

# Kay-Yut Chen

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1705072/publications.pdf>

Version: 2024-02-01

6  
papers

362  
citations

1684188

5  
h-index

2053705

5  
g-index

7  
all docs

7  
docs citations

7  
times ranked

271  
citing authors

#	ARTICLE	IF	CITATIONS
1	Contract Complexity and Performance Under Asymmetric Demand Information: An Experimental Evaluation. <i>Management Science</i> , 2011, 57, 689-704.	4.1	135
2	Supply Chain Contract Design: Impact of Bounded Rationality and Individual Heterogeneity. <i>Production and Operations Management</i> , 2014, 23, 253-268.	3.8	72
3	Nonlinear Behavior in Sealed Bid First Price Auctions. <i>Games and Economic Behavior</i> , 1998, 25, 34-78.	0.8	69
4	Complexity as a Contract Design Factor: A Human-to-Human Experimental Study. <i>Production and Operations Management</i> , 2014, 23, 269-284.	3.8	48
5	The Behavioral Promise and Pitfalls in Compensating Store Managers. <i>Management Science</i> , 2020, 66, 4899-4919.	4.1	22
6	Coping with Digital Extortion: An Experimental Study of Benefit Appeals and Normative Appeals. <i>Management Science</i> , 2022, 68, 5269-5286.	4.1	4