

# Bruce E Kaufman

## List of Publications by Year in descending order

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Version: 2024-02-01

78  
papers

2,380  
citations

201575

27  
h-index

243529

44  
g-index

83  
all docs

83  
docs citations

83  
times ranked

1118  
citing authors

#	ARTICLE	IF	CITATIONS
1	Designing and implementing high-performance work systems: Insights from consulting practice for academic researchers. <i>Human Resource Management Review</i> , 2022, 32, 100749.	3.3	26
2	The academic-practitioner gap: Past time to bring in the practitioner perspective. <i>Human Resource Management Review</i> , 2022, 32, 100895.	3.3	6
3	Alternative balanced scorecards built from paradigm models in strategic HRM and employment/industrial relations and used to measure the state of employment relations and HR system performance across U.S. workplaces. <i>Human Resource Management Journal</i> , 2021, 31, 65-92.	3.6	13
4	Using unitarist, pluralist, and radical frames to map the cross-section distribution of employment relations across workplaces: A four-country empirical investigation of patterns and determinants. <i>Journal of Industrial Relations</i> , 2021, 63, 204-234.	1.1	8
5	Translating Commonsâ€™™ â€™Industrial Goodwillâ€™™ Into Italian: Some Conceptual and Linguistic Considerations. <i>International Journal of Linguistics</i> , 2020, 12, 111.	0.1	0
6	Richard Lester's Institutionalâ€™Industrial Relations Model of Labor Markets and the Nearâ€™Zero Minimum Wage Employment Effect: The Model Card and Krueger Ignored but Shouldn't Have. <i>Journal of Economic Issues</i> , 2020, 54, 1002-1032.	0.3	1
7	Is it â€™youâ€™™ or â€™your workplaceâ€™™? Predictors of jobâ€™related training in the Angloâ€™American world. <i>International Journal of Training and Development</i> , 2020, 24, 173-203.	0.5	7
8	The real problem: The deadly combination of psychologisation, scientism, and normative promotionalism takes strategic human resource management down a 30â€™year dead end. <i>Human Resource Management Journal</i> , 2020, 30, 49-72.	3.6	47
9	The â€™good workplaceâ€™. <i>Journal of Participation and Employee Ownership</i> , 2019, 2, 60-90.	0.5	9
10	A theoretical framework for labour, work and employment research. , 2019, , .		5
11	Taking the pulse at work: An employment relations scorecard for Australia. <i>Journal of Industrial Relations</i> , 2018, 60, 145-175.	1.1	11
12	Great in Theory but Tough in Practice: Insights on Sustaining Advanced Employee Involvement at Delta Air Lines. <i>Advances in Industrial and Labor Relations</i> , 2018, , 57-89.	0.1	2
13	How Capitalism Endogenously Creates Rising Income Inequality and Economic Crisis: The Macro Political Economy Model of Early Industrial Relations. <i>Industrial Relations</i> , 2018, 57, 131-173.	0.9	9
14	<i>Rethinking Industrial Relations</i>, or at least the British radical frame. <i>Economic and Industrial Democracy</i> , 2018, 39, 577-598.	1.2	4
15	THE ORIGINS AND THEORETICAL FOUNDATION OF ORIGINAL INSTITUTIONAL ECONOMICS RECONSIDERED. <i>Journal of the History of Economic Thought</i> , 2017, 39, 293-322.	0.2	13
16	Experience with Company Unions and their Treatment under the Wagner Act: A Four Frames of Reference Analysis. <i>Industrial Relations</i> , 2016, 55, 3-39.	0.9	9
17	Will the real RBV please stand up?. <i>Human Resource Management Journal</i> , 2016, 26, 379-389.	3.6	2
18	Adam Smithâ€™™s Economics and the Modern Minimum Wage Debate:The Large Distance Separating Kirkcaldy from Chicago. <i>Journal of Labor Research</i> , 2016, 37, 29-52.	0.5	9

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19	Globalization and convergenceâ€”divergence of HRM across nations: New measures, explanatory theory, and non-standard predictions from bringing in economics. <i>Human Resource Management Review</i> , 2016, 26, 338-351.	3.3	34
20	Minimum Wage Channels of Adjustment. <i>Industrial Relations</i> , 2015, 54, 199-239.	0.9	90
21	The <scp>RBV</scp> theory foundation of strategic <scp>HRM</scp>: critical flaws, problems for research and practice, and an alternative economics paradigm. <i>Human Resource Management Journal</i> , 2015, 25, 516-540.	3.6	58
22	Evolution of Strategic HRM as Seen Through Two Founding Books: A 30th Anniversary Perspective on Development of the Field. <i>Human Resource Management</i> , 2015, 54, 389-407.	3.5	100
23	Divergent fates: company unions and employee involvement committees under the railway labor and national labor relations acts. <i>Labor History</i> , 2015, 56, 423-458.	0.4	7
24	Theorising determinants of employee voice: an integrative model across disciplines and levels of analysis. <i>Human Resource Management Journal</i> , 2015, 25, 19-40.	3.6	105
25	Market competition, HRM, and firm performance: The conventional paradigm critiqued and reformulated. <i>Human Resource Management Review</i> , 2015, 25, 107-125.	3.3	86
26	The future of employee voice in the USA. , 2015, , 278-299.		3
27	History of the <scp>B</scp>ritish Industrial Relations Field Reconsidered: Getting from the <scp>W</scp>ebbs to the New Employment Relations Paradigm. <i>British Journal of Industrial Relations</i> , 2014, 52, 1-31.	0.8	17
28	IR Theory Built on the Foundersâ€™ Principles with Empirical Application to Australia. <i>ILR Review</i> , 2014, 67, 1203-1234.	1.3	8
29	The historical development of American HRM broadly viewed. <i>Human Resource Management Review</i> , 2014, 24, 196-218.	3.3	75
30	Explaining Breadth and Depth of Employee Voice across Firms: A Voice Factor Demand Model. <i>Journal of Labor Research</i> , 2014, 35, 296-319.	0.5	19
31	Sidney and Beatrice Webb's Institutional Theory of Labor Markets and Wage Determination. <i>Industrial Relations</i> , 2013, 52, 765-791.	0.9	13
32	Keeping the Commitment Model in the Air during Turbulent Times: Employee Involvement at Delta Air Lines. <i>Industrial Relations</i> , 2013, 52, 343-377.	0.9	19
33	The Optimal Level of Market Competition: Neoclassical and New Institutional Conclusions Critiqued and Reformulated. <i>Journal of Economic Issues</i> , 2013, 47, 639-672.	0.3	5
34	Wage Theory, New Deal Labor Policy, and the Great Depression: Were Government and Unions to Blame?. <i>ILR Review</i> , 2012, 65, 501-532.	1.3	23
35	Some Coasian Problems with Posnerian Law and Economics. <i>Journal of Economic Issues</i> , 2012, 46, 745-764.	0.3	3
36	Strategic Human Resource Management Research in the United States: A Failing Grade After 30 Years?. <i>Academy of Management Perspectives</i> , 2012, 26, 12-36.	4.3	93

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37	An Institutional Economic Analysis of Labor Unions. <i>Industrial Relations</i> , 2012, 51, 438-471.	0.9	25
38	The Firm's Choice of Hrm Practices: Economics Meets Strategic Human Resource Management. <i>ILR Review</i> , 2011, 64, 526-557.	1.3	70
39	SHRM Theory in the Post-Huselid Era: Why It Is Fundamentally Misspecified. <i>Industrial Relations</i> , 2010, 49, 286-313.	0.9	76
40	Institutional Economics and the Minimum Wage: Broadening the Theoretical and Policy Debate. <i>ILR Review</i> , 2010, 63, 427-453.	1.3	50
41	The Theoretical Foundation of Industrial Relations and its Implications for Labor Economics and Human Resource Management. <i>ILR Review</i> , 2010, 64, 74-108.	1.3	84
42	A theory of the firm's demand for HRM practices. <i>International Journal of Human Resource Management</i> , 2010, 21, 615-636.	3.3	34
43	Promoting Labour Market Efficiency and Fairness through a Legal Minimum Wage: The Webbs and the Social Cost of Labour. <i>British Journal of Industrial Relations</i> , 2009, 47, 306-326.	0.8	19
44	The Non-Existence of the Labor Demand/Supply Diagram, and other Theorems of Institutional Economics. <i>Journal of Labor Research</i> , 2008, 29, 285-299.	0.5	11
45	On the Retirement of James T. Bennett as Editor of the <i>Journal of Labor Research</i> . <i>Journal of Labor Research</i> , 2008, 29, 1-10.	0.5	1
46	Paradigms in Industrial Relations: Original, Modern and Versions In-between. <i>British Journal of Industrial Relations</i> , 2008, 46, 314-339.	0.8	66
47	The institutional economics of John R. Commons: complement and substitute for neoclassical economic theory. <i>Socio-Economic Review</i> , 2007, 5, 3-45.	2.0	62
48	Industrial Relations and Labor Institutionalism: A Century of Boom and Bust. <i>Labor History</i> , 2006, 47, 295-318.	0.4	14
49	Non-union employee representation in North America: diversity, controversy and uncertain future <sup>1</sup> . <i>Industrial Relations Journal</i> , 2006, 37, 513-542.	0.8	48
50	What do unions do? Evaluation and commentary. <i>Journal of Labor Research</i> , 2005, 26, 555-595.	0.5	30
51	Clark Kerr and the Founding of the Berkeley IIR: A Celebratory Remembrance*. <i>Industrial Relations</i> , 2005, 44, 405-415.	0.9	4
52	Historical insights: The early institutionalists on trade unionism and labor policy. <i>Journal of Labor Research</i> , 2005, 26, 1-32.	0.5	16
53	What unions do: Insights from economic theory. <i>Journal of Labor Research</i> , 2004, 25, 351-382.	0.5	44
54	High-level employee involvement at Delta Air Lines. <i>Human Resource Management</i> , 2003, 42, 175-190.	3.5	38

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55	The organization of economic activity: insights from the institutional theory of John R. Commons. <i>Journal of Economic Behavior and Organization</i> , 2003, 52, 71-96.	1.0	36
56	John R. Commons and the Wisconsin School on Industrial Relations Strategy and Policy. <i>ILR Review</i> , 2003, 57, 3-30.	1.3	37
57	John R. Commons and the Wisconsin School on Industrial Relations Strategy and Policy. <i>ILR Review</i> , 2003, 57, 3.	1.3	18
58	SUMNER SLICHTER ON PERSONNEL MANAGEMENT AND EMPLOYEE REPRESENTATION BEFORE THE NEW DEAL. <i>Advances in Industrial and Labor Relations</i> , 2003, , 223-269.	0.1	3
59	Reflections on Six Decades in Industrial Relations: An Interview with John Dunlop. <i>ILR Review</i> , 2002, 55, 324-348.	1.3	8
60	The role of economics and industrial relations in the development of the field of personnel/human resource management. <i>Management Decision</i> , 2002, 40, 962-979.	2.2	26
61	Reflections on Six Decades in Industrial Relations: An Interview with John Dunlop. <i>ILR Review</i> , 2002, 55, 324.	1.3	5
62	On emotion and bounded rationality: reply to Hanoch. <i>Journal of Economic Behavior and Organization</i> , 2002, 49, 137-141.	1.0	0
63	Human resources and industrial relations. <i>Human Resource Management Review</i> , 2001, 11, 339-374.	3.3	52
64	The theory and practice of strategic HRM and participative management. <i>Human Resource Management Review</i> , 2001, 11, 505-533.	3.3	90
65	The Case for the Company Union. <i>Labor History</i> , 2000, 41, 321-350.	0.4	34
66	Expanding the Behavioral Foundations of Labor Economics. <i>ILR Review</i> , 1999, 52, 361.	1.3	72
67	Evolution and current status of university HR programs. <i>Human Resource Management</i> , 1999, 38, 103-110.	3.5	28
68	The HR/IR Teaching Conference. <i>Human Resource Management</i> , 1999, 38, 165-170.	3.5	2
69	Emotional arousal as a source of bounded rationality. <i>Journal of Economic Behavior and Organization</i> , 1999, 38, 135-144.	1.0	182
70	Regulation of the employment relationship: The `old' institutional perspective. <i>Journal of Economic Behavior and Organization</i> , 1998, 34, 349-385.	1.0	13
71	Labor's inequality of bargaining power: Changes over time and implications for public policy. <i>Journal of Labor Research</i> , 1989, 10, 285-298.	0.5	31
72	Models of Man in Industrial Relations Research. <i>ILR Review</i> , 1989, 43, 72.	1.3	16

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73	Voting for Wage Concessions: The Case of the 1982 GM-UAW Negotiations. <i>ILR Review</i> , 1988, 41, 183.	1.3	10
74	Determinants of Interindustry Wage Growth in the Seventies. <i>Industrial Relations</i> , 1987, 26, 186-194.	0.9	5
75	Interindustry Trends in Strike Activity. <i>Industrial Relations</i> , 1983, 22, 45-57.	0.9	8
76	The Determinants of Strikes in the United States, 1900-1977. <i>ILR Review</i> , 1982, 35, 473.	1.3	44
77	Advancing Industrial Relations Theory: An Analytical Synthesis of British-American and Pluralist-Radical Ideas. <i>Industrial Relations</i> , 0, 70, 407-431.	0.2	6
78	Evaluating the State of the Employment Relationship: A Balanced Scorecard Approach Built on Mackenzie King's Model of an Industrial Relations System. <i>Industrial Relations</i> , 0, 73, 664-701.	0.2	5