

# Paula A Jarzabkowski

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1760677/publications.pdf>

Version: 2024-02-01

99  
papers

9,110  
citations

61857

43  
h-index

64668

79  
g-index

109  
all docs

109  
docs citations

109  
times ranked

3694  
citing authors

#	ARTICLE	IF	CITATIONS
1	An integrative approach to investigating longstanding organisational phenomena; opportunities for practice theorists and historians. <i>Business History</i> , 2023, 65, 414-422.	0.6	2
2	Middle Managers' Struggle Over Their Subject Position in Open Strategy Processes. <i>Journal of Management Studies</i> , 2023, 60, 1884-1923.	6.0	22
3	Presenting as a chief strategy officer: A discourse-analytical study of elite subjectivities and vulnerabilities. <i>Human Relations</i> , 2023, 76, 1414-1440.	3.8	1
4	Enabling Rapid Financial Response to Disasters: Knotting and Re-knotting Multiple Paradoxes in Interorganizational Systems. <i>Academy of Management Journal</i> , 2022, 65, 1477-1506.	4.3	20
5	From germination to propagation: Two decades of Strategy-as-Practice research and potential future directions. <i>Human Relations</i> , 2022, 75, 1533-1559.	3.8	12
6	Managing Risk as a Duality of Harm and Benefit: A Study of Organizational Risk Objects in the Global Insurance Industry. <i>British Journal of Management</i> , 2021, 32, 235-254.	3.3	11
7	Our Collective Tensions: Paradox Research Community's Response to COVID-19. <i>Journal of Management Inquiry</i> , 2021, 30, 168-176.	2.5	15
8	Navigating the tensions of quality in qualitative research. <i>Strategic Organization</i> , 2021, 19, 70-80.	3.1	21
9	It's Practice. But is it Strategy? Reinvigorating strategy-as-practice by rethinking consequentiality. <i>Organization Theory</i> , 2021, 2, 263178772110296.	2.7	17
10	The Generative Potential of Luhmann's Theorizing for Paradox Research: Decision Paradox and De-paradoxization. <i>Research in the Sociology of Organizations</i> , 2021, , 49-64.	0.5	7
11	Assessing the Unintended Consequences of Legitimizing Responses to Grand Challenges. <i>Proceedings - Academy of Management</i> , 2021, 2021, 10117.	0.0	0
12	Exploring the Inclusion and Exclusion Paradox within the Performances of Organizational Rituals. <i>Proceedings - Academy of Management</i> , 2021, 2021, 16291.	0.0	0
13	Strategy and organization scholarship through a radical sustainability lens: A call for 5.0. <i>Strategic Organization</i> , 2021, 19, 449-455.	3.1	12
14	The Active Persistence of Shared Characteristics in an Organized Market. <i>Proceedings - Academy of Management</i> , 2021, 2021, 14645.	0.0	0
15	Strategy as Practice and Routine Dynamics. , 2021, , 481-500.		2
16	Toward a Process Theory of Making Sustainability Strategies Legitimate in Action. <i>Academy of Management Journal</i> , 2020, 63, 246-271.	4.3	90
17	Islamic Family Business: The Constitutive Role of Religion in Business. <i>Journal of Business Ethics</i> , 2020, 163, 689-700.	3.7	30
18	Completing the Adaptive Turn: An Integrative View of Strategy Implementation. <i>Academy of Management Annals</i> , 2020, 14, 969-1031.	5.8	49

#	ARTICLE	IF	CITATIONS
19	2020 News and Announcements from the Co-editors. <i>Strategic Organization</i> , 2020, 18, 3-4.	3.1	1
20	Making the Impossible Possible: Paradoxical Processes of Reconstructing a Grand Challenge. <i>Proceedings - Academy of Management</i> , 2020, 2020, 16540.	0.0	0
21	Resource-Acquiring as a Process of Actualizing the Potentiality: An Ethnographic Study. <i>Proceedings - Academy of Management</i> , 2020, 2020, 16959.	0.0	0
22	The Social Practice of Coevolving Strategy and Structure to Realize Mandated Radical Change. <i>Academy of Management Journal</i> , 2019, 62, 850-882.	4.3	45
23	Introduction: Routine Dynamics in Action. <i>Research in the Sociology of Organizations</i> , 2019, , 1-10.	0.5	6
24	Practicing Capitals Across Fields: Extending Bourdieu to Study Inter-Field Dynamics. <i>Research in the Sociology of Organizations</i> , 2019, , 129-142.	0.5	0
25	Exploring inter-organizational paradoxes: Methodological lessons from a study of a grand challenge. <i>Strategic Organization</i> , 2019, 17, 120-132.	3.1	72
26	Unpacking business incubators: Sensemaking, resource enacting practices, and emerging ventures. <i>Proceedings - Academy of Management</i> , 2019, 2019, 11200.	0.0	0
27	What's in a Model? Computer Simulations and the Management of Ignorance. <i>Proceedings - Academy of Management</i> , 2019, 2019, 18102.	0.0	0
28	Finance in Organization Theory: State of the Art and Future Research Agenda. <i>Proceedings - Academy of Management</i> , 2019, 2019, 12370.	0.0	1
29	An Introduction to Video Methods in Organizational Research. <i>Organizational Research Methods</i> , 2018, 21, 239-260.	5.6	71
30	Toward a social practice theory of relational competing. <i>Strategic Management Journal</i> , 2018, 39, 794-829.	4.7	41
31	Making Markets for Uninsured Risk. , 2018, , 477-480.		1
32	Strategy-as-Practice, Identity, and Capability to Perform in a Pluralist Context: A Case Study. <i>Proceedings - Academy of Management</i> , 2018, 2018, 12061.	0.0	1
33	We Have To Do This<i>and</i>That? You Must be Joking: Constructing and Responding to Paradox Through Humor. <i>Organization Studies</i> , 2017, 38, 433-462.	3.8	136
34	Agreeing on What? Creating Joint Accounts of Strategic Change. <i>Organization Science</i> , 2017, 28, 152-176.	3.0	51
35	Islamic Family Business: The Constitutive Role of Religion on Business. <i>Proceedings - Academy of Management</i> , 2017, 2017, 11602.	0.0	0
36	Accomplishing collective identity endurance whilst retaining identity distinctiveness. <i>Proceedings - Academy of Management</i> , 2017, 2017, 11727.	0.0	0

#	ARTICLE	IF	CITATIONS
37	Brokerage Work in Competitive Markets: Reinsurance Brokers as Self- interested Organizations. Proceedings - Academy of Management, 2017, 2017, 12761.	0.0	1
38	The Influence of Routine Interdependence and Skillful Accomplishment on the Coordination of Standardizing and Customizing. Organization Science, 2016, 27, 759-781.	3.0	79
39	Dynamic Client Portfolios as Sources of Ambidexterity: Exploration and Exploitation Within and Across Client Relationships. Long Range Planning, 2016, 49, 324-341.	2.9	24
40	If you arenâ€™t talking about practices, donâ€™t call it a practice-based view: Rejoinder to Bromiley and Rau in Strategic Organization. Strategic Organization, 2016, 14, 270-274.	3.1	24
41	On the risk of studying practices in isolation: Linking what, who, and how in strategy research. Strategic Organization, 2016, 14, 248-259.	3.1	115
42	The Role of Artifacts in Establishing Connectivity Within Professional Routines. , 2016, , 116-139.		9
43	Taking a Strong Process Approach to Analyzing Qualitative Process Data. , 2016, , 237-251.		10
44	Strategy as Practice Perspective. , 2016, , 262-282.		0
45	Micro Mechanisms of Sub-Strategy Implementation Processes and Practices. Proceedings - Academy of Management, 2016, 2016, 14327.	0.0	0
46	An activity theory approach to strategy as practice. , 2015, , 165-183.		15
47	Constructing Spaces for Strategic Work: A Multimodal Perspective. British Journal of Management, 2015, 26, S26.	3.3	65
48	The Influence of Routine Interdependence and Skillful Accomplishment on the Coordination of Standardizing and Customizing. SSRN Electronic Journal, 2015, , .	0.4	0
49	Towards a Social-Practice Theory of Competition. Proceedings - Academy of Management, 2015, 2015, 14454.	0.0	1
50	Reinsurance Trading in Lloydâ€™s of London: Balancing Conflicting-yet-Complementary Logics in Practice. Academy of Management Journal, 2015, 58, 932-970.	4.3	344
51	Conducting global team-based ethnography: Methodological challenges and practical methods. Human Relations, 2015, 68, 3-33.	3.8	85
52	The Role of Task and Process Conflict in Strategizing. British Journal of Management, 2015, 26, 439-462.	3.3	48
53	Strategy toolsâ€™ use: A framework for understanding â€™technologies of rationalityâ€™ in practice. Strategic Management Journal, 2015, 36, 537-558.	4.7	332
54	Charting new territory for organizational ethnography. Journal of Organizational Ethnography, 2014, 3, 10-26.	0.5	62

#	ARTICLE	IF	CITATIONS
55	Producing persuasive findings: Demystifying ethnographic textwork in strategy and organization research. <i>Strategic Organization</i> , 2014, 12, 274-287.	3.1	111
56	Placing Strategy Discourse in Context: Sociomateriality, Sensemaking, and Power. <i>Journal of Management Studies</i> , 2014, 51, 175-201.	6.0	222
57	Adoption of Management Practices: Explaining individual motivations toward strategy tools adoption. <i>Proceedings - Academy of Management</i> , 2014, 2014, 12254.	0.0	1
58	The Role of Practical Coping in Strategy Making. <i>Proceedings - Academy of Management</i> , 2014, 2014, 15720.	0.0	0
59	Material artifacts: Practices for doing strategy with "stuff". <i>European Management Journal</i> , 2013, 31, 41-54.	3.1	115
60	Reconstructing institutional complexity in practice: A relational model of institutional work and complexity. <i>Human Relations</i> , 2013, 66, 1279-1309.	3.8	286
61	Responding to competing strategic demands: How organizing, belonging, and performing paradoxes coevolve. <i>Strategic Organization</i> , 2013, 11, 245-280.	3.1	373
62	"We Don't Need No Education" Or Do We? Management Education and Alumni Adoption of Strategy Tools. <i>Journal of Management Inquiry</i> , 2013, 22, 4-24.	2.5	56
63	Institutional Ambidexterity: Leveraging Institutional Complexity in Practice. <i>Research in the Sociology of Organizations</i> , 2013, , 37-61.	0.5	58
64	Markets as Meta-Intepretive Systems. <i>Proceedings - Academy of Management</i> , 2013, 2013, 11990.	0.0	0
65	Shaping Strategic Action Through the Rhetorical Construction and Exploitation of Ambiguity. <i>Organization Science</i> , 2012, 23, 630-650.	3.0	129
66	Toward a Theory of Coordinating: Creating Coordinating Mechanisms in Practice. <i>Organization Science</i> , 2012, 23, 907-927.	3.0	235
67	Reinsurance Trading in Lloyd's of London: Balancing conflicting-yet-complementary logics in practice. <i>Proceedings - Academy of Management</i> , 2012, 2012, 13220.	0.0	2
68	The Use of Strategy Tools: A General Overview and a Research Agenda. <i>Proceedings - Academy of Management</i> , 2012, 2012, 15740.	0.0	0
69	Keeping it real: Bringing sociomateriality into strategy-as-practice. <i>Proceedings - Academy of Management</i> , 2012, 2012, 11198.	0.0	2
70	Strategic planning as communicative process. <i>Organization Studies</i> , 2011, 32, 1217-1245.	3.8	222
71	Selling, resistance and reconciliation: A critical discursive approach to subsidiary role evolution in MNEs. <i>Journal of International Business Studies</i> , 2011, 42, 765-786.	4.6	141
72	An activity-theory approach to Strategy as Practice. , 2010, , 127-140.		12

#	ARTICLE	IF	CITATIONS
73	Strategic ambiguity as a rhetorical resource for enabling multiple interests. Human Relations, 2010, 63, 219-248.	3.8	122
74	Organization Studies as Applied Science: The Generation and Use of Academic Knowledge about Organizations Introduction to the Special Issue. Organization Studies, 2010, 31, 1189-1207.	3.8	99
75	Taking "strategy-as-practice" across the Atlantic. Advances in Strategic Management, 2010, , 51-71.	0.1	8
76	Strategy tools as boundary objects. Strategic Organization, 2009, 7, 223-232.	3.1	213
77	The Practice and Process of Delivering Integration through Strategic Planning. Journal of Management Studies, 2009, 46, 1255-1288.	6.0	155
78	Strategy-as-practice: A review and future directions for the field. International Journal of Management Reviews, 2009, 11, 69-95.	5.2	570
79	Doing which work? A practice approach to institutional pluralism. , 2009, , 284-316.		105
80	Hard to disagree, mostly. Strategic Organization, 2008, 6, 101-106.	3.1	48
81	The Role of Meetings in the Social Practice of Strategy. Organization Studies, 2008, 29, 1391-1426.	3.8	261
82	Shaping Strategy as a Structuration Process. Academy of Management Journal, 2008, 51, 621-650.	4.3	76
83	Strategy-as-Practice. , 2008, , 364-378.		15
84	USING STRATEGY TOOLS IN PRACTICE: AN EXPLORATION OF "TECHNOLOGIES OF RATIONALITY" IN USE.. Proceedings - Academy of Management, 2008, 2008, 1-6.	0.0	8
85	SHAPING STRATEGY AS A STRUCTURATION PROCESS.. Academy of Management Journal, 2008, 51, 621-650.	4.3	205
86	A Rhetoric-in-Context Approach to Building Commitment to Multiple Strategic Goals. Organization Studies, 2007, 28, 1639-1665.	3.8	127
87	Strategizing: The challenges of a practice perspective. Human Relations, 2007, 60, 5-27.	3.8	810
88	Strategy as Practice Perspective. , 2007, , 196-211.		12
89	Strategizing and Organizing in Pluralistic Contexts. Long Range Planning, 2006, 39, 631-648.	2.9	155
90	Meetings as Strategizing Episodes in the Social Practice of Strategy. SSRN Electronic Journal, 2006, , .	0.4	7

#	ARTICLE	IF	CITATIONS
91	Actionable Strategy Knowledge:. European Management Journal, 2006, 24, 348-367.	3.1	125
92	Thinking and acting strategically: New challenges for interrogating strategy. European Management Review, 2004, 1, 14-20.	2.2	88
93	Harnessing Diversity and Collective Action in the Top Management Team. Long Range Planning, 2004, 37, 385.	2.9	14
94	Harnessing Diversity and Collective Action in the Top Management Team. Long Range Planning, 2004, 37, 399-419.	2.9	49
95	Strategic Practices: An Activity Theory Perspective on Continuity and Change. Journal of Management Studies, 2003, 40, 23-55.	6.0	312
96	Centralised or Decentralised? Strategic Implications of Resource Allocation Models. Higher Education Quarterly, 2002, 56, 5-32.	1.8	23
97	Top Teams and Strategy in a UK University. Journal of Management Studies, 2002, 39, 355-381.	6.0	130
98	A "How-To" Guide and Checklist for Peer Appraisal of Teaching. Innovations in Education and Teaching International, 1998, 35, 177-182.	0.2	12
99	A Rhetoric-in-Context Approach to Building Commitment to Multiple Strategic Goals. SSRN Electronic Journal, 0, , .	0.4	0