

Briony D Pulford

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1742676/publications.pdf>

Version: 2024-02-01

49
papers

954
citations

471509
17
h-index

477307
29
g-index

52
all docs

52
docs citations

52
times ranked

875
citing authors

#	ARTICLE	IF	CITATIONS
1	Investigating the failure to best respond in experimental games. <i>Experimental Economics</i> , 2022, 25, 656-679.	2.1	2
2	The Tavistock First-Time Parent Study: a pilot randomised controlled feasibility trial of a brief couple-focused perinatal intervention to reduce inter-parental discord. <i>European Child and Adolescent Psychiatry</i> , 2021, , 1.	4.7	1
3	Do say “thank you”: verbal expressions of politeness and gratitude influence interpersonal perceptions. <i>Journal of General Psychology</i> , 2020, 147, 228-243.	2.8	7
4	Does Role Playing Improve Moral Reasoning's Structures in Young Children?. <i>Advances in Religious and Cultural Studies</i> , 2020, , 199-222.	0.2	1
5	Comparing Hypothetical and Real-Life Trolley Problems: Commentary on Bostyn, Sevenhant, and Roets (2018). <i>Psychological Science</i> , 2019, 30, 1386-1388.	3.3	2
6	Experiencing risk: the effect of the experiential life-skills centre “Warning Zone”™ on children’s risk perception. <i>Journal of Risk Research</i> , 2019, 22, 177-190.	2.6	3
7	Dynamic probability of reinforcement for cooperation: Random game termination in the centipede game. <i>Journal of the Experimental Analysis of Behavior</i> , 2018, 109, 349-364.	1.1	4
8	Do social comparisons in academic settings relate to gender and academic self-confidence?. <i>Social Psychology of Education</i> , 2018, 21, 677-690.	2.5	25
9	Persistent cooperation and gender differences in repeated Prisoner’s Dilemma games: Some things never change. <i>Acta Psychologica</i> , 2018, 187, 1-8.	1.5	9
10	Incentive Magnitude Effects in Experimental Games: Bigger is not Necessarily Better. <i>Games</i> , 2018, 9, 4.	0.6	13
11	Far but finite horizons promote cooperation in the Centipede game. <i>Journal of Economic Psychology</i> , 2018, 67, 191-199.	2.2	3
12	The persuasive power of knowledge: Testing the confidence heuristic.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 1431-1444.	2.1	18
13	Altruism, collective rationality, and extreme self-sacrifice. <i>Behavioral and Brain Sciences</i> , 2018, 41, e197.	0.7	0
14	Reasons for cooperating in repeated interactions: Social value orientations, fuzzy traces, reciprocity, and activity bias.. <i>Decision</i> , 2017, 4, 102-122.	0.5	16
15	Cooperation and Trust in Japanese and British Samples: Evidence From Incomplete Information Games. <i>International Perspectives in Psychology: Research, Practice, Consultation</i> , 2017, 6, 227-245.	0.7	9
16	Social Value Induction and Cooperation in the Centipede Game. <i>PLoS ONE</i> , 2016, 11, e0152352.	2.5	14
17	Exploring cooperation and competition in the Centipede game through verbal protocol analysis. <i>European Journal of Social Psychology</i> , 2016, 46, 746-761.	2.4	13
18	Cooperation in repeated interactions: A systematic review of Centipede game experiments, 1992–2016. <i>European Review of Social Psychology</i> , 2016, 27, 231-282.	9.4	25

#	ARTICLE	IF	CITATIONS
19	Psychology of Game Playing: Introduction to a Special Issue. Games, 2015, 6, 677-684.	0.6	3
20	Competitive Centipede Games: Zero-End Payoffs and Payoff Inequality Deter Reciprocal Cooperation. Games, 2015, 6, 262-272.	0.6	10
21	Do as I Say, Don't Do as I Do: Differences in moral judgments do not translate into differences in decisions in real-life trolley problems. Journal of Economic Psychology, 2015, 47, 50-61.	2.2	38
22	The outlandish, the realistic, and the real: contextual manipulation and agent role effects in trolley problems. Frontiers in Psychology, 2014, 5, 35.	2.1	26
23	Strong Stackelberg reasoning in symmetric games: An experimental replication and extension. PeerJ, 2014, 2, e263.	2.0	4
24	Multi-heuristic strategy choice: Response to Krueger.. Decision, 2014, 1, 62-63.	0.5	1
25	Explaining strategic coordination: Cognitive hierarchy theory, strong Stackelberg reasoning, and team reasoning.. Decision, 2014, 1, 35-58.	0.5	37
26	Utilization of Advice from Face-to-Face and Internet-Mediated Advisors. Journal of Technology in Human Services, 2013, 31, 304-320.	1.6	1
27	YOUR MONEY OR YOUR LIFE: COMPARING JUDGEMENTS IN TROLLEY PROBLEMS INVOLVING ECONOMIC AND EMOTIONAL HARMS, INJURY AND DEATH. Economics and Philosophy, 2013, 29, 213-233.	0.3	19
28	Problems and Pseudo-Problems in Understanding Cooperation in Social Dilemmas. Psychological Inquiry, 2012, 23, 39-47.	0.9	5
29	Spontaneous similarity discrimination in the evolution of cooperation. Journal of Theoretical Biology, 2012, 299, 162-171.	1.7	25
30	The influence of advice in a virtual learning environment. British Journal of Educational Technology, 2011, 42, 31-39.	6.3	13
31	Normative theory in decision making and moral reasoning. Behavioral and Brain Sciences, 2011, 34, 256-257.	0.7	5
32	Learning to cooperate without awareness in multiplayer minimal social situations. Cognitive Psychology, 2010, 61, 201-227.	2.2	12
33	Short article: Is luck on my side? Optimism, pessimism, and ambiguity aversion. Quarterly Journal of Experimental Psychology, 2009, 62, 1079-1087.	1.1	55
34	Verbal Expressions of Confidence and Doubt. Psychological Reports, 2009, 105, 151-160.	1.7	20
35	Collective rationality in interactive decisions: Evidence for team reasoning. Acta Psychologica, 2008, 128, 387-397.	1.5	87
36	Team reasoning and collective rationality: Piercing the veil of obviousness. Acta Psychologica, 2008, 128, 409-412.	1.5	24

#	ARTICLE	IF	CITATIONS
37	Size Doesn't Really Matter. <i>Experimental Psychology</i> , 2008, 55, 31-37.	0.7	35
38	Market Entry Decisions. <i>Experimental Psychology</i> , 2008, 55, 113-120.	0.7	32
39	Ambiguous games: Evidence for strategic ambiguity aversion. <i>Quarterly Journal of Experimental Psychology</i> , 2007, 60, 1083-1100.	1.1	35
40	Asymmetric dominance and phantom decoy effects in games. <i>Organizational Behavior and Human Decision Processes</i> , 2007, 104, 193-206.	2.5	13
41	The influence of personality on HE students's confidence in their academic abilities. <i>Personality and Individual Differences</i> , 2006, 41, 1409-1419.	2.9	51
42	A cross-cultural study of predictors of self-handicapping in university students. <i>Personality and Individual Differences</i> , 2005, 39, 727-737.	2.9	49
43	Judgement of Blame in Alzheimer's Disease Sufferers. <i>Aging, Neuropsychology, and Cognition</i> , 2004, 11, 379-394.	1.3	11
44	Personality Differences in High Risk Sports Amateurs and Instructors. <i>Perceptual and Motor Skills</i> , 2004, 99, 83-94.	1.3	30
45	Overconfidence: Feedback and item difficulty effects. <i>Personality and Individual Differences</i> , 1997, 23, 125-133.	2.9	113
46	Overconfidence, base rates and outcome positivity/negativity of predicted events. <i>British Journal of Psychology</i> , 1996, 87, 431-445.	2.3	30
47	A five-factor integrative taxonomy of strategic reasoning in dyadic games. <i>European Journal of Social Psychology</i> , 0, , .	2.4	1
48	The Thinking Mind. , 0, , .		2
49	Investigating the Failure to Best Respond in Experimental Games. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0