

# Joseph A Clougherty

## List of Publications by Year in descending order

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34  
papers

835  
citations

567281

15  
h-index

526287

27  
g-index

36  
all docs

36  
docs citations

36  
times ranked

617  
citing authors

#	ARTICLE	IF	CITATIONS
1	Correcting for Self-selection Based Endogeneity in Management Research. <i>Organizational Research Methods</i> , 2016, 19, 286-347.	9.1	133
2	The impact of ISO 9000 diffusion on trade and FDI: A new institutional analysis. <i>Journal of International Business Studies</i> , 2008, 39, 613-633.	7.3	111
3	The Impact of Horizontal Mergers on Rivals: Gains to Being Left Outside a Merger. <i>Journal of Management Studies</i> , 2009, 46, 1365-1395.	8.3	75
4	Domestic rivalry and export performance: theory and evidence from international airline markets. <i>Canadian Journal of Economics</i> , 2009, 42, 440-468.	1.2	48
5	Antitrust holdup source, cross-national institutional variation, and corporate political strategy implications for domestic mergers in a global context. <i>Strategic Management Journal</i> , 2005, 26, 769-790.	7.3	47
6	US domestic airline mergers: the neglected international determinants. <i>International Journal of Industrial Organization</i> , 2002, 20, 557-576.	1.2	41
7	International standards and international trade: Empirical evidence from ISO 9000 diffusion. <i>International Journal of Industrial Organization</i> , 2014, 36, 70-82.	1.2	41
8	Using rival effects to identify synergies and improve merger typologies. <i>Strategic Organization</i> , 2011, 9, 310-335.	5.0	40
9	The Deterrence Effects of US Merger Policy Instruments. <i>Journal of Law, Economics, and Organization</i> , 2013, 29, 1114-1144.	1.5	30
10	Why Are Chinese MNEs Not Financially Competitive in Cross-border Acquisitions? The Role of State Ownership. <i>Long Range Planning</i> , 2016, 49, 614-631.	4.9	30
11	Globalization and the Autonomy of Domestic Competition Policy: An Empirical Test on the World Airline Industry. <i>Journal of International Business Studies</i> , 2001, 32, 459-478.	7.3	24
12	Foreign investor reactions to risk and uncertainty in antitrust: U.S. merger policy investigations and the deterrence of foreign acquirer presence. <i>Journal of International Business Studies</i> , 2021, 52, 454-478.	7.3	22
13	Cross-border mergers and domestic-firm wages: Integrating "spillover effects" and "bargaining effects". <i>Journal of International Business Studies</i> , 2014, 45, 450-470.	7.3	21
14	The international drivers of domestic airline mergers in twenty nations: integrating industrial organization and international business. <i>Managerial and Decision Economics</i> , 2006, 27, 75-93.	2.5	18
15	Competition Policy Trends and Economic Growth: Cross-National Empirical Evidence. <i>International Journal of the Economics of Business</i> , 2010, 17, 111-127.	1.7	18
16	Nonmarket Strategy for Merger Reviews. <i>Business and Society</i> , 2003, 42, 115-143.	6.4	14
17	Export orientation and domestic merger policy: theory and some empirical evidence. <i>Canadian Journal of Economics</i> , 2005, 38, 778-806.	1.2	14
18	An empirical analysis of Canadian international air policy: effects of dual carrier designation and partial liberalization. <i>Transport Policy</i> , 2001, 8, 219-230.	6.6	12

#	ARTICLE	IF	CITATIONS
19	The Foundations of International Business: Cross-Border Investment Activity and the Balance between Market-Power and Efficiency Effects. <i>Journal of Management Studies</i> , 2017, 54, 340-365.	8.3	11
20	EFFECTIVE EUROPEAN ANTITRUST: DOES EC MERGER POLICY GENERATE DETERRENCE?. <i>Economic Inquiry</i> , 2016, 54, 1884-1903.	1.8	10
21	Cross-border acquisition activity by Chinese multinationals and domestic-productivity upgrading. <i>Asia Pacific Journal of Management</i> , 2022, 39, 659-695.	4.5	10
22	The efficiency and market-power interpretations of the multinational enterprise: Two out of three ain't bad. <i>Global Strategy Journal</i> , 2019, 11, 356.	7.4	8
23	Europeanization of EU member-state competition policy: The commission's leadership role. <i>International Review of Law and Economics</i> , 2013, 34, 41-51.	0.8	7
24	The Effectiveness of the State in Chinese Outward Foreign Direct Investment: The "Go Global" Policy and State-Owned Enterprises. <i>Advances in International Management</i> , 2015, , 141-159.	0.3	7
25	Remedy for Now but Prohibit for Tomorrow: The Deterrence Effects of Merger Policy Tools. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
26	INDUSTRY TRADE BALANCE AND DOMESTIC MERGER POLICY: EMPIRICAL EVIDENCE FROM U.S. MERGER POLICY FOR MANUFACTURING SECTORS. <i>Contemporary Economic Policy</i> , 2005, 23, 404-415.	1.7	6
27	Transformational Strategies and Productivity Growth: A Transformational Activities Perspective on Stagnation in the New Normal Business Landscape. <i>Journal of Management Studies</i> , 2020, 57, 537-568.	8.3	5
28	How to Measure the Deterrence Effects of Merger Policy: Frequency or Composition?. <i>International Journal of the Economics of Business</i> , 2010, 17, 1-8.	1.7	4
29	North American Airline Mergers: Strategic Response to Imperfectly Competitive International Markets. <i>Transportation Research Record</i> , 1996, 1517, 10-16.	1.9	2
30	Effective European Antitrust: Does EC Merger Policy Generate Deterrence?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
31	Cross-Border Acquisition Activities and Greenfield FDI: Substitutes or Complements?. <i>Proceedings - Academy of Management</i> , 2021, 2021, 14295.	0.1	0
32	Eliciting Informal Processes: The Deterrence Effects of U.S. Merger Policy Instruments. <i>Proceedings - Academy of Management</i> , 2012, 2012, 11544.	0.1	0
33	Firm Internationalization and International Standardization: From a Common to a Babel of Languages. <i>Proceedings - Academy of Management</i> , 2019, 2019, 12311.	0.1	0
34	Competition Policy as FDI Deterrent: The Role of Informal Institutions in U.S. Antitrust Enforcement. <i>Proceedings - Academy of Management</i> , 2019, 2019, 19497.	0.1	0