

# Dana L Joseph

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1684649/publications.pdf>

Version: 2024-02-01

41  
papers

3,206  
citations

361296

20  
h-index

360920

35  
g-index

42  
all docs

42  
docs citations

42  
times ranked

2729  
citing authors

| #  | ARTICLE                                                                                                                                                                          | IF  | CITATIONS |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 1  | Emotional intelligence: An integrative meta-analysis and cascading model.. Journal of Applied Psychology, 2010, 95, 54-78.                                                       | 4.2 | 1,079     |
| 2  | Saving lives: A meta-analysis of team training in healthcare.. Journal of Applied Psychology, 2016, 101, 1266-1304.                                                              | 4.2 | 315       |
| 3  | Why does self-reported emotional intelligence predict job performance? A meta-analytic investigation of mixed EI.. Journal of Applied Psychology, 2015, 100, 298-342.            | 4.2 | 306       |
| 4  | Leadership training design, delivery, and implementation: A meta-analysis.. Journal of Applied Psychology, 2017, 102, 1686-1718.                                                 | 4.2 | 263       |
| 5  | Emotional intelligence is a second-stratum factor of intelligence: Evidence from hierarchical and bifactor models.. Emotion, 2014, 14, 358-374.                                  | 1.5 | 216       |
| 6  | Who are the most engaged at work? A meta-analysis of personality and employee engagement. Journal of Organizational Behavior, 2018, 39, 1330-1346.                               | 2.9 | 113       |
| 7  | A meta-analysis of sex and race differences in perceived workplace mistreatment.. Journal of Applied Psychology, 2018, 103, 137-163.                                             | 4.2 | 107       |
| 8  | Crowdsourcing and personality measurement equivalence: A warning about countries whose primary language is not English. Personality and Individual Differences, 2015, 75, 47-52. | 1.6 | 91        |
| 9  | Workplace discrimination: A meta-analytic extension, critique, and future research agenda. Personnel Psychology, 2018, 71, 147-179.                                              | 2.2 | 87        |
| 10 | Motivation to lead: A meta-analysis and distal-proximal model of motivation and leadership.. Journal of Applied Psychology, 2020, 105, 331-354.                                  | 4.2 | 79        |
| 11 | The manipulation of affect: A meta-analysis of affect induction procedures.. Psychological Bulletin, 2020, 146, 355-375.                                                         | 5.5 | 79        |
| 12 | Is a happy leader a good leader? A meta-analytic investigation of leader trait affect and leadership. Leadership Quarterly, 2015, 26, 557-576.                                   | 3.6 | 61        |
| 13 | Emotional Intelligence and Job Performance: The Importance of Emotion Regulation and Emotional Labor Context. Industrial and Organizational Psychology, 2010, 3, 159-164.        | 0.5 | 55        |
| 14 | A Meta-Analysis of Transactional Leadership and Follower Performance: Double-Edged Effects of LMX and Empowerment. Journal of Management, 2021, 47, 1255-1280.                   | 6.3 | 45        |
| 15 | The state of higher education leadership development program evaluation: A meta-analysis, critical review, and recommendations. Leadership Quarterly, 2019, 30, 101311.          | 3.6 | 34        |
| 16 | Gender and leadership: A criterion-focused review and research agenda. Human Resource Management Review, 2021, 31, 100765.                                                       | 3.3 | 33        |
| 17 | More than g: Selection quality and adverse impact implications of considering second-stratum cognitive abilities.. Journal of Applied Psychology, 2014, 99, 547-563.             | 4.2 | 29        |
| 18 | How prevalent is workplace mistreatment? A meta-analytic investigation. Journal of Organizational Behavior, 2021, 42, 1082-1098.                                                 | 2.9 | 27        |

| #  | ARTICLE                                                                                                                                                                                             | IF  | CITATIONS |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 19 | Invited reaction: The Work Cognition Inventory: Initial evidence of construct validity. <i>Human Resource Development Quarterly</i> , 2011, 22, 37-47.                                              | 2.1 | 26        |
| 20 | Measurement equivalence of the Wong and Law Emotional Intelligence Scale across cultures: An item response theory approach. <i>Personality and Individual Differences</i> , 2016, 90, 190-198.      | 1.6 | 26        |
| 21 | Measurement invariance of the Social Phobia and Anxiety Inventory. <i>Journal of Anxiety Disorders</i> , 2013, 27, 84-91.                                                                           | 1.5 | 18        |
| 22 | Ethnic identity: Factor structure and measurement invariance across ethnic groups.. <i>Psychological Assessment</i> , 2017, 29, 1129-1141.                                                          | 1.2 | 12        |
| 23 | Never Say "Always"™™? Extreme Item Wording Effects on Scalar Invariance and Item Response Curves. <i>Organizational Research Methods</i> , 2010, 13, 806-830.                                       | 5.6 | 11        |
| 24 | The trainer matters: Cross-classified models of trainee reactions.. <i>Journal of Applied Psychology</i> , 2021, 106, 281-299.                                                                      | 4.2 | 10        |
| 25 | Blinded By the Light: The Dark Side of Traditionally Desirable Personality Traits. <i>Industrial and Organizational Psychology</i> , 2014, 7, 130-137.                                              | 0.5 | 9         |
| 26 | The SPAIC-11 and SPAICP-11: Two brief child- and parent-rated measures of social anxiety. <i>Journal of Anxiety Disorders</i> , 2015, 36, 103-109.                                                  | 1.5 | 8         |
| 27 | External Validity and Multi-Organization Samples: Levels-of-Analysis Implications of Crowdsourcing and College Student Samples. <i>Industrial and Organizational Psychology</i> , 2015, 8, 214-220. | 0.5 | 6         |
| 28 | A framework of negative responses to introversion at work. <i>Personality and Individual Differences</i> , 2020, 161, 109944.                                                                       | 1.6 | 5         |
| 29 | Are we assessing guilt correctly? An investigation of the psychometric properties of a prominent guilt measure. <i>Motivation and Emotion</i> , 2020, 44, 567-582.                                  | 0.8 | 4         |
| 30 | Cross-lagged analyses between gastrointestinal symptoms, psychological distress, and disability in emerging adults. <i>Applied Psychology: Health and Well-Being</i> , 2022, 14, 920-936.           | 1.6 | 3         |
| 31 | A Cross-Cultural Meta-Analytic Investigation of the Prevalence of Workplace Mistreatment. <i>Proceedings - Academy of Management</i> , 2019, 2019, 12007.                                           | 0.0 | 2         |
| 32 | Theoretical Underpinnings of Workplace Introversion Bias. <i>Proceedings - Academy of Management</i> , 2016, 2016, 17228.                                                                           | 0.0 | 2         |
| 33 | Casting a Wider Net: Recommendations for the Study of Broad Discrimination Experiences. <i>Industrial and Organizational Psychology</i> , 2013, 6, 88-92.                                           | 0.5 | 1         |
| 34 | Why does self-reported emotional intelligence predict job performance?. <i>Proceedings - Academy of Management</i> , 2012, 2012, 17839.                                                             | 0.0 | 1         |
| 35 | A Meta-Analysis of Group Differences in the Perception of Workplace Mistreatment. <i>Proceedings - Academy of Management</i> , 2015, 2015, 18122.                                                   | 0.0 | 0         |
| 36 | Is Emotional Intelligence an Intelligence? Evidence from Hierarchical and Bifactor Models. <i>Proceedings - Academy of Management</i> , 2012, 2012, 14266.                                          | 0.0 | 0         |

| #  | ARTICLE                                                                                                                                                 | IF  | CITATIONS |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 37 | The Measurement of Guilt: Psychometric Properties of the Test of Self-Conscious Affect. Proceedings - Academy of Management, 2014, 2014, 17008.         | 0.0 | 0         |
| 38 | Adapt to survive: Individual differences affect performance trends during organizational entry. Proceedings - Academy of Management, 2014, 2014, 15918. | 0.0 | 0         |
| 39 | The Indifference Disease: The Strenuous Path to Acquired Employee Apathy. Proceedings - Academy of Management, 2017, 2017, 14181.                       | 0.0 | 0         |
| 40 | Emotion Regulation in Organizations: A Review of the Hedonic Paradigm. Proceedings - Academy of Management, 2017, 2017, 11607.                          | 0.0 | 0         |
| 41 | Affective Chickens and Performance Eggs: A Multilevel Longitudinal Meta-Analysis. Proceedings - Academy of Management, 2018, 2018, 13604.               | 0.0 | 0         |