

Paula A Jarzabkowski

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1760677/publications.pdf>

Version: 2024-02-01

99
papers

9,110
citations

61857

43
h-index

64668

79
g-index

109
all docs

109
docs citations

109
times ranked

3694
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategizing: The challenges of a practice perspective. <i>Human Relations</i> , 2007, 60, 5-27.	3.8	810
2	Strategy as practice: A review and future directions for the field. <i>International Journal of Management Reviews</i> , 2009, 11, 69-95.	5.2	570
3	Responding to competing strategic demands: How organizing, belonging, and performing paradoxes coevolve. <i>Strategic Organization</i> , 2013, 11, 245-280.	3.1	373
4	Reinsurance Trading in Lloyd's of London: Balancing Conflicting-yet-Complementary Logics in Practice. <i>Academy of Management Journal</i> , 2015, 58, 932-970.	4.3	344
5	Strategy tools in use: A framework for understanding technologies of rationality in practice. <i>Strategic Management Journal</i> , 2015, 36, 537-558.	4.7	332
6	Strategic Practices: An Activity Theory Perspective on Continuity and Change. <i>Journal of Management Studies</i> , 2003, 40, 23-55.	6.0	312
7	Reconstructing institutional complexity in practice: A relational model of institutional work and complexity. <i>Human Relations</i> , 2013, 66, 1279-1309.	3.8	286
8	The Role of Meetings in the Social Practice of Strategy. <i>Organization Studies</i> , 2008, 29, 1391-1426.	3.8	261
9	Toward a Theory of Coordinating: Creating Coordinating Mechanisms in Practice. <i>Organization Science</i> , 2012, 23, 907-927.	3.0	235
10	Strategic planning as communicative process. <i>Organization Studies</i> , 2011, 32, 1217-1245.	3.8	222
11	Placing Strategy Discourse in Context: Sociomateriality, Sensemaking, and Power. <i>Journal of Management Studies</i> , 2014, 51, 175-201.	6.0	222
12	Strategy tools as boundary objects. <i>Strategic Organization</i> , 2009, 7, 223-232.	3.1	213
13	SHAPING STRATEGY AS A STRUCTURATION PROCESS.. <i>Academy of Management Journal</i> , 2008, 51, 621-650.	4.3	205
14	Strategizing and Organizing in Pluralistic Contexts. <i>Long Range Planning</i> , 2006, 39, 631-648.	2.9	155
15	The Practice and Process of Delivering Integration through Strategic Planning. <i>Journal of Management Studies</i> , 2009, 46, 1255-1288.	6.0	155
16	Selling, resistance and reconciliation: A critical discursive approach to subsidiary role evolution in MNEs. <i>Journal of International Business Studies</i> , 2011, 42, 765-786.	4.6	141
17	We Have To Do This and That? You Must be Joking: Constructing and Responding to Paradox Through Humor. <i>Organization Studies</i> , 2017, 38, 433-462.	3.8	136
18	Top Teams and Strategy in a UK University. <i>Journal of Management Studies</i> , 2002, 39, 355-381.	6.0	130

#	ARTICLE	IF	CITATIONS
19	Shaping Strategic Action Through the Rhetorical Construction and Exploitation of Ambiguity. <i>Organization Science</i> , 2012, 23, 630-650.	3.0	129
20	A Rhetoric-in-Context Approach to Building Commitment to Multiple Strategic Goals. <i>Organization Studies</i> , 2007, 28, 1639-1665.	3.8	127
21	Actionable Strategy Knowledge. <i>European Management Journal</i> , 2006, 24, 348-367.	3.1	125
22	Strategic ambiguity as a rhetorical resource for enabling multiple interests. <i>Human Relations</i> , 2010, 63, 219-248.	3.8	122
23	Material artifacts: Practices for doing strategy with "stuff". <i>European Management Journal</i> , 2013, 31, 41-54.	3.1	115
24	On the risk of studying practices in isolation: Linking what, who, and how in strategy research. <i>Strategic Organization</i> , 2016, 14, 248-259.	3.1	115
25	Producing persuasive findings: Demystifying ethnographic textwork in strategy and organization research. <i>Strategic Organization</i> , 2014, 12, 274-287.	3.1	111
26	Doing which work? A practice approach to institutional pluralism. , 2009, , 284-316.		105
27	Organization Studies as Applied Science: The Generation and Use of Academic Knowledge about Organizations Introduction to the Special Issue. <i>Organization Studies</i> , 2010, 31, 1189-1207.	3.8	99
28	Toward a Process Theory of Making Sustainability Strategies Legitimate in Action. <i>Academy of Management Journal</i> , 2020, 63, 246-271.	4.3	90
29	Thinking and acting strategically: New challenges for interrogating strategy. <i>European Management Review</i> , 2004, 1, 14-20.	2.2	88
30	Conducting global team-based ethnography: Methodological challenges and practical methods. <i>Human Relations</i> , 2015, 68, 3-33.	3.8	85
31	The Influence of Routine Interdependence and Skillful Accomplishment on the Coordination of Standardizing and Customizing. <i>Organization Science</i> , 2016, 27, 759-781.	3.0	79
32	Shaping Strategy as a Structuration Process. <i>Academy of Management Journal</i> , 2008, 51, 621-650.	4.3	76
33	Exploring inter-organizational paradoxes: Methodological lessons from a study of a grand challenge. <i>Strategic Organization</i> , 2019, 17, 120-132.	3.1	72
34	An Introduction to Video Methods in Organizational Research. <i>Organizational Research Methods</i> , 2018, 21, 239-260.	5.6	71
35	Constructing Spaces for Strategic Work: A Multimodal Perspective. <i>British Journal of Management</i> , 2015, 26, S26.	3.3	65
36	Charting new territory for organizational ethnography. <i>Journal of Organizational Ethnography</i> , 2014, 3, 10-26.	0.5	62

#	ARTICLE	IF	CITATIONS
37	Institutional Ambidexterity: Leveraging Institutional Complexity in Practice. <i>Research in the Sociology of Organizations</i> , 2013, , 37-61.	0.5	58
38	“We Don’t Need No Education” Or Do We? Management Education and Alumni Adoption of Strategy Tools. <i>Journal of Management Inquiry</i> , 2013, 22, 4-24.	2.5	56
39	Agreeing on What? Creating Joint Accounts of Strategic Change. <i>Organization Science</i> , 2017, 28, 152-176.	3.0	51
40	Harnessing Diversity and Collective Action in the Top Management Team. <i>Long Range Planning</i> , 2004, 37, 399-419.	2.9	49
41	Completing the Adaptive Turn: An Integrative View of Strategy Implementation. <i>Academy of Management Annals</i> , 2020, 14, 969-1031.	5.8	49
42	Hard to disagree, mostly. <i>Strategic Organization</i> , 2008, 6, 101-106.	3.1	48
43	The Role of Task and Process Conflict in Strategizing. <i>British Journal of Management</i> , 2015, 26, 439-462.	3.3	48
44	The Social Practice of Coevolving Strategy and Structure to Realize Mandated Radical Change. <i>Academy of Management Journal</i> , 2019, 62, 850-882.	4.3	45
45	Toward a social practice theory of relational competing. <i>Strategic Management Journal</i> , 2018, 39, 794-829.	4.7	41
46	Islamic Family Business: The Constitutive Role of Religion in Business. <i>Journal of Business Ethics</i> , 2020, 163, 689-700.	3.7	30
47	Dynamic Client Portfolios as Sources of Ambidexterity: Exploration and Exploitation Within and Across Client Relationships. <i>Long Range Planning</i> , 2016, 49, 324-341.	2.9	24
48	If you aren’t talking about practices, don’t call it a practice-based view: Rejoinder to Bromiley and Rau in <i>Strategic Organization</i> . <i>Strategic Organization</i> , 2016, 14, 270-274.	3.1	24
49	Centralised or Decentralised? Strategic Implications of Resource Allocation Models. <i>Higher Education Quarterly</i> , 2002, 56, 5-32.	1.8	23
50	Middle Managers' Struggle Over Their Subject Position in Open Strategy Processes. <i>Journal of Management Studies</i> , 2023, 60, 1884-1923.	6.0	22
51	Navigating the tensions of quality in qualitative research. <i>Strategic Organization</i> , 2021, 19, 70-80.	3.1	21
52	Enabling Rapid Financial Response to Disasters: “Knotting and Re-knotting Multiple Paradoxes” in Interorganizational Systems. <i>Academy of Management Journal</i> , 2022, 65, 1477-1506.	4.3	20
53	It’s Practice. But is it Strategy? Reinvigorating strategy-as-practice by rethinking consequentiality. <i>Organization Theory</i> , 2021, 2, 263178772110296.	2.7	17
54	An activity theory approach to strategy as practice. , 2015, , 165-183.		15

#	ARTICLE	IF	CITATIONS
55	Our Collective Tensions: Paradox Research Community's Response to COVID-19. <i>Journal of Management Inquiry</i> , 2021, 30, 168-176.	2.5	15
56	Strategy-as-Practice. , 2008, , 364-378.		15
57	Harnessing Diversity and Collective Action in the Top Management Team. <i>Long Range Planning</i> , 2004, 37, 385.	2.9	14
58	A "How-to" Guide and Checklist for Peer Appraisal of Teaching. <i>Innovations in Education and Teaching International</i> , 1998, 35, 177-182.	0.2	12
59	An activity-theory approach to Strategy as Practice. , 2010, , 127-140.		12
60	Strategy and organization scholarship through a radical sustainability lens: A call for 5.0. <i>Strategic Organization</i> , 2021, 19, 449-455.	3.1	12
61	Strategy as Practice Perspective. , 2007, , 196-211.		12
62	From germination to propagation: Two decades of Strategy-as-Practice research and potential future directions. <i>Human Relations</i> , 2022, 75, 1533-1559.	3.8	12
63	Managing Risk as a Duality of Harm and Benefit: A Study of Organizational Risk Objects in the Global Insurance Industry. <i>British Journal of Management</i> , 2021, 32, 235-254.	3.3	11
64	Taking a Strong Process Approach to Analyzing Qualitative Process Data. , 2016, , 237-251.		10
65	The Role of Artifacts in Establishing Connectivity Within Professional Routines. , 2016, , 116-139.		9
66	Taking "strategy-as-practice" across the Atlantic. <i>Advances in Strategic Management</i> , 2010, , 51-71.	0.1	8
67	USING STRATEGY TOOLS IN PRACTICE: AN EXPLORATION OF "TECHNOLOGIES OF RATIONALITY" IN USE.. <i>Proceedings - Academy of Management</i> , 2008, 2008, 1-6.	0.0	8
68	Meetings as Strategizing Episodes in the Social Practice of Strategy. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	7
69	The Generative Potential of Luhmann's Theorizing for Paradox Research: Decision Paradox and Deparadoxization. <i>Research in the Sociology of Organizations</i> , 2021, , 49-64.	0.5	7
70	Introduction: Routine Dynamics in Action. <i>Research in the Sociology of Organizations</i> , 2019, , 1-10.	0.5	6
71	Reinsurance Trading in Lloyd's of London: Balancing conflicting-yet-complementary logics in practice. <i>Proceedings - Academy of Management</i> , 2012, 2012, 13220.	0.0	2
72	An integrative approach to investigating longstanding organisational phenomena; opportunities for practice theorists and historians. <i>Business History</i> , 2023, 65, 414-422.	0.6	2

#	ARTICLE	IF	CITATIONS
73	Keeping it real: Bringing sociomateriality into strategy-as-practice. Proceedings - Academy of Management, 2012, 2012, 11198.	0.0	2
74	Strategy as Practice and Routine Dynamics. , 2021, , 481-500.		2
75	Towards a Social-Practice Theory of Competition. Proceedings - Academy of Management, 2015, 2015, 14454.	0.0	1
76	2020 News and Announcements from the Co-editors. Strategic Organization, 2020, 18, 3-4.	3.1	1
77	Making Markets for Uninsured Risk. , 2018, , 477-480.		1
78	Adoption of Management Practices: Explaining individual motivations toward strategy tools adoption. Proceedings - Academy of Management, 2014, 2014, 12254.	0.0	1
79	Brokerage Work in Competitive Markets: Reinsurance Brokers as Self- interested Organizations. Proceedings - Academy of Management, 2017, 2017, 12761.	0.0	1
80	Strategy-as-Practice, Identity, and Capability to Perform in a Pluralist Context: A Case Study. Proceedings - Academy of Management, 2018, 2018, 12061.	0.0	1
81	Finance in Organization Theory: State of the Art and Future Research Agenda. Proceedings - Academy of Management, 2019, 2019, 12370.	0.0	1
82	Presenting as a chief strategy officer: A discourse-analytical study of elite subjectivities and vulnerabilities. Human Relations, 2023, 76, 1414-1440.	3.8	1
83	A Rhetoric-in-Context Approach to Building Commitment to Multiple Strategic Goals. SSRN Electronic Journal, 0, , .	0.4	0
84	The Influence of Routine Interdependence and Skillful Accomplishment on the Coordination of Standardizing and Customizing. SSRN Electronic Journal, 2015, , .	0.4	0
85	Islamic Family Business: The Constitutive Role of Religion on Business. Proceedings - Academy of Management, 2017, 2017, 11602.	0.0	0
86	Practicing Capitals Across Fields: Extending Bourdieu to Study Inter-Field Dynamics. Research in the Sociology of Organizations, 2019, , 129-142.	0.5	0
87	Assessing the Unintended Consequences of Legitimizing Responses to Grand Challenges. Proceedings - Academy of Management, 2021, 2021, 10117.	0.0	0
88	Exploring the Inclusion and Exclusion Paradox within the Performances of Organizational Rituals. Proceedings - Academy of Management, 2021, 2021, 16291.	0.0	0
89	The Active Persistence of Shared Characteristics in an Organized Market. Proceedings - Academy of Management, 2021, 2021, 14645.	0.0	0
90	The Use of Strategy Tools: A General Overview and a Research Agenda. Proceedings - Academy of Management, 2012, 2012, 15740.	0.0	0

#	ARTICLE	IF	CITATIONS
91	Markets as Meta-Intepretive Systems. Proceedings - Academy of Management, 2013, 2013, 11990.	0.0	0
92	The Role of Practical Coping in Strategy Making. Proceedings - Academy of Management, 2014, 2014, 15720.	0.0	0
93	Strategy as Practice Perspective. , 2016, , 262-282.		0
94	Micro Mechanisms of Sub-Strategy Implementation Processes and Practices. Proceedings - Academy of Management, 2016, 2016, 14327.	0.0	0
95	Accomplishing collective identity endurance whilst retaining identity distinctiveness. Proceedings - Academy of Management, 2017, 2017, 11727.	0.0	0
96	Unpacking business incubators: Sensemaking, resource enacting practices, and emerging ventures. Proceedings - Academy of Management, 2019, 2019, 11200.	0.0	0
97	What's in a Model? Computer Simulations and the Management of Ignorance. Proceedings - Academy of Management, 2019, 2019, 18102.	0.0	0
98	Making the Impossible Possible: Paradoxical Processes of Reconstructing a Grand Challenge. Proceedings - Academy of Management, 2020, 2020, 16540.	0.0	0
99	Resource-Acquiring as a Process of Actualizing the Potentiality: An Ethnographic Study. Proceedings - Academy of Management, 2020, 2020, 16959.	0.0	0