

Craig R Carter

List of Publications by Year in descending order

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Version: 2024-02-01

48
papers

7,933
citations

147566

31
h-index

214527

47
g-index

48
all docs

48
docs citations

48
times ranked

4216
citing authors

#	ARTICLE	IF	CITATIONS
1	A framework of sustainable supply chain management: moving toward new theory. <i>International Journal of Physical Distribution and Logistics Management</i> , 2008, 38, 360-387.	4.4	2,519
2	Sustainable supply chain management: evolution and future directions. <i>International Journal of Physical Distribution and Logistics Management</i> , 2011, 41, 46-62.	4.4	1,064
3	THE ROLE OF PURCHASING IN CORPORATE SOCIAL RESPONSIBILITY: A STRUCTURAL EQUATION ANALYSIS. <i>Journal of Business Logistics</i> , 2004, 25, 145-186.	7.0	535
4	Environmental purchasing and firm performance: an empirical investigation. <i>Transportation Research, Part E: Logistics and Transportation Review</i> , 2000, 36, 219-228.	3.7	437
5	Interorganizational Determinants of Environmental Purchasing: Initial Evidence from the Consumer Products Industries. <i>Decision Sciences</i> , 1998, 29, 659-684.	3.2	371
6	Toward the Theory of the Supply Chain. <i>Journal of Supply Chain Management</i> , 2015, 51, 89-97.	7.2	364
7	Purchasing's Role in Environmental Management: Cross-Functional Development of Grounded Theory. <i>Journal of Supply Chain Management</i> , 2001, 37, 12-27.	7.2	309
8	Ethical issues in international buyer-supplier relationships: a dyadic examination. <i>Journal of Operations Management</i> , 2000, 18, 191-208.	3.3	241
9	Understanding project champions's ability to gain intra-organizational commitment for environmental projects. <i>Journal of Operations Management</i> , 2010, 28, 72-85.	3.3	151
10	JIT purchasing and performance: an exploratory analysis of buyer and supplier perspectives. <i>Journal of Operations Management</i> , 2001, 19, 471-483.	3.3	150
11	Behavioral supply management: a taxonomy of judgment and decision-making biases. <i>International Journal of Physical Distribution and Logistics Management</i> , 2007, 37, 631-669.	4.4	149
12	THE USE OF SOCIAL NETWORK ANALYSIS IN LOGISTICS RESEARCH. <i>Journal of Business Logistics</i> , 2007, 28, 137-168.	7.0	147
13	International supply relationships and non-financial performance-A comparison of U.S. and German practices. <i>Journal of Operations Management</i> , 2006, 24, 653-675.	3.3	135
14	Toward a Supply Chain Practice View. <i>Journal of Supply Chain Management</i> , 2017, 53, 114-122.	7.2	110
15	Deciding on the Mode of Negotiation: To Auction or Not to Auction Electronically. <i>Journal of Supply Chain Management</i> , 2004, 40, 15-26.	7.2	89
16	Sustainable supply chain management: continuing evolution and future directions. <i>International Journal of Physical Distribution and Logistics Management</i> , 2019, 50, 122-146.	4.4	82
17	Electronic reverse auction configuration and its impact on buyer price and supplier perceptions of opportunism: A laboratory experiment. <i>Journal of Operations Management</i> , 2007, 25, 1035-1054.	3.3	80
18	Precursors of Unethical Behavior in Global Supplier Management. <i>Journal of Supply Chain Management</i> , 2000, 36, 45-56.	7.2	77

#	ARTICLE	IF	CITATIONS
19	Relationship Marketing and Supplier Logistics Performance: An Extension of the Key Mediating Variables Model. <i>Journal of Supply Chain Management</i> , 2005, 41, 32-43.	7.2	71
20	Mapping the Path Forward for Sustainable Supply Chain Management: A Review of Reviews. <i>Journal of Business Logistics</i> , 2018, 39, 242-247.	7.0	70
21	A CALL FOR THEORY: THE MATURATION OF THE SUPPLY CHAIN MANAGEMENT DISCIPLINE. <i>Journal of Supply Chain Management</i> , 2011, 47, 3-7.	7.2	64
22	Moving to the Next Level: Why Our Discipline Needs More Multilevel Theorization. <i>Journal of Supply Chain Management</i> , 2015, 51, 94-102.	7.2	63
23	On making experimental design choices: Discussions on the use and challenges of demand effects, incentives, deception, samples, and vignettes. <i>Journal of Operations Management</i> , 2021, 67, 261-275.	3.3	57
24	Individual modes and patterns of rational and intuitive decision-making by purchasing managers. <i>Journal of Purchasing and Supply Management</i> , 2017, 23, 82-93.	3.1	53
25	Toward Relationship Resilience: Managing Buyer-Induced Breaches of Psychological Contracts During Joint Buyer-Supplier Projects. <i>Journal of Supply Chain Management</i> , 2018, 54, 62-85.	7.2	46
26	Paradigms, revolutions, and tipping points: The need for using multiple methodologies within the field of supply chain management†. <i>Journal of Operations Management</i> , 2008, 26, 693-696.	3.3	40
27	How to Become Central in an Informal Social Network: An Investigation of the Antecedents to Network Centrality in an Environmental <sc>SCM</sc> Initiative. <i>Journal of Business Logistics</i> , 2015, 36, 102-119.	7.0	39
28	Debiasing the supplier selection decision: a taxonomy and conceptualization. <i>International Journal of Physical Distribution and Logistics Management</i> , 2010, 40, 792-821.	4.4	38
29	Spillover effects of information leakages in buyer-supplier-supplier triads. <i>Journal of Operations Management</i> , 2021, 67, 280-306.	3.3	38
30	Managerial Commitment to Sustainable Supply Chain Management Projects. <i>Journal of Business Logistics</i> , 2014, 35, 318-337.	7.0	37
31	The impact of individual debiasing efforts on financial decision effectiveness in the supplier selection process. <i>International Journal of Physical Distribution and Logistics Management</i> , 2012, 42, 411-433.	4.4	33
32	Bluffs, Lies, and Consequences: A Reconceptualization of Bluffing in Buyer-Supplier Negotiations. <i>Journal of Supply Chain Management</i> , 2018, 54, 49-70.	7.2	33
33	The Impact of Electronic Reverse Auctions on Supplier Performance: The Mediating Role of Relationship Variables. <i>Journal of Supply Chain Management</i> , 2007, 43, 16-26.	7.2	28
34	The Coevolution of Relationship Dominant Logic and Supply Risk Mitigation Strategies. <i>Journal of Business Logistics</i> , 2016, 37, 87-106.	7.0	27
35	Reconceptualizing Intuition in Supply Chain Management. <i>Journal of Business Logistics</i> , 2017, 38, 80-95.	7.0	24
36	Expect the unexpected: toward a theory of the unintended consequences of sustainable supply chain management. <i>International Journal of Operations and Production Management</i> , 2020, 40, 1857-1871.	3.5	24

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37	Configurational approaches to theory development in supply chain management: Leveraging underexplored opportunities. <i>Journal of Supply Chain Management</i> , 2022, 58, 71-88.	7.2	24
38	Making Environmental <sc>SCM</sc> Initiatives Workâ€”Moving Beyond the Dyad to Gain Affective Commitment. <i>Journal of Supply Chain Management</i> , 2016, 52, 21-40.	7.2	23
39	TO BID OR NOT TO BID: DRIVERS OF BIDDING BEHAVIOR IN ELECTRONIC REVERSE AUCTIONS. <i>Journal of Supply Chain Management</i> , 2011, 47, 60-72.	7.2	20
40	Who Cares? Supplier Reactions to Buyer Claims after Psychological Contract Overâ€Fulfillments. <i>Journal of Supply Chain Management</i> , 2019, 55, 98-128.	7.2	16
41	Making tough choices: A policy capturing approach to evaluating the tradeoffs in sustainable supplier development initiatives. <i>Journal of Purchasing and Supply Management</i> , 2019, 25, 100574.	3.1	15
42	On Extending Russell and Krajewski's Algorithm for Economic Purchase Order Quantities. <i>Decision Sciences</i> , 1995, 26, 819-829.	3.2	12
43	Small talk, big impact â€” The influence of casual collegial advice on purchasing negotiations. <i>Journal of Purchasing and Supply Management</i> , 2019, 25, 100576.	3.1	8
44	Conducting multilevel studies in purchasing and supply management research. <i>Journal of Purchasing and Supply Management</i> , 2018, 24, 338-342.	3.1	7
45	It's alright, it's just a bluff: Why do corporate codes reduce lying, but not bluffing?. <i>Journal of Purchasing and Supply Management</i> , 2019, 25, 30-39.	3.1	7
46	How Informal Exchanges Impact Formal Sourcing Collaboration (and What Supply Managers Can Do) Tj ETQq0 0 0,rgBT /Overlock 10 Tf	7.2	5
47	Knowledge Asset Outsourcing Decision. <i>Proceedings - Academy of Management</i> , 2021, 2021, 14278.	0.0	1
48	Moving Beyond the Four Walls: The Impact of Supply Chain Sustainability on Firm Value. <i>Proceedings - Academy of Management</i> , 2021, 2021, 11918.	0.0	0