

# Joseph P Forgas

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1571370/publications.pdf>

Version: 2024-02-01

23  
papers

3,466  
citations

759233

12  
h-index

713466

21  
g-index

24  
all docs

24  
docs citations

24  
times ranked

2716  
citing authors

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 1  | Mood and judgment: The affect infusion model (AIM).. Psychological Bulletin, 1995, 117, 39-66.   | 6.1 | 2,653     |
| 2  | Don't Worry, Be Sad! On the Cognitive, Motivational, and Interpersonal Benefits of Negative Mood. Current Directions in Psychological Science, 2013, 22, 225-232.  | 5.3 | 167       |
| 3  | When sad is better than happy: Negative affect can improve the quality and effectiveness of persuasive messages and social influence strategies. Journal of Experimental Social Psychology, 2007, 43, 513-528. | 2.2 | 157       |
| 4  | Affective influences on self-disclosure: Mood effects on the intimacy and reciprocity of disclosing personal information.. Journal of Personality and Social Psychology, 2011, 100, 449-461.                   | 2.8 | 85        |
| 5  | On Managing Moods: Evidence for the Role of Homeostatic Cognitive Strategies in Affect Regulation. Personality and Social Psychology Bulletin, 2002, 28, 336-345.  | 3.0 | 64        |
| 6  | She just doesn't look like a philosopher, does she? Affective influences on the halo effect in impression formation. European Journal of Social Psychology, 2011, 41, 812-817.                                 | 2.4 | 48        |
| 7  | Can negative mood improve language understanding? Affective influences on the ability to detect ambiguous communication. Journal of Experimental Social Psychology, 2014, 52, 44-49.                           | 2.2 | 46        |
| 8  | How Real is that Smile? Mood Effects on Accepting or Rejecting the Veracity of Emotional Facial Expressions. Journal of Nonverbal Behavior, 2008, 32, 157-170.   | 1.0 | 42        |
| 9  | Happy Believers and Sad Skeptics? Affective Influences on Gullibility. Current Directions in Psychological Science, 2019, 28, 306-313.   | 5.3 | 35        |
| 10 | Can Sadness Be Good for You?. Australian Psychologist, 2017, 52, 3-13.   | 1.6 | 30        |
| 11 | Can negative mood improve your conversation? Affective influences on conforming to Grice's communication norms. European Journal of Social Psychology, 2013, 43, 326-334.                                      | 2.4 | 28        |
| 12 | Network Theories and Beyond. , 2005, , 589-611.  |     | 21        |
| 13 | The role of collective narcissism in populist attitudes and the collapse of democracy in Hungary. Journal of Theoretical Social Psychology, 2021, 5, 65-78.  | 1.9 | 19        |
| 14 | Implicit Representations of Political Leaders: A Multidimensional Analysis. Journal of Applied Social Psychology, 1980, 10, 295-310.   | 2.0 | 10        |
| 15 | Mood effects on ingratiation: Affective influences on producing and responding to ingratiating messages. Journal of Experimental Social Psychology, 2018, 76, 186-197.   | 2.2 | 8         |
| 16 | Cross-National Differences in Attributions of Wealth and Economic Success. Journal of Social Psychology, 1989, 129, 643-657.   | 1.5 | 7         |
| 17 | The Answer Is in the Question? Mood Effects on Processing Verbal Information and Impression Formation. Journal of Language and Social Psychology, 2018, 37, 578-590.   | 2.3 | 7         |
| 18 | The Bank Manager/Doctor Effect: Disclosure Profiles in Different Relationships. Journal of Social Psychology, 1988, 128, 117-124.  | 1.5 | 6         |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 19 | Affect and Global Versus Local Processing: The Processing Benefits of Negative Affect for Memory, Judgments, and Behavior. <i>Psychological Inquiry</i> , 2010, 21, 216-224.   | 0.9 | 4         |
| 20 | Mood Effects on Humor Production: Positive Mood Improves the Verbal Ability to Be Funny. <i>Journal of Language and Social Psychology</i> , 2020, 39, 701-715.   | 2.3 | 4         |
| 21 | The influence of social identity and intimacy of relationship on interethnic communication: An extension of findings from the united states to Australia and England. <i>Communication Reports</i> , 1992, 5, 90-98. | 1.0 | 3         |
| 22 | The Role of Dysphoria in Social Thinking and Behaviour. <i>Australian Psychologist</i> , 2017, 52, 18-20.  | 1.6 | 2         |
| 23 | Outgroup fanship in Australia and New Zealand. <i>Australian Journal of Psychology</i> , 2006, 58, 159-165.  | 2.8 | 0         |