Aukje Nauta

List of Publications by Year in descending order

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623734 752698 1,508 21 14 20 h-index citations g-index papers 22 22 22 1255 all docs docs citations times ranked citing authors

#	Article	IF	CITATIONS
1	Crooked Conflicts: The Effects of Conflict Asymmetry in Mediation. Negotiation and Conflict Management Research, 2010, 3, 338-357.	1.0	14
2	The Route to Employability: Individually Designed or Relationally Negotiated?. SSRN Electronic Journal, 2010, , .	0.4	1
3	Understanding the factors that promote employability orientation: The impact of employability culture, career satisfaction, and role breadth selfâ€efficacy. Journal of Occupational and Organizational Psychology, 2009, 82, 233-251.	4.5	206
4	Self-interest and other-orientation in organizational behavior: Implications for job performance, prosocial behavior, and personal initiative Journal of Applied Psychology, 2009, 94, 913-926.	5 . 3	331
5	The Structure and Management of Conflict: Fighting or Defending the Status Quo. Group Processes and Intergroup Relations, 2008, 11, 331-353.	3.9	21
6	Social Comparison-Based Thoughts in Groups: Their Associations With Interpersonal Trust and Learning Outcomes. Journal of Applied Social Psychology, 2007, 37, 1163-1180.	2.0	23
7	Performers and performance. International Journal of Operations and Production Management, 2006, 26, 394-411.	5 . 9	7
8	The effects of conflict asymmetry on mediation outcomes. International Journal of Conflict Management, 2006, 17, 96-109.	1.9	59
9	Social Comparisons at Work as Related to a Cooperative Social Climate and to Individual Differences in Social Comparison Orientation. Applied Psychology, 2005, 54, 61-80.	7.1	91
10	In search of the true group animal: the effects of affiliation orientation and social comparison orientation upon group satisfaction. European Journal of Personality, 2005, 19, 69-81.	3.1	14
11	Person-Job Fit Applied to Teamwork. Small Group Research, 2004, 35, 515-539.	2.7	55
12	The Use of Questionnaires in Conflict Research. International Negotiation, 2004, 9, 457-470.	0.5	16
13	Social value orientation, organizational goal concerns and interdepartmental problem-solving behavior. Journal of Organizational Behavior, 2002, 23, 199-213.	4.7	88
14	A theory-based measure of conflict management strategies in the workplace. Journal of Organizational Behavior, 2001, 22, 645-668.	4.7	349
15	Causes and consequences of perceived goal differences between departments within manufacturing organizations. Journal of Occupational and Organizational Psychology, 2001, 74, 321-342.	4.5	30
16	Power and Biased Perceptions of Interdepartmental Negotiation Behavior. Group Processes and Intergroup Relations, 2001, 4, 263-270.	3.9	9
17	INTERDEPARTMENTAL NEGOTIATION BEHAVIOR IN MANUFACTURING ORGANIZATIONS. International Journal of Conflict Management, 2000, 11, 135-161.	1.9	42
18	Constructive conflict at work. Journal of Organizational Behavior, 1999, 20, 475-491.	4.7	95

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#	Article	IF	CITATIONS
19	Constructive conflict at work. Journal of Organizational Behavior, 1999, 20, 475-491.	4.7	6
20	Self-Serving Evaluations of Conflict Behavior and Escalation of the Dispute 1. Journal of Applied Social Psychology, 1995, 25, 2049-2066.	2.0	46
21	Crooked Conflicts: The Effects of Conflict Asymmetry in Mediation. SSRN Electronic Journal, 0, , .	0.4	1