

# Thomas E Johnsen

## List of Publications by Year in descending order

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Version: 2024-02-01

42  
papers

2,540  
citations

346980

22  
h-index

340414

39  
g-index

43  
all docs

43  
docs citations

43  
times ranked

2065  
citing authors

#	ARTICLE	IF	CITATIONS
1	Future business and the role of purchasing and supply management: Opportunities for "business-not-as-usual"™ PSM research. <i>Journal of Purchasing and Supply Management</i> , 2022, 28, 100753.	3.1	20
2	Editorial: Purchasing and innovation: Past, present and future of the field of research. <i>Journal of Purchasing and Supply Management</i> , 2022, 28, 100768.	3.1	6
3	Purchasing involvement in new product development: An absorptive capacity perspective. <i>Industrial Marketing Management</i> , 2022, 104, 150-166.	3.7	11
4	Purchasing and supply management's identity: Crisis? What crisis?. <i>Journal of Purchasing and Supply Management</i> , 2020, 26, 100583.	3.1	17
5	Monitoring and mentoring strategies for diffusing sustainability in supply networks. <i>Supply Chain Management</i> , 2020, 25, 729-746.	3.7	18
6	Managing tensions between exploitative and exploratory innovation through purchasing function ambidexterity. <i>Journal of Purchasing and Supply Management</i> , 2020, 26, 100645.	3.1	17
7	Exploring early purchasing involvement in discontinuous innovation: A dynamic capability perspective. <i>Journal of Purchasing and Supply Management</i> , 2019, 25, 100555.	3.1	24
8	Individual competences for sustainable purchasing and supply management (SPSM). <i>International Journal of Physical Distribution and Logistics Management</i> , 2019, 49, 287-304.	4.4	29
9	Strategies for complex supply networks: findings from the offshore wind power industry. <i>Supply Chain Management</i> , 2019, 24, 872-886.	3.7	16
10	Power and Diffusion of Sustainability in Supply Networks: Findings from Four In-Depth Case Studies. <i>Journal of Business Ethics</i> , 2019, 159, 1089-1110.	3.7	32
11	Purchasing involvement in technologically uncertain new product development projects: Challenges and implications. <i>Journal of Purchasing and Supply Management</i> , 2019, 25, 100496.	3.1	28
12	Purchasing and supply management in an industrial marketing perspective. <i>Industrial Marketing Management</i> , 2018, 69, 91-97.	3.7	24
13	Purchasing Involvement in Discontinuous Innovation: An Emerging Research Agenda. <i>Contributions To Management Science</i> , 2018, , 165-185.	0.4	4
14	A systematic literature review of sustainable purchasing and supply research: Theoretical perspectives and opportunities for IMP-based research. <i>Industrial Marketing Management</i> , 2017, 61, 130-143.	3.7	122
15	The role of power and trust in spreading sustainability initiatives across supply networks: A case study in the bio-chemical industry. <i>Industrial Marketing Management</i> , 2017, 62, 61-76.	3.7	47
16	Collaboration for Sustainability in the Food Supply Chain: A Multi-Stage Study in Italy. <i>Sustainability</i> , 2017, 9, 1253.	1.6	81
17	Dynamic development and execution of closed-loop supply chains: a natural resource-based view. <i>Supply Chain Management</i> , 2016, 21, 453-469.	3.7	68
18	The character and significance of Nordic purchasing and supply management research: A systematic review of the literature. <i>Journal of Purchasing and Supply Management</i> , 2016, 22, 41-52.	3.1	13

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19	Purchasing & supply management for a sustainable world: Introduction to the IPSERA 2013 conference special issue. <i>Journal of Purchasing and Supply Management</i> , 2014, 20, 71-73.	3.1	1
20	Exploring Product-Service Supply Dynamics in the Defence Industry. , 2014, , 185-215.		1
21	Sustainable purchasing and supply management: a structured literature review of definitions and measures at the dyad, chain and network levels. <i>Supply Chain Management</i> , 2012, 17, 478-496.	3.7	314
22	Sustainable procurement: Past, present and future. <i>Journal of Purchasing and Supply Management</i> , 2012, 18, 201-206.	3.1	146
23	Managing interaction for learning and value creation in exchange relationships: A commentary. <i>Journal of Business Research</i> , 2012, 65, 137-138.	5.8	2
24	An interaction approach to global sourcing: A case study of IKEA. <i>Journal of Purchasing and Supply Management</i> , 2012, 18, 9-21.	3.1	46
25	The difficulties of supplying new technologies into highly regulated markets: the case of tissue engineering. <i>Technology Analysis and Strategic Management</i> , 2011, 23, 213-226.	2.0	9
26	Supply network delegation and intervention strategies during supplier involvement in new product development. <i>International Journal of Operations and Production Management</i> , 2011, 31, 686-708.	3.5	39
27	Supplier involvement in new product development and innovation: Taking stock and looking to the future. <i>Journal of Purchasing and Supply Management</i> , 2009, 15, 187-197.	3.1	259
28	UK defence change and the impact on supply relationships. <i>Supply Chain Management</i> , 2009, 14, 270-279.	3.7	24
29	Supply relationship evaluation:. <i>European Management Journal</i> , 2008, 26, 274-287.	3.1	41
30	Customer approaches to product development with suppliers. <i>Industrial Marketing Management</i> , 2007, 36, 300-308.	3.7	34
31	Supply management: is it a discipline?. <i>International Journal of Operations and Production Management</i> , 2006, 26, 730-753.	3.5	101
32	Centrality of customer and supplier interaction in innovation. <i>Journal of Business Research</i> , 2006, 59, 671-678.	5.8	78
33	Investigating innovation in complex health care supply networks: an initial conceptual framework. <i>Health Services Management Research</i> , 2006, 19, 197-206.	1.0	14
34	At the receiving end of supply network intervention: The view from an automotive first tier supplier. <i>Journal of Purchasing and Supply Management</i> , 2005, 11, 183-192.	3.1	22
35	Networking Activities in Supply Networks. , 2005, , 151-183.		3
36	A Conceptual Model for Researching the Creation and Operation of Supply Networks <sup>1</sup> . <i>British Journal of Management</i> , 2004, 15, 1-21.	3.3	174

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37	A Taxonomy of Supply Networks. Journal of Supply Chain Management, 2001, 37, 21-27.	7.2	208
38	An initial classification of supply networks. International Journal of Operations and Production Management, 2000, 20, 675-691.	3.5	322
39	Networking activities in supply networks. Journal of Strategic Marketing, 2000, 8, 161-181.	3.7	37
40	International market development through networks. International Journal of Entrepreneurial Behaviour and Research, 1999, 5, 297-312.	2.3	48
41	Inter-organizational Relationships, Chains, and Networks: A Supply Perspective. , 0, , 61-89.		7
42	Purchasing and Supply Chain Management. , 0, , .		14