

Abigail A Scholer

List of Publications by Year in descending order

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Version: 2024-02-01

50
papers

1,899
citations

304602

22
h-index

276775

41
g-index

51
all docs

51
docs citations

51
times ranked

1606
citing authors

#	ARTICLE	IF	CITATIONS
1	Engaging the consumer: The science and art of the value creation process. <i>Journal of Consumer Psychology</i> , 2009, 19, 100-114.	3.2	319
2	Regulatory Fit and Persuasion: Basic Principles and Remaining Questions. <i>Social and Personality Psychology Compass</i> , 2008, 2, 444-463.	2.0	256
3	When risk seeking becomes a motivational necessity.. <i>Journal of Personality and Social Psychology</i> , 2010, 99, 215-231.	2.6	202
4	The Role of Metamotivational Monitoring in Motivation Regulation. <i>Educational Psychologist</i> , 2018, 53, 1-21.	4.7	98
5	In pursuit of progress: Promotion motivation and risk preference in the domain of gains.. <i>Journal of Personality and Social Psychology</i> , 2014, 106, 183-201.	2.6	78
6	Responding to negativity: How a risky tactic can serve a vigilant strategy. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 767-774.	1.3	71
7	Divergent effects of distance versus velocity disturbances on emotional experiences during goal pursuit.. <i>Journal of Applied Psychology</i> , 2017, 102, 1109-1123.	4.2	68
8	Boredom in the COVID-19 pandemic: Trait boredom proneness, the desire to act, and rule-breaking. <i>Personality and Individual Differences</i> , 2021, 171, 110387.	1.6	65
9	New Directions in Self-Regulation: The Role of Metamotivational Beliefs. <i>Current Directions in Psychological Science</i> , 2018, 27, 437-442.	2.8	59
10	Exploring the complexities of value creation: The role of engagement strength. <i>Journal of Consumer Psychology</i> , 2009, 19, 137-143.	3.2	40
11	Dodging Monsters and Dancing with Dreams: Success and Failure at Different Levels of Approach and Avoidance. <i>Emotion Review</i> , 2013, 5, 254-258.	2.1	40
12	Training for Wisdom: The Distanced-Self-Reflection Diary Method. <i>Psychological Science</i> , 2021, 32, 381-394.	1.8	39
13	Inflating and deflating the self: Sustaining motivational concerns through self-evaluation. <i>Journal of Experimental Social Psychology</i> , 2014, 51, 60-73.	1.3	37
14	Should We Approach Approach and Avoid Avoidance? An Inquiry from Different Levels. <i>Psychological Inquiry</i> , 2019, 30, 111-124.	0.4	33
15	Motivational Affordance and Risk-Taking Across Decision Domains. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 275-289.	1.9	31
16	The role of metamotivation in creating task-motivation fit.. <i>Motivation Science</i> , 2016, 2, 171-197.	1.2	30
17	Self-regulation and the <i>foraging</i> gene (<i>PRKG1</i>) in humans. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 4434-4439.	3.3	29
18	The Pollyanna Myth. <i>Personality and Social Psychology Bulletin</i> , 2011, 37, 1172-1184.	1.9	27

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19	Commitment to change from locomotion motivation during deliberation. <i>Motivation and Emotion</i> , 2012, 36, 114-129.	0.8	27
20	Metamotivational knowledge of the role of high-level and low-level construal in goal-relevant task performance.. <i>Journal of Personality and Social Psychology</i> , 2019, 117, 876-899.	2.6	26
21	Keeping up impressions: Inferential rules for impression change across the Big Five. <i>Journal of Experimental Social Psychology</i> , 2007, 43, 450-457.	1.3	24
22	Rich environments, dull experiences: how environment can exacerbate the effect of constraint on the experience of boredom. <i>Cognition and Emotion</i> , 2020, 34, 1517-1523.	1.2	24
23	When Wanting the Best Goes Right or Wrong. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 570-583.	1.9	22
24	The pursuit of multiple goals. <i>Social and Personality Psychology Compass</i> , 2020, 14, e12509.	2.0	20
25	Risk preference: How decision maker's goal, current value state, and choice set work together.. <i>Psychological Review</i> , 2020, 127, 74-94.	2.7	18
26	People as resources: Exploring the functionality of <i>warm</i> and <i>cold</i>. <i>European Journal of Social Psychology</i> , 2008, 38, 1111-1120.	1.5	17
27	Self-regulating the effortful "social dos". <i>Journal of Personality and Social Psychology</i> , 2014, 106, 380-397.	2.6	17
28	Implicit Theories of Attraction. <i>Social Cognition</i> , 2015, 33, 284-307.	0.5	17
29	Metamotivation: Emerging research on the regulation of motivational states. <i>Advances in Motivation Science</i> , 2020, 7, 1-42.	2.2	17
30	How Making the Same Decision in a "Proper Way" Creates Value. <i>Social Cognition</i> , 2008, 26, 496-514.	0.5	15
31	Effortful experiences of self-control foster lay theories that self-control is limited. <i>Journal of Experimental Social Psychology</i> , 2018, 78, 1-13.	1.3	14
32	Exploring the effect of risk and benefit information provision on vaccination decision-making. <i>Vaccine</i> , 2019, 37, 6750-6759.	1.7	14
33	Perceiving Relationship Success Through a Motivational Lens: A Regulatory Focus Perspective. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 795-808.	1.9	12
34	On Metamotivation: Consumers' Knowledge about the Role of Construal Level in Enhancing Task Performance. <i>Journal of the Association for Consumer Research</i> , 2019, 4, 57-64.	1.0	12
35	Moving Beyond Two Goals: An Integrative Review and Framework for the Study of Multiple Goals. <i>Personality and Social Psychology Review</i> , 2021, 25, 130-158.	3.4	12
36	Boredom proneness, political orientation and adherence to social-distancing in the pandemic. <i>Motivation and Emotion</i> , 2021, 45, 631-640.	0.8	12

#	ARTICLE	IF	CITATIONS
37	Workload, Risks, and Goal Framing as Antecedents of Shortcut Behaviors. <i>Journal of Business and Psychology</i> , 2017, 32, 421-440.	2.5	11
38	Creativity, Boredom Proneness and Well-Being in the Pandemic. <i>Behavioral Sciences (Basel)</i> , 2020, 10, 1-8.	1.0	8
39	When threat matters: Self-regulation, threat salience, and stereotyping. <i>Journal of Experimental Social Psychology</i> , 2015, 59, 77-89.	1.3	7
40	Message Framing Influences Perceptions of Feedback (In)Directness. <i>Social Cognition</i> , 2018, 36, 626-670.	0.5	6
41	Perceptions of Control Influence Feelings of Boredom. <i>Frontiers in Psychology</i> , 2021, 12, 687623.	1.1	6
42	Understanding How Identity and Value Motivate Self-Regulation Is Necessary but not Sufficient: A Motivated Effort-Allocation Perspective. <i>Psychological Inquiry</i> , 2017, 28, 113-121.	0.4	4
43	A cross-cultural investigation of metamotivational knowledge of construal level in the United States and Japan.. <i>Motivation Science</i> , 2020, 6, 386-400.	1.2	4
44	A Network Model of Goals Boosts Convergent Creativity Performance. <i>Frontiers in Psychology</i> , 2018, 9, 1910.	1.1	3
45	How Locomotion Concerns Influence Perceptual Judgments. <i>Social Cognition</i> , 2017, 35, 227-244.	0.5	2
46	Our adventures make me feel secure: Novel activities boost relationship satisfaction through felt security. <i>Journal of Experimental Social Psychology</i> , 2020, 89, 103992.	1.3	2
47	Under pressure: Locomotion and assessment in the COVID-19 pandemic. <i>Self and Identity</i> , 2023, 22, 1-18.	1.0	2
48	Approach and Avoidance Dynamics: How Expanding the Scope Informs Motivation Science. <i>Psychological Inquiry</i> , 2019, 30, 165-171.	0.4	1
49	Rejection Sensitivity and Forming New Professional Relationships. <i>Proceedings - Academy of Management</i> , 2018, 2018, 10260.	0.0	0
50	Reply to Lyon et al.: Self-regulation and the foraging gene: From flies to humans. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 15768-15769.	3.3	0