

# Richard J Arend

## List of Publications by Year in descending order

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Version: 2024-02-01

67  
papers

2,127  
citations

361413

20  
h-index

243625

44  
g-index

67  
all docs

67  
docs citations

67  
times ranked

1714  
citing authors

#	ARTICLE	IF	CITATIONS
1	Social Entrepreneurship as "Doing Good"™ by Mitigating Opposition Better. Journal of Social Entrepreneurship, 2023, 14, 110-130.	2.5	3
2	Entrepreneurship: A theory for no theory for now. Strategic Organization, 2023, 21, 403-415.	5.0	5
3	Balancing the perceptions of NK modelling with critical insights. Journal of Innovation and Entrepreneurship, 2022, 11, .	4.0	3
4	Strategy under Ambiguity, and a New Type of Decision Dilemma. Administrative Sciences, 2022, 12, 44.	2.9	1
5	How uncertainty levels and types matter, to likely entrepreneurs and others. Journal of Business Venturing Insights, 2022, 18, e00327.	3.4	2
6	Modelling Social Entrepreneurship: Consideration of the Reacting Forces. Journal of Social Entrepreneurship, 2021, 12, 399-416.	2.5	5
7	The option value in Jack-of-all-trades investment. Strategic Entrepreneurship Journal, 2021, 15, 121-143.	4.4	0
8	The Nefarious Hierarchy: An Alternative New Theory of the Firm. Administrative Sciences, 2021, 11, 21.	2.9	0
9	Comprehensive Opportunity Assessment Using Commercial and Moral Intensities. Administrative Sciences, 2021, 11, 148.	2.9	1
10	The roles of thought and affect on entrepreneurship " A new hope. Journal of Business Venturing Insights, 2020, 14, e00188.	3.4	5
11	Getting Nothing from Something: Unfulfilled Promises of Current Dominant Approaches to Entrepreneurial Decision-Making. Administrative Sciences, 2020, 10, 61.	2.9	9
12	Strategic decision-making under ambiguity: a new problem space and a proposed optimization approach. Business Research, 2020, 13, 1231-1251.	4.0	12
13	On the Irony of Being Certain on How to Deal with Uncertainty. Academy of Management Review, 2020, 45, 702-704.	11.7	10
14	THE AMERICAN DREAM, MELTING POT AND REGIONAL KNOWLEDGE STOCK AS DRIVERS OF ENTREPRENEURIAL ACTIVITY. Journal of Developmental Entrepreneurship, 2020, 25, 2050001.	0.8	1
15	The expected prisoner's dilemma " With rationally arising cooperation. PLoS ONE, 2020, 15, e0239299.	2.5	2
16	Entrepreneurial entrepreneurship youth education: initiating grounded theory. Entrepreneurship Education, 2019, 2, 71-89.	2.4	3
17	Cheat to win: How to hack tournament theory. BRQ Business Research Quarterly, 2019, 22, 216-225.	3.7	4
18	Conflicts of Interest as Corrupting the Checks and Balances in the Postpublication Oversight of Academic Business Journals. Journal of Management Inquiry, 2019, 28, 57-66.	3.9	6

#	ARTICLE	IF	CITATIONS
19	The Unethical Monetization of Business Schools (and What We Can Do About It). Journal of Management Inquiry, 2018, 27, 96-100.	3.9	4
20	Why we can't have nice things: Replications, applied external theories and accumulated knowledge. Journal of Business Venturing Insights, 2018, 10, e00098.	3.4	2
21	Strategic planning as a complex and enabling managerial tool. Strategic Management Journal, 2017, 38, 1741-1752.	7.3	53
22	The value of theorising... from a student-stakeholder perspective. International Journal of Management in Education, 2016, 10, 370.	0.2	0
23	Entrepreneurs as Sophisticated Iconoclasts: Rational Rule-Breaking in an Experimental Game. Journal of Small Business Management, 2016, 54, 319-340.	4.8	21
24	Effectuation, Not Being Pragmatic or Process Theorizing, Remains Ineffectual: Responding to the Commentaries. Academy of Management Review, 2016, 41, 549-556.	11.7	37
25	Looking Upstream and Downstream in Entrepreneurial Cognition: Replicating and Extending the Busenitz and Barney (1997) Study. Journal of Small Business Management, 2016, 54, 1147-1170.	4.8	18
26	Divide and conquer, or the disintegration of strategic management: It's time to celebrate. Strategic Organization, 2016, 14, 156-166.	5.0	1
27	Environmental Entrepreneurship: Is Extant Theory Fit for Purpose?. Proceedings - Academy of Management, 2016, 2016, 13151.	0.1	0
28	Effectuation As Ineffectual? Applying the 3E Theory-Assessment Framework to a Proposed New Theory of Entrepreneurship. Academy of Management Review, 2015, 40, 630-651.	11.7	206
29	Mobius' edge: Infinite regress in the resource-based and dynamic capabilities views. Strategic Organization, 2015, 13, 75-85.	5.0	33
30	Promises, Premises . . . An Alternative View on the Effects of the Shane and Venkataraman 2000 AMR Note. Journal of Management Inquiry, 2014, 23, 38-50.	3.9	13
31	Social and Environmental Performance at SMEs: Considering Motivations, Capabilities, and Instrumentalism. Journal of Business Ethics, 2014, 125, 541-561.	6.0	79
32	Entrepreneurship and dynamic capabilities: how firm age and size affect the "capability enhancement" SME performance relationship. Small Business Economics, 2014, 42, 33-57.	6.7	153
33	Explaining post-IPO venture performance through a knowledge-based view typology. Strategic Management Journal, 2014, 35, 376-397.	7.3	57
34	Create or Discover? Entrepreneurial Opportunity Types and Interdependence. Proceedings - Academy of Management, 2014, 2014, 10977.	0.1	1
35	The Grass is Greener: What Executives Reap at "So Long". Proceedings - Academy of Management, 2014, 2014, 10978.	0.1	0
36	Ethics-focused dynamic capabilities: a small business perspective. Small Business Economics, 2013, 41, 1-24.	6.7	72

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37	The business model: Present and futureâ€”beyond a skeumorph. <i>Strategic Organization</i> , 2013, 11, 390-402.	5.0	138
38	A Heart-Mind-Opportunity Nexus: Distinguishing Social Entrepreneurship for Entrepreneurs. <i>Academy of Management Review</i> , 2013, 38, 313-315.	11.7	53
39	"Pioneering Choices: The Good, the Bad, the Policy Opportunity, the Good". <i>Proceedings - Academy of Management</i> , 2013, 2013, 10931.	0.1	0
40	Looking Upstream and Downstream in Entrepreneurial Cognition: A Replication and Extension Study. <i>Proceedings - Academy of Management</i> , 2013, 2013, 10929.	0.1	0
41	Entrepreneurship as dynamic, complex, disequilibrium: A focus that benefits strategic organization. <i>Strategic Organization</i> , 2012, 10, 85-95.	5.0	9
42	Social and Environmental Performance at SMEs: Motivations, Capabilities and Instrumentalism. <i>Proceedings - Academy of Management</i> , 2012, 2012, 10543.	0.1	0
43	Patterns of sustained performance: beginnings, paths and ends. <i>European Management Journal</i> , 2010, 28, 236-249.	5.1	6
44	Is the Resource-Based View a Practical Organizational Theory?. <i>Organization Science</i> , 2010, 21, 913-930.	4.5	72
45	Assessing the dynamic capabilities view: spare change, everyone?. <i>Strategic Organization</i> , 2009, 7, 75-90.	5.0	266
46	Defending against rival innovation. <i>Small Business Economics</i> , 2009, 33, 189-206.	6.7	17
47	Reputation for cooperation: contingent benefits in alliance activity. <i>Strategic Management Journal</i> , 2009, 30, 371-385.	7.3	53
48	Industry effects and firm effects: No effect is an island. <i>Journal of Business Research</i> , 2009, 62, 651-659.	10.2	21
49	Differences in RBV strategic factors and the need to consider opposing factors in turnaround outcomes. <i>Managerial and Decision Economics</i> , 2008, 29, 337-355.	2.5	7
50	Market reactions to asset sales. <i>European Management Journal</i> , 2008, 26, 105-121.	5.1	1
51	Abandoning (entrepreneur)ship: children and victims first. <i>Strategic Organization</i> , 2007, 5, 409-422.	5.0	7
52	SMEâ€™s supplier alliance activity in manufacturing: contingent benefits and perceptions. <i>Strategic Management Journal</i> , 2006, 27, 741-763.	7.3	94
53	Modeling alliance activity: Opportunity cost effects and manipulations in an iterated prisonerâ€™s dilemma with exit option. <i>Organizational Behavior and Human Decision Processes</i> , 2006, 100, 60-75.	2.5	28
54	Tests of the resource-based view: do the empirics have any clothes?. <i>Strategic Organization</i> , 2006, 4, 409-421.	5.0	42

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55	Bursting Bubbles. <i>Journal of Management Inquiry</i> , 2006, 15, 372-382.	3.9	5
56	Selection in Strategic Alliance Activity:. <i>European Management Journal</i> , 2005, 23, 361-381.	5.1	12
57	Using an Iterated Prisoner's Dilemma with Exit Option to Study Alliance Behavior: Results of a Tournament and Simulation. <i>Computational and Mathematical Organization Theory</i> , 2005, 11, 339-356.	2.0	21
58	Modeling alliance activity: an iterated prisoners' dilemma with exit option. <i>Strategic Management Journal</i> , 2005, 26, 1057-1074.	7.3	38
59	Small business and supply chain management: is there a fit?. <i>Journal of Business Venturing</i> , 2005, 20, 403-436.	6.3	205
60	The Definition of Strategic Liabilities, and their Impact on Firm Performance*. <i>Journal of Management Studies</i> , 2004, 41, 1003-1027.	8.3	55
61	Volatility-based Effects on Shareholder Value: Alliance Activity in the Computing Industry. <i>Journal of Management</i> , 2004, 30, 487-508.	9.3	12
62	Conditions for Asymmetric Information Solutions when Alliances Provide Acquisition Options and Due Diligence. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2004, 82, 281-312.	0.7	20
63	Revisiting the logical and research considerations of competitive advantage. <i>Strategic Management Journal</i> , 2003, 24, 279-284.	7.3	51
64	A Dyad-Based Analysis of New Venture Success. <i>Journal of Private Equity</i> , 2003, 7, 59-71.	0.3	3
65	When Rivals Originate from Within. <i>Small Business Economics</i> , 2001, 16, 205-222.	6.7	3
66	Emergence of entrepreneurs following exogenous technological change. <i>Strategic Management Journal</i> , 1999, 20, 31-47.	7.3	66
67	Knight and day: when theoretical uncertainty gets real. <i>Journal of Small Business and Entrepreneurship</i> , 0, , 1-9.	4.9	0