

# Torben Pedersen

## List of Publications by Year in descending order

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155  
papers

9,776  
citations

46984

47  
h-index

39638

94  
g-index

159  
all docs

159  
docs citations

159  
times ranked

5170  
citing authors

#	ARTICLE	IF	CITATIONS
1	Multi-project work and project performance: Friends or foes?. Strategic Management Journal, 2023, 44, 610-636.	4.7	3
2	Unintended signals: Why companies with a history of offshoring have to pay wage penalties for new hires. Journal of International Business Studies, 2022, 53, 534.	4.6	1
3	Resilience Decoded: The Role of Firms, Global Value Chains, and the State in COVID-19 Medical Supplies. California Management Review, 2022, 64, 46-70.	3.4	35
4	The effects of IT investments and skilled labor on firms' value added. Technovation, 2022, 116, 102479.	4.2	4
5	Global strategy collections: Emerging market multinational enterprises. Global Strategy Journal, 2022, 12, 199-208.	4.4	3
6	The Digital Challenge for Multinational Mobile Network Operators. More marginalization or rejuvenation?. Journal of International Management, 2022, 28, 100946.	2.4	7
7	When are global decisions strategic?. Global Strategy Journal, 2022, 12, 714-737.	4.4	6
8	Teams and Project Performance: An Ability, Motivation, and Opportunity Approach. Project Management Journal, 2021, 52, 75-89.	2.6	16
9	An integrative typology of global strategy and global value chains: The management and organization of cross-border activities. Global Strategy Journal, 2020, 10, 421-443.	4.4	66
10	Searching locally and globally: Applying Daniel Levinthal's scholarship to international business. Journal of International Business Studies, 2020, 51, 1532-1546.	4.6	7
11	Do Companies Pay a Wage Penalty For Having Offshored?. Proceedings - Academy of Management, 2020, 19206.	0.0	0
12	Microfoundations in international management research: The case of knowledge sharing in multinational corporations. Journal of International Business Studies, 2019, 50, 1594-1621.	4.6	112
13	Subsidiary power: Loaned or owned? The lenses of agency theory and resource dependence theory. Global Strategy Journal, 2019, 9, 491-501.	4.4	48
14	Clarifying the relationships between institutions and global strategy. Global Strategy Journal, 2019, 9, 151-175.	4.4	81
15	Globally networked: Intraorganizational boundary spanning in the global organization. Journal of World Business, 2019, 54, 169-180.	4.6	27
16	VUCA and the Future of the Global Mobile Telco Industry. Progress in International Business Research, 2019, , 383-401.	0.3	2
17	Network Structure, Collaborative Context, and Individual Creativity. Journal of Management, 2019, 45, 1739-1765.	6.3	67
18	The ambivalent effect of complexity on firm performance: A study of the global service provider industry. Long Range Planning, 2019, 52, 221-235.	2.9	12

#	ARTICLE	IF	CITATIONS
19	Horizontal and Vertical Distance and Knowledge Sharing. Proceedings - Academy of Management, 2019, 2019, 16608.	0.0	1
20	Global Cities: A New Perspective on Cultural Differences at the Sub- and Supra-national Levels. Proceedings - Academy of Management, 2019, 2019, 12553.	0.0	0
21	Dynamics of Governance. Proceedings - Academy of Management, 2019, 2019, 12262.	0.0	0
22	The boundaries of the firm in global strategy. Global Strategy Journal, 2018, 8, 211-219.	4.4	16
23	The dual influences of proximity on knowledge sharing. Journal of Knowledge Management, 2018, 22, 1782-1802.	3.2	36
24	Global Cities: A Perspective on Cultural Differences at the Sub-national and Supra-national Levels. Proceedings - Academy of Management, 2018, 2018, 12189.	0.0	1
25	The Relational Antecedents of Interpersonal Helping: "Quantity"™, "Quality"™ or Both?. British Journal of Management, 2017, 28, 197-212.	3.3	20
26	Global value chain configuration: A review and research agenda. BRQ Business Research Quarterly, 2017, 20, 137-150.	2.2	112
27	Changes in the Editorial Team of <i>Global Strategy Journal</i>. Global Strategy Journal, 2017, 7, 153-154.	4.4	0
28	The effect of organizational separation on individuals'™ knowledge sharing in MNCs. Journal of World Business, 2017, 52, 431-446.	4.6	29
29	Not all brokers are alike: Creative implications of brokering networks in different work functions. Human Relations, 2017, 70, 668-693.	3.8	17
30	Research Methodology in Global Strategy Research. Global Strategy Journal, 2017, 7, 233-240.	4.4	12
31	Globalization: <sc>R</sc>ising skepticism. Global Strategy Journal, 2017, 7, 155-158.	4.4	35
32	New Business Models In-The-Making in Extant MNCs: Digital Transformation in a Telco. Advances in International Management, 2017, , 29-53.	0.3	9
33	Organizational Adaptation in Offshoring: The Relative Performance of Home- and Host-Based Learning Strategies. Organization Science, 2016, 27, 911-928.	3.0	34
34	How we Facilitate Conversations in Global Strategy"™ and the Location of MNE HQS. Global Strategy Journal, 2016, 6, 124-126.	4.4	1
35	How Does the Context of Language Use Affect the Perception of Language Barriers?. Research in Global Strategic Management, 2016, , 369-400.	0.5	0
36	Technology, innovation and knowledge: The importance of ideas and international connectivity. Journal of World Business, 2016, 51, 153-162.	4.6	141

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37	Technology, innovation and knowledge: The importance of ideas and international connectivity. , 2016, 51, 153-153.		1
38	"Network Structure, Collaborative Context, and Individual Creativity". Proceedings - Academy of Management, 2016, 2016, 11211.	0.0	0
39	Introduction to Part II: Emerging Economies and Multinational Enterprises. Advances in International Management, 2015, , 43-69.	0.3	4
40	What Is International Strategy Research and What Is Not?. Global Strategy Journal, 2015, 5, 273-277.	4.4	23
41	Why Complementary HRM Practices Impact Performance: The Case of Rewards, Job Design, and Work Climate in a Knowledge-Sharing Context. Human Resource Management, 2015, 54, 955-976.	3.5	77
42	The Effect of Institutional Evolution on Indian Firms' Internationalization: Disentangling Inward- and Outward-Oriented Effects. Long Range Planning, 2015, 48, 346-359.	2.9	38
43	The effects of MNC parent effort and social structure on subsidiary absorptive capacity. Journal of International Business Studies, 2014, 45, 303-320.	4.6	51
44	Multinational Firms and the Management of Global Networks: Insights from Global Value Chain Studies. Advances in International Management, 2014, , 463-486.	0.3	20
45	The Diffusion of Lean Operations Practices in MNCs: A Knowledge-Based, Plant Level, Cross-Firm Study. Advances in International Management, 2014, , 43-74.	0.3	1
46	Organizing Export Strategies. Advances in International Management, 2014, , 283-298.	0.3	0
47	Arrowhead compliant virtual market of energy. , 2014, , .		17
48	FINE SLICING OF THE VALUE CHAIN AND OFFSHORING OF ESSENTIAL ACTIVITIES: EMPIRICAL EVIDENCE FROM EUROPEAN MULTINATIONALS. Journal of Business Economics and Management, 2014, 15, 111-134.	1.1	33
49	MNC knowledge transfer, subsidiary absorptive capacity and HRM. Journal of International Business Studies, 2014, 45, 38-51.	4.6	98
50	A retrospective on: MNC knowledge transfer, subsidiary absorptive capacity, and HRM. Journal of International Business Studies, 2014, 45, 52-62.	4.6	83
51	The Contribution of Local Environments to Competence Creation in Multinational Enterprises. Long Range Planning, 2014, 47, 87-99.	2.9	52
52	How subsidiaries gain power in multinational corporations. Journal of World Business, 2014, 49, 101-113.	4.6	123
53	Introduction to Part II: Orchestration of the Global Network Organization. Advances in International Management, 2014, , 37-41.	0.3	4
54	MNC Headquarters as Global Network Orchestrators: Insights from Headquarters Relocation Patterns in Europe. Advances in International Management, 2014, , 299-323.	0.3	0

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55	Organizational Reconfiguration and Strategic Response: The Case of Offshoring. <i>Advances in International Management</i> , 2014, , 403-432.	0.3	2
56	A Simultaneous Study of Outsourcing and Location Choices: Implications for the Theory of the Firm. <i>Proceedings - Academy of Management</i> , 2014, 2014, 17497.	0.0	2
57	Organizational Reconfiguration and Strategic Response: The Case of Offshoring. <i>Advances in International Management</i> , 2014, 27, 403-432.	0.3	0
58	The organizational design of offshoring: Taking stock and moving forward. <i>Journal of International Management</i> , 2013, 19, 315-323.	2.4	85
59	Exploring Layers of Complexity in Offshoring Research and Practice. , 2013, , 1-18.		15
60	Do Expectations Match Reality When Firms Consider the Risks of Offshoring? A Comparison of Risk Assessment by Firms with and Without Offshoring Experience. , 2013, , 287-299.		1
61	Uncovering the hidden costs of offshoring: The interplay of complexity, organizational design, and experience. <i>Strategic Management Journal</i> , 2013, 34, 533-552.	4.7	279
62	Introduction to Part II: Do We Do Science? Philosophy and Knowledge in International Business and Management. <i>Advances in International Management</i> , 2013, , 67-87.	0.3	2
63	Combining Stocks and Flows of Knowledge: The Effects of Intra-Functional and Cross-Functional Complementarity. <i>Global Strategy Journal</i> , 2013, 3, 283-299.	4.4	16
64	Knowledge Transfer and Accommodation Effects in Multinational Corporations. <i>Journal of Management</i> , 2013, 39, 1397-1429.	6.3	64
65	Editors'™ Comment on Research Platforms: Global Stakeholder strategy special topic forum. <i>Global Strategy Journal</i> , 2013, 3, 322-324.	4.4	1
66	The Driving Forces of Subsidiary Absorptive Capacity. <i>Journal of Management Studies</i> , 2013, 50, 646-672.	6.0	62
67	What Do We Know about Going Global Early? Liabilities of Foreignness and Early Internationalizing Firms. <i>Advances in International Management</i> , 2013, , 397-433.	0.3	4
68	"ALL FOR ONE, ONE FOR ALL? A Study of Knowledge Brokerage in Intra-firm Networks". <i>Proceedings - Academy of Management</i> , 2013, 2013, 15606.	0.0	0
69	Network Size and Prosocial Behavior: Taking Bounded Rationality Into Account. <i>Proceedings - Academy of Management</i> , 2013, 2013, 11205.	0.0	0
70	The ambivalent effect of complexity on firm performance: The global service provider industry. <i>Proceedings - Academy of Management</i> , 2013, 2013, 15304.	0.0	0
71	Introduction to Part II: Institutional Theory in International Business and Management. <i>Advances in International Management</i> , 2012, , 33-42.	0.3	6
72	Knowledge-sharing hostility and governance mechanisms: an empirical test. <i>Journal of Knowledge Management</i> , 2012, 16, 754-773.	3.2	83

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73	Editors' Comment on Research Platforms: Pointâ€Counterpoint on Multinationalization and Performance. <i>Global Strategy Journal</i> , 2012, 2, 313-317.	4.4	13
74	Beyond the â€Rules of the Gameâ€™: Three Institutional Approaches and How They Matter for International Business. , 2012, , .		25
75	<i>Global Strategy Journal</i> third launch issue: Coâ€™editors' introduction. <i>Global Strategy Journal</i> , 2012, 2, 1-2.	4.4	0
76	Offshoring and international competitiveness: antecedents of offshoring advanced tasks. <i>Journal of the Academy of Marketing Science</i> , 2012, 40, 313-328.	7.2	54
77	Motivating to Be Prosocial: How Complementary Motivators Reduce the Ambiguity of Informal Rewards. <i>Proceedings - Academy of Management</i> , 2012, 2012, 10353.	0.0	0
78	Increased levels of C-reactive protein and leukocyte count are poor predictors of anastomotic leakage following laparoscopic colorectal resection. <i>Danish Medical Journal</i> , 2012, 59, A4552.	0.5	23
79	Linking Customer Interaction and Innovation: The Mediating Role of New Organizational Practices. <i>Organization Science</i> , 2011, 22, 980-999.	3.0	468
80	THE HIDDEN COSTS OF OFFSHORING: THE IMPACT OF COMPLEXITY, DESIGN ORIENTATION AND EXPERIENCE. <i>Proceedings - Academy of Management</i> , 2011, 2011, 1-6.	0.0	7
81	Governance Mechanisms for the Promotion of Social Capital for Knowledge Transfer in Multinational Corporations. <i>Journal of Management Studies</i> , 2011, 48, 123-150.	6.0	143
82	The Economic Geography of Offshoring: The Fit between Activities and Local Context. <i>Journal of Management Studies</i> , 2011, 48, 352-372.	6.0	142
83	Internationalization revisited: the big step hypothesis. <i>Global Strategy Journal</i> , 2011, 1, 263-274.	4.4	62
84	Global Strategy Journal second launch issue: comments from the co-editors. <i>Global Strategy Journal</i> , 2011, 1, 187-190.	4.4	0
85	The launch of Global Strategy Journal: Comments from the co-editors. <i>Global Strategy Journal</i> , 2011, 1, 1-5.	4.4	15
86	Why a Central Network Position Isn't Enough: The Role of Motivation and Ability for Knowledge Sharing in Employee Networks. <i>Academy of Management Journal</i> , 2011, 54, 1277-1297.	4.3	361
87	The Importance of Internal and External Knowledge Sourcing and Firm Performance: A Latent Class Estimation. <i>Advances in International Management</i> , 2011, , 389-423.	0.3	5
88	Introduction to Part II: Dynamics of Globalization: Location-Specific Advantages or Liabilities of Foreignness?. <i>Advances in International Management</i> , 2011, , 45-53.	0.3	2
89	The Benefits of Hierarchy? â€™ Exploring the Effects of Regional Headquarters in Multinational Corporations. <i>Advances in International Management</i> , 2011, , 85-106.	0.3	19
90	A Knowledge System Approach to the Multinational Company: Conceptual Grounding and Implications for Research. <i>Advances in International Management</i> , 2011, , 425-453.	0.3	3

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91	Global outsourcing and offshoring. , 2010, , 3-47.		9
92	Governing individual knowledge-sharing behaviour. International Journal of Strategic Change Management, 2010, 2, 200.	0.7	28
93	Reconceptualizing the Firm in a World of Outsourcing and Offshoring: The Organizational and Geographical Relocation of High-Value Company Functions. Journal of Management Studies, 2010, 47, 1417-1433.	6.0	419
94	Innovation across tech-firms' boundaries. , 2010, , 210-238.		2
95	Towards a better understanding of multinational enterprises' R&D location choices. , 2010, , 168-190.		5
96	Suitable organization forms for knowledge management at various R&D functions in decentralized and cooperative R&D networks. , 2010, , 239-264.		0
97	The globalization of high-value activities: Why do firms offshore advanced tasks?. Progress in International Business Research, 2010, , 3-27.	0.3	5
98	Introduction to Section 2 The past, present and future of international business & management. Advances in International Management, 2010, , 33-41.	0.3	5
99	Organizational design mechanisms for the R&D function in a world of offshoring. Scandinavian Journal of Management, 2010, 26, 431-438.	1.0	36
100	Does R&D offshoring displace or strengthen knowledge production at home? Evidence from OECD countries. , 2010, , 191-209.		4
101	Managing globally disaggregated teams. , 2010, , 297-324.		3
102	Governance Mechanisms for the Promotion of Social Capital for Knowledge Transfer in Multinational Corporations. Journal of Management Studies, 2010, , .	6.0	0
103	Offshoring of high-value functions. , 2010, , 327-354.		0
104	A theory of the outsourcing firm. , 2010, , 73-104.		0
105	Strategy and Management In MNE Subsidiaries. , 2009, , .		56
106	Host-country environment and subsidiary competence: Extending the diamond network model. Journal of International Business Studies, 2009, 40, 42-57.	4.6	142
107	MNC strategies and linkage effects in developing countries. Journal of World Business, 2009, 44, 121-130.	4.6	79
108	Is there a trend towards global value chain specialization? â€” An examination of cross border sales of US foreign affiliates. Journal of International Management, 2009, 15, 126-141.	2.4	60

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109	Encouraging knowledge sharing among employees: How job design matters. <i>Human Resource Management</i> , 2009, 48, 871-893.	3.5	327
110	The Performance of Group-affiliated Firms during Institutional Transition: A Longitudinal Study of Indian Firms. <i>Corporate Governance: an International Review</i> , 2009, 17, 510-523.	2.4	89
111	Closing knowledge gaps in foreign markets. <i>Journal of International Business Studies</i> , 2008, 39, 1097-1113.	4.6	237
112	Is There a Trend Towards Global Value Chain Specialization? An Examination of Cross Border Sales of US Foreign Affiliates. <i>SSRN Electronic Journal</i> , 2008, , .	0.4	15
113	The role of path dependency and managerial intentionality: a perspective on international business research. <i>Journal of International Business Studies</i> , 2007, 38, 1055-1068.	4.6	236
114	Learning Paths to Offshore Outsourcing: From Cost Reduction to Knowledge Seeking. <i>Industry and Innovation</i> , 2007, 14, 239-257.	1.7	176
115	How do we capture "Global Specialization" when measuring firms' degree of globalization?. <i>Management International Review</i> , 2007, 47, 791-813.	2.1	57
116	Blockholder ownership: Effects on firm value in market and control based governance systems. <i>Journal of Corporate Finance</i> , 2006, 12, 246-269.	2.7	247
117	Export channel dynamics: an empirical investigation. <i>Managerial and Decision Economics</i> , 2005, 26, 159-173.	1.3	35
118	Learning about Foreign Markets: Are Entrant Firms Exposed to a "Shock Effect"? <i>Journal of International Marketing</i> , 2004, 12, 103-123.	2.5	92
119	Organizing knowledge processes in the multinational corporation: an introduction. <i>Journal of International Business Studies</i> , 2004, 35, 340-349.	4.6	258
120	Ownership Structure and Value of the Largest European Firms: The Importance of Owner Identity. <i>Journal of Management and Governance</i> , 2003, 7, 27-55.	2.4	113
121	MNC knowledge transfer, subsidiary absorptive capacity, and HRM. <i>Journal of International Business Studies</i> , 2003, 34, 586-599.	4.6	899
122	IS Innovation: Adoption of B2B e-Commerce. <i>IFIP Advances in Information and Communication Technology</i> , 2003, , 569-581.	0.5	2
123	Multinational Enterprises from Small Economies: Internationalization Patterns of Large Companies from Denmark, Finland, and Norway. <i>International Studies of Management and Organization</i> , 2002, 32, 57-78.	0.4	60
124	Transferring knowledge in MNCs. <i>Journal of International Management</i> , 2002, 8, 49-67.	2.4	531
125	Coping with liability of foreignness. <i>Journal of International Management</i> , 2002, 8, 339-350.	2.4	177
126	Foreign bank penetration of newly opened markets in the Nordic countries. <i>Journal of International Financial Markets, Institutions and Money</i> , 2001, 11, 53-63.	2.1	32



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127	Subsidiary performance in multinational corporations: the importance of technology embeddedness. <i>International Business Review</i> , 2001, 10, 3-23.	2.6	127
128	Replacing the Foreign Intermediary. <i>International Studies of Management and Organization</i> , 2000, 30, 45-62.	0.4	24
129	Ownership structure and economic performance in the largest european companies. <i>Strategic Management Journal</i> , 2000, 21, 689-705.	4.7	875
130	The Internationalisation Process of Danish Firms-Gradual Learning or Discrete Rational Choices?. <i>Journal of Transnational Management</i> , 2000, 5, 75-89.	0.1	9
131	Business Systems and Corporate Governance. <i>International Studies of Management and Organization</i> , 1999, 29, 43-59.	0.4	24
132	Accounting for the strengths of MNC subsidiaries: the case of foreign-owned firms in Denmark. <i>International Business Review</i> , 1999, 8, 181-196.	2.6	62
133	Fast and slow resource commitment to foreign markets. <i>Journal of International Management</i> , 1999, 5, 73-91.	2.4	34
134	Economic and Systemic Explanations of Ownership Concentration among Europe's Largest Companies. <i>International Journal of the Economics of Business</i> , 1999, 6, 367-381.	1.0	60
135	Foreign operation methods and switching costs: conceptual issues and possible effects. <i>Scandinavian Journal of Management</i> , 1999, 15, 213-229.	1.0	34
136	Explaining gradually increasing resource commitment to a foreign market. <i>International Business Review</i> , 1998, 7, 483-501.	2.6	109
137	Industry and ownership structure. <i>International Review of Law and Economics</i> , 1998, 18, 385-402.	0.5	51
138	European Patterns of Corporate Ownership: A Twelve-Country Study. <i>Journal of International Business Studies</i> , 1997, 28, 759-778.	4.6	225
139	LHRH Analogue as a Depot Preparation (Zoladex) in the Treatment of Advanced Carcinoma of the Prostate Followed by Orchiectomy as a Second Line Therapy—A Phase II Study. <i>Scandinavian Journal of Urology and Nephrology</i> , 1989, 23, 177-183.	1.4	13
140	The Termination Dilemma of Foreign Intermediaries: Performance, Anti-Shirking Measures and Hold-Up Safeguards. <i>Advances in International Marketing</i> , 0, , 317-339.	0.3	9
141	Business groups, institutional transition, and the internationalization of firms from emerging economies. , 0, , 224-241.		3
142	Keep or Drop? The Origin and Evolution of Knowledge Relationships in Organizations. <i>British Journal of Management</i> , 0, , .	3.3	1
143	Are governance mode and foreign location choices independent?. <i>Global Strategy Journal</i> , 0, , .	4.4	1
144	Outsourcing human resource activities. , 0, , 378-401.		2

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145	IC Companys. , 0, , 165-197.		1
146	The Termination Dilemma of Foreign Intermediaries: Performance, Anti-Shirking Measures and Hold-Up Safeguards. SSRN Electronic Journal, 0, , .	0.4	0
147	Combining Stocks and Flows of Knowledge: The Effects of Intra-Functional and Cross-Functional Complementarity. SSRN Electronic Journal, 0, , .	0.4	0
148	Changing work practices. , 0, , 267-296.		0
149	Offshoring of IT and business, professional, and technical services. , 0, , 355-377.		0
150	Managing core outsourcing to address fast market growth. , 0, , 402-410.		0
151	Imitative offshoring strategies. , 0, , 411-448.		0
152	Preface: the reconfiguration of the world economy. , 0, , xxv-xxviii.		0
153	Globalization of R&D. , 0, , 48-72.		0
154	Blurring firm R&D boundaries. , 0, , 107-136.		0
155	Outsourcing, fragmentation, and integration. , 0, , 137-167.		0