

# Russell W Coff

## List of Publications by Year in descending order

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Version: 2024-02-01

41  
papers

4,976  
citations

393982

19  
h-index

525886

27  
g-index

42  
all docs

42  
docs citations

42  
times ranked

2771  
citing authors

#	ARTICLE	IF	CITATIONS
1	Firm-specific Human Capital at the Crossroads: A Conversation on Current Issues and Future Directions. <i>Advances in Strategic Management</i> , 2020, , 55-73.	0.1	2
2	Homeward Bound: How Private Utility Is Tied to Value Creation and Capture. <i>Advances in Strategic Management</i> , 2020, , 271-288.	0.1	0
3	Adding Individual Cognition to Organizational Theories Changes Everything. <i>Proceedings - Academy of Management</i> , 2020, 2020, 12931.	0.0	0
4	Strategic Entrepreneurship, Mobility, and Performance. <i>Proceedings - Academy of Management</i> , 2020, 2020, 11387.	0.0	1
5	From Individual-Level to Firm-Level Human Capital: The Role of Search in Human Capital Emergence. <i>Proceedings - Academy of Management</i> , 2018, 2018, 17310.	0.0	1
6	Misalignment of Contribution and Pay: When do CEOs capture more (or less) than the value they create?. <i>Proceedings - Academy of Management</i> , 2018, 2018, 18098.	0.0	0
7	Taking a Second Look in a Warped Crystal Ball: Explaining the Accuracy of Revised Forecasts. <i>Journal of Management Studies</i> , 2016, 53, 1292-1319.	6.0	13
8	Micro-Foundations of Firm-Specific Human Capital: When Do Employees Perceive Their Skills to be Firm-Specific?. <i>Academy of Management Journal</i> , 2016, 59, 766-790.	4.3	84
9	"Team Players Until Pay Day? Human Capital Complementarities, Competitive Advantage, and Profit". <i>Proceedings - Academy of Management</i> , 2016, 2016, 17878.	0.0	0
10	More SO! in 2015. <i>Strategic Organization</i> , 2015, 13, 3-5.	3.1	0
11	Toward a Theory of Perceived Firm-Specific Human Capital. <i>Academy of Management Perspectives</i> , 2015, 29, 326-341.	4.3	93
12	Strategic Human Capital. <i>Journal of Management</i> , 2014, 40, 353-370.	6.3	189
13	SO! What's New in 2014?. <i>Strategic Organization</i> , 2014, 12, 3-6.	3.1	0
14	So!apbox Forum: The business model: A valuable concept for strategic organization?. <i>Strategic Organization</i> , 2013, 11, 389-389.	3.1	7
15	Editorial: Meet the new boss(es). <i>Strategic Organization</i> , 2012, 10, 3-5.	3.1	0
16	Dynamics of Competitive Rivalry. <i>Journal of Industrial Organization Education</i> , 2012, 6, .	0.2	0
17	Tenth anniversary So!apbox special issue: Editorial introduction. <i>Strategic Organization</i> , 2012, 10, 205-206.	3.1	1
18	Rethinking Sustained Competitive Advantage from Human Capital. <i>Academy of Management Review</i> , 2012, 37, 376-395.	7.4	534

#	ARTICLE	IF	CITATIONS
19	In the mood for entrepreneurial creativity? How optimal group affect differs for generating and selecting ideas for new ventures. <i>Strategic Entrepreneurship Journal</i> , 2011, 5, 247-268.	2.6	51
20	Invited Editorial: Drilling for Micro-Foundations of Human Capital-Based Competitive Advantages. <i>Journal of Management</i> , 2011, 37, 1429-1443.	6.3	417
21	The coevolution of rent appropriation and capability development. <i>Strategic Management Journal</i> , 2010, 31, 711-733.	4.7	68
22	Both Market and Hierarchy: An Incentive-System Theory of Hybrid Governance Forms. <i>Academy of Management Review</i> , 2009, 34, 297-319.	7.4	159
23	Insider trading as a path to competitive advantage?. <i>Strategic Organization</i> , 2007, 5, 71-78.	3.1	0
24	The Knowledge-Leveraging Paradox: How to Achieve Scale without Making Knowledge Imitable. <i>Academy of Management Review</i> , 2006, 31, 452-465.	7.4	98
25	Managerial foresight and attempted rent appropriation: insider trading on knowledge of imminent breakthroughs. <i>Strategic Management Journal</i> , 2005, 26, 791-808.	4.7	150
26	The emergent knowledge-based theory of competitive advantage: an evolutionary approach to integrating economics and management. <i>Managerial and Decision Economics</i> , 2003, 24, 245-251.	1.3	60
27	Insider trading as a vehicle to appropriate rent from R&D. <i>Strategic Management Journal</i> , 2003, 24, 183-190.	4.7	54
28	Dynamic capabilities, social capital, and rent appropriation: ties that split pies. <i>Strategic Management Journal</i> , 2003, 24, 677-686.	4.7	464
29	Bidding Wars Over R&D-Intensive Firms: Knowledge, Opportunism, and the Market for Corporate Control. <i>Academy of Management Journal</i> , 2003, 46, 74-85.	4.3	22
30	Human Capital, Shared Expertise, and the Likelihood of Impasse in Corporate Acquisitions. <i>Journal of Management</i> , 2002, 28, 107-128.	6.3	244
31	Roadblocks to competitive advantage: how organizational constraints and individual decision biases hinder investments in strategic assets. <i>Journal of High Technology Management Research</i> , 2001, 12, 1-24.	2.7	12
32	Real options on knowledge assets: Panacea or Pandora's box?. <i>Business Horizons</i> , 2001, 44, 73-79.	3.4	65
33	How Buyers Cope with Uncertainty when Acquiring Firms in Knowledge-Intensive Industries: Caveat Emptor. <i>Organization Science</i> , 1999, 10, 144-161.	3.0	280
34	When Competitive Advantage Doesn't Lead to Performance: The Resource-Based View and Stakeholder Bargaining Power. <i>Organization Science</i> , 1999, 10, 119-133.	3.0	928
35	Human Assets and Management Dilemmas: Coping with Hazards on the Road to Resource-Based Theory. <i>Academy of Management Review</i> , 1997, 22, 374.	7.4	248
36	Human Assets and Management Dilemmas: Coping With Hazards On the Road to Resource-Based Theory. <i>Academy of Management Review</i> , 1997, 22, 374-402.	7.4	704

#	ARTICLE	IF	CITATIONS
37	Re-Thinking Competitive Advantage from Human Capital: How the Concept of Firm-Specificity has Led Theorists Astray. SSRN Electronic Journal, 0, , .	0.4	0
38	Human Capital, Shared Expertise, and the Likelihood of Impasse in Corporate Acquisitions. , 0, .		13
39	Dilemmas in Exercise Decisions for Real Options on Core Competencies. SSRN Electronic Journal, 0, , .	0.4	5
40	Reading Tea Leaves Through a Warped Crystal Ball: How Experience and Divergence from Organizational Routines Influence Forecasts. SSRN Electronic Journal, 0, , .	0.4	0
41	Maximizing Value from Human Capital. , 0, , 359-381.		7