

# Martin Dufwenberg

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1443848/publications.pdf>

Version: 2024-02-01

38  
papers

6,318  
citations

304743

22  
h-index

302126

39  
g-index

40  
all docs

40  
docs citations

40  
times ranked

2366  
citing authors

#	ARTICLE	IF	CITATIONS
1	A theory of sequential reciprocity. <i>Games and Economic Behavior</i> , 2004, 47, 268-298.	0.8	1,428
2	Promises and Partnership. <i>Econometrica</i> , 2006, 74, 1579-1601.	4.2	1,136
3	Guilt in Games. <i>American Economic Review</i> , 2007, 97, 170-176.	8.5	523
4	Measuring Beliefs in an Experimental Lost Wallet Game. <i>Games and Economic Behavior</i> , 2000, 30, 163-182.	0.8	403
5	Dynamic psychological games. <i>Journal of Economic Theory</i> , 2009, 144, 1-35.	1.1	370
6	The framing of games and the psychology of play. <i>Games and Economic Behavior</i> , 2011, 73, 459-478.	0.8	310
7	Price competition and market concentration: an experimental study. <i>International Journal of Industrial Organization</i> , 2000, 18, 7-22.	1.2	286
8	Bubbles and Experience: An Experiment. <i>American Economic Review</i> , 2005, 95, 1731-1737.	8.5	279
9	Triangulating the Neural, Psychological, and Economic Bases of Guilt Aversion. <i>Neuron</i> , 2011, 70, 560-572.	8.1	203
10	Bare promises: An experiment. <i>Economics Letters</i> , 2010, 107, 281-283.	1.9	199
11	Blowing the Whistle. <i>Economic Theory</i> , 2007, 31, 143-166.	0.9	124
12	Deception: The role of guilt. <i>Journal of Economic Behavior and Organization</i> , 2013, 93, 227-232.	2.0	109
13	Gender composition in teams. <i>Journal of Economic Behavior and Organization</i> , 2006, 61, 50-54.	2.0	95
14	Lies in disguise – A theoretical analysis of cheating. <i>Journal of Economic Theory</i> , 2018, 175, 248-264.	1.1	87
15	Marital investments, time consistency and emotions. <i>Journal of Economic Behavior and Organization</i> , 2002, 48, 57-69.	2.0	77
16	Information disclosure in auctions: an experiment. <i>Journal of Economic Behavior and Organization</i> , 2002, 48, 431-444.	2.0	74
17	Epiphany in the Game of 21. <i>Journal of Economic Behavior and Organization</i> , 2010, 75, 132-143.	2.0	62
18	Price floors and competition. <i>Economic Theory</i> , 2007, 33, 211-224.	0.9	53

#	ARTICLE	IF	CITATIONS
19	Admissibility and common belief. <i>Games and Economic Behavior</i> , 2003, 42, 208-234.	0.8	40
20	Social Norms and Moral Hazard. <i>Economic Journal</i> , 2001, 111, 506-525.	3.6	36
21	Frustration, aggression, and anger in leader-follower games. <i>Games and Economic Behavior</i> , 2019, 117, 15-39.	0.8	34
22	Social norms with private values: Theory and experiments. <i>Games and Economic Behavior</i> , 2020, 124, 288-304.	0.8	33
23	Blowing the Whistle. <i>SSRN Electronic Journal</i> , 0, , .	0.4	30
24	LEGALIZING BRIBE GIVING. <i>Economic Inquiry</i> , 2015, 53, 836-853.	1.8	29
25	Incorporating belief-dependent motivation in games. <i>Journal of Economic Behavior and Organization</i> , 2019, 167, 185-218.	2.0	28
26	Promises, expectations & causation. <i>Games and Economic Behavior</i> , 2019, 113, 137-146.	0.8	24
27	Deductive Reasoning in Extensive Games. <i>Economic Journal</i> , 2003, 113, 305-325.	3.6	23
28	Modelling kindness. <i>Journal of Economic Behavior and Organization</i> , 2019, 167, 228-234.	2.0	23
29	Honesty and informal agreements. <i>Games and Economic Behavior</i> , 2017, 102, 269-285.	0.8	19
30	Reciprocity networks and the participation problem. <i>Games and Economic Behavior</i> , 2017, 101, 260-272.	0.8	15
31	Peter Bohm: Father of field experiments. <i>Experimental Economics</i> , 2008, 11, 213-220.	2.1	12
32	Game theory. <i>Wiley Interdisciplinary Reviews: Cognitive Science</i> , 2011, 2, 167-173.	2.8	9
33	King of the Hill: Giving backward induction its best shot. <i>Games and Economic Behavior</i> , 2018, 112, 125-138.	0.8	9
34	Tax evasion with a conscience. <i>Journal of Public Economic Theory</i> , 2022, 24, 5-29.	1.1	7
35	Thanks but no thanks: A new policy to reduce land conflict. <i>Journal of Environmental Economics and Management</i> , 2016, 77, 31-50.	4.7	6
36	Agreements with reciprocity: Co-financing and MOUs. <i>Games and Economic Behavior</i> , 2018, 111, 85-99.	0.8	5

#	ARTICLE	IF	CITATIONS
37	The sound of silence: A license to be selfish. <i>Economics Letters</i> , 2019, 182, 68-70.	1.9	5
38	Tra i Leoni: Revealing the preferences behind a superstition. <i>Journal of Economic Psychology</i> , 2021, 82, 102324.	2.2	5