

Adrian Furnham

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

776 papers	28,957 citations	80 h-index	139 g-index
802 ext. papers	32,744 ext. citations	3 avg, IF	7.77 L-index

#	Paper	IF	Citations
776	Trait emotional intelligence: psychometric investigation with reference to established trait taxonomies. <i>European Journal of Personality</i> , 2001 , 15, 425-448	5.1	832
775	The Dark Triad of Personality: A 10 Year Review. <i>Social and Personality Psychology Compass</i> , 2013 , 7, 199-216	3.16	681
774	Trait emotional intelligence: behavioural validation in two studies of emotion recognition and reactivity to mood induction. <i>European Journal of Personality</i> , 2003 , 17, 39-57	5.1	595
773	Response bias, social desirability and dissimulation. <i>Personality and Individual Differences</i> , 1986 , 7, 385-400	3.9	579
772	On the dimensional structure of emotional intelligence. <i>Personality and Individual Differences</i> , 2000 , 29, 313-320	3.3	547
771	The role of trait emotional intelligence in academic performance and deviant behavior at school. <i>Personality and Individual Differences</i> , 2004 , 36, 277-293	3.3	454
770	Personality predicts academic performance: Evidence from two longitudinal university samples. <i>Journal of Research in Personality</i> , 2003 , 37, 319-338	2.8	450
769	The attractive female body weight and female body dissatisfaction in 26 countries across 10 world regions: results of the international body project I. <i>Personality and Social Psychology Bulletin</i> , 2010 , 36, 309-25	4.1	434
768	Creativity, intelligence, and personality: a critical review of the scattered literature. <i>Genetic, Social, and General Psychology Monographs</i> , 2006 , 132, 355-429		434
767	Belief in a just world: research progress over the past decade. <i>Personality and Individual Differences</i> , 2003 , 34, 795-817	3.3	432
766	Body image dissatisfaction: gender differences in eating attitudes, self-esteem, and reasons for exercise. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 2002 , 136, 581-96	2.7	372
765	Why do patients turn to complementary medicine? An empirical study. <i>British Journal of Clinical Psychology</i> , 1996 , 35, 37-48	3.6	302
764	Analytic thinking reduces belief in conspiracy theories. <i>Cognition</i> , 2014 , 133, 572-85	3.5	293
763	Many sides of the coin: The psychology of money usage. <i>Personality and Individual Differences</i> , 1984 , 5, 501-509	3.3	291
762	The Role of Trait Emotional Intelligence in a Gender-Specific Model of Organizational Variables ¹ . <i>Journal of Applied Social Psychology</i> , 2006 , 36, 552-569	2.1	285
761	Conspiracist ideation in Britain and Austria: evidence of a monological belief system and associations between individual psychological differences and real-world and fictitious conspiracy theories. <i>British Journal of Psychology</i> , 2011 , 102, 443-63	4	243
760	Personality traits and academic examination performance. <i>European Journal of Personality</i> , 2003 , 17, 237-250	5.1	237

759	Personality, intelligence and approaches to learning as predictors of academic performance. <i>Personality and Individual Differences</i> , 2008 , 44, 1596-1603	3.3	234
758	Personality, self-esteem, and demographic predictions of happiness and depression. <i>Personality and Individual Differences</i> , 2003 , 34, 921-942	3.3	227
757	Cross-cultural differences in the perception of female body shapes. <i>Psychological Medicine</i> , 1983 , 13, 829-37	6.9	222
756	Unanswered questions: A preliminary investigation of personality and individual difference predictors of 9/11 conspiracist beliefs. <i>Applied Cognitive Psychology</i> , 2010 , 24, 749-761	2.1	197
755	Music is as distracting as noise: the differential distraction of background music and noise on the cognitive test performance of introverts and extraverts. <i>Ergonomics</i> , 2002 , 45, 203-17	2.9	194
754	Self-estimates of intelligence: culture and gender difference in self and other estimates of both general (g) and multiple intelligences. <i>Personality and Individual Differences</i> , 2001 , 31, 1381-1405	3.3	193
753	Gender Differences in Measured and Self-Estimated Trait Emotional Intelligence. <i>Sex Roles</i> , 2000 , 42, 449-461	3.1	189
752	Belief in a just world: Review and critique of the individual difference literature. <i>British Journal of Social Psychology</i> , 1989 , 28, 365-384	6.8	188
751	Personality and intelligence as predictors of creativity. <i>Personality and Individual Differences</i> , 2008 , 45, 613-617	3.3	186
750	Personality, cognitive ability, and beliefs about intelligence as predictors of academic performance. <i>Learning and Individual Differences</i> , 2003 , 14, 47-64	3.1	180
749	Personality, hypomania, intelligence and creativity. <i>Personality and Individual Differences</i> , 2008 , 44, 1060-1069	3.1	174
748	Lay Theories in Law 1988 , 166-188		172
747	The big five versus the big four: the relationship between the Myers-Briggs Type Indicator (MBTI) and NEO-PI five factor model of personality. <i>Personality and Individual Differences</i> , 1996 , 21, 303-307	3.3	167
746	Personality, peer relations, and self-confidence as predictors of happiness and loneliness. <i>Journal of Adolescence</i> , 2002 , 25, 327-39	3.4	166
745	Personality and music: can traits explain how people use music in everyday life?. <i>British Journal of Psychology</i> , 2007 , 98, 175-85	4	165
744	The relationship between measures of creativity and schizotypy. <i>Personality and Individual Differences</i> , 2008 , 45, 816-821	3.3	142
743	A possible model for understanding the personality-intelligence interface. <i>British Journal of Psychology</i> , 2004 , 95, 249-64	4	141
742	Perceived parental behaviour, self-esteem and happiness. <i>Social Psychiatry and Psychiatric Epidemiology</i> , 2000 , 35, 463-70	4.5	141

741	Intelligence, general knowledge and personality as predictors of creativity. <i>Learning and Individual Differences</i> , 2010 , 20, 532-535	3.1	140
740	Demographic and personality predictors of intelligence: a study using the Neo Personality Inventory and the MyersBriggs Type Indicator. <i>European Journal of Personality</i> , 2003 , 17, 79-94	5.1	139
739	The Protestant work ethic and attitudes towards unemployment. <i>Journal of Occupational Psychology</i> , 1982 , 55, 277-285		136
738	Waist-to-hip ratio and preferences for body shape: A replication and extension. <i>Personality and Individual Differences</i> , 1997 , 22, 539-549	3.3	128
737	Music while you work: the differential distraction of background music on the cognitive test performance of introverts and extraverts. <i>Applied Cognitive Psychology</i> , 1997 , 11, 445-455	2.1	128
736	Intellectual Competence and the Intelligent Personality: A Third Way in Differential Psychology. <i>Review of General Psychology</i> , 2006 , 10, 251-267	3.9	127
735	Sex-Role Stereotyping in Television Commercials: A Review and Comparison of Fourteen Studies Done on Five Continents Over 25 Years. <i>Sex Roles</i> , 1999 , 41, 413-437	3.1	121
734	Lay theories of schizophrenia. A cross-cultural comparison of British and Hong Kong Chinese attitudes, attributions and beliefs. <i>Social Psychiatry and Psychiatric Epidemiology</i> , 2004 , 39, 543-52	4.5	119
733	Personality and approaches to learning predict preference for different teaching methods. <i>Learning and Individual Differences</i> , 2007 , 17, 241-250	3.1	117
732	Intelligence and personality as predictors of divergent thinking: The role of general, fluid and crystallised intelligence. <i>Thinking Skills and Creativity</i> , 2009 , 4, 60-69	3	113
731	Initial examination of the validity and reliability of the female photographic figure rating scale for body image assessment. <i>Personality and Individual Differences</i> , 2008 , 44, 1752-1761	3.3	112
730	Measuring locus of control: a critique of general, children's, health- and work-related locus of control questionnaires. <i>British Journal of Psychology</i> , 1993 , 84 (Pt 4), 443-79	4	112
729	Just world beliefs and attitudes towards the poor. <i>British Journal of Social Psychology</i> , 1984 , 23, 265-269	6.8	112
728	Personality, empathy and attitudes to animal welfare. <i>Anthrozoos</i> , 2003 , 16, 135-146	2.4	109
727	Eating disturbance, self-esteem, reasons for exercising and body weight dissatisfaction in adolescent males. <i>European Eating Disorders Review</i> , 1998 , 6, 58-72	5.3	107
726	Typical intellectual engagement, Big Five personality traits, approaches to learning and cognitive ability predictors of academic performance. <i>British Journal of Educational Psychology</i> , 2009 , 79, 769-82	3.2	104
725	The influence of musical distraction of varying complexity on the cognitive performance of extroverts and introverts. <i>European Journal of Personality</i> , 1999 , 13, 27-38	5.1	103
724	TRAIT EMOTIONAL INTELLIGENCE AND HAPPINESS. <i>Social Behavior and Personality</i> , 2003 , 31, 815-823	1.2	101

723	Personality, motivation and job satisfaction: Hertzberg meets the Big Five. <i>Journal of Managerial Psychology</i> , 2009 , 24, 765-779	3.3	100
722	The Brainstorming Myth. <i>Business Strategy Review</i> , 2000 , 11, 21-28		100
721	Personality and Intelligence at Work		99
720	Why is Conscientiousness negatively correlated with intelligence?. <i>Personality and Individual Differences</i> , 2004 , 37, 1013-1022	3.3	98
719	The health beliefs and behaviours of orthodox and complementary medicine clients. <i>British Journal of Clinical Psychology</i> , 1996 , 35, 49-61	3.6	98
718	Parents think their sons are brighter than their daughters: sex differences in parental self-estimations and estimations of their children's multiple intelligences. <i>Journal of Genetic Psychology</i> , 2002 , 163, 24-39	1.4	97
717	Personality and activity preference. <i>British Journal of Social Psychology</i> , 1981 , 20, 57-68	6.8	97
716	Mainly Openness: The relationship between the Big Five personality traits and learning approaches. <i>Learning and Individual Differences</i> , 2009 , 19, 524-529	3.1	95
715	Personality and intelligence. <i>Personality and Individual Differences</i> , 1998 , 24, 187-192	3.3	93
714	Personality and intelligence as predictors of statistics examination grades. <i>Personality and Individual Differences</i> , 2004 , 37, 943-955	3.3	93
713	Personality correlates of convicted drivers. <i>Personality and Individual Differences</i> , 1993 , 14, 329-336	3.3	91
712	A Comparison of Protestant Work Ethic Beliefs in Thirteen Nations. <i>Journal of Social Psychology</i> , 1993 , 133, 185-197	2.3	89
711	Gender and Personality Differences in Self- and Other Ratings of Business Intelligence. <i>British Journal of Management</i> , 2005 , 16, 91-103	5.6	85
710	Personality and happiness. <i>Personality and Individual Differences</i> , 1990 , 11, 1093-1096	3.3	85
709	Individual Differences in Ideational Behavior: Can the Big Five and Psychometric Intelligence Predict Creativity Scores?. <i>Creativity Research Journal</i> , 2010 , 22, 90-97	1.8	84
708	Personality, intelligence, and art. <i>Personality and Individual Differences</i> , 2004 , 36, 705-715	3.3	84
707	Male hubris and female humility? A crosscultural study of ratings of self, parental, and sibling multiple intelligence in America, Britain, and Japan. <i>Intelligence</i> , 2001 , 30, 101-115	3	84
706	Sex and cross-cultural differences in the estimated multi-faceted intelligence quotient score for self, parents and siblings. <i>Personality and Individual Differences</i> , 1999 , 26, 1025-1034	3.3	84

705	A comparison of health beliefs and behaviours of clients of orthodox and complementary medicine. <i>British Journal of Clinical Psychology</i> , 1993 , 32, 237-46	3.6	84
704	Bright aspects to dark side traits: Dark side traits associated with work success. <i>Personality and Individual Differences</i> , 2012 , 52, 908-913	3.3	83
703	Congruence of self and subordinate ratings of managerial practices as a correlate of supervisor evaluation. <i>Journal of Occupational and Organizational Psychology</i> , 1994 , 67, 57-67	3.7	83
702	A cross-cultural investigation into the relationships between personality traits and work values. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 2005 , 139, 5-32	2.7	82
701	Medical students' attitudes about complementary and alternative medicine. <i>Journal of Alternative and Complementary Medicine</i> , 2003 , 9, 275-84	2.4	82
700	Personality and art preferences. <i>European Journal of Personality</i> , 1988 , 2, 67-74	5.1	82
699	What facets of openness and conscientiousness predict fluid intelligence score?. <i>Learning and Individual Differences</i> , 2006 , 16, 31-42	3.1	81
698	Personality as predictor of mental health and happiness in the East and West. <i>Personality and Individual Differences</i> , 1999 , 27, 395-403	3.3	81
697	Parents' estimates of their own and their children's multiple intelligences. <i>British Journal of Developmental Psychology</i> , 2000 , 18, 583-594	2	80
696	Just World Beliefs in Twelve Societies. <i>Journal of Social Psychology</i> , 1993 , 133, 317-329	2.3	80
695	Self-criticism in adulthood and recalled childhood experience.. <i>Journal of Abnormal Psychology</i> , 1992 , 101, 561-566	7	80
694	Do personality factors predict job satisfaction?. <i>Personality and Individual Differences</i> , 2002 , 33, 1325-1342	4.3	79
693	Personality and work motivation. <i>Personality and Individual Differences</i> , 1999 , 26, 1035-1043	3.3	79
692	Need for Cognition. <i>Journal of Individual Differences</i> , 2013 , 34, 230-240	1.8	79
691	Personality and Intelligence: Gender, the Big Five, Self-Estimated and Psychometric Intelligence. <i>International Journal of Selection and Assessment</i> , 2005 , 13, 11-24	1.8	78
690	Personality and judgements of abstract, pop art, and representational paintings. <i>European Journal of Personality</i> , 2001 , 15, 57-72	5.1	77
689	Gender and locus of control correlates of body image dissatisfaction. <i>European Journal of Personality</i> , 1994 , 8, 183-200	5.1	77
688	The effect of life values and materialism on buying counterfeit products. <i>Journal of Socio-Economics</i> , 2007 , 36, 677-685		76

687	Personality traits, types, and disorders: an examination of the relationship between three self-report measures. <i>European Journal of Personality</i> , 2005 , 19, 167-184	5.1	76
686	The Relationship between Psychometric and Self-Estimated Intelligence, Creativity, Personality and Academic Achievement. <i>Imagination, Cognition and Personality</i> , 2005 , 25, 119-145	0.8	76
685	The effect of background music and noise on the cognitive test performance of introverts and extraverts. <i>Applied Cognitive Psychology</i> , 2011 , 25, 307-313	2.1	75
684	Sex Differences in Parental Estimates of Their Children's Intelligence. <i>Sex Roles</i> , 1998 , 38, 151-162	3.1	75
683	Estimates of emotional and psychometric intelligence: evidence for gender-based stereotypes. <i>Journal of Social Psychology</i> , 2004 , 144, 149-62	2.3	75
682	Gender differences in self-estimates of general, mathematical, spatial and verbal intelligence: Four meta analyses. <i>Learning and Individual Differences</i> , 2011 , 21, 493-504	3.1	74
681	Are modern health worries, personality and attitudes to science associated with the use of complementary and alternative medicine?. <i>British Journal of Health Psychology</i> , 2007 , 12, 229-43	8.3	74
680	Personality, intelligence and general knowledge. <i>Learning and Individual Differences</i> , 2006 , 16, 79-90	3.1	74
679	Is the relationship between intelligence and trait Neuroticism mediated by test anxiety?. <i>Personality and Individual Differences</i> , 2006 , 40, 587-597	3.3	73
678	Lay Theories of Happiness. <i>Journal of Happiness Studies</i> , 2000 , 1, 227-246	3.7	73
677	Sex differences in estimates of multiple intelligences. <i>European Journal of Personality</i> , 1999 , 13, 247-259	5.1	73
676	Personality traits and intelligence predict academic school grades. <i>Learning and Individual Differences</i> , 2009 , 19, 28-33	3.1	72
675	The saving and spending habits of young people. <i>Journal of Economic Psychology</i> , 1999 , 20, 677-697	2.5	72
674	The stereotyped portrayal of men and women in British television advertisements. <i>Sex Roles</i> , 1993 , 29, 297-310	3.1	72
673	Sex differences in mate selection preferences. <i>Personality and Individual Differences</i> , 2009 , 47, 262-267	3.3	71
672	Body weight, waist-to-hip ratio and breast size correlates of ratings of attractiveness and health. <i>Personality and Individual Differences</i> , 2006 , 41, 443-454	3.3	70
671	A cross-cultural study on the role of weight and waist-to-hip ratio on female attractiveness. <i>Personality and Individual Differences</i> , 2002 , 32, 729-745	3.3	69
670	The relationship between personality traits, subjectively-assessed and fluid intelligence. <i>Personality and Individual Differences</i> , 2005 , 38, 1517-1528	3.3	69

669	Attributional versus preattributional variables in self-esteem and depression: A comparison and test of learned helplessness theory.. <i>Journal of Personality and Social Psychology</i> , 1986 , 50, 1013-1020	6.5	69
668	The portrayal of men and women in television advertisements: an updated review of 30 studies published since 2000. <i>Scandinavian Journal of Psychology</i> , 2010 , 51, 216-36	2.2	68
667	Perceived Parental Rearing Style, Self-Esteem and Self-Criticism as Predictors of Happiness. <i>Journal of Happiness Studies</i> , 2004 , 5, 1-21	3.7	68
666	Can personality factors predict intelligence?. <i>Personality and Individual Differences</i> , 2005 , 38, 1021-1033	3.3	68
665	A psychometric assessment of the Belbin Team-Role Self-Perception Inventory. <i>Journal of Occupational and Organizational Psychology</i> , 1993 , 66, 245-257	3.7	68
664	Personality and preference for surreal paintings. <i>Personality and Individual Differences</i> , 1997 , 23, 923-935	3.3	67
663	The relationship between estimated and psychometric personality and intelligence scores. <i>Journal of Research in Personality</i> , 2004 , 38, 505-513	2.8	67
662	Personality and aesthetic preference in Spain and England: two studies relating sensation seeking and openness to experience to liking for paintings and music. <i>European Journal of Personality</i> , 2000 , 14, 553-576	5.1	67
661	Female physical attractiveness in Britain and Japan: a cross-cultural study. <i>European Journal of Personality</i> , 2006 , 20, 69-81	5.1	66
660	"How to spot a psychopath". Lay theories of psychopathy. <i>Social Psychiatry and Psychiatric Epidemiology</i> , 2009 , 44, 464-72	4.5	65
659	Looking good: factors affecting the likelihood of having cosmetic surgery. <i>European Journal of Plastic Surgery</i> , 2008 , 30, 211-218	0.6	65
658	Correlations Between Self-Estimated and Psychometrically Measured IQ. <i>Journal of Social Psychology</i> , 1999 , 139, 405-410	2.3	65
657	Personality and job satisfaction. <i>Personality and Individual Differences</i> , 1986 , 7, 453-459	3.3	65
656	Relationship among four Big Five measures of different length. <i>Psychological Reports</i> , 2008 , 102, 312-6	1.6	64
655	Explaining health and illness: lay perceptions on current and future health, the causes of illness, and the nature of recovery. <i>Social Science and Medicine</i> , 1994 , 39, 715-25	5.1	64
654	Lay theories of schizophrenia. <i>International Journal of Social Psychiatry</i> , 1988 , 34, 212-20	8.5	64
653	Personality and ability predictors of the 'Consequences' Test of divergent thinking in a large non-student sample. <i>Personality and Individual Differences</i> , 2009 , 46, 536-540	3.3	63
652	Attributional Style and Personality as Predictors of Happiness and Mental Health. <i>Journal of Happiness Studies</i> , 2001 , 2, 307-327	3.7	63

651	Personality correlates of academic seminar behaviour: A study of four instruments. <i>Personality and Individual Differences</i> , 1995 , 19, 197-208	3.3	63
650	The influence of personality traits, previous experience of art, and demographic variables on artistic preference. <i>Personality and Individual Differences</i> , 2001 , 31, 997-1017	3.3	62
649	An examination of the factorial and convergent validity of four measures of conspiracist ideation, with recommendations for researchers. <i>PLoS ONE</i> , 2017 , 12, e0172617	3.7	61
648	A cross-cultural comparison of British and Chinese beliefs about the causes, behaviour manifestations and treatment of schizophrenia. <i>Psychiatry Research</i> , 2007 , 151, 123-38	9.9	61
647	A comparison of lay-beliefs about autism and obsessive-compulsive disorder. <i>International Journal of Social Psychiatry</i> , 2003 , 49, 287-307	8.5	61
646	Coaching as a Developmental Intervention in Organisations: A Systematic Review of Its Effectiveness and the Mechanisms Underlying It. <i>PLoS ONE</i> , 2016 , 11, e0159137	3.7	61
645	Lay conceptions of neuroticism. <i>Personality and Individual Differences</i> , 1984 , 5, 95-103	3.3	60
644	Lay theories of delinquency. <i>European Journal of Social Psychology</i> , 1983 , 13, 107-120	2.9	59
643	Soft skills in higher education: importance and improvement ratings as a function of individual differences and academic performance. <i>Educational Psychology</i> , 2010 , 30, 221-241	2.2	58
642	Predicting protestant work ethic beliefs. <i>European Journal of Personality</i> , 1987 , 1, 93-106	5.1	58
641	Faking it: Personality and individual difference predictors of willingness to buy counterfeit goods. <i>Journal of Socio-Economics</i> , 2009 , 38, 820-825		57
640	Lay theories of psychotherapy. I: Attitudes toward, and beliefs about, psychotherapy and therapists. <i>Journal of Clinical Psychology</i> , 1990 , 46, 878-90	2.8	56
639	To Brexit or not to Brexit: The roles of Islamophobia, conspiracist beliefs, and integrated threat in voting intentions for the United Kingdom European Union membership referendum. <i>British Journal of Psychology</i> , 2018 , 109, 156-179	4	55
638	THE RELATIONSHIP BETWEEN THE REVISED NEO-PERSONALITY INVENTORY AND THE MYERS-BRIGGS TYPE INDICATOR. <i>Social Behavior and Personality</i> , 2003 , 31, 577-584	1.2	55
637	Just world beliefs in an unjust society: A cross cultural comparison. <i>European Journal of Social Psychology</i> , 1985 , 15, 363-366	2.9	55
636	The Friendship Patterns of Overseas and Host Students in an Oxford Student Residence. <i>Journal of Social Psychology</i> , 1985 , 125, 689-694	2.3	55
635	Demographic and psychological determinants of homesickness and confiding among students. <i>British Journal of Psychology</i> , 1989 , 80, 467-477	4	54
634	Faking personality questionnaires: Fabricating different profiles for different purposes. <i>Current Psychology</i> , 1990 , 9, 46-55		54

633	Individual Differences and the Susceptibility to the Influence of Anchoring Cues. <i>Journal of Individual Differences</i> , 2012 , 33, 89-93	1.8	54
632	Individual difference predictors of creativity in Art and Science students. <i>Thinking Skills and Creativity</i> , 2011 , 6, 114-121	3	53
631	Positive body image is positively associated with hedonic (emotional) and eudaimonic (psychological and social) well-being in British adults. <i>Journal of Social Psychology</i> , 2018 , 158, 541-552	2.3	52
630	Sex differences in the dark side traits. <i>Personality and Individual Differences</i> , 2011 , 50, 517-522	3.3	52
629	Little more than personality: Dispositional determinants of test anxiety (the Big Five, core self-evaluations, and self-assessed intelligence). <i>Learning and Individual Differences</i> , 2008 , 18, 258-263	3.1	52
628	The colour naming of emotional words. <i>British Journal of Psychology</i> , 1989 , 80, 383-389	4	52
627	Exposure to natural environments, and photographs of natural environments, promotes more positive body image. <i>Body Image</i> , 2018 , 24, 82-94	7.4	51
626	Mental health literacy among university students. <i>Journal of Public Mental Health</i> , 2011 , 10, 198-210	0.7	51
625	The effect of the media on body satisfaction in adolescent girls. <i>European Eating Disorders Review</i> , 1999 , 7, 213-228	5.3	51
624	The development of an occupational attributional style questionnaire. <i>Journal of Organizational Behavior</i> , 1992 , 13, 27-39	6.9	51
623	Lay Beliefs About Overcoming Psychological Problems. <i>Journal of Social and Clinical Psychology</i> , 1988 , 6, 423-438	1.6	51
622	Adults' perceptions of the economic socialization of children. <i>Journal of Adolescence</i> , 1984 , 7, 217-31	3.4	51
621	Individual difference factors and beliefs in medical and political conspiracy theories. <i>Scandinavian Journal of Psychology</i> , 2017 , 58, 422-428	2.2	50
620	Psychometric Evaluation of the Tagalog and German Subjective Happiness Scales and a Cross-Cultural Comparison. <i>Social Indicators Research</i> , 2009 , 93, 393-406	2.7	50
619	Person-environment fit, job satisfaction and mental health. <i>Journal of Occupational Psychology</i> , 1984 , 57, 295-307		50
618	Lay theories of the causes of alcoholism. <i>The British Journal of Medical Psychology</i> , 1984 , 57 (Pt 4), 319-32		50
617	Personality and Creativity. <i>Perceptual and Motor Skills</i> , 1999 , 88, 407-408	2.2	49
616	Gender stereotypes in Italian television advertisements. <i>Journal of Broadcasting and Electronic Media</i> , 1989 , 33, 175-185	1.6	49

615	Mental health literacy in non-western countries: a review of the recent literature. <i>Mental Health Review Journal</i> , 2014 , 19, 84-98	0.9	48
614	Ability and personality correlates of general knowledge. <i>Personality and Individual Differences</i> , 2006 , 41, 419-429	3.3	48
613	Effects of Product-Program Congruity and Viewer Involvement on Memory for Televised Advertisements ¹ . <i>Journal of Applied Social Psychology</i> , 2002 , 32, 124-141	2.1	48
612	Sex and personality differences in recall of violent and non-violent news from three presentation modalities. <i>Personality and Individual Differences</i> , 1986 , 7, 829-837	3.3	48
611	Creativity, OCD, Narcissism and the Big Five. <i>Thinking Skills and Creativity</i> , 2013 , 10, 91-98	3	47
610	The Five Factor Model of Personality and Sales Performance. <i>Journal of Individual Differences</i> , 2008 , 29, 11-16	1.8	47
609	Estimating one's own personality and intelligence scores. <i>British Journal of Psychology</i> , 2004 , 95, 149-60	4	47
608	The health beliefs and behaviors of three groups of complementary medicine and a general practice group of patients. <i>Journal of Alternative and Complementary Medicine</i> , 1995 , 1, 347-59	2.4	47
607	The relationship between schizotypal facets and conspiracist beliefs via cognitive processes. <i>Psychiatry Research</i> , 2018 , 259, 15-20	9.9	46
606	Assessing personality at risk in personnel selection and development. <i>European Journal of Personality</i> , 2009 , 23, 51-69	5.1	46
605	Effects of programme context on memory of humorous television commercials. <i>Applied Cognitive Psychology</i> , 1998 , 12, 555-567	2.1	46
604	Communicating in foreign lands: The cause, consequences and cures of culture shock. <i>Language, Culture and Curriculum</i> , 1993 , 6, 91-109	1.5	46
603	Remembering science: The recall of factual information as a function of the presentation mode. <i>Applied Cognitive Psychology</i> , 1990 , 4, 203-212	2.1	46
602	Factors influencing preferences for height: A replication and extension. <i>Personality and Individual Differences</i> , 2008 , 45, 395-400	3.3	45
601	Personality and preference for academic assessment: A study with Australian University students. <i>Learning and Individual Differences</i> , 2005 , 15, 247-256	3.1	45
600	Television distraction and the performance of introverts and extroverts. <i>Applied Cognitive Psychology</i> , 1994 , 8, 705-711	2.1	45
599	HR Professionals' Beliefs About, and Knowledge of, Assessment Techniques and Psychometric Tests. <i>International Journal of Selection and Assessment</i> , 2008 , 16, 300-305	1.8	44
598	The effects of different types of social desirability on the identification of repressors. <i>Personality and Individual Differences</i> , 2002 , 33, 119-130	3.3	44

597	The structure and personality predictors of self-rated creativity. <i>Thinking Skills and Creativity</i> , 2013 , 9, 76-84	3	43
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225	Personality Traits and Socio-Demographic Variables as Predictors of Political Interest and Voting Behavior in a British Cohort. <i>Journal of Individual Differences</i> , 2019 , 40, 118-125	1.8	6
224	A New Money Behavior Quiz. <i>Journal of Individual Differences</i> , 2020 , 41, 17-29	1.8	6
223	Do you have to be mad to believe in conspiracy theories? Personality disorders and conspiracy theories. <i>International Journal of Social Psychiatry</i> , 2021 , 207640211031614	8.5	6
222	Distinguishing CEOs from Top Level Management: A Profile Analysis of Individual Differences, Career Paths and Demographics. <i>Journal of Business and Psychology</i> , 2016 , 31, 205-216	4.9	6
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173	The change and stability of NEO scores over six-years: A British study and a short review. <i>Personality and Individual Differences</i> , 2019 , 144, 105-110	3.3	4
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170	Birds of a feather work together: The role of emotional intelligence and cognitive ability in workplace interaction and advice networks. <i>Personality and Individual Differences</i> , 2020 , 158, 109833	3.3	4
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163	Psychiatric literacy: Lay beliefs of obsessive-compulsive personality disorder. <i>Counselling Psychology Quarterly</i> , 2014 , 27, 277-289	2.5	4
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160	The Effect of Sexual Programme Content on the Recall of Foreign Sexual and Non-sexual Advertisements. <i>Applied Cognitive Psychology</i> , 2017 , 31, 199-206	2.1	4
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152	THE EFFECT OF PROGRAMME CONTEXT ON MEMORY FOR HUMOROUS TELEVISION ADVERTISEMENTS IN JAPAN. <i>Psychologia</i> , 2003 , 46, 53-66	0.2	4
151	THE ALLOCATION OF SCARCE RESOURCES: SOCIAL HOUSING. <i>Social Behavior and Personality</i> , 2004 , 32, 45-53	1.2	4
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139	Comparing physical and mental health literacy. <i>Journal of Mental Health</i> , 2019 , 28, 243-248	2.7	3
138	Factors influencing adult savings and investment: Findings from a nationally representative sample. <i>Personality and Individual Differences</i> , 2019 , 151, 109510	3.3	3
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135	Empathy and Mental Health Literacy. <i>Health Literacy Research and Practice</i> , 2017 , 1, e31-e40	2.6	3
134	How to spot a narcissist: Mental health literacy with respect to Narcissistic Personality Disorder. <i>Personality and Mental Health</i> , 2015 , 9, 150-61	3.1	3
133	An Investigation of Self-Rated Cues Believed to Influence the Judgment of Intelligence in a Zero-Acquaintance Context1. <i>Journal of Applied Social Psychology</i> , 2012 , 42, 2064-2076	2.1	3
132	Gender Jenga: the role of advertising in gender stereotypes within educational and non-educational games. <i>Young Consumers</i> , 2013 , 14, 216-229	2.4	3
131	Estimating One's Own and Others' Multiple Intelligence: A Cross-Cultural Study from Guinea Bissau and Portugal. <i>Journal of Psychology in Africa</i> , 2009 , 19, 143-151	0.8	3
130	The Justice Motive in Adolescence and Young People: Origins and Consequences. <i>Social Justice Research</i> , 2005 , 18, 203-210	1.6	3

129	The perceived efficacy of various "future-ologies" and complementary medicine. <i>Journal of Alternative and Complementary Medicine</i> , 2000 , 6, 71-6	2.4	3
128	Eating-problem patients' conceptions of normality. <i>Journal of Genetic Psychology</i> , 1989 , 150, 147-53	1.4	3
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125	Involvement of social factors in stuttering: A review and assessment of current methodology 2004 , 1, 112-122		3
124	A Cross-Cultural Investigation of the Lifestyle Factors Affecting Laypeople's Allocation of a Scarce Medical Resource. <i>Health</i> , 2020 , 12, 141-157	0.4	3
123	The relationship between emotional intelligence and occupational personality scales in senior management. <i>Personality and Individual Differences</i> , 2020 , 154, 109647	3.3	3
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121	The Dark Side of High-Fliers: The Dark Triad, High-Flier Traits, Engagement, and Subjective Success. <i>Frontiers in Psychology</i> , 2021 , 12, 647676	3.4	3
120	The Assimilator/Explorer styles and creativity. <i>Personality and Individual Differences</i> , 2016 , 98, 297-299	3.3	3
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118	Advertisement programme congruence in memory of sexual fragrance advertisements. <i>Applied Cognitive Psychology</i> , 2019 , 33, 806-813	2.1	2
117	The Evolution of Personality 2020 , 462-470		2
116	Associations between childhood biomedical factors, maternal smoking, personality traits, Body and Mass Index and the prevalence of asthma in adulthood. <i>Psychology and Health</i> , 2018 , 33, 1116-1129	2.9	2
115	Allocating a scarce mental health treatment to the underweight and overweight. <i>Journal of Mental Health</i> , 2018 , 27, 490-495	2.7	2
114	Emotional Intelligence, Personality Disorders and the Performing Arts 2018 , 219-235		2
113	Correlates of adult functional memory: Findings from a British cohort. <i>Intelligence</i> , 2014 , 47, 134-140	3	2
112	Exploring the relationships among personality, values, and business intelligence.. <i>Consulting Psychology Journal</i> , 2015 , 67, 258-276	2.2	2

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110	Personality Assessment: Overview 2015 , 849-856		2
109	The little emperor: Chinese parents' assessment of their own, their partner's and their only child's intelligence. <i>High Ability Studies</i> , 2014 , 25, 121-141	1.3	2
108	A fair day's wage? Perceptions of public sector pay. <i>Psychological Reports</i> , 2009 , 105, 957-69	1.6	2
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105	The influence of person traits on lawyer selection among British adults. <i>Journal of General Psychology</i> , 2012 , 139, 217-29	1	2
104	South African Zulus' Beliefs about Their Own and Their Children's Intelligence. <i>South African Journal of Psychology</i> , 2009 , 39, 157-168	0.7	2
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101	Individual differences, affective and social factors. <i>Behavioral and Brain Sciences</i> , 2006 , 29, 185-186	0.9	2
100	Personality, Style Preference and Individual Development89-106		2
99	Research Report: Students' knowledge of abnormal psychology. <i>Counselling Psychology Quarterly</i> , 2003 , 16, 331-336	2.5	2
98	The Psychology of Queuing. <i>Psychology</i> , 2020 , 11, 480-498	0.5	2
97	Estimates of Self, Parental and Partner Multiple Intelligences in Iran: A replication and extension. <i>Iranian Journal of Psychiatry</i> , 2012 , 7, 66-73	1.9	2
96	Sex and Personality Differences in Job Value Preferences. <i>Psychology</i> , 2016 , 07, 672-677	0.5	2
95	The Dark Side of Conscientiousness. <i>Psychology</i> , 2017 , 08, 1879-1893	0.5	2
94	Estimating One's Own and Other's Psychological Test Scores. <i>Psychology</i> , 2018 , 09, 2231-2249	0.5	2

93	Myths and Misconceptions about the Psychology of Adolescence and Intimate Relationships. <i>Psychology</i> , 2019 , 10, 2166-2176	0.5	2
92	Attitudes toward Surveillance: Personality, Belief and Value Correlates. <i>Psychology</i> , 2019 , 10, 609-623	0.5	2
91	Measuring work motivation: The facets of the work values questionnaire and work success. <i>Scandinavian Journal of Psychology</i> , 2021 , 62, 401-408	2.2	2
90	Investigating the effects of background noise and music on cognitive test performance in introverts and extraverts: A cross-cultural study. <i>Psychology of Music</i> , 030573562110135	1.2	2
89	Childhood locus of control and self-esteem, education, psychological distress and physical exercise as predictors of adult obesity. <i>Journal of Public Health</i> , 2019 , 41, 439-446	3.5	2
88	Personality at home vs. work: Does framing for work increase predictive validity of the Dark Triad on work outcomes?. <i>Personality and Individual Differences</i> , 2021 , 169, 109848	3.3	2
87	The bright and dark side of achievement motivation. <i>Current Psychology</i> , 2021 , 40, 1271-1279	1.4	2
86	Demographic, Personality Trait and Personality Disorder Correlates of Aesthetic Motivation. <i>Imagination, Cognition and Personality</i> , 2021 , 40, 333-350	0.8	2
85	Effects of background noise and extraversion on reading comprehension performance. <i>Ergonomics</i> , 2021 , 64, 593-599	2.9	2
84	Dark side personality and safety-related traits. <i>Personality and Individual Differences</i> , 2021 , 171, 110510	3.3	2
83	Sex Does Not Sell: Effects of Sexual Advertising Parameters on Women Viewers' Implicit and Explicit Recall of Ads and Brands. <i>Perceptual and Motor Skills</i> , 2021 , 128, 692-713	2.2	2
82	Attitudes Toward, and Use of, Vibrators in China. <i>Journal of Sex and Marital Therapy</i> , 2018 , 44, 102-109	2.7	2
81	Dark- and bright-side reactions to government advice about Covid-19, and a test of a method to moderate such reactions. <i>Personality and Individual Differences</i> , 2021 , 181, 111016	3.3	2
80	Music while you work: the differential distraction of background music on the cognitive test performance of introverts and extraverts 1997 , 11, 445		2
79	Eating disturbance, self-esteem, reasons for exercising and body weight dissatisfaction in adolescent males 1998 , 6, 58		2
78	Measuring the Dark Side 197-211		2
77	Love at First Sight? 747-772		2
76	Applicant Attraction to Organizations and Job Choice 2017 , 71-90		1

75	Correlates of Adult Vocabulary Task Performance: Findings from a British Cohort. <i>Journal of Intelligence</i> , 2019 , 7,	2.4	1
74	Recruiting, selecting, retaining, and monitoring successful investment managers: A review of a scattered literature. <i>Financial Planning Review</i> , 2020 , 3, e1071	1	1
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71	Management Failure and Derailment 2018 , 69-92		1
70	Eysenck at work: The application of his theories to work psychology. <i>Personality and Individual Differences</i> , 2016 , 103, 148-152	3.3	1
69	From Fascination to Research77-93		1
68	The perception of sub-clinical personality disorders by employers, employees and co-workers. <i>Psychiatry Research</i> , 2018 , 270, 1082-1091	9.9	1
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66	The recognition of the personality disorders among young people. <i>International Journal of Social Psychiatry</i> , 2014 , 60, 681-6	8.5	1
65	Lay theories of gender identity disorder. <i>Journal of Homosexuality</i> , 2013 , 60, 1434-49	2.1	1
64	Abstract Reasoning and Big Five Personality Correlates of Creativity in a British Occupational Sample. <i>Imagination, Cognition and Personality</i> , 2009 , 28, 361-370	0.8	1
63	Adults' understanding of child development. <i>Psychological Reports</i> , 2008 , 103, 634-8	1.6	1
62	Contributions to the history of psychology: CXVIII. Michael Argyle, 1925-2002. <i>Psychological Reports</i> , 2003 , 93, 505-6	1.6	1
61	Inflation and the estimated size of withdrawn notes and coins. <i>Journal of Socio-Economics</i> , 2003 , 32, 351-354		1
60	Factor analysis of Furnham's Money Attitude Scale. <i>Psychological Reports</i> , 2002 , 91, 457-8	1.6	1
59	Sex, social class, and estimating IQ: middle-class male subjects rate themselves most intelligent. <i>Psychological Reports</i> , 2000 , 87, 753-8	1.6	1
58	What Drives Ambition? Personality, Self-Perceived Leadership Potential, and the Desire to Be Your Own Boss <i>Psychology</i> , 2020 , 11, 624-635	0.5	1

57	What Makes a Leader? An Investigation into the Relationship between Leader Emergence and Effectiveness. <i>Psychology</i> , 2020 , 11, 1381-1400	0.5	1
56	How Lay Theories Influence Our Mental Health 2017 , 355-374		1
55	Work Personality (Wave), Intelligence and the Dark Side at Work. <i>Psychology</i> , 2016 , 07, 1531-1544	0.5	1
54	Sex differences in personality scores on six scales: Many significant, but mostly small, differences. <i>Current Psychology</i> , 1	1.4	1
53	Hubris and Humility Effect and the Domain-Masculine Intelligence Type in Two Countries: Colombia and the UK. <i>Spanish Journal of Psychology</i> , 2016 , 19, E82	1	1
52	Teenage locus of control, psychological distress, educational qualifications and occupational prestige as well as gender as independent predictors of adult binge drinking. <i>Alcohol</i> , 2019 , 76, 103-109	2.7	1
51	The intuitive eating scale-2: re-evaluating its factor structure using a bifactor exploratory structural equation modelling framework. <i>Eating and Weight Disorders</i> , 2021 , 1	3.6	1
50	Personality and Approaches to Learning 588-607		1
49	Unobtrusive measures of prejudice: Estimating percentages of public beliefs and behaviours.. <i>PLoS ONE</i> , 2021 , 16, e0260042	3.7	1
48	The correspondence of public perceptions of graduates' life chances and university departmental funding. <i>Higher Education</i> , 2010 , 59, 105-113	3	0
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