

Glenn Hoetker

List of Publications by Year in descending order

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16
papers

2,900
citations

759190

12
h-index

1125717

13
g-index

16
all docs

16
docs citations

16
times ranked

2284
citing authors

#	ARTICLE	IF	CITATIONS
1	What do you know and how much does it matter? A QCA/NCA study of knowledge and supplier performance. <i>Proceedings - Academy of Management</i> , 2021, 2021, 12474.	0.1	0
2	Dark Side of a Bright Vision? An Integrated Vision-Action Model of CSR and Managerial Proactivity. <i>Proceedings - Academy of Management</i> , 2021, 2021, 12525.	0.1	0
3	A Meta-Analysis of Country Context Effects on the Link Between Green Products and Firm Performance. <i>Proceedings - Academy of Management</i> , 2020, 2020, 14209.	0.1	0
4	Avoiding High Opportunism Is Easy, Achieving Low Opportunism Is Not: A QCA Study on Curbing Opportunism in Buyer–Supplier Relationships. <i>Organization Science</i> , 2018, 29, 1208-1228.	4.5	33
5	Alliance Experience and Governance Flexibility. <i>Organization Science</i> , 2015, 26, 1536-1551.	4.5	32
6	Technological overlap, technological capabilities, and resource recombination in technological acquisitions. <i>Strategic Management Journal</i> , 2014, 35, 48-67.	7.3	194
7	Reconceptualizing plural sourcing. <i>Strategic Management Journal</i> , 2013, 34, 1614-1627.	7.3	44
8	Configuration of Value Chain Activities: The Effect of Pre-Entry Capabilities, Transaction Hazards, and Industry Evolution on Decisions to Internalize. <i>Organization Science</i> , 2012, 23, 1330-1349.	4.5	66
9	Choice and performance of governance mechanisms: matching alliance governance to asset type. <i>Strategic Management Journal</i> , 2009, 30, 1025-1044.	7.3	405
10	Modularity and the Impact of Buyer–Supplier Relationships on the Survival of Suppliers. <i>Management Science</i> , 2007, 53, 178-191.	4.1	117
11	The use of logit and probit models in strategic management research: Critical issues. <i>Strategic Management Journal</i> , 2007, 28, 331-343.	7.3	1,209
12	A Faustian Bargain? The Growth of Management and Its Relationship with Related Disciplines. <i>Academy of Management Journal</i> , 2007, 50, 1304-1322.	6.3	130
13	The Unreluctant Litigant? An Empirical Analysis of Japan’s Turn to Litigation. <i>Journal of Legal Studies</i> , 2006, 35, 31-59.	0.4	94
14	Do modular products lead to modular organizations?. <i>Strategic Management Journal</i> , 2006, 27, 501-518.	7.3	249
15	How much you know versus how well I know you: selecting a supplier for a technically innovative component. <i>Strategic Management Journal</i> , 2005, 26, 75-96.	7.3	325
16	Building the Virtual State: Information Technology and Institutional Change. <i>Building the Virtual State: Information Technology and Institutional Change</i> , by Fountain Jane E.. Washington, DC: Brookings Institution Press, 2001.. <i>Academy of Management Review</i> , 2002, 27, 619-622.	11.7	2