

# Bruno S Frey

## List of Publications by Year in descending order

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99  
papers

17,017  
citations

66234

42  
h-index

60497

81  
g-index

106  
all docs

106  
docs citations

106  
times ranked

8636  
citing authors

#	ARTICLE	IF	CITATIONS
1	Motivation Crowding Theory. <i>Journal of Economic Surveys</i> , 2001, 15, 589-611.	3.7	2,190
2	What Can Economists Learn from Happiness Research?. <i>Journal of Economic Literature</i> , 2002, 40, 402-435.	4.5	2,177
3	Motivation, Knowledge Transfer, and Organizational Forms. <i>Organization Science</i> , 2000, 11, 538-550.	3.0	1,409
4	Happiness, Economy and Institutions. <i>Economic Journal</i> , 2000, 110, 918-938.	1.9	1,162
5	Social Comparisons and Pro-social Behavior: Testing "Conditional Cooperation" in a Field Experiment. <i>American Economic Review</i> , 2004, 94, 1717-1722.	4.0	879
6	Does marriage make people happy, or do happy people get married?. <i>Journal of Socio-Economics</i> , 2006, 35, 326-347.	1.0	568
7	Trust breeds trust: How taxpayers are treated. <i>Economics of Governance</i> , 2002, 3, 87-99.	0.6	486
8	Being Independent is a Great Thing: Subjective Evaluations of Self-Employment and Hierarchy. <i>Economica</i> , 2008, 75, 362-383.	0.9	467
9	Tax Compliance as the Result of a Psychological Tax Contract: The Role of Incentives and Responsive Regulation. <i>Law and Policy</i> , 2007, 29, 102-120.	0.3	399
10	Introducing Procedural Utility: Not Only What, but Also How Matters. <i>Journal of Institutional and Theoretical Economics</i> , 2004, 160, 377.	0.1	391
11	DOES MONITORING INCREASE WORK EFFORT? THE RIVALRY WITH TRUST AND LOYALTY. <i>Economic Inquiry</i> , 1993, 31, 663-670.	1.0	323
12	More Order with Less Law: On Contract Enforcement, Trust, and Crowding. <i>American Political Science Review</i> , 2001, 95, 131-144.	2.6	318
13	CALCULATING TRAGEDY: ASSESSING THE COSTS OF TERRORISM. <i>Journal of Economic Surveys</i> , 2007, 21, 1-24.	3.7	303
14	Publishing as Prostitution? "Choosing Between One's Own Ideas and Academic Success. <i>Public Choice</i> , 2003, 116, 205-223.	1.0	234
15	The life satisfaction approach to valuing public goods: The case of terrorism. <i>Public Choice</i> , 2009, 138, 317-345.	1.0	231
16	How to Fight Terrorism: Alternatives to Deterrence. <i>Defence and Peace Economics</i> , 2003, 14, 237-249.	1.0	222
17	Yes, Managers Should Be Paid Like Bureaucrats. <i>Journal of Management Inquiry</i> , 2005, 14, 96-111.	2.5	192
18	Organizational Control Systems and Pay-for-Performance in the Public Service. <i>Organization Studies</i> , 2013, 34, 949-972.	3.8	190

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19	On the fairness of pricing " An empirical survey among the general population. Journal of Economic Behavior and Organization, 1993, 20, 295-307.	1.0	165
20	Awards as compensation. European Management Review, 2007, 4, 6-14.	2.2	145
21	World Heritage List: does it make sense?. International Journal of Cultural Policy, 2011, 17, 555-573.	0.8	143
22	The Life Satisfaction Approach to Environmental Valuation. Annual Review of Resource Economics, 2010, 2, 139-160.	1.5	142
23	The Dynamics of Motivation in New Organizational Forms. International Journal of the Economics of Business, 2002, 9, 61-77.	1.0	129
24	Do Rankings Reflect Research Quality?. Journal of Applied Economics, 2010, 13, 1-38.	0.6	113
25	Direct-Democratic Rules: The Role of Discussion. Kyklos, 1994, 47, 341-354.	0.7	110
26	Blood and ink! The common-interest-game between terrorists and the media. Public Choice, 2007, 133, 129-145.	1.0	106
27	Happiness and public choice. Public Choice, 2010, 144, 557-573.	1.0	106
28	Ranking Games. Evaluation Review, 2015, 39, 102-129.	0.4	105
29	Genes, economics, and happiness.. Journal of Neuroscience, Psychology, and Economics, 2012, 5, 193-211.	0.4	97
30	Giving and Receiving Awards. Perspectives on Psychological Science, 2006, 1, 377-388.	5.2	92
31	Deterrence and tax morale in the European Union. European Review, 2003, 11, 385-406.	0.4	89
32	Awards: A strategic management perspective. Strategic Management Journal, 2016, 37, 1699-1714.	4.7	87
33	The As-Is Journal Review Process: Let Authors Own Their Ideas.. Academy of Management Learning and Education, 2007, 6, 128-136.	1.6	84
34	Decentralization as a disincentive for terror. European Journal of Political Economy, 2004, 20, 509-515.	1.0	82
35	Happy People Live Longer. Science, 2011, 331, 542-543.	6.0	82
36	Corporate Governance for Crooks? The Case for Corporate Virtue. , 2004, , 191-211.		82

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37	TOWARDS AN ECONOMICS OF AWARDS. Journal of Economic Surveys, 2017, 31, 190-200.	3.7	74
38	Shareholders Should Welcome Knowledge Workers as Directors. Journal of Management and Governance, 2006, 10, 325-345.	2.4	65
39	Economic Consequences of Mispredicting Utility. Journal of Happiness Studies, 2014, 15, 937-956.	1.9	57
40	How to avoid borrowed plumes in academia. Research Policy, 2020, 49, 103831.	3.3	57
41	Does the Popular Vote Destroy Civil Rights?. American Journal of Political Science, 1998, 42, 1343.	2.9	55
42	Managing Motivation, Organization and Governance. Journal of Management and Governance, 2001, 5, 231-239.	2.4	52
43	Interaction of natural survival instincts and internalized social norms exploring the <i>Titanic</i> and <i>Lusitania</i> disasters. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, 4862-4865.	3.3	51
44	Economics of Happiness. SpringerBriefs in Economics, 2018, , .	0.1	51
45	Arts & Economics. , 2003, , .		51
46	Democratic Governance for a Globalized World. Kyklos, 2002, 55, 265-287.	0.7	41
47	Explaining the World Heritage List: an empirical study. International Review of Economics, 2013, 60, 1-19.	0.7	41
48	Happiness and victimization: An empirical study for Switzerland. European Journal of Criminology, 2014, 11, 57-72.	1.5	35
49	Strengthening the citizens' role in international organizations. Review of International Organizations, 2006, 1, 27-43.	2.0	29
50	Testing Theories of Happiness. , 2005, , 116-146.		29
51	Honours versus Money. , 2017, , .		28
52	Pay as you go: a new proposal for museum pricing. Museum Management and Curatorship, 2012, 27, 223-235.	0.8	26
53	A policy proposal to deal with excessive cultural tourism. European Planning Studies, 2021, 29, 601-618.	1.6	26
54	Economists in the PITS?. International Review of Economics, 2009, 56, 335-346.	0.7	25

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55	Commitment to pay taxes: Results from field and laboratory experiments. <i>European Economic Review</i> , 2019, 115, 78-98.	1.2	25
56	Outside and inside competition for international organizationsâ€™ from analysis to innovations. <i>Review of International Organizations</i> , 2008, 3, 335-350.	2.0	24
57	Quantitative and Qualitative Rankings of Scholars. <i>Schmalenbach Business Review</i> , 2011, 63, 63-91.	0.9	22
58	Proposals for a Democracy of the Future. <i>Homo Oeconomicus</i> , 2017, 34, 1-9.	0.2	19
59	Making world heritage truly global: The Culture Certificate Scheme. <i>Oxonomics: Oxford University Economic Studies</i> , 2009, 4, 1-9.	0.2	18
60	How should people be rewarded for their work?. , 0, , 165-190.		18
61	Honors: A rational choice analysis of award bestowals. <i>Rationality and Society</i> , 2016, 28, 255-269.	0.2	18
62	What are the opportunities for future happiness research?. <i>International Review of Economics</i> , 2020, 67, 5-12.	0.7	18
63	Do the best scholars attract the highest speaking fees? An exploration of internal and external influence. <i>Scientometrics</i> , 2014, 101, 793-817.	1.6	16
64	PROTECTING CULTURAL MONUMENTS AGAINST TERRORISM. <i>Defence and Peace Economics</i> , 2007, 18, 245-252.	1.0	15
65	THREE STRATEGIES TO DEAL WITH TERRORISM. <i>Economic Papers</i> , 2008, 27, 107-114.	0.4	15
66	Political economy of happiness. <i>Applied Economics</i> , 2013, 45, 4205-4211.	1.2	15
67	Open issues in happiness research. <i>International Review of Economics</i> , 2014, 61, 115-125.	0.7	15
68	Revived Originals â€™ A proposal to deal with cultural overtourism. <i>Tourism Economics</i> , 2021, 27, 1221-1236.	2.6	14
69	Well-being and war. <i>International Review of Economics</i> , 2012, 59, 363-375.	0.7	12
70	What is economics? Attitudes and views of German economists. <i>Journal of Economic Methodology</i> , 2010, 17, 317-332.	0.6	11
71	Motivation â€™ A Dual-Edged Factor of Production. , 2002, , 3-26.		11
72	Does Sports Make People Happier, or Do Happy People More Sports?. <i>Journal of Sports Economics</i> , 2021, 22, 432-458.	1.1	10

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73	Subjective Well-Being and Policy. <i>Topoi</i> , 2013, 32, 207-212.	0.8	9
74	The Power of Awards. <i>Economists' Voice</i> , 2014, 11, 1-5.	0.2	8
75	Awards in the digital world. <i>International Review of Economics</i> , 2019, 66, 29-36.	0.7	7
76	Community Enterprises – An Institutional Innovation. <i>Managerial and Decision Economics</i> , 2012, 33, 427-439.	1.3	6
77	Strategies to Deal with Terrorism. <i>CESifo Economic Studies</i> , 2018, 64, 698-711.	0.3	4
78	Backward-oriented economics. <i>Kyklos</i> , 2021, 74, 187-195.	0.7	4
79	Overcoming Overtourism. , 2021, , .		4
80	Sic transit gloria mundi: What remains of famous economists after their deaths?. <i>Scientometrics</i> , 2020, 123, 283-298.	1.6	3
81	Corporate governance for knowledge production: Theoretical foundations and practical implications. <i>Corporate Ownership and Control</i> , 2006, 3, 164-174.	0.5	3
82	Countering Terrorism: Deterrence vs More Effective Alternatives. <i>Open Economics</i> , 2018, 1, 30-35.	1.1	2
83	The Ranking Of Economists And Management Scientists In Europe A Quantitative Analysis. <i>Journal Des Économistes Et Des Études Humaines</i> , 2000, 10, .	0.1	2
84	Triage 4.0: On Death Algorithms and Technological Selection. Is Today's Data- Driven Medical System Still Compatible with the Constitution?. <i>Journal of European CME</i> , 2021, 10, 1989-243.	0.6	2
85	Reply to Gordon Tullock. <i>Review of International Organizations</i> , 2006, 1, 47-48.	2.0	1
86	PROTECTING CULTURAL MONUMENTS AGAINST TERRORISM: A REPLY. <i>Defence and Peace Economics</i> , 2009, 20, 513-514.	1.0	1
87	Abwanderung, Widerspruch und Camouflage. Reaktionen auf demokratischen Leistungsabfall. <i>Jahrbucher Fur Nationalökonomie Und Statistik</i> , 2022, 242, 277-290.	0.4	1
88	The Conflict about the Restitution of Art Works: A Solomonic Proposal. <i>Curator</i> , 2022, 65, 231-235.	0.2	1
89	Is Public Choice Still Vivid?. <i>Homo Oeconomicus</i> , 0, , .	0.2	1
90	Georg Krieger, Ökonomie und Kunst. Wechselseitige Beziehungen und regionale Aspekte [Economics and Art. Their Mutual Relationship and Regional Aspects] (Abhandlungen zur Nationalökonomie Band) <i>International Journal of Cultural Property</i> , 1997, 6, 419-420.	0.2	1

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91	If at first an idea is not absurd, then there is no hope for it: A response to the comments on our discussion paper on "Borrowed plumes". Research Policy, 2020, 49, 103870.	3.3	0
92	How Can Revived Originals Become Reality?. , 2021, , 79-92.		0
93	Excessive Cultural Tourism. , 2021, , 11-28.		0
94	What Problems Are Likely to Arise?. , 2021, , 71-77.		0
95	Reactions to Cultural Overtourism. , 2021, , 29-41.		0
96	Happiness Policy: Technocratic or Democratic?. Global Perspectives, 2020, 1, .	0.2	0
97	Thesen zum Erkenntnistransfer der Wirtschaftswissenschaften im deutschsprachigen Raum. , 2020, , 19-32.		0
98	A Positive Alternative: Revived Originals. , 2021, , 45-62.		0
99	The unexpected power of negative awards. Kyklos, 2022, 75, 385-393.	0.7	0