practical guidelines.. <i>American Psychologist</i> , 2015, 70, 543-556.	4.2	651
14	Ideology: Its Resurgence in Social, Personality, and Political Psychology. <i>Perspectives on Psychological Science</i> , 2008, 3, 126-136.	9.0	650
15	Global self-esteem across the life span.. <i>Psychology and Aging</i> , 2002, 17, 423-434.	1.6	596
16	Personality in its natural habitat: Manifestations and implicit folk theories of personality in daily life.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 862-877.	2.8	551
17	Are Needs to Manage Uncertainty and Threat Associated With Political Conservatism or Ideological Extremity?. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 989-1007.	3.0	506
18	An Evaluation of Amazon's Mechanical Turk, Its Rapid Rise, and Its Effective Use. <i>Perspectives on Psychological Science</i> , 2018, 13, 149-154.	9.0	505

#	ARTICLE	IF	CITATIONS
19	A Theory of the Emergence, Persistence, and Expression of Geographic Variation in Psychological Characteristics. <i>Perspectives on Psychological Science</i> , 2008, 3, 339-369.	9.0	466
20	Comparing the Pearson and Spearman correlation coefficients across distributions and sample sizes: A tutorial using simulations and empirical data.. <i>Psychological Methods</i> , 2016, 21, 273-290.	3.5	465
21	Manifestations of Personality in Online Social Networks: Self-Reported Facebook-Related Behaviors and Observable Profile Information. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2011, 14, 483-488.	3.9	448
22	Personality Judgments Based on Physical Appearance. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 1661-1671.	3.0	396
23	Age and gender differences in self-esteem—A cross-cultural window.. <i>Journal of Personality and Social Psychology</i> , 2016, 111, 396-410.	2.8	382
24	Using Smartphones to Collect Behavioral Data in Psychological Science. <i>Perspectives on Psychological Science</i> , 2016, 11, 838-854.	9.0	380
25	Personality Correlates of Self-Esteem. <i>Journal of Research in Personality</i> , 2001, 35, 463-482.	1.7	370
26	e-Perceptions: Personality Impressions Based on Personal Websites.. <i>Journal of Personality and Social Psychology</i> , 2004, 87, 123-132.	2.8	366
27	The developmental psychometrics of big five self-reports: Acquiescence, factor structure, coherence, and differentiation from ages 10 to 20.. <i>Journal of Personality and Social Psychology</i> , 2008, 94, 718-737.	2.8	351
28	Temperament and personality in dogs (<i>Canis familiaris</i>): A review and evaluation of past research. <i>Applied Animal Behaviour Science</i> , 2005, 95, 1-53.	1.9	341
29	Personality Maturation Around the World. <i>Psychological Science</i> , 2013, 24, 2530-2540.	3.3	296
30	Internet Research in Psychology. <i>Annual Review of Psychology</i> , 2015, 66, 877-902.	17.7	296
31	Message in a Ballad. <i>Psychological Science</i> , 2006, 17, 236-242.	3.3	278
32	Portrait of a narcissist: Manifestations of narcissism in physical appearance. <i>Journal of Research in Personality</i> , 2008, 42, 1439-1447.	1.7	258
33	Personality in nonhuman primates: a review and evaluation of past research. <i>American Journal of Primatology</i> , 2010, 72, 653-671.	1.7	234
34	Divided we stand: Three psychological regions of the United States and their political, economic, social, and health correlates.. <i>Journal of Personality and Social Psychology</i> , 2013, 105, 996-1012.	2.8	229
35	Do people know how they behave? Self-reported act frequencies compared with on-line codings by observers.. <i>Journal of Personality and Social Psychology</i> , 1998, 74, 1337-1349.	2.8	226
36	Development and Validation of a Dutch Translation of the Big Five Inventory (BFI). <i>Journal of Personality Assessment</i> , 2008, 90, 152-157.	2.1	226

#	ARTICLE	IF	CITATIONS
37	A Dog's Got Personality: A Cross-Species Comparative Approach to Personality Judgments in Dogs and Humans.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 1161-1169.	2.8	217
38	Do bilinguals have two personalities? A special case of cultural frame switching. <i>Journal of Research in Personality</i> , 2006, 40, 99-120.	1.7	201
39	Small Effects: The Indispensable Foundation for a Cumulative Psychological Science. <i>Perspectives on Psychological Science</i> , 2022, 17, 205-215.	9.0	196
40	Geographically varying associations between personality and life satisfaction in the London metropolitan area. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 725-730.	7.1	183
41	The regional distribution and correlates of an entrepreneurship-prone personality profile in the United States, Germany, and the United Kingdom: A socioecological perspective.. <i>Journal of Personality and Social Psychology</i> , 2013, 105, 104-122.	2.8	177
42	Punishing Hubris: The Perils of Overestimating One's Status in a Group. <i>Personality and Social Psychology Bulletin</i> , 2008, 34, 90-101.	3.0	175
43	Construct Validation of a Short Five-Factor Model Instrument. <i>European Journal of Psychological Assessment</i> , 2007, 23, 166-175.	3.0	170
44	Development of shy/bold behaviour in squid: context-specific phenotypes associated with developmental plasticity. <i>Animal Behaviour</i> , 2008, 75, 433-442.	1.9	165
45	Predicting personality from patterns of behavior collected with smartphones. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 17680-17687.	7.1	152
46	Personality dimensions in spotted hyenas (<i>Crocuta crocuta</i>).. <i>Journal of Comparative Psychology</i> (Washington, D C: 1983), 1998, 112, 107-118.	0.5	145
47	Personality in Non-human Animals. <i>Social and Personality Psychology Compass</i> , 2008, 2, 985-1001.	3.7	131
48	To Live Among Like-Minded Others. <i>Psychological Science</i> , 2016, 27, 419-427.	3.3	129
49	Personality Consistency in Dogs: A Meta-Analysis. <i>PLoS ONE</i> , 2013, 8, e54907.	2.5	123
50	Are we barking up the right tree? Evaluating a comparative approach to personality. <i>Journal of Research in Personality</i> , 2002, 36, 607-614.	1.7	120
51	An empirical analysis of trends in psychology.. <i>American Psychologist</i> , 1999, 54, 117-128.	4.2	118
52	The content and validity of music-genre stereotypes among college students. <i>Psychology of Music</i> , 2007, 35, 306-326.	1.6	118
53	The World from a Dog's Point of View. <i>Advances in the Study of Behavior</i> , 2013, , 209-406.	1.6	115
54	Challenges to capture the big five personality traits in non-WEIRD populations. <i>Science Advances</i> , 2019, 5, eaaw5226.	10.3	115

#	ARTICLE	IF	CITATIONS
55	Entrepreneurship culture, knowledge spillovers and the growth of regions. <i>Regional Studies</i> , 2018, 52, 608-618.	4.4	109
56	Belief in a just God (and a just society): A system justification perspective on religious ideology.. <i>Journal of Theoretical and Philosophical Psychology</i> , 2014, 34, 56-81.	0.9	108
57	A room with a cue: Personality judgments based on offices and bedrooms.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 379-398.	2.8	103
58	Personality and performance in military working dogs: Reliability and predictive validity of behavioral tests. <i>Applied Animal Behaviour Science</i> , 2010, 127, 51-65.	1.9	96
59	Entrepreneurial Regions: Do Macro-Psychological Cultural Characteristics of Regions Help Solve the "Knowledge Paradox" of Economics?. <i>PLoS ONE</i> , 2015, 10, e0129332.	2.5	94
60	The Psychology of Home Environments. <i>Perspectives on Psychological Science</i> , 2015, 10, 346-356.	9.0	93
61	Personalities of Self-Identified "Dog People" and "Cat People". <i>Anthrozoos</i> , 2010, 23, 213-222.	1.4	90
62	A new perspective on entrepreneurial regions: linking cultural identity with latent and manifest entrepreneurship. <i>Small Business Economics</i> , 2017, 48, 681-697.	6.7	90
63	Personality Profiles Associated with Different Motivations for Playing World of Warcraft. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2013, 16, 189-193.	3.9	89
64	Cross-cultural variations in Big Five relationships with religiosity: A sociocultural motives perspective.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 1064-1091.	2.8	86
65	Sensing sociability: Individual differences in young adults's™ conversation, calling, texting, and app use behaviors in daily life.. <i>Journal of Personality and Social Psychology</i> , 2020, 119, 204-228.	2.8	86
66	Wired but not WEIRD: The promise of the Internet in reaching more diverse samples. <i>Behavioral and Brain Sciences</i> , 2010, 33, 94-95.	0.7	85
67	Developing a comprehensive and comparative questionnaire for measuring personality in chimpanzees using a simultaneous top-down/bottom-up design. <i>American Journal of Primatology</i> , 2013, 75, 1042-1053.	1.7	85
68	Does self-esteem account for the higher-order factors of the Big Five?. <i>Journal of Research in Personality</i> , 2009, 43, 921-922.	1.7	83
69	Regional ambient temperature is associated with human personality. <i>Nature Human Behaviour</i> , 2017, 1, 890-895.	12.0	83
70	The Song Remains the Same: A Replication and Extension of the MUSIC Model. <i>Music Perception</i> , 2012, 30, 161-185.	1.1	82
71	The Development and Validation of Brief and Ultrabrief Measures of Values. <i>Journal of Personality Assessment</i> , 2017, 99, 545-555.	2.1	77
72	Daily Online Testing in Large Classes: Boosting College Performance while Reducing Achievement Gaps. <i>PLoS ONE</i> , 2013, 8, e79774.	2.5	76

#	ARTICLE	IF	CITATIONS
73	Patterns of behavior change in students over an academic term: A preliminary study of activity and sociability behaviors using smartphone sensing methods. <i>Computers in Human Behavior</i> , 2017, 67, 129-138.	8.5	75
74	Macropsychological Factors Predict Regional Economic Resilience During a Major Economic Crisis. <i>Social Psychological and Personality Science</i> , 2016, 7, 95-104.	3.9	70
75	Normality evaluations and their relation to personality traits and well-being.. <i>Journal of Personality and Social Psychology</i> , 2007, 93, 861-879.	2.8	69
76	In the shadow of coal: How large-scale industries contributed to present-day regional differences in personality and well-being.. <i>Journal of Personality and Social Psychology</i> , 2018, 115, 903-927.	2.8	66
77	The religiosity as social value hypothesis: A multi-method replication and extension across 65 countries and three levels of spatial aggregation.. <i>Journal of Personality and Social Psychology</i> , 2017, 113, e18-e39.	2.8	64
78	CHAPTER 13 Statewide Differences in Personality Predict Voting Patterns in 1996â€“2004 U.S. Presidential Elections. , 2009, , 314-348.		60
79	Cultural norm fulfillment, interpersonal belonging, or getting ahead? A large-scale cross-cultural test of three perspectives on the function of self-esteem.. <i>Journal of Personality and Social Psychology</i> , 2015, 109, 526-548.	2.8	59
80	Anthropomorphism as a Special Case of Social Perception: A Crossâ€“Species Social Relations Model Analysis of Humans and Dogs. <i>Social Cognition</i> , 2008, 26, 129-142.	0.9	57
81	Personality Research and Assessment in the Era of Machine Learning. <i>European Journal of Personality</i> , 2020, 34, 613-631.	3.1	57
82	An Integrative Approach to Personality Research in Anthrozoology: Ratings of Six Species of Pets and their Owners. <i>Anthrozoos</i> , 1998, 11, 148-156.	1.4	54
83	Big Five Content Representation of the Japanese Version of the Ten-Item Personality Inventory. <i>Psychology</i> , 2013, 04, 924-929.	0.5	52
84	Bridging human and animal research: A comparative approach to studies of personality and health. <i>Brain, Behavior, and Immunity</i> , 2008, 22, 651-661.	4.1	50
85	Personality influences responses to inequity and contrast in chimpanzees. <i>Animal Behaviour</i> , 2015, 101, 75-87.	1.9	47
86	Fear, Populism, and the Geopolitical Landscape. <i>Social Psychological and Personality Science</i> , 2018, 9, 285-298.	3.9	46
87	Paradox Lost. <i>Journal of Cross-Cultural Psychology</i> , 2008, 39, 703-715.	1.6	44
88	Tree Thinking: A New Paradigm for Integrating Comparative Data in Psychology. <i>Journal of General Psychology</i> , 2007, 134, 259-277.	2.8	43
89	The Relations Between Parental Socioeconomic Status, Personality, and Life Outcomes. <i>Social Psychological and Personality Science</i> , 2018, 9, 338-352.	3.9	43
90	Income inequality and personality: Are less equal U.S. states less agreeable?. <i>Social Science and Medicine</i> , 2011, 72, 1978-1985.	3.8	41

#	ARTICLE	IF	CITATIONS
91	Physical topography is associated with human personality. <i>Nature Human Behaviour</i> , 2020, 4, 1135-1144.	12.0	41
92	Further Validity of the Japanese Version of the Ten Item Personality Inventory (TIPI-J). <i>Journal of Individual Differences</i> , 2014, 35, 236-244.	1.0	37
93	The Accuracy or Inaccuracy of Affective Forecasts Depends on How Accuracy Is Indexed. <i>Psychological Science</i> , 2012, 23, 161-162.	3.3	36
94	PERSONALITY AND IDEOLOGY AS DETERMINANTS OF CANDIDATE PREFERENCES AND "OBAMA CONVERSION" IN THE 2008 U.S. PRESIDENTIAL ELECTION. <i>Du Bois Review</i> , 2009, 6, 103-124.	0.6	35
95	Predicting Consumer Behavior and Media Preferences: The Comparative Validity of Personality Traits and Demographic Variables. <i>Psychology and Marketing</i> , 2013, 30, 937-949.	8.2	34
96	Personality trait predictors and mental well-being correlates of exercise frequency across the academic semester. <i>Social Science and Medicine</i> , 2019, 236, 112400.	3.8	33
97	Loneliness During a Nationwide Lockdown and the Moderating Effect of Extroversion. <i>Social Psychological and Personality Science</i> , 2022, 13, 769-780.	3.9	32
98	An Evaluation of Students' Interest in and Compliance With Self-Tracking Methods. <i>Social Psychological and Personality Science</i> , 2017, 8, 479-492.	3.9	31
99	The Personal Living Space Cue Inventory. <i>Environment and Behavior</i> , 2005, 37, 683-705.	4.7	30
100	Personality Trait Differences Between Young and Middle-Aged Adults: Measurement Artifacts or Actual Trends?. <i>Journal of Personality</i> , 2016, 84, 473-492.	3.2	30
101	Impressions of World of Warcraft players' personalities based on their usernames: Interobserver consensus but no accuracy. <i>Journal of Research in Personality</i> , 2012, 46, 599-603.	1.7	27
102	Comparing the predictive validity of behavioral codings and behavioral ratings in a working-dog breeding program. <i>Applied Animal Behaviour Science</i> , 2016, 179, 82-94.	1.9	27
103	Comparison of Methods for Assessing Personality in Nonhuman Primates. , 2011, , 17-40.		27
104	Personality Sensing for Theory Development and Assessment in the Digital Age. <i>European Journal of Personality</i> , 2020, 34, 649-669.	3.1	26
105	Improving prediction of real-time loneliness and companionship type using geosocial features of personal smartphone data. <i>Smart Health</i> , 2021, 20, 100180.	3.2	24
106	Are Regional Differences in Psychological Characteristics and Their Correlates Robust? Applying Spatial-Analysis Techniques to Examine Regional Variation in Personality. <i>Perspectives on Psychological Science</i> , 2022, 17, 407-441.	9.0	23
107	Psychometric Comparison of Automated Versus Rational Methods of Scale Abbreviation. <i>Journal of Individual Differences</i> , 2014, 35, 221-235.	1.0	22
108	Big Five facets and religiosity: Three large-scale, cross-cultural, theory-driven, and process-attentive tests.. <i>Journal of Personality and Social Psychology</i> , 2021, 120, 1662-1695.	2.8	21

#	ARTICLE	IF	CITATIONS
109	Global self-esteem across the life span.. Psychology and Aging, 2002, 17, 423-434.	1.6	21
110	A comparison of rating and coding behavioural traits in dogs. Acta Biologica Hungarica, 2015, 66, 27-40.	0.7	20
111	The precarious couple effect: Verbally inhibited men + critical, disinhibited women = bad chemistry.. Journal of Personality and Social Psychology, 2003, 85, 1095-1106.	2.8	20
112	Psychological Science at the Crossroads. American Scientist, 1998, 86, 310.	0.1	20
113	Material Attributes of Personal Living Spaces. Home Cultures, 2005, 2, 51-87.	0.3	19
114	The impact of childhood lead exposure on adult personality: Evidence from the United States, Europe, and a large-scale natural experiment. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	7.1	19
115	Smiling reflects different emotions in men and women. Behavioral and Brain Sciences, 2009, 32, 403-405.	0.7	18
116	Do you see what I see? Can non-experts with minimal training reproduce expert ratings in behavioral assessments of working dogs?. Behavioural Processes, 2015, 110, 105-116.	1.1	18
117	The Well-Being Benefits of Person-Culture Match Are Contingent on Basic Personality Traits. Psychological Science, 2020, 31, 1283-1293.	3.3	17
118	Criterion Analysis and Content Validity for Standardized Behavioral Tests in a Detectorâ€”Dog Breeding Program. Journal of Forensic Sciences, 2015, 60, S213-21.	1.6	16
119	Did Strategic Bombing in the Second World War Lead to â€”German Angstâ€™? A Largeâ€”Scale Empirical Test across 89 German Cities. European Journal of Personality, 2017, 31, 234-257.	3.1	16
120	National religiosity eases the psychological burden of poverty. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	7.1	16
121	Using human raters to characterize the psychological characteristics of GPS-based places. , 2017, , .		14
122	Multi-modal data collection for measuring health, behavior, and living environment of large-scale participant cohorts. GigaScience, 2021, 10, .	6.4	14
123	Which personality dimensions do puppy tests measure? A systematic procedure for categorizing behavioral assays. Behavioural Processes, 2015, 110, 117-124.	1.1	13
124	Agency culture, constitutional provisions and entrepreneurship: a cross-country analysis. Industrial and Corporate Change, 2018, 27, 507-524.	2.8	11
125	Regionale Unterschiede der Verteilung von Personen mit unternehmerischem PersÃ¶nlichkeitsprofil in Deutschland â€” ein Ãœberblick. Raumforschung Und Raumordnung Spatial Research and Planning, 2018, 76, 65-81.	2.0	10
126	Local housing market dynamics predict rapid shifts in cultural openness: A 9-year study across 199 cities.. American Psychologist, 2021, 76, 947-961.	4.2	9

#	ARTICLE	IF	CITATIONS
127	Measuring School Spirit: A National Teaching Exercise. <i>Teaching of Psychology</i> , 2004, 31, 18-21.	1.2	7
128	Bridging psychology and biology with animal research.. <i>American Psychologist</i> , 2003, 58, 407-408.	4.2	7
129	Concerns about Facebook among users and abstainers: Relationships with individual differences and Facebook use.. <i>Translational Issues in Psychological Science</i> , 2016, 2, 261-274.	1.0	5
130	Psychological Openness and the Emergence of Breakthrough vs. Incremental Innovations: A Regional Perspective. <i>Economic Geography</i> , 2022, 98, 379-410.	4.6	5
131	Person-Culture Personality Fit: Dispositional Traits and Cultural Context Explain Country-Level Personality Profile Conformity. <i>Social Psychological and Personality Science</i> , 2023, 14, 275-285.	3.9	5
132	Let the Data Speak. <i>Psychological Science</i> , 2014, 25, 1051-1053.	3.3	4
133	Personality Impressions of World of Warcraft Players Based on Their Avatars and Usernames. <i>International Journal of Gaming and Computer-Mediated Simulations</i> , 2015, 7, 58-73.	1.1	4
134	Geographic variation in personality is associated with fertility across the United States. <i>Personality Science</i> , 0, 2, .	1.3	4
135	MUSA2. , 2017, , .		2
136	Tracking Trends in Psychological Science. <i>PATH in Psychology Series</i> , 2005, , 105-130.	0.2	2
137	Individual Differences in Approach and Avoidance Motivation in Animals. , 0, , .		2
138	Another route to broadening the scope of social psychology: Ecologically valid research. <i>Behavioral and Brain Sciences</i> , 2004, 27, 339-340.	0.7	1
139	The Regional Distribution and Correlates of an Entrepreneurship-Prone Personality Profile in the United States, Germany, and the United Kingdom: A Socioecological Perspective. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
140	Mobile sensing for studying personality dynamics in daily life. , 2021, , 763-790.		1
141	Award for distinguished scientific early career contributions to psychology: Samuel D. Gosling.. <i>American Psychologist</i> , 2008, 63, 687-689.	4.2	1
142	Animal models of personality and cross-species comparisons. , 0, , 275-286.		1
143	Smiling reflects different emotions in men and women â€“ ERRATUM. <i>Behavioral and Brain Sciences</i> , 2012, 35, 469-469.	0.7	0
144	Special Section on Multimodal Understanding of Social, Affective, and Subjective Attributes. <i>ACM Transactions on Multimedia Computing, Communications and Applications</i> , 2019, 15, 1-3.	4.3	0

#	ARTICLE	IF	CITATIONS
145	Associations between self-rated personality traits and automobile fatality rates across small geographic areas. <i>Transportation Research Interdisciplinary Perspectives</i> , 2020, 6, 100175.	2.7	0
146	Animal Personality. <i>Japanese Journal of Personality</i> , 2008, 17, 111-119.	0.4	0
147	Temperament and Personality in Working Dogs. , 2009, , 63-81.		0
148	Right, but for the wrong reasons.. <i>American Psychologist</i> , 1996, 51, 735-736.	4.2	0