

Viswanath Venkatesh

List of Publications by Year in descending order

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Version: 2024-02-01

99
papers

42,925
citations

26630

56
h-index

34986

98
g-index

100
all docs

100
docs citations

100
times ranked

17551
citing authors

#	ARTICLE	IF	CITATIONS
1	A Theoretical Extension of the Technology Acceptance Model: Four Longitudinal Field Studies. <i>Management Science</i> , 2000, 46, 186-204.	4.1	13,065
2	Determinants of Perceived Ease of Use: Integrating Control, Intrinsic Motivation, and Emotion into the Technology Acceptance Model. <i>Information Systems Research</i> , 2000, 11, 342-365.	3.7	4,399
3	Technology Acceptance Model 3 and a Research Agenda on Interventions. <i>Decision Sciences</i> , 2008, 39, 273-315.	4.5	4,327
4	Why Don't Men Ever Stop to Ask for Directions? Gender, Social Influence, and Their Role in Technology Acceptance and Usage Behavior. <i>MIS Quarterly: Management Information Systems</i> , 2000, 24, 115.	4.2	2,726
5	A Model of the Antecedents of Perceived Ease of Use: Development and Test. <i>Decision Sciences</i> , 1996, 27, 451-481.	4.5	1,812
6	A Model of the Antecedents of Perceived Ease of Use: Development and Test. <i>Decision Sciences</i> , 1996, 27, 451-481.	4.5	1,526
7	AGE DIFFERENCES IN TECHNOLOGY ADOPTION DECISIONS: IMPLICATIONS FOR A CHANGING WORK FORCE. <i>Personnel Psychology</i> , 2000, 53, 375-403.	2.8	1,097
8	Bridging the Qualitative-Quantitative Divide: Guidelines for Conducting Mixed Methods Research in Information Systems. <i>MIS Quarterly: Management Information Systems</i> , 2013, 37, 21-54.	4.2	1,029
9	Unified Theory of Acceptance and Use of Technology: A Synthesis and the Road Ahead. <i>Journal of the Association for Information Systems</i> , 2016, 17, 328-376.	3.7	993
10	Creation of Favorable User Perceptions: Exploring the Role of Intrinsic Motivation. <i>MIS Quarterly: Management Information Systems</i> , 1999, 23, 239.	4.2	924
11	A Longitudinal Investigation of Personal Computers in Homes: Adoption Determinants and Emerging Challenges. <i>MIS Quarterly: Management Information Systems</i> , 2001, 25, 71.	4.2	894
12	A Longitudinal Field Investigation of Gender Differences in Individual Technology Adoption Decision-Making Processes. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 83, 33-60.	2.5	849
13	Assessing a Firm's Web Presence: A Heuristic Evaluation Procedure for the Measurement of Usability. <i>Information Systems Research</i> , 2002, 13, 168-186.	3.7	659
14	Extending the two-stage information systems continuance model: incorporating UTAUT predictors and the role of context. <i>Information Systems Journal</i> , 2011, 21, 527-555.	6.9	499
15	Dead Or Alive? The Development, Trajectory And Future Of Technology Adoption Research.. <i>Journal of the Association for Information Systems</i> , 2007, 8, 267-286.	3.7	476
16	Predicting Collaboration Technology Use: Integrating Technology Adoption and Collaboration Research. <i>Journal of Management Information Systems</i> , 2010, 27, 9-54.	4.3	386
17	The Hidden Minefields in the Adoption of Sales Force Automation Technologies. <i>Journal of Marketing</i> , 2002, 66, 98-111.	11.3	368
18	Unified Theory of Acceptance and Use of Technology: U.S. Vs. China. <i>Journal of Global Information Technology Management</i> , 2010, 13, 5-27.	1.2	368

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19	Computer Technology Training in the Workplace: A Longitudinal Investigation of the Effect of Mood. <i>Organizational Behavior and Human Decision Processes</i> , 1999, 79, 1-28.	2.5	317
20	Mobile Application Usability: Conceptualization and Instrument Development. <i>MIS Quarterly: Management Information Systems</i> , 2015, 39, 435-472.	4.2	278
21	Understanding usability in mobile commerce. <i>Communications of the ACM</i> , 2003, 46, 53-56.	4.5	266
22	A Control Theory Perspective on Agile Methodology Use and Changing User Requirements. <i>Information Systems Research</i> , 2009, 20, 377-399.	3.7	254
23	Modeling Citizen Satisfaction with Mandatory Adoption of an E-Government Technology. <i>Journal of the Association for Information Systems</i> , 2010, 11, 519-549.	3.7	241
24	Turning Visitors into Customers: A Usability-Centric Perspective on Purchase Behavior in Electronic Channels. <i>Management Science</i> , 2006, 52, 367-382.	4.1	234
25	Managing Citizens'™ Uncertainty in E-Government Services: The Mediating and Moderating Roles of Transparency and Trust. <i>Information Systems Research</i> , 2016, 27, 87-111.	3.7	224
26	Guidelines for Conducting Mixed-methods Research: An Extension and Illustration. <i>Journal of the Association for Information Systems</i> , 2016, 17, 435-494.	3.7	218
27	Where To Go From Here? Thoughts on Future Directions for Research on Individual-Level Technology Adoption with a Focus on Decision Making. <i>Decision Sciences</i> , 2006, 37, 497-518.	4.5	204
28	Blockchain, adoption, and financial inclusion in India: Research opportunities. <i>International Journal of Information Management</i> , 2020, 52, 101936.	17.5	177
29	“Doctors Do Too Little Technology”: A Longitudinal Field Study of an Electronic Healthcare System Implementation. <i>Information Systems Research</i> , 2011, 22, 523-546.	3.7	163
30	Understanding e-Government portal use in rural India: role of demographic and personality characteristics. <i>Information Systems Journal</i> , 2014, 24, 249-269.	6.9	154
31	Designing e-government services: Key service attributes and citizens'™ preference structures. <i>Journal of Operations Management</i> , 2012, 30, 116-133.	5.2	141
32	Going beyond intention: Integrating behavioral expectation into the unified theory of acceptance and use of technology. <i>Journal of the Association for Information Science and Technology</i> , 2017, 68, 623-637.	2.9	138
33	Expectation Confirmation in Technology Use. <i>Information Systems Research</i> , 2012, 23, 474-487.	3.7	136
34	Impacts of COVID-19: A research agenda to support people in their fight. <i>International Journal of Information Management</i> , 2020, 55, 102197.	17.5	136
35	Expectation confirmation: An examination of three competing models. <i>Organizational Behavior and Human Decision Processes</i> , 2008, 105, 52-66.	2.5	132
36	Enterprise System Implementation and Employee Job Performance: Understanding the Role of Advice Networks. <i>MIS Quarterly: Management Information Systems</i> , 2014, 38, 51-72.	4.2	128

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37	Digital Divide Initiative Success in Developing Countries: A Longitudinal Field Study in a Village in India. <i>Information Systems Research</i> , 2013, 24, 239-260.	3.7	119
38	An espoused cultural perspective to understand continued intention to use mobile applications: a four-country study of mobile social media application usability. <i>European Journal of Information Systems</i> , 2015, 24, 337-359.	9.2	114
39	Explaining Employee Job Performance: The Role of Online and Offline Workplace Communication Networks. <i>MIS Quarterly: Management Information Systems</i> , 2013, 37, 695-722.	4.2	113
40	Folding Under Pressure or Rising to the Occasion? Perceived Time Pressure and the Moderating Role of Team Temporal Leadership. <i>Academy of Management Journal</i> , 2015, 58, 1313-1333.	6.3	110
41	Expectation Confirmation in Information Systems Research: A Test of Six Competing Models. <i>MIS Quarterly: Management Information Systems</i> , 2014, 38, 729-756.	4.2	104
42	Adoption and use of AI tools: a research agenda grounded in UTAUT. <i>Annals of Operations Research</i> , 2022, 308, 641-652.	4.1	97
43	Role of collective ownership and coding standards in coordinating expertise in software project teams. <i>European Journal of Information Systems</i> , 2009, 18, 355-371.	9.2	96
44	Networks, Technology, and Entrepreneurship: A Field Quasi-experiment among Women in Rural India. <i>Academy of Management Journal</i> , 2017, 60, 1709-1740.	6.3	93
45	Individual Reactions to New Technologies in the Workplace: The Role of Gender as a Psychological Construct. <i>Journal of Applied Social Psychology</i> , 2004, 34, 445-467.	2.0	89
46	Impacts of Information and Communication Technology Implementations on Employees' Jobs in Service Organizations in India: A Multi-Method Longitudinal Field Study. <i>Production and Operations Management</i> , 2010, 19, 591-613.	3.8	89
47	Changes in Employees' Job Characteristics During an Enterprise System Implementation: A Latent Growth Modeling Perspective. <i>MIS Quarterly: Management Information Systems</i> , 2013, 37, 1113-1140.	4.2	88
48	User Compensation as a Data Breach Recovery Action: An Investigation of the Sony PlayStation Network Breach. <i>MIS Quarterly: Management Information Systems</i> , 2017, 41, 703-727.	4.2	88
49	TELECOMMUTING TECHNOLOGY IMPLEMENTATIONS: A WITHIN- AND BETWEEN-SUBJECTS LONGITUDINAL FIELD STUDY. <i>Personnel Psychology</i> , 2002, 55, 661-687.	2.8	86
50	Children's Internet Addiction, Family-to-Work Conflict, and Job Outcomes: A Study of Parent-Child Dyads. <i>MIS Quarterly: Management Information Systems</i> , 2019, 43, 903-927.	4.2	79
51	Explaining physicians' use of EMR systems and performance in the shakedown phase. <i>Journal of the American Medical Informatics Association: JAMIA</i> , 2011, 18, 125-130.	4.4	76
52	Household Technology Use: Integrating Household Life Cycle and the Model of Adoption of Technology in Households. <i>Information Society</i> , 2006, 22, 205-218.	2.9	72
53	Leveraging Microsoft's mobile usability guidelines: Conceptualizing and developing scales for mobile application usability. <i>International Journal of Human Computer Studies</i> , 2016, 89, 35-53.	5.6	72
54	Combating Infant Mortality in Rural India: Evidence from a Field Study of eHealth Kiosk Implementations. <i>MIS Quarterly: Management Information Systems</i> , 2016, 40, 353-380.	4.2	71

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55	Explaining Post-Implementation Employee System Use and Job Performance: Impacts of the Content and Source of Social Network Ties. <i>MIS Quarterly: Management Information Systems</i> , 2017, 41, 917-936.	4.2	68
56	Consumer Acceptance of Personal Information and Communication Technology Services. <i>IEEE Transactions on Engineering Management</i> , 2011, 58, 613-625.	3.5	65
57	"Research Perspectives: The Rise of Human Machines: How Cognitive Computing Systems Challenge Assumptions of User-System Interaction ". <i>Journal of the Association for Information Systems</i> , 0, , 460-482.	3.7	61
58	Differential Effects of Customersâ€™ Regulatory Fit on Trust, Perceived Value, and M-Commerce Use among Developing and Developed Countries. <i>Journal of International Marketing</i> , 2018, 26, 22-44.	4.4	59
59	Design and Evaluation of Auto-ID Enabled Shopping Assistance Artifacts in Customers' Mobile Phones: Two Retail Store Laboratory Experiments. <i>MIS Quarterly: Management Information Systems</i> , 2017, 41, 83-113.	4.2	58
60	Role of time in self-prediction of behavior. <i>Organizational Behavior and Human Decision Processes</i> , 2006, 100, 160-176.	2.5	56
61	Combating COVID-19 fake news on social media through fact checking: antecedents and consequences. <i>European Journal of Information Systems</i> , 2021, 30, 376-388.	9.2	48
62	Technical Systems Development Risk Factors: The Role of Empowering Leadership in Lowering Developersâ€™ Stress. <i>Information Systems Research</i> , 2017, 28, 775-796.	3.7	45
63	How agile software development methods reduce work exhaustion: Insights on role perceptions and organizational skills. <i>Information Systems Journal</i> , 2020, 30, 733-761.	6.9	45
64	Effects of ICT Service Innovation and Complementary Strategies on Brand Equity and Customer Loyalty in a Consumer Technology Market. <i>Information Systems Research</i> , 2014, 25, 710-729.	3.7	43
65	Exploiting big data for customer and retailer benefits. <i>International Journal of Operations and Production Management</i> , 2016, 36, 467-486.	5.9	43
66	A Nomological Network of Knowledge Management System Use: Antecedents and Consequences. <i>MIS Quarterly: Management Information Systems</i> , 2017, 41, 1275-1306.	4.2	43
67	Designing Collaborative Systems to Enhance Team Performance. <i>Journal of the Association for Information Systems</i> , 2011, 12, 556-584.	3.7	41
68	Big data initiatives in retail environments: Linking service process perceptions to shopping outcomes. <i>Annals of Operations Research</i> , 2018, 270, 25-51.	4.1	40
69	Implementation of an Information and Communication Technology in a Developing Country: A Multimethod Longitudinal Study in a Bank in India. <i>Information Systems Research</i> , 2016, 27, 558-579.	3.7	39
70	Perceived values and motivations influencing m-commerce use: A nine-country comparative study. <i>International Journal of Information Management</i> , 2021, 59, 102318.	17.5	39
71	Guest Editorial: A profile of adoption of Information & Communication Technologies (ICT) research in the household context. <i>Information Systems Frontiers</i> , 2008, 10, 385-390.	6.4	37
72	Service Design and Citizen Satisfaction with E-Government Services: A Multidimensional Perspective. <i>Public Administration Review</i> , 2021, 81, 874-894.	4.1	37

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73	Personâ€™ Organization and Personâ€™ Job Fit Perceptions of New IT Employees: Work Outcomes and Gender Differences. <i>MIS Quarterly: Management Information Systems</i> , 2017, 41, 525-558.	4.2	35
74	Hype or Help? A Longitudinal Field Study of Virtual World Use for Team Collaboration. <i>Journal of the Association for Information Systems</i> , 2012, 13, 735-771.	3.7	35
75	Telecommuting and job outcomes: A moderated mediation model of system use, software quality, and social Exchange. <i>Information and Management</i> , 2021, 58, 103431.	6.5	32
76	Technology adoption decisions in the household: A sevenâ€™ model comparison. <i>Journal of the Association for Information Science and Technology</i> , 2015, 66, 1933-1949.	2.9	31
77	A usability evaluation of the Obamacare website. <i>Government Information Quarterly</i> , 2014, 31, 669-680.	6.8	29
78	Information Systems Projects and Individual Developer Outcomes: Role of Project Managers and Process Control. <i>Information Systems Research</i> , 2018, 29, 127-148.	3.7	29
79	ICT for Development in Rural India: A Longitudinal Study of Womenâ€™s Health Outcomes. <i>MIS Quarterly: Management Information Systems</i> , 2020, 44, 605-629.	4.2	29
80	A Risk Mitigation Framework for Information Technology Projects: A Cultural Contingency Perspective. <i>Journal of Management Information Systems</i> , 2019, 36, 120-157.	4.3	25
81	Why do people shop online? A comprehensive framework of consumersâ€™ online shopping intentions and behaviors. <i>Information Technology and People</i> , 2022, 35, 1590-1620.	3.2	25
82	A usability study of the Obamacare website: Evaluation and recommendations. <i>Government Information Quarterly</i> , 2017, 34, 199-210.	6.8	22
83	Risks and rewards of conscientiousness during the COVID-19 pandemic.. <i>Journal of Applied Psychology</i> , 2021, 106, 643-656.	5.3	21
84	Being at the cutting edge of online shopping: Role of recommendations and discounts on privacy perceptions. <i>Computers in Human Behavior</i> , 2021, 121, 106785.	8.5	21
85	A nomological network of customersâ€™ privacy perceptions: linking artifact design to shopping efficiency. <i>European Journal of Information Systems</i> , 2019, 28, 91-113.	9.2	20
86	The future is now: calling for a focus on temporal issues in information system research. <i>Industrial Management and Data Systems</i> , 2021, 121, 30-47.	3.7	19
87	A cultural contingency model of knowledge sharing and job performance. <i>Journal of Business Research</i> , 2022, 140, 202-219.	10.2	16
88	IT, Supply Chain, and Services: Looking Ahead. <i>Journal of Operations Management</i> , 2013, 31, 281-284.	5.2	14
89	The Government of Jamaicaâ€™s electronic procurement system: experiences and lessons learned. <i>Internet Research</i> , 2019, 29, 1571-1588.	4.9	13
90	Mobile communication and use behavior of the urban poor in a developing country: A field study in Malaysia. <i>International Journal of Information Management</i> , 2022, 63, 102440.	17.5	8

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91	Mixed-methods research in the age of analytics, an exemplar leveraging sentiments from news articles to predict firm performance. <i>International Journal of Information Management</i> , 2022, 64, 102451.	17.5	8
92	Impact of Customer Compensation Strategies on Outcomes and the Mediating Role of Justice Perceptions: A Longitudinal Study of Target's Data Breach. <i>MIS Quarterly: Management Information Systems</i> , 2022, 46, 299-340.	4.2	7
93	Disaster response in health care. <i>Communications of the ACM</i> , 2009, 52, 136-140.	4.5	6
94	How does an enterprise system implementation change interpersonal relationships in organizations. <i>Industrial Management and Data Systems</i> , 2021, 121, 1824-1847.	3.7	5
95	User compensation as a data breach recovery action: a methodological replication and investigation of generalizability based on the Home Depot breach. <i>Internet Research</i> , 2021, 31, 765-781.	4.9	4
96	Overcoming cross-organizational barriers to success in offshore projects. <i>Industrial Management and Data Systems</i> , 2021, ahead-of-print, .	3.7	4
97	Empowering physicians with health information technology: An empirical investigation in Chinese hospitals. <i>Journal of the American Medical Informatics Association: JAMIA</i> , 2021, 28, 915-922.	4.4	3
98	Impact of an Enterprise System Implementation on Job Outcomes: Challenging the Linearity Assumption. <i>Journal of Management Information Systems</i> , 2022, 39, 6-40.	4.3	2
99	Role of users' status quo on continuance intentions. <i>Information and Management</i> , 2022, 59, 103686.	6.5	1