

Russell W Coff

List of Publications by Year in descending order

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41
papers

4,976
citations

393982

19
h-index

525886

27
g-index

42
all docs

42
docs citations

42
times ranked

2771
citing authors

#	ARTICLE	IF	CITATIONS
1	When Competitive Advantage Doesn't Lead to Performance: The Resource-Based View and Stakeholder Bargaining Power. <i>Organization Science</i> , 1999, 10, 119-133.	3.0	928
2	Human Assets and Management Dilemmas: Coping With Hazards On the Road to Resource-Based Theory. <i>Academy of Management Review</i> , 1997, 22, 374-402.	7.4	704
3	Rethinking Sustained Competitive Advantage from Human Capital. <i>Academy of Management Review</i> , 2012, 37, 376-395.	7.4	534
4	Dynamic capabilities, social capital, and rent appropriation: ties that split pies. <i>Strategic Management Journal</i> , 2003, 24, 677-686.	4.7	464
5	Invited Editorial: Drilling for Micro-Foundations of Human Capital—Based Competitive Advantages. <i>Journal of Management</i> , 2011, 37, 1429-1443.	6.3	417
6	How Buyers Cope with Uncertainty when Acquiring Firms in Knowledge-Intensive Industries: Caveat Emptor. <i>Organization Science</i> , 1999, 10, 144-161.	3.0	280
7	Human Assets and Management Dilemmas: Coping with Hazards on the Road to Resource-Based Theory. <i>Academy of Management Review</i> , 1997, 22, 374.	7.4	248
8	Human Capital, Shared Expertise, and the Likelihood of Impasse in Corporate Acquisitions. <i>Journal of Management</i> , 2002, 28, 107-128.	6.3	244
9	Strategic Human Capital. <i>Journal of Management</i> , 2014, 40, 353-370.	6.3	189
10	Both Market and Hierarchy: An Incentive-System Theory of Hybrid Governance Forms. <i>Academy of Management Review</i> , 2009, 34, 297-319.	7.4	159
11	Managerial foresight and attempted rent appropriation: insider trading on knowledge of imminent breakthroughs. <i>Strategic Management Journal</i> , 2005, 26, 791-808.	4.7	150
12	The Knowledge-Leveraging Paradox: How to Achieve Scale without Making Knowledge Imitable. <i>Academy of Management Review</i> , 2006, 31, 452-465.	7.4	98
13	Toward a Theory of Perceived Firm-Specific Human Capital. <i>Academy of Management Perspectives</i> , 2015, 29, 326-341.	4.3	93
14	Micro-Foundations of Firm-Specific Human Capital: When Do Employees Perceive Their Skills to be Firm-Specific?. <i>Academy of Management Journal</i> , 2016, 59, 766-790.	4.3	84
15	The coevolution of rent appropriation and capability development. <i>Strategic Management Journal</i> , 2010, 31, 711-733.	4.7	68
16	Real options on knowledge assets: Panacea or Pandora's box?. <i>Business Horizons</i> , 2001, 44, 73-79.	3.4	65
17	The emergent knowledge-based theory of competitive advantage: an evolutionary approach to integrating economics and management. <i>Managerial and Decision Economics</i> , 2003, 24, 245-251.	1.3	60
18	Insider trading as a vehicle to appropriate rent from R&D. <i>Strategic Management Journal</i> , 2003, 24, 183-190.	4.7	54

#	ARTICLE	IF	CITATIONS
19	In the mood for entrepreneurial creativity? How optimal group affect differs for generating and selecting ideas for new ventures. Strategic Entrepreneurship Journal, 2011, 5, 247-268.	2.6	51
20	Bidding Wars Over R&D-Intensive Firms: Knowledge, Opportunism, and the Market for Corporate Control. Academy of Management Journal, 2003, 46, 74-85.	4.3	22
21	Taking a Second Look in a Warped Crystal Ball: Explaining the Accuracy of Revised Forecasts. Journal of Management Studies, 2016, 53, 1292-1319.	6.0	13
22	Human Capital, Shared Expertise, and the Likelihood of Impasse in Corporate Acquisitions. , 0, .		13
23	Roadblocks to competitive advantage: how organizational constraints and individual decision biases hinder investments in strategic assets. Journal of High Technology Management Research, 2001, 12, 1-24.	2.7	12
24	So!apbox Forum: The business model: A valuable concept for strategic organization?. Strategic Organization, 2013, 11, 389-389.	3.1	7
25	Maximizing Value from Human Capital. , 0, , 359-381.		7
26	Dilemmas in Exercise Decisions for Real Options on Core Competencies. SSRN Electronic Journal, 0, , .	0.4	5
27	Firm-specific Human Capital at the Crossroads: A Conversation on Current Issues and Future Directions[*]. Advances in Strategic Management, 2020, , 55-73.	0.1	2
28	Tenth anniversary So!apbox special issue: Editorial introduction. Strategic Organization, 2012, 10, 205-206.	3.1	1
29	From Individual-Level to Firm-Level Human Capital: The Role of Search in Human Capital Emergence. Proceedings - Academy of Management, 2018, 2018, 17310.	0.0	1
30	Strategic Entrepreneurship, Mobility, and Performance. Proceedings - Academy of Management, 2020, 2020, 11387.	0.0	1
31	Insider trading as a path to competitive advantage?. Strategic Organization, 2007, 5, 71-78.	3.1	0
32	Re-Thinking Competitive Advantage from Human Capital: How the Concept of Firm-Specificity has Led Theorists Astray. SSRN Electronic Journal, 0, , .	0.4	0
33	Editorial: Meet the new boss(es). Strategic Organization, 2012, 10, 3-5.	3.1	0
34	Dynamics of Competitive Rivalry. Journal of Industrial Organization Education, 2012, 6, .	0.2	0
35	SO! Whatâ€™s New in 2014?. Strategic Organization, 2014, 12, 3-6.	3.1	0
36	More <i>SO!</i> in 2015. Strategic Organization, 2015, 13, 3-5.	3.1	0

#	ARTICLE	IF	CITATIONS
37	Homeward Bound: How Private Utility Is Tied to Value Creation and Capture. <i>Advances in Strategic Management</i> , 2020, , 271-288.	0.1	0
38	Reading Tea Leaves Through a Warped Crystal Ball: How Experience and Divergence from Organizational Routines Influence Forecasts. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
39	"Team Players Until Pay Day? Human Capital Complementarities, Competitive Advantage, and Profit". <i>Proceedings - Academy of Management</i> , 2016, 2016, 17878.	0.0	0
40	Misalignment of Contribution and Pay:When do CEOs capture more (or less) than the value they create?. <i>Proceedings - Academy of Management</i> , 2018, 2018, 18098.	0.0	0
41	Adding Individual Cognition to Organizational Theories Changes Everything. <i>Proceedings - Academy of Management</i> , 2020, 2020, 12931.	0.0	0