

Ayelet Fishbach

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/1400443/publications.pdf>

Version: 2024-02-01

51
papers

2,561
citations

304743

22
h-index

206112

48
g-index

52
all docs

52
docs citations

52
times ranked

2243
citing authors

#	ARTICLE	IF	CITATIONS
1	Social exploration: When people deviate from options explored by others.. Journal of Personality and Social Psychology, 2022, 122, 427-442.	2.8	2
2	The Structure of Intrinsic Motivation. Annual Review of Organizational Psychology and Organizational Behavior, 2022, 9, 339-363.	9.9	42
3	Can't wait or won't wait? The two barriers to patient decisions. Trends in Cognitive Sciences, 2022, , .	7.8	1
4	Personal Agency and Social Support: Substitutes of Complements?. Psychological Inquiry, 2022, 33, 42-45.	0.9	0
5	Surprised elaboration: When White men get longer sentences.. Journal of Personality and Social Psychology, 2022, 123, 941-956.	2.8	3
6	Motivating Personal Growth by Seeking Discomfort. Psychological Science, 2022, 33, 510-523.	3.3	11
7	You Think Failure Is Hard? So Is Learning From It. Perspectives on Psychological Science, 2022, 17, 1511-1524.	9.0	9
8	Trade-Offs in Choice. Annual Review of Psychology, 2021, 72, 181-206.	17.7	19
9	Goal Changes and Healthy Aging. Journals of Gerontology - Series B Psychological Sciences and Social Sciences, 2021, 76, S105-S114.	3.9	8
10	Motivation and Healthy Aging: A Heuristic Model. Journals of Gerontology - Series B Psychological Sciences and Social Sciences, 2021, 76, S97-S104.	3.9	7
11	Society for the Science of Motivation Presidential Address: Can we harness motivation science to motivate ourselves?. Motivation Science, 2021, 7, 363-374.	1.6	1
12	What to say to round up more donors, or bigger donations.. Motivation Science, 2021, 7, 291-305.	1.6	2
13	Love is patient: People are more willing to wait for things they like.. Journal of Experimental Psychology: General, 2021, 150, 1423-1437.	2.1	6
14	Megastudies improve the impact of applied behavioural science. Nature, 2021, 600, 478-483.	27.8	80
15	When wanting closure reduces patients' patience. Organizational Behavior and Human Decision Processes, 2020, 161, 85-94.	2.5	5
16	Hidden failures. Organizational Behavior and Human Decision Processes, 2020, 157, 57-67.	2.5	9
17	The first-member heuristic: Group members labeled "first" influence judgment and treatment of groups.. Journal of Personality and Social Psychology, 2020, 118, 706-719.	2.8	7
18	Food restriction and the experience of social isolation.. Journal of Personality and Social Psychology, 2020, 119, 657-671.	2.8	17

#	ARTICLE	IF	CITATIONS
19	Not Learning From Failure“the Greatest Failure of All. Psychological Science, 2019, 30, 1733-1744.	3.3	51
20	Shared Plates, Shared Minds: Consuming From a Shared Plate Promotes Cooperation. Psychological Science, 2019, 30, 541-552.	3.3	36
21	Dear Abby: Should I Give Advice or Receive It?. Psychological Science, 2018, 29, 1797-1806.	3.3	24
22	When Consistent and Varied Actions Are Not Driven by a Need for Consistency or Variety. Psychological Inquiry, 2018, 29, 63-66.	0.9	2
23	It’s about time: Earlier rewards increase intrinsic motivation.. Journal of Personality and Social Psychology, 2018, 114, 877-890.	2.8	55
24	Eyes on the prize: The preference to invest resources in goals over means.. Journal of Personality and Social Psychology, 2018, 115, 624-637.	2.8	5
25	A structural model of intrinsic motivation: On the psychology of means-ends fusion.. Psychological Review, 2018, 125, 165-182.	3.8	60
26	A recipe for friendship: Similar food consumption promotes trust and cooperation. Journal of Consumer Psychology, 2017, 27, 1-10.	4.5	89
27	Immediate Rewards Predict Adherence to Long-Term Goals. Personality and Social Psychology Bulletin, 2017, 43, 151-162.	3.0	55
28	When friends exchange negative feedback. Motivation and Emotion, 2017, 41, 69-83.	1.3	7
29	Too far to help: The effect of perceived distance on the expected impact and likelihood of charitable action.. Journal of Personality and Social Psychology, 2017, 112, 860-876.	2.8	71
30	Functional intimacy: Needing“But not wanting“The touch of a stranger.. Journal of Personality and Social Psychology, 2017, 113, 910-924.	2.8	10
31	Pursuing Goals with Others. Social and Personality Psychology Compass, 2016, 10, 298-312.	3.7	12
32	Being observed magnifies action.. Journal of Personality and Social Psychology, 2016, 111, 852-865.	2.8	21
33	The pitfall of experimenting on the web: How unattended selective attrition leads to surprising (yet) Tj ETQq1 1 0.784314 rgBT/Overl	2.8	309
34	Giving the Self. Social Psychological and Personality Science, 2016, 7, 339-348.	3.9	15
35	For the Fun of It: Harnessing Immediate Rewards to Increase Persistence in Long-Term Goals. Journal of Consumer Research, 2016, 42, 952-966.	5.1	85
36	Words speak louder: Conforming to preferences more than actions.. Journal of Personality and Social Psychology, 2015, 109, 193-209.	2.8	18

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37	The experience matters more than you think: People value intrinsic incentives more inside than outside an activity.. Journal of Personality and Social Psychology, 2015, 109, 968-982.	2.8	45
38	It was(nâ€™t) me: Exercising restraint when choices appear self-diagnostic.. Journal of Personality and Social Psychology, 2015, 109, 1117-1131.	2.8	24
39	How to motivate yourself and others? Intended and unintended consequences. Research in Organizational Behavior, 2015, 35, 123-141.	1.2	14
40	The motivational self is more than the sum of its goals. Behavioral and Brain Sciences, 2014, 37, 143-144.	0.7	56
41	When waiting to choose increases patience. Organizational Behavior and Human Decision Processes, 2013, 121, 256-266.	2.5	37
42	Tell Me What I Did Wrong: Experts Seek and Respond to Negative Feedback. Journal of Consumer Research, 2012, 39, 22-38.	5.1	89
43	The course of motivation. Journal of Consumer Psychology, 2011, 21, 414-423.	4.5	62
44	Inherently loyal or easily bored?: Nonconscious activation of consistency versus varietyâ€™seeking behavior. Journal of Consumer Psychology, 2011, 21, 38-48.	4.5	68
45	Pursuing goals with others: Group identification and motivation resulting from things done versus things left undone.. Journal of Experimental Psychology: General, 2011, 140, 520-534.	2.1	48
46	Do Global and Local Systems Feel Different?. Psychological Inquiry, 2010, 21, 213-215.	0.9	24
47	The function of value in selfâ€™regulation. Journal of Consumer Psychology, 2009, 19, 129-133.	4.5	19
48	Be better or be merry: How mood affects self-control.. Journal of Personality and Social Psychology, 2007, 93, 158-173.	2.8	171
49	Subgoals as substitutes or complements: The role of goal accessibility.. Journal of Personality and Social Psychology, 2006, 91, 232-242.	2.8	289
50	Self-control in action: Implicit dispositions toward goals and away from temptations.. Journal of Personality and Social Psychology, 2006, 90, 820-832.	2.8	334
51	Leading us not unto temptation: momentary allurements elicit overriding goal activation. Journal of Personality and Social Psychology, 2003, 84, 296-309.	2.8	127