

Charles G Lord

List of Publications by Year in descending order

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Version: 2024-02-01

48
papers

5,277
citations

331670

21
h-index

206112

48
g-index

50
all docs

50
docs citations

50
times ranked

3126
citing authors

#	ARTICLE	IF	CITATIONS
1	Biased assimilation and attitude polarization: The effects of prior theories on subsequently considered evidence.. Journal of Personality and Social Psychology, 1979, 37, 2098-2109.	2.8	3,031
2	Considering the opposite: A corrective strategy for social judgment.. Journal of Personality and Social Psychology, 1984, 47, 1231-1243.	2.8	537
3	Effects of structured cooperative contact on changing negative attitudes toward stigmatized social groups.. Journal of Personality and Social Psychology, 1991, 60, 531-544.	2.8	251
4	Alleviating women's mathematics stereotype threat through salience of group achievements. Journal of Experimental Social Psychology, 2003, 39, 83-90.	2.2	201
5	Attitude prototypes as determinants of attitude-behavior consistency.. Journal of Personality and Social Psychology, 1984, 46, 1254-1266.	2.8	159
6	Memory deficits and memory surfeits: Differential cognitive consequences of tokenism for tokens and observers.. Journal of Personality and Social Psychology, 1985, 49, 918-926.	2.8	151
7	Which Behaviors Do Attitudes Predict? Meta-Analyzing the Effects of Social Pressure and Perceived Difficulty. Review of General Psychology, 2005, 9, 214-227.	3.2	134
8	Effects of Salient Multiple Identities on Women's Performance Under Mathematics Stereotype Threat. Sex Roles, 2005, 53, 703-716.	2.4	67
9	Predicting behavioral consistency from an individual's perception of situational similarities.. Journal of Personality and Social Psychology, 1982, 42, 1076-1088.	2.8	60
10	Reversing roles: A cognitive strategy for undoing memory deficits associated with token status.. Journal of Personality and Social Psychology, 1989, 56, 698-708.	2.8	51
11	Attitude Representation Theory. Advances in Experimental Social Psychology, 1999, , 265-343.	3.3	51
12	Previous Conceptions of the Typical Group Member and the Contact Hypothesis. Basic and Applied Social Psychology, 1992, 13, 351-369.	2.1	46
13	Biased Assimilation: Effects of Assumptions and Expectations on the Interpretation of New Evidence. Social and Personality Psychology Compass, 2009, 3, 827-841.	3.7	45
14	Is a rose always a rose? The role of social category exemplar change in attitude stability and attitude-behavior consistency.. Journal of Personality and Social Psychology, 1997, 72, 501-514.	2.8	44
15	Effects of role model deservingness on overcoming performance deficits induced by stereotype threat. European Journal of Social Psychology, 2011, 41, 301-311.	2.4	38
16	Effects of Individuating Information on the Generalization Part of Allport's Contact Hypothesis. Personality and Social Psychology Bulletin, 1997, 23, 1291-1299.	3.0	33
17	Role of Group Representativeness in the Generalization Part of the Contact Hypothesis. Basic and Applied Social Psychology, 1997, 19, 183-204.	2.1	30
18	Typicality effects in attitude-behavior consistency: Effects of category discrimination and category knowledge. Journal of Experimental Social Psychology, 1991, 27, 550-575.	2.2	26

#	ARTICLE	IF	CITATIONS
19	Typicality effects in attitudes toward social policies: A concept-mapping approach.. Journal of Personality and Social Psychology, 1994, 66, 658-673.	2.8	25
20	The Hillary Clinton effect. Group Processes and Intergroup Relations, 2011, 14, 447-459.	3.9	25
21	Activation of exemplars in the process of assessing social category attitudes.. Journal of Personality and Social Psychology, 1999, 76, 517-532.	2.8	24
22	Effects of Directed Thinking on Intentions to Engage in Beneficial Activities: Actions Versus Reasons1. Journal of Applied Social Psychology, 1999, 29, 994-1009.	2.0	23
23	Houses Built on Sand: Effects of Exemplar Stability on Susceptibility to Attitude Change.. Journal of Personality and Social Psychology, 2004, 87, 733-749.	2.8	22
24	Imagining self and others: Reply to Brown, Keenan, and Potts.. Journal of Personality and Social Psychology, 1987, 53, 445-450.	2.8	20
25	Cognitive Load and Positive Mood Reduce Typicality Effects in Attitude-Behavior Consistency. Personality and Social Psychology Bulletin, 1998, 24, 496-504.	3.0	20
26	Effects of perceived scrutiny on participant memory for social interactions. Journal of Experimental Social Psychology, 1987, 23, 498-517.	2.2	16
27	Effects of Attitude Action Identification on Congruence between Attitudes and Behavioral Intentions toward Social Groups. Personality and Social Psychology Bulletin, 2004, 30, 1151-1164.	3.0	14
28	Beyond Pleasure: Emotion Activity Affects the Relationship Between Attitudes and Behavior. Personality and Social Psychology Bulletin, 2007, 33, 933-947.	3.0	14
29	The role of subtypes in attitudes towards superordinate social categories. British Journal of Social Psychology, 1994, 33, 387-403.	2.8	13
30	Was Cognitive Dissonance Theory a Mistake?. Psychological Inquiry, 1992, 3, 339-342.	0.9	12
31	Reflections on Reputation in the Process of Self-Evaluation. Social Cognition, 1992, 10, 2-29.	0.9	12
32	False Memories Of Attitude-Relevant Actions. Social Cognition, 2003, 21, 395-420.	0.9	9
33	Effects of Directed Thinking on Intentions to Engage in Beneficial Activities: Idea Generation or Mental Simulation?. Journal of Applied Social Psychology, 2006, 36, 1234-1262.	2.0	8
34	Behind the stage of deliberate self-persuasion: When changes in valence of associations to an attitude object predict attitude change. British Journal of Social Psychology, 2015, 54, 767-786.	2.8	5
35	Effects of Resilience Strength Training on Constructs Associated with Moral Injury among Veterans. Journal of Veterans Studies, 2020, 6, 101.	0.4	5
36	Social Categorization and the Influence of Drug Involvement on Drug Attitude Structures: Implications for Assessing Drug Use and Tolerance in the Workplace1. Journal of Applied Social Psychology, 1993, 23, 1968-1988.	2.0	4

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37	Individual differences in using epistemic and teleologic strategies for deliberate self-persuasion. <i>Personality and Individual Differences</i> , 2011, 50, 615-620.	2.9	4
38	Attitude Change Following Imagined Positive Actions Toward a Social Group: Do Memories Change Attitudes, or Attitudes Change Memories?. <i>Social Cognition</i> , 2012, 30, 307-322.	0.9	4
39	Individual differences in preference for epistemic versus teleologic strategies of deliberate self-persuasion.. <i>Psychological Assessment</i> , 2014, 26, 177-194.	1.5	4
40	The Mother Teresa Effect: Counterproductive Effects of Touching an Altruist's Possessions on Charitable Giving. <i>Current Psychology</i> , 2015, 34, 693-701.	2.8	4
41	Generalizing across behavior settings can make attitudes toward social groups more extreme in the absence of new information. <i>European Journal of Social Psychology</i> , 2022, 52, 91-104.	2.4	4
42	Directed Thinking and Readiness to Change Self-Beneficial Behaviors: Are You Ready for Some Studying?. <i>Journal of Applied Social Psychology</i> , 2007, 37, 2238-2260.	2.0	3
43	Effects of Time Frame on the Relationship Between Source Monitoring Errors and Attitude Change. <i>Social Cognition</i> , 2009, 27, 867-882.	0.9	3
44	A Matching Hypothesis for the Activity Level of Actions Involved in Attitude-Behavior Consistency. <i>Social Psychological and Personality Science</i> , 2012, 3, 40-47.	3.9	3
45	When Liars Fool Themselves: Motive to Impress Alters Memory for One's Own Past Evaluative Actions. <i>Social Cognition</i> , 2013, 31, 599-612.	0.9	3
46	Effects of Directed Thinking on Exercise and Cardiovascular Fitness. <i>Journal of Applied Biobehavioral Research</i> , 2007, 12, 237-258.	2.0	2
47	Attitudes: An Evolutionary Perspective. <i>Evolutionary Psychology</i> , 2015, , 177-187.	1.8	2
48	Individual differences in the effects of baby images on attitudes toward getting married. <i>Personality and Individual Differences</i> , 2018, 121, 106-110.	2.9	0