

# Akbar Zaheer

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1756499/publications.pdf>

Version: 2024-02-01

26  
papers

8,291  
citations

361413

20  
h-index

642732

23  
g-index

26  
all docs

26  
docs citations

26  
times ranked

4747  
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategic networks. <i>Strategic Management Journal</i> , 2000, 21, 203-215.	7.3	2,736
2	Bridging ties: a source of firm heterogeneity in competitive capabilities. <i>Strategic Management Journal</i> , 1999, 20, 1133-1156.	7.3	1,551
3	Relational governance as an interorganizational strategy: An empirical test of the role of trust in economic exchange. <i>Strategic Management Journal</i> , 1995, 16, 373-392.	7.3	1,171
4	Benefiting from network position: firm capabilities, structural holes, and performance. <i>Strategic Management Journal</i> , 2005, 26, 809-825.	7.3	1,127
5	Uncertainty in the transaction environment: an empirical test. <i>Strategic Management Journal</i> , 1998, 19, 1-23.	7.3	312
6	Trust across borders. <i>Journal of International Business Studies</i> , 2006, 37, 21-29.	7.3	270
7	Catching the Wave: Alertness, Responsiveness, and Market Influence in Global Electronic Networks. <i>Management Science</i> , 1997, 43, 1493-1509.	4.1	233
8	A network perspective on organizational architecture: performance effects of the interplay of formal and informal organization. <i>Strategic Management Journal</i> , 2012, 33, 751-771.	7.3	174
9	It's the Connections: The Network Perspective in Interorganizational Research. <i>Academy of Management Perspectives</i> , 2010, 24, 62-77.	6.8	112
10	The geographic scope of the MNC and its alliance portfolio: Resolving the paradox of distance. <i>Global Strategy Journal</i> , 2011, 1, 109-126.	7.4	70
11	Reach out or reach within? Performance implications of alliances and location in biotechnology. <i>Managerial and Decision Economics</i> , 2004, 25, 437-452.	2.5	62
12	Surviving bear hugs: Firm capability, large partner alliances, and growth. <i>Strategic Management Journal</i> , 2014, 35, 566-577.	7.3	62
13	How family influence, socioemotional wealth, and competitive conditions shape new technology adoption. <i>Strategic Management Journal</i> , 2017, 38, 1774-1790.	7.3	59
14	Mutual and Exclusive: Dyadic Sources of Trust in Interorganizational Exchange. <i>Organization Science</i> , 2017, 28, 74-92.	4.5	58
15	Making connections: Social networks in international business. <i>Journal of International Business Studies</i> , 2020, 51, 714-736.	7.3	56
16	Bridging ties: a source of firm heterogeneity in competitive capabilities. <i>Strategic Management Journal</i> , 1999, 20, 1133-1156.	7.3	49
17	Creating trust in piranha-infested waters: The confluence of buyer, supplier and host country contexts. <i>Journal of International Business Studies</i> , 2011, 42, 48-55.	7.3	42
18	Centralization of intragroup equity ties and performance of business group affiliates. <i>Strategic Management Journal</i> , 2017, 38, 1082-1100.	7.3	41

#	ARTICLE	IF	CITATIONS
19	Determinants of alliance partner choice: Network distance, managerial incentives, and board monitoring. <i>Strategic Management Journal</i> , 2018, 39, 2745-2769.	7.3	31
20	Market microstructure in a global B2B network. <i>Strategic Management Journal</i> , 2001, 22, 859-873.	7.3	30
21	How much does the firm's alliance network matter?. <i>Strategic Management Journal</i> , 2022, 43, 1433-1468.	7.3	15
22	THE SOCIAL NETWORK APPROACH IN STRATEGY RESEARCH: THEORETICAL CHALLENGES AND METHODOLOGICAL ISSUES. <i>Research Methodology in Strategy and Management</i> , 0, , 67-86.	0.3	11
23	Strategic networks. , 0, .		7
24	Network Stability: The Role of Geography and Brokerage Structure Inequity. <i>Academy of Management Journal</i> , 2022, 65, 1139-1168.	6.3	5
25	Uncertainty in the transaction environment: an empirical test. <i>Strategic Management Journal</i> , 1998, 19, 1-23.	7.3	4
26	Bridging ties: a source of firm heterogeneity in competitive capabilities. , 1999, 20, 1133.		3