

# John Antonakis

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1826288/publications.pdf>

Version: 2024-02-01

73  
papers

8,857  
citations

101496

36  
h-index

88593

70  
g-index

86  
all docs

86  
docs citations

86  
times ranked

6524  
citing authors

#	ARTICLE	IF	CITATIONS
1	On making causal claims: A review and recommendations. <i>Leadership Quarterly</i> , 2010, 21, 1086-1120.	3.6	1,611
2	Context and leadership: an examination of the nine-factor full-range leadership theory using the Multifactor Leadership Questionnaire. <i>Leadership Quarterly</i> , 2003, 14, 261-295.	3.6	868
3	COVID-19 and the workplace: Implications, issues, and insights for future research and action.. <i>American Psychologist</i> , 2021, 76, 63-77.	3.8	746
4	Could lean production job design be intrinsically motivating? Contextual, configurational, and levels-of-analysis issues. <i>Journal of Operations Management</i> , 2006, 24, 99-123.	3.3	410
5	Leader distance: a review and a proposed theory. <i>Leadership Quarterly</i> , 2002, 13, 673-704.	3.6	406
6	Does leadership need emotional intelligence?. <i>Leadership Quarterly</i> , 2009, 20, 247-261.	3.6	318
7	On doing better science: From thrill of discovery to policy implications. <i>Leadership Quarterly</i> , 2017, 28, 5-21.	3.6	313
8	Predicting Elections: Child's Play!. <i>Science</i> , 2009, 323, 1183-1183.	6.0	285
9	Can Charisma Be Taught? Tests of Two Interventions. <i>Academy of Management Learning and Education</i> , 2011, 10, 374-396.	1.6	238
10	Charisma: An Ill-Defined and Ill-Measured Gift. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2016, 3, 293-319.	5.6	234
11	Instrumental leadership: Measurement and extension of transformationalâ€“transactional leadership theory. <i>Leadership Quarterly</i> , 2014, 25, 746-771.	3.6	232
12	Considering context in psychological leadership research. <i>Human Relations</i> , 2009, 62, 1587-1605.	3.8	228
13	Interpersonal Power. <i>Journal of Management</i> , 2015, 41, 136-163.	6.3	213
14	On doing relevant and rigorous experiments: Review and recommendations. <i>Journal of Operations Management</i> , 2018, 64, 19-40.	3.3	183
15	Leadership Process Models: A Review and Synthesis. <i>Journal of Management</i> , 2017, 43, 1726-1753.	6.3	181
16	Partial least squares path modeling: Time for some serious second thoughts. <i>Journal of Operations Management</i> , 2016, 47-48, 9-27.	3.3	179
17	Reflections on Partial Least Squares Path Modeling. <i>Organizational Research Methods</i> , 2014, 17, 210-251.	5.6	170
18	Leader corruption depends on power and testosterone. <i>Leadership Quarterly</i> , 2015, 26, 101-122.	3.6	137

#	ARTICLE	IF	CITATIONS
19	Causality and Endogeneity. , 0, , .		129
20	When Does Charisma Matter for Top-Level Leaders? Effect of Attributional Ambiguity. Academy of Management Journal, 2015, 58, 1051-1074.	4.3	110
21	Kinship in Entrepreneur Networks: Performance Effects of Resource Assembly in Africa. Entrepreneurship Theory and Practice, 2014, 38, 1323-1342.	7.1	105
22	On Ignoring the Random Effects Assumption in Multilevel Models: Review, Critique, and Recommendations. Organizational Research Methods, 2021, 24, 443-483.	5.6	101
23	What makes articles highly cited?. Leadership Quarterly, 2014, 25, 152-179.	3.6	99
24	The ability model of emotional intelligence: Searching for valid measures. Personality and Individual Differences, 2011, 50, 329-334.	1.6	93
25	ON WHY "EMOTIONAL INTELLIGENCE" WILL NOT PREDICT LEADERSHIP EFFECTIVENESS BEYOND IQ OR THE "BIG FIVE" AN EXTENSION AND REJOINDER. International Journal of Organizational Analysis, 2004, 12, 171-182.	0.0	84
26	On the adoption of partial least squares in psychological research: Caveat emptor. Personality and Individual Differences, 2015, 87, 76-84.	1.6	82
27	A consensus-based transparency checklist. Nature Human Behaviour, 2020, 4, 4-6.	6.2	79
28	WHY "EMOTIONAL INTELLIGENCE" DOES NOT PREDICT LEADERSHIP EFFECTIVENESS: A COMMENT ON PRATI, DOUGLAS, FERRIS, AMMETER, AND BUCKLEY (2003). International Journal of Organizational Analysis, 2003, 11, 355-361.	0.5	76
29	Can super smart leaders suffer from too much of a good thing? The curvilinear effect of intelligence on perceived leadership behavior.. Journal of Applied Psychology, 2017, 102, 1003-1021.	4.2	76
30	When Preference Is Not Satisfied but the Individual Is. Journal of Management, 2014, 40, 641-675.	6.3	65
31	Looking Leadership in the Face. Current Directions in Psychological Science, 2017, 26, 270-275.	2.8	54
32	Can standard operating procedures be motivating? Reconciling process variability issues and behavioural outcomes1. Total Quality Management and Business Excellence, 2005, 16, 231-241.	2.4	47
33	Quantifying Scholarly Impact: <i>IQp</i> Versus the Hirsch <i>h</i> . Journal of the Association for Information Science and Technology, 2008, 59, 956-969.	2.6	44
34	Looking for validity or testing it? The perils of stepwise regression, extreme-scores analysis, heteroscedasticity, and measurement error. Personality and Individual Differences, 2011, 50, 409-415.	1.6	43
35	Lucky, Competent, or Just a Cheat? Interactive Effects of Honesty-Humility and Moral Cues on Cheating Behavior. Personality and Social Psychology Bulletin, 2018, 44, 158-172.	1.9	42
36	Selective attention to emotional stimuli: What IQ and openness do, and emotional intelligence does not. Intelligence, 2012, 40, 245-254.	1.6	36

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37	Leadership to defeat COVID-19. <i>Group Processes and Intergroup Relations</i> , 2021, 24, 210-215.	2.4	36
38	“Just Words? Just Speeches?” On the Economic Value of Charismatic Leadership. <i>Management Science</i> , 2022, 68, 6355-6381.	2.4	34
39	The KAI cognitive style inventory: Was it personality all along?. <i>Personality and Individual Differences</i> , 2011, 50, 1044-1049.	1.6	26
40	Teaching Evidence-Based Management With A Focus on Producing Local Evidence. <i>Academy of Management Learning and Education</i> , 2014, 13, 397-414.	1.6	26
41	Incremental validity and indirect effect of ethical development on work performance. <i>Personality and Individual Differences</i> , 2011, 50, 1110-1115.	1.6	21
42	An Introductory Guide to Organizational Neuroscience. <i>Organizational Research Methods</i> , 2019, 22, 6-16.	5.6	21
43	Effect of charismatic signaling in social media settings: Evidence from TED and Twitter. <i>Leadership Quarterly</i> , 2022, 33, 101476.	3.6	20
44	Effects of personality and gender on self-other agreement in ratings of leadership. <i>Journal of Occupational and Organizational Psychology</i> , 2018, 91, 285-315.	2.6	19
45	More on testing for validity instead of looking for it. <i>Personality and Individual Differences</i> , 2011, 50, 418-421.	1.6	18
46	Editorial: The future of <i>The Leadership Quarterly</i> . <i>Leadership Quarterly</i> , 2017, 28, 1-4.	3.6	17
47	Emotional Intelligence: On Definitions, Neuroscience, and Marshmallows. <i>Industrial and Organizational Psychology</i> , 2010, 3, 165-170.	0.5	15
48	Learning charisma. Transform yourself into the person others want to follow. <i>Harvard Business Review</i> , 2012, 90, 127-30, 147.	3.1	12
49	Effect of crises on charisma signaling: A regression discontinuity design. <i>Leadership Quarterly</i> , 2022, , 101590.	3.6	8
50	Quantifying Accuracy Improvement in Sets of Pooled Judgments. <i>Psychological Science</i> , 2013, 24, 115-116.	1.8	7
51	Addendum: A Re-Analysis of the Full-Range Leadership Theory “The Way Forward”. <i>Monographs in Leadership and Management</i> , 2013, , 35-37.	0.2	6
52	The Endogeneity Problem in Random Intercept Models: Are Most Published Results Likely False?. <i>Proceedings - Academy of Management</i> , 2019, 2019, 18927.	0.0	5
53	When ANOVA gets it wrong: A re-introduction to the Regression Discontinuity design. <i>Proceedings - Academy of Management</i> , 2017, 2017, 10996.	0.0	4
54	The effect of Crisis on Charismatic Rhetoric and Presidential Ratings: The case of François Hollande. <i>Proceedings - Academy of Management</i> , 2018, 2018, 18396.	0.0	4

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55	Crisis and Rhetoric in Presidential Leadership: A Regression Discontinuity Design. Proceedings - Academy of Management, 2015, 2015, 11386.	0.0	3
56	Chapter 13 Cascading Vision for Real Commitment. Monographs in Leadership and Management, 2007, , 231-244.	0.2	2
57	A Theory of Top-Level Leadership. PsycCritiques, 2003, 48, 784-786.	0.0	2
58	Sample Size Requirement for Unbiased Estimation of Structural Equation Models: A Monte Carlo Study. Proceedings - Academy of Management, 2014, 2014, 13405.	0.0	2
59	Chapter 1 Being There Even When You are Not: The Leadership of. Monographs in Leadership and Management, 2007, , 1-9.	0.2	1
60	The Leadership Quarterly special issue on Leadership and individual differences. Leadership Quarterly, 2010, 21, 337.	3.6	1
61	Effects of Personality and Gender on Self-Other Agreement in Ratings of Transformational Leadership. Proceedings - Academy of Management, 2015, 2015, 14790.	0.0	1
62	How should the fit of structural equation models be judged? Insights from Monte Carlo simulations. Proceedings - Academy of Management, 2016, 2016, 12634.	0.0	1
63	Effect of Charisma in Informal Leadership Settings: The cases of TED and Twitter. Proceedings - Academy of Management, 2018, 2018, 13242.	0.0	1
64	Violation of Distributional Assumptions in Latent Interaction Models. Proceedings - Academy of Management, 2020, 2020, 18911.	0.0	1
65	Charisma: New frontiers. Leadership Quarterly, 2014, 25, 1076-1077.	3.6	0
66	Charisma: New frontiers. Leadership Quarterly, 2015, 26, 98-99.	3.6	0
67	Person Perception in Organizational Processes. PsycCritiques, 2002, 47, 381-383.	0.0	0
68	SATISFACTION AND INDIVIDUAL PREFERENCE FOR STRUCTURING: WHAT IS FIT DEPENDS ON WHERE YOU ARE FROM.. Proceedings - Academy of Management, 2006, 2006, M1-M6.	0.0	0
69	Then and Now: Leadership. Proceedings - Academy of Management, 2013, 2013, 11883.	0.0	0
70	Selecting Top-Level Leaders: The Effect of Charisma Under Conditions of Attributional Ambiguity. Proceedings - Academy of Management, 2014, 2014, 15372.	0.0	0
71	Charismatic vs. Transformational leadership training: Experimental evidence using women leaders. Proceedings - Academy of Management, 2016, 2016, 12994.	0.0	0
72	Examining the Use and Utility of Dominance and Relative Weights Analysis. Proceedings - Academy of Management, 2020, 2020, 21797.	0.0	0

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73	Chapter 17 Leading through Strategy, Structures and Systems: Concluding Thoughts. Monographs in Leadership and Management, 2007, 4, 289-300.	0.2	0