

# Danny Miller

## List of Publications by Year in descending order

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Version: 2024-02-01

226  
papers

41,589  
citations

2802

94  
h-index

2509

196  
g-index

234  
all docs

234  
docs citations

234  
times ranked

12399  
citing authors

#	ARTICLE	IF	CITATIONS
1	The Correlates of Entrepreneurship in Three Types of Firms. <i>Management Science</i> , 1983, 29, 770-791.	4.1	3,975
2	Innovation in conservative and entrepreneurial firms: Two models of strategic momentum. <i>Strategic Management Journal</i> , 1982, 3, 1-25.	7.3	1,972
3	Strategy-making and environment: The third link. <i>Strategic Management Journal</i> , 1983, 4, 221-235.	7.3	1,456
4	A Longitudinal Study of the Corporate Life Cycle. <i>Management Science</i> , 1984, 30, 1161-1183.	4.1	1,056
5	Are family firms really superior performers?. <i>Journal of Corporate Finance</i> , 2007, 13, 829-858.	5.5	1,042
6	THE RESOURCE-BASED VIEW OF THE FIRM IN TWO ENVIRONMENTS: THE HOLLYWOOD FILM STUDIOS FROM 1936 TO 1965.. <i>Academy of Management Journal</i> , 1996, 39, 519-543.	6.3	986
7	Family Governance and Firm Performance: Agency, Stewardship, and Capabilities. <i>Family Business Review</i> , 2006, 19, 73-87.	6.6	892
8	Archetypes of Strategy Formulation. <i>Management Science</i> , 1978, 24, 921-933.	4.1	885
9	Configurations of strategy and structure: Towards a synthesis. <i>Strategic Management Journal</i> , 1986, 7, 233-249.	7.3	878
10	RELATING PORTER'S BUSINESS STRATEGIES TO ENVIRONMENT AND STRUCTURE: ANALYSIS AND PERFORMANCE IMPLICATIONS.. <i>Academy of Management Journal</i> , 1988, 31, 280-308.	6.3	810
11	Stale in the Saddle: CEO Tenure and the Match Between Organization and Environment. <i>Management Science</i> , 1991, 37, 34-52.	4.1	789
12	The structural and environmental correlates of business strategy. <i>Strategic Management Journal</i> , 1987, 8, 55-76.	7.3	670
13	Momentum and Revolution in Organizational Adaptation.. <i>Academy of Management Journal</i> , 1980, 23, 591-614.	6.3	667
14	Psychological and Traditional Determinants of Structure. <i>Administrative Science Quarterly</i> , 1986, 31, 539.	6.9	644
15	The Architecture of Simplicity. <i>Academy of Management Review</i> , 1993, 18, 116-138.	11.7	637
16	Why Do Some Family Businesses Out-Compete? Governance, Long-Term Orientations, and Sustainable Capability. <i>Entrepreneurship Theory and Practice</i> , 2006, 30, 731-746.	10.2	634
17	Toward an Integrative Model of Effective FOB Succession. <i>Entrepreneurship Theory and Practice</i> , 2004, 28, 305-328.	10.2	620
18	Chief Executive Personality and Corporate Strategy and Structure in Small Firms. <i>Management Science</i> , 1986, 32, 1389-1409.	4.1	613

#	ARTICLE	IF	CITATIONS
19	Sources and Consequences of Competitive Inertia: A Study of the U.S. Airline Industry. <i>Administrative Science Quarterly</i> , 1994, 39, 1.	6.9	582
20	Miller (1983) Revisited: A Reflection on EO Research and Some Suggestions for the Future. <i>Entrepreneurship Theory and Practice</i> , 2011, 35, 873-894.	10.2	563
21	Top Executive Locus of Control and Its Relationship to Strategy-Making, Structure, and Environment.. <i>Academy of Management Journal</i> , 1982, 25, 237-253.	6.3	542
22	CONFIGURATIONS REVISITED. <i>Strategic Management Journal</i> , 1996, 17, 505-512.	7.3	537
23	Lost in time: intergenerational succession, change, and failure in family business. <i>Journal of Business Venturing</i> , 2003, 18, 513-531.	6.3	522
24	International Entrepreneurial Orientation: Conceptual Considerations, Research Themes, Measurement Issues, and Future Research Directions. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 11-44.	10.2	477
25	STRATEGY MAKING AND STRUCTURE: ANALYSIS AND IMPLICATIONS FOR PERFORMANCE.. <i>Academy of Management Journal</i> , 1987, 30, 7-32.	6.3	446
26	Family and Lone Founder Ownership and Strategic Behaviour: Social Context, Identity, and Institutional Logics. <i>Journal of Management Studies</i> , 2011, 48, 1-25.	8.3	446
27	How quickly do CEOs become obsolete? Industry dynamism, CEO tenure, and company performance. <i>Strategic Management Journal</i> , 2006, 27, 447-460.	7.3	417
28	TOWARD A NEW CONTINGENCY APPROACH: THE SEARCH FOR ORGANIZATIONAL GESTALTS. <i>Journal of Management Studies</i> , 1981, 18, 1-26.	8.3	378
29	Archetypes of Organizational Transition. <i>Administrative Science Quarterly</i> , 1980, 25, 268.	6.9	370
30	Filling the institutional void: The social behavior and performance of family vs non-family technology firms in emerging markets. <i>Journal of International Business Studies</i> , 2009, 40, 802-817.	7.3	369
31	Stewardship or Agency? A Social Embeddedness Reconciliation of Conduct and Performance in Public Family Businesses. <i>Organization Science</i> , 2011, 22, 704-721.	4.5	365
32	Environmental Fit Versus Internal Fit. <i>Organization Science</i> , 1992, 3, 159-178.	4.5	357
33	Agency vs. Stewardship in Public Family Firms: A Social Embeddedness Reconciliation. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 1169-1191.	10.2	356
34	Deconstructing Socioemotional Wealth. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 713-720.	10.2	356
35	Competitive attack, retaliation and performance: An expectancy-valence framework. <i>Strategic Management Journal</i> , 1994, 15, 85-102.	7.3	349
36	THE SIMPLICITY OF COMPETITIVE REPERTOIRES: AN EMPIRICAL ANALYSIS. <i>Strategic Management Journal</i> , 1996, 17, 419-439.	7.3	337

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37	UNDERSTANDING INDUSTRIAL CRISES[1]. Journal of Management Studies, 1988, 25, 285-303.	8.3	321
38	Learning across the life cycle: Experimentation and performance among the hollywood studio heads. Strategic Management Journal, 2001, 22, 725-745.	7.3	313
39	Porter's (1980) Generic Strategies and Performance: An Empirical Examination with American Data. Organization Studies, 1986, 7, 37-55.	5.3	309
40	Is family leadership always beneficial?. Strategic Management Journal, 2013, 34, 553-571.	7.3	304
41	Narcissism and Leadership: An Object Relations Perspective. Human Relations, 1985, 38, 583-601.	5.4	300
42	An asymmetry-based view of advantage: towards an attainable sustainability. Strategic Management Journal, 2003, 24, 961-976.	7.3	300
43	The Genesis of Configuration. Academy of Management Review, 1987, 12, 686-701.	11.7	289
44	Competitive Dynamics: Themes, Trends, and a Prospective Research Platform. Academy of Management Annals, 2012, 6, 135-210.	9.6	286
45	Stewardship vs. Stagnation: An Empirical Comparison of Small Family and Non-Family Businesses*. Journal of Management Studies, 2008, 45, 51-78.	8.3	284
46	Optimal distinctiveness: Broadening the interface between institutional theory and strategic management. Strategic Management Journal, 2017, 38, 93-113.	7.3	272
47	Family Firm Governance, Strategic Conformity, and Performance: Institutional vs. Strategic Perspectives. Organization Science, 2013, 24, 189-209.	4.5	266
48	The Resource-Based View of the Firm in Two Environments: The Hollywood Film Studios From 1936 to 1965. Academy of Management Journal, 1996, 39, 519-543.	6.3	263
49	A Preliminary Typology of Organizational Learning: Synthesizing the Literature. Journal of Management, 1996, 22, 485-505.	9.3	259
50	A contingency framework for the design of accounting information systems. Accounting, Organizations and Society, 1976, 1, 59-69.	2.8	258
51	Governance, Social Identity, and Entrepreneurial Orientation in Closely Held Public Companies. Entrepreneurship Theory and Practice, 2011, 35, 1051-1076.	10.2	244
52	WHAT HAPPENS AFTER SUCCESS: THE PERILS OF EXCELLENCE. Journal of Management Studies, 1994, 31, 325-358.	8.3	225
53	Economic and Technological Importance of Innovations in Large Family and Founder Firms. Family Business Review, 2013, 26, 180-199.	6.6	223
54	Reconceptualizing competitive dynamics: A multidimensional framework. Strategic Management Journal, 2015, 36, 758-775.	7.3	218

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55	People matter: commitment to employees, strategy and performance in Korean firms. Strategic Management Journal, 1999, 20, 579-593.	7.3	215
56	Management Insights from Great and Struggling Family Businesses. Long Range Planning, 2005, 38, 517-530.	4.9	204
57	Strategy, Structure, CEO Personality and Performance in Small Firms. American Journal of Small Business, 1985, 10, 47-62.	1.2	195
58	STRATEGY-MAKING IN CONTEXT: TEN EMPIRICAL ARCHETYPES. Journal of Management Studies, 2007, 14, 253-280.	8.3	187
59	Socioemotional Wealth across the Family Firm Life Cycle: A Commentary on "Family Business Survival and the Role of Boards". Entrepreneurship Theory and Practice, 2013, 37, 1391-1397.	10.2	187
60	STRATEGIC PROCESS AND CONTENT AS MEDIATORS BETWEEN ORGANIZATIONAL CONTEXT AND STRUCTURE.. Academy of Management Journal, 1988, 31, 544-569.	6.3	183
61	Structural Change and Performance: Quantum Versus Piecemeal-Incremental Approaches.. Academy of Management Journal, 1982, 25, 867-892.	6.3	181
62	The Relational Perspective as a Business Mindset: Managerial Implications for East and West.. Academy of Management Perspectives, 2011, 25, 6-18.	6.8	171
63	EVOLUTION AND REVOLUTION: A QUANTUM VIEW OF STRUCTURAL CHANGE IN ORGANIZATIONS. Journal of Management Studies, 1982, 19, 131-151.	8.3	170
64	A Downside to the Entrepreneurial Personality?. Entrepreneurship Theory and Practice, 2015, 39, 1-8.	10.2	166
65	A meta-analysis of the financial performance of family firms: Another attempt. Journal of Family Business Strategy, 2015, 6, 3-13.	5.7	159
66	Relating Porter's Business Strategies to Environment and Structure: Analysis and Performance Implications. Academy of Management Journal, 1988, 31, 280-308.	6.3	157
67	Top Executive Locus of Control and Its Relationship to Strategy-Making, Structure, and Environment. Academy of Management Journal, 1982, 25, 237-253.	6.3	156
68	Necessity entrepreneurship and competitive strategy. Small Business Economics, 2015, 44, 37-54.	6.7	156
69	Family firms and practices of sustainability: A contingency view. Journal of Family Business Strategy, 2016, 7, 26-33.	5.7	156
70	West Meets East:. Academy of Management Perspectives, 2010, 24, 17-24.	6.8	147
71	When do Non-Family CEOs Outperform in Family Firms? Agency and Behavioural Agency Perspectives. Journal of Management Studies, 2014, 51, 547-572.	8.3	147
72	The problem of solutions: Balancing clients and capabilities. Business Horizons, 2002, 45, 3-12.	5.2	143

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73	The icarus paradox: How exceptional companies bring about their own downfall. Business Horizons, 1992, 35, 24-35.	5.2	139
74	The Generic Strategy Trap. Journal of Business Strategy, 1992, 13, 37-41.	1.6	138
75	Organizational Configurations: Cohesion, Change, and Prediction. Human Relations, 1990, 43, 771-789.	5.4	136
76	Underdog Entrepreneurs: A Model of Challenge-Based Entrepreneurship. Entrepreneurship Theory and Practice, 2017, 41, 7-17.	10.2	136
77	Successful and Unsuccessful Phases of the Corporate Life Cycle. Organization Studies, 1983, 4, 339-356.	5.3	135
78	SOME ORGANIZATIONAL CONSEQUENCES OF CEO SUCCESSION.. Academy of Management Journal, 1993, 36, 644-659.	6.3	131
79	Strategy, Environment and Performance in Two Technological Contexts: Contingency Theory in Korea. Organization Studies, 1996, 17, 729-750.	5.3	131
80	INTERPRETING ORGANIZATIONAL TEXTS. Journal of Management Studies, 1987, 24, 233-247.	8.3	127
81	Porter's (1980) Generic Strategies and Performance: An Empirical Examination with American Data. Organization Studies, 1986, 7, 255-261.	5.3	126
82	The people make the process: commitment to employees, decision making, and performance. Journal of Management, 2001, 27, 163-189.	9.3	123
83	The Longitudinal Analysis of Organizations: A Methodological Perspective. Management Science, 1982, 28, 1013-1034.	4.1	118
84	Family ownership and acquisition behavior in publicly-traded companies. Strategic Management Journal, 2010, 31, 201-223.	7.3	117
85	Personality, Culture, and Organization. Academy of Management Review, 1986, 11, 266-279.	11.7	115
86	Ownership versus management effects on performance in family and founder companies: A Bayesian reconciliation. Journal of Family Business Strategy, 2011, 2, 232-245.	5.7	114
87	Neurotic style and organizational pathology. Strategic Management Journal, 1984, 5, 35-55.	7.3	113
88	Personality, Culture, and Organization. Academy of Management Review, 1986, 11, 266.	11.7	113
89	Strategy from the inside Out: Building Capability-Creating Organizations. California Management Review, 2002, 44, 37-54.	6.3	113
90	Paradigm prison, or in praise of atheoretic research. Strategic Organization, 2007, 5, 177-184.	5.0	111

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91	Strategic Responses to Three Kinds of Uncertainty: Product Line Simplicity at the Hollywood Film Studios. <i>Journal of Management</i> , 1999, 25, 97-116.	9.3	108
92	Competitive Dynamics: Themes, Trends, and a Prospective Research Platform. <i>Academy of Management Annals</i> , 2012, 6, 135-210.	9.6	108
93	When is human capital a valuable resource? The performance effects of Ivy league selection among celebrated CEOs. <i>Strategic Management Journal</i> , 2015, 36, 930-944.	7.3	108
94	Strategic Integration: Competing in the Age of Capabilities. <i>California Management Review</i> , 2000, 42, 118-147.	6.3	103
95	Resources and Innovation in Family Businesses: The Janus-Face of Socioemotional Preferences. <i>California Management Review</i> , 2015, 58, 20-40.	6.3	103
96	Strategy Making and Structure: Analysis and Implications for Performance. <i>Academy of Management Journal</i> , 1987, 30, 7-32.	6.3	100
97	The Architecture of Simplicity. <i>Academy of Management Review</i> , 1993, 18, 116.	11.7	93
98	In with the old, in with the new: capabilities, strategies, and performance among the Hollywood studios. <i>Strategic Management Journal</i> , 2009, 30, 1440-1452.	7.3	90
99	Some Organizational Consequences of Ceo Succession. <i>Academy of Management Journal</i> , 1993, 36, 644-659.	6.3	87
100	Governance Mechanisms and Family Firms. <i>Entrepreneurship Theory and Practice</i> , 2018, 42, 171-186.	10.2	86
101	The Evolution of Strategic Simplicity: Exploring Two Models of Organizational Adaption. <i>Journal of Management</i> , 1996, 22, 863-887.	9.3	85
102	To grow or to harvest? Governance, strategy and performance in family and lone founder firms. <i>Journal of Strategy and Management</i> , 2008, 1, 41-56.	3.3	82
103	Family Business Growth Around the World. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 682-708.	10.2	82
104	Nonconformity in Competitive Repertoires: A Sociological View of Markets. <i>Social Forces</i> , 1996, 74, 1209-1234.	1.3	81
105	A contingency framework for the design of accounting information systems. , 1976, , 569-585.		72
106	Pre- and post-succession governance philosophies in entrepreneurial family firms. <i>Journal of Family Business Strategy</i> , 2010, 1, 145-154.	5.7	72
107	Priorities, practices and strategies in successful and failing family businesses: an elaboration and test of the configuration perspective. <i>Strategic Organization</i> , 2006, 4, 379-407.	5.0	71
108	The Genesis of Configuration. <i>Academy of Management Review</i> , 1987, 12, 686.	11.7	70

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109	What Can Scholars of Entrepreneurship Learn from Sound Family Businesses?. <i>Entrepreneurship Theory and Practice</i> , 2016, 40, 445-455.	10.2	66
110	Institutional logics, family firm governance and performance. <i>Journal of Business Venturing</i> , 2017, 32, 674-693.	6.3	66
111	Nonconformity in Competitive Repertoires: A Sociological View of Markets. <i>Social Forces</i> , 1996, 74, 1209.	1.3	65
112	Ownership Preferences, Competitive Heterogeneity, and Family-Controlled Businesses. <i>Family Business Review</i> , 2006, 19, 89-101.	6.6	65
113	Tackling Design Anew:. <i>Academy of Management Perspectives</i> , 2010, 24, 78-88.	6.8	63
114	Product innovation, firm renewal and family governance. <i>Journal of Family Business Strategy</i> , 2016, 7, 90-104.	5.7	63
115	Governance and entrepreneurship in family firms: Agency, behavioral agency and resource-based comparisons. <i>Journal of Family Business Strategy</i> , 2015, 6, 58-62.	5.7	60
116	Structural Change and Performance: Quantum Versus Piecemeal-Incremental Approaches. <i>Academy of Management Journal</i> , 1982, 25, 867-892.	6.3	60
117	Family Firms: A Breed of Extremes?. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 663-681.	10.2	59
118	Challenging trends in configuration research: Where are the configurations?. <i>Strategic Organization</i> , 2018, 16, 453-469.	5.0	56
119	The paradox of resource vulnerability: Considerations for organizational curatorship. <i>Strategic Management Journal</i> , 2015, 36, 397-415.	7.3	53
120	Spotting management fads. <i>Harvard Business Review</i> , 2002, 80, 26-7, 126.	3.1	53
121	How to detect a management fad and distinguish it from a classic. <i>Business Horizons</i> , 2004, 47, 7-16.	5.2	52
122	Commentary: Family Firms and the Advantage of Multitemporality. <i>Entrepreneurship Theory and Practice</i> , 2011, 35, 1171-1177.	10.2	50
123	For love and money: Marital leadership in family firms. <i>Journal of Corporate Finance</i> , 2017, 46, 461-476.	5.5	49
124	Momentum and Revolution in Organizational Adaptation. <i>Academy of Management Journal</i> , 1980, 23, 591-614.	6.3	48
125	The Arts and Family Business: Linking Family Business Resources and Performance to Industry Characteristics. <i>Entrepreneurship Theory and Practice</i> , 2015, 39, 1349-1370.	10.2	46
126	Learning Stewardship in Family Firms: For Family, by Family, Across the Life Cycle. <i>Academy of Management Learning and Education</i> , 2015, 14, 386-399.	2.5	46

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127	Common syndromes of business failure. <i>Business Horizons</i> , 1977, 20, 43-53.	5.2	44
128	Looking Back at and Forward From: "Family Governance and Firm Performance: Agency, Stewardship, and Capabilities" <i>Family Business Review</i> , 2018, 31, 229-237.	6.6	43
129	Matching Strategies and Strategy Making: Process, Content, and Performance. <i>Human Relations</i> , 1989, 42, 241-260.	5.4	42
130	Beyond strategy: Configuration as a pillar of competitive advantage. <i>Business Horizons</i> , 1999, 42, 5-17.	5.2	41
131	Creative Chaos versus Munificent Momentum. <i>Journal of Management Inquiry</i> , 1997, 6, 71-78.	3.9	39
132	Beyond the Firm: Business Families as Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2018, 42, 527-536.	10.2	38
133	Strategic distinctiveness in family firms: Firm institutional heterogeneity and configurational multidimensionality. <i>Journal of Family Business Strategy</i> , 2018, 9, 16-26.	5.7	37
134	Founder Versus Family Owners'™ Impact on Pay Dispersion Among Non-CEO Top Managers: Implications for Firm Performance. <i>Journal of Management</i> , 2017, 43, 1524-1552.	9.3	36
135	Strategic Process and Content as Mediators Between Organizational Context and Structure. <i>Academy of Management Journal</i> , 1988, 31, 544-569.	6.3	35
136	MBA CEOs, Short-Term Management and Performance. <i>Journal of Business Ethics</i> , 2019, 154, 285-300.	6.0	34
137	A MATHEMATICAL MODEL OF THE ADAPTIVE BEHAVIOUR OF ORGANIZATIONS. <i>Journal of Management Studies</i> , 1986, 23, 1-25.	8.3	32
138	The Effects of Founder and Family Ownership on Hired CEOs'™ Incentives and Firm Performance. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 73-103.	10.2	32
139	Competitive Landscape Shifts: The Influence of Strategic Entrepreneurship on Shifts in Market Commonality. <i>Academy of Management Review</i> , 2018, 43, 349-370.	11.7	32
140	Tackling Design Anew: Getting Back to the Heart of Organizational Theory.. <i>Academy of Management Perspectives</i> , 2010, 24, 78-88.	6.8	31
141	Celebrating the "Essential": The Impact of Performance on the Functional Favoritism of CEOs in Two Contexts. <i>Journal of Management</i> , 1997, 23, 147-168.	9.3	30
142	The development of change detection. <i>Developmental Science</i> , 2006, 9, 490-497.	2.4	30
143	Temporal considerations in the study of family firms: Reflections on "the study of organizational behaviour in family business" <i>European Journal of Work and Organizational Psychology</i> , 2014, 23, 669-673.	3.7	30
144	STRATEGY, STRUCTURE AND ENVIRONMENT: CONTEXT INFLUENCES UPON SOME BIVARIATE ASSOCIATIONS. <i>Journal of Management Studies</i> , 1979, 16, 294-316.	8.3	29

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145	Family businesses under COVID-19: Inspiring models “ Sometimes. <i>Journal of Family Business Strategy</i> , 2022, 13, 100452.	5.7	29
146	Bifurcating Time: How Entrepreneurs Reconcile the Paradoxical Demands of the Job. <i>Entrepreneurship Theory and Practice</i> , 2015, 39, 489-512.	10.2	27
147	Back to the future: The effect of returning family successions on firm performance. <i>Strategic Management Journal</i> , 2021, 42, 1432-1458.	7.3	27
148	The people make the process: commitment to employees, decision making, and performance. <i>Journal of Management</i> , 2001, 27, 163-189.	9.3	26
149	CONCEPTUAL LEVELS AND THE DESIGN OF ACCOUNTING INFORMATION SYSTEMS. <i>Decision Sciences</i> , 1975, 6, 259-269.	4.5	25
150	Quasi-rational Organizational Responses: Functional and Cognitive Sources of Strategic Simplicity. <i>Canadian Journal of Administrative Sciences</i> , 1998, 15, 230-244.	1.5	25
151	Notes on the Study of Configurations. , 1999, , 27-40.		25
152	Group Fantasies and Organizational Functioning. <i>Human Relations</i> , 1984, 37, 111-134.	5.4	24
153	Understanding the Leader-Strategy Interface: Application of the Strategic Relationship Interview Method. <i>Human Relations</i> , 1993, 46, 5-22.	5.4	24
154	Kicking the Habit. <i>Journal of Management Inquiry</i> , 2007, 16, 27-30.	3.9	24
155	Who cares about socioemotional wealth? SEW and rentier perspectives on the one percent wealthiest business households. <i>Journal of Family Business Strategy</i> , 2019, 10, 144-158.	5.7	24
156	Value-Enhancing Social Responsibility: Market Reaction to Donations by Family vs. Non-family Firms with Religious CEOs. <i>Journal of Business Ethics</i> , 2020, 163, 745-758.	6.0	24
157	Angel Agents: Agency Theory Reconsidered.. <i>Academy of Management Perspectives</i> , 2011, 25, 6-13.	6.8	24
158	A Fleeting Glory. <i>Journal of Management Inquiry</i> , 2016, 25, 286-300.	3.9	23
159	Too much of a good thing: Family involvement and the survival of listed Korean firms. <i>Journal of Family Business Strategy</i> , 2018, 9, 223-237.	5.7	23
160	The Best of Both Worlds: Exploitation and Exploration in Successful Family Businesses. <i>Advances in Strategic Management</i> , 0, , 215-240.	0.1	22
161	Sources of Entrepreneurial Courage and Imagination: Three Perspectives, Three Contexts. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 667-675.	10.2	22
162	The Relational Perspective as a Business Mindset: Managerial Implications for East and West. <i>Academy of Management Perspectives</i> , 2011, 25, 6-18.	6.8	20

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163	The Role of Multivariate "Q-Techniques" in the Study of Organizations. <i>Academy of Management Review</i> , 1978, 3, 515-531.	11.7	20
164	Article Commentary: Response to "Research on the Dark Side of Personality Traits in Entrepreneurship: Observations from an Organizational Behavior Perspective". <i>Entrepreneurship Theory and Practice</i> , 2016, 40, 19-24.	10.2	18
165	Ideals-Based Accountability and Reputation in Select Family Firms. <i>Journal of Business Ethics</i> , 2020, 163, 183-196.	6.0	18
166	Organizational Pathology and Industrial Crisis. <i>Industrial Crisis Quarterly</i> , 1988, 2, 65-74.	0.6	17
167	Bayesian methods in family business research. <i>Journal of Family Business Strategy</i> , 2014, 5, 97-104.	5.7	17
168	In Search of the Best of Both Worlds. <i>Family Business Review</i> , 2014, 27, 281-286.	6.6	16
169	Methods, Theories, Data, and the Social Dynamics of Organizational Research. <i>Journal of Management Inquiry</i> , 2015, 24, 115-130.	3.9	16
170	Disruptive Texts: Case Narratives As Research Inspirations. <i>Academy of Management Review</i> , 2017, 42, 154-164.	11.7	15
171	Ownership similarity in mergers and acquisitions target selection. <i>Strategic Organization</i> , 2020, 18, 330-361.	5.0	15
172	CEO long-term orientation and elite university education. <i>Strategic Organization</i> , 2020, 18, 520-546.	5.0	15
173	Top management team time horizon blending and organizational ambidexterity. <i>Strategic Organization</i> , 2021, 19, 183-206.	5.0	15
174	Annual Inequality and Lifetime Inequality. <i>Quarterly Journal of Economics</i> , 1983, 98, 139.	8.6	14
175	How our Frames Direct Us: A Poker Experiment. <i>Organization Studies</i> , 2013, 34, 1381-1405.	5.3	14
176	How vulnerability enriches family firm relationships: A social exchange perspective. <i>Journal of Family Business Strategy</i> , 2022, 13, 100450.	5.7	14
177	Are Socially Responsible Firms Associated with Socially Responsible Citizens? A Study of Social Distancing During the Covid-19 Pandemic. <i>Journal of Business Ethics</i> , 2021, , 1-24.	6.0	14
178	CONFIGURATIONS REVISITED. <i>Strategic Management Journal</i> , 1996, 17, 505-512.	7.3	13
179	Mental Health in the Family Business: A Conceptual Model and a Research Agenda. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 55-80.	10.2	12
180	Forbearance: Strategic Nonresponse to Competitive Attacks. <i>Academy of Management Review</i> , 2022, 47, 59-74.	11.7	12

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