

James S Uleman

List of Publications by Year in descending order

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Version: 2024-02-01

64
papers

4,409
citations

186265

28
h-index

149698

56
g-index

66
all docs

66
docs citations

66
times ranked

2061
citing authors

#	ARTICLE	IF	CITATIONS
1	When are social judgments made? Evidence for the spontaneousness of trait inferences.. Journal of Personality and Social Psychology, 1984, 47, 237-252.	2.8	470
2	Spontaneous Inferences, Implicit Impressions, and Implicit Theories. Annual Review of Psychology, 2008, 59, 329-360.	17.7	398
3	Spontaneous self-descriptions and ethnic identities in individualistic and collectivistic cultures.. Journal of Personality and Social Psychology, 1995, 69, 142-152.	2.8	287
4	The efficiency of binding spontaneous trait inferences to actors's faces. Journal of Experimental Social Psychology, 2003, 39, 549-562.	2.2	286
5	Spontaneous trait inferences are bound to actors' faces: Evidence from a false recognition paradigm.. Journal of Personality and Social Psychology, 2002, 83, 1051-1065.	2.8	231
6	Variations in collectivism and individualism by ingroup and culture: Confirmatory factor analysis.. Journal of Personality and Social Psychology, 1996, 71, 1037-1054.	2.8	187
7	Consciousness and Control. Personality and Social Psychology Bulletin, 1987, 13, 337-354.	3.0	185
8	A neural mechanism of first impressions. Nature Neuroscience, 2009, 12, 508-514.	14.8	184
9	People as Flexible Interpreters: Evidence and Issues from Spontaneous Trait Inference. Advances in Experimental Social Psychology, 1996, , 211-279.	3.3	181
10	Assimilation and Contrast Effects in Spontaneous Trait Inference. Personality and Social Psychology Bulletin, 1990, 16, 224-240.	3.0	179
11	On-Line Evidence for Spontaneous Trait Inferences at Encoding. Personality and Social Psychology Bulletin, 1996, 22, 377-394.	3.0	161
12	How automatic are social judgments?. Journal of Personality and Social Psychology, 1985, 49, 904-917.	2.8	148
13	Spontaneous trait inference and construal level theory: Psychological distance increases nonconscious trait thinking. Journal of Experimental Social Psychology, 2009, 45, 1088-1097.	2.2	147
14	The Person Reference Process in Spontaneous Trait Inferences.. Journal of Personality and Social Psychology, 2004, 87, 482-493.	2.8	133
15	Effects of Culture and Processing Goals on the Activation and Binding of Trait Concepts. Social Cognition, 2001, 19, 295-323.	0.9	125
16	Measurement and interpretation of situational and dispositional attributions. Journal of Experimental Social Psychology, 1981, 17, 80-95.	2.2	97
17	The relational self: Closeness to ingroups depends on who they are, culture, and the type of closeness. Asian Journal of Social Psychology, 2000, 3, 1-17.	2.1	91
18	Unintended effects of goals on unintended inferences.. Journal of Personality and Social Psychology, 1994, 66, 490-501.	2.8	90

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19	Spontaneous causal inferences. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 515-522.	2.2	89
20	Culture as automatic processes for making meaning: Spontaneous trait inferences. <i>Journal of Experimental Social Psychology</i> , 2017, 69, 79-85.	2.2	49
21	Can personality traits be inferred automatically? Spontaneous inferences require cognitive capacity at encoding. <i>Consciousness and Cognition</i> , 1992, 1, 77-90.	1.5	47
22	When are You What You Did? Behavior Identification and Dispositional Inference in Person Memory, Attribution, and Social Judgment. <i>Personality and Social Psychology Bulletin</i> , 1993, 19, 513-525.	3.0	47
23	Personality traits function as causal concepts. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 213-216.	2.2	47
24	Spontaneous trait inferences are bound to actors' faces: evidence from a false recognition paradigm. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 1051-65.	2.8	45
25	The Influence of Maternal Socialization on Infants' Social Evaluation in Two Cultures. <i>Infancy</i> , 2018, 23, 748-766.	1.6	41
26	Personality differences in spontaneous personality inferences at encoding.. <i>Journal of Personality and Social Psychology</i> , 1986, 51, 396-403.	2.8	40
27	On the Road With Motivation, Cognition, Emotion, and Trail Mix. <i>PsycCritiques</i> , 1996, 41, 109-111.	0.0	35
28	A reversal of the Stroop interference effect, through scanning:. <i>Perception & Psychophysics</i> , 1971, 9, 293-295.	2.3	31
29	Controversies, Questions, and Prospects for Spontaneous Social Inferences. <i>Social and Personality Psychology Compass</i> , 2012, 6, 657-673.	3.7	30
30	Cultural Differences in the Automaticity of Elemental Impression Formation. <i>Social Cognition</i> , 2015, 33, 1-19.	0.9	27
31	On the relation between spontaneous trait inferences and intentional inferences: An inference monitoring hypothesis. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 1-12.	2.2	26
32	Neural mechanisms underlying the integration of situational information into attribution outcomes. <i>Social Cognitive and Affective Neuroscience</i> , 2013, 8, 640-646.	3.0	26
33	Tacit, Manifest, and Intentional Reference: How Spontaneous Trait Inferences Refer to Persons. <i>Social Cognition</i> , 1993, 11, 321-351.	0.9	25
34	Does the BSRI inventory sex roles?. <i>Sex Roles</i> , 1986, 15, 43-62.	2.4	23
35	Brood Size of the Parasitic Wasp <i>Hyssopus thymus</i> (Hymenoptera: Eulophidae): Functional Correlation with the Mass of a Cryptic Host1. <i>Annals of the Entomological Society of America</i> , 1972, 65, 280-281.	2.5	21
36	Cultural Differences in Spontaneous Trait and Situation Inferences. <i>Journal of Cross-Cultural Psychology</i> , 2017, 48, 627-643.	1.6	21

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37	A Connectionist Model of Spontaneous Trait Inference and Spontaneous Trait Transference: Do They Have the Same Underlying Processes?. <i>Social Cognition</i> , 2015, 33, 20-66.	0.9	17
38	Leadership ratings: Toward focusing more on specific behaviors. <i>Leadership Quarterly</i> , 1991, 2, 175-187.	5.8	14
39	Seeing others through rose-colored glasses: An affiliation goal and positivity bias in implicit trait impressions. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 1204-1209.	2.2	14
40	A Brief History of Theory and Research on Impression Formation. , 2013, , .		13
41	A nonparametric comparison of two small samples with many ties.. <i>Psychological Bulletin</i> , 1968, 70, 794-797.	6.1	12
42	Perceived Locus of Control, Chronic Self-Esteem, and Attributions to Success and Failure. <i>Personality and Social Psychology Bulletin</i> , 1979, 5, 69-72.	3.0	11
43	Stressing the person: Legal and everyday person attributions under stress. <i>Biological Psychology</i> , 2014, 103, 117-124.	2.2	11
44	The causality implicit in traits. <i>Journal of Experimental Social Psychology</i> , 2015, 57, 51-54.	2.2	11
45	Implicit Impressions. , 2006, , 362-392.		10
46	Primed Self-Construal, Culture, and Stages of Impression Formation. <i>Social Psychology</i> , 2012, 43, 196-204.	0.7	9
47	Survey of Doctoral Programs in Personality and Social Psychology, 1992. <i>Personality and Social Psychology Bulletin</i> , 1995, 21, 245-255.	3.0	4
48	I/C: Individualism/collectivism or individuate/categorise?. <i>Asian Journal of Social Psychology</i> , 2018, 21, 317-323.	2.1	4
49	Attention allocation is a possible mediator of cultural variations in spontaneous trait and situation inferences: Eye-tracking evidence. <i>Journal of Experimental Social Psychology</i> , 2021, 94, 104115.	2.2	4
50	"When are social judgments made? Evidence for the spontaneousness of trait inferences": Correction to Winter and Uleman.. <i>Journal of Personality and Social Psychology</i> , 1986, 50, 355-355.	2.8	3
51	"How automatic are social judgments?" Correction to Winter, Uleman, and Cunniff.. <i>Journal of Personality and Social Psychology</i> , 1986, 50, 381-381.	2.8	3
52	An interactive activation and competition model of person knowledge, suggested by proactive interference by traits spontaneously inferred from behaviours. <i>British Journal of Social Psychology</i> , 2016, 55, 126-143.	2.8	3
53	Social and biological intergroup hierarchy beliefs: A cross-cultural comparison between the US and South Korea. <i>Group Processes and Intergroup Relations</i> , 2019, 22, 455-477.	3.9	3
54	Activation Is Not Always Inference: Word-Based Priming in Spontaneous Trait Inferences. <i>Social Cognition</i> , 2019, 37, 145-173.	0.9	3

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55	Recall of Initial Response, Probability Scale Meaning, and the Group-Shift Effect. Psychological Reports, 1976, 39, 1271-1278.	1.7	2
56	Dyadic Influence in an "ESP Study" and TAT Measures of the Needs for Influence and Power. Journal of Personality Assessment, 1971, 35, 248-251.	2.1	1
57	RATIO SCALING OF TAT NEED FOR ACHIEVEMENT THROUGH APPLICATION OF A PAIRED-COMPARISONS METHOD, WITH A TEST OF INTERNAL CONSISTENCY. Perceptual and Motor Skills, 1973, 37, 911-919.	1.3	1
58	Automatic (spontaneous) propositional and associative learning of first impressions. Behavioral and Brain Sciences, 2009, 32, 227-228.	0.7	1
59	The Possibility of Control May Bias Attributions. Perceptual and Motor Skills, 1982, 55, 1341-1342.	1.3	0
60	Unintended thought and nonconscious inferences exist. Behavioral and Brain Sciences, 1990, 13, 627-628.	0.7	0
61	Spontaneous inferences provide intuitive beliefs on which reasoning proper depends. Behavioral and Brain Sciences, 2011, 34, 90-91.	0.7	0
62	Uleman, James S. , 2017, , 1-8.		0
63	Responsibility: Cognitive fragments and collaborative coherence?. Behavioral and Brain Sciences, 2018, 41, e60.	0.7	0
64	Uleman, James S. , 2020, , 5635-5642.		0