

Torben Pedersen

List of Publications by Year in descending order

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Version: 2024-02-01

155
papers

9,776
citations

47006

47
h-index

39675

94
g-index

159
all docs

159
docs citations

159
times ranked

5170
citing authors

#	ARTICLE	IF	CITATIONS
1	MNC knowledge transfer, subsidiary absorptive capacity, and HRM. <i>Journal of International Business Studies</i> , 2003, 34, 586-599.	7.3	899
2	Ownership structure and economic performance in the largest European companies. <i>Strategic Management Journal</i> , 2000, 21, 689-705.	7.3	875
3	Transferring knowledge in MNCs. <i>Journal of International Management</i> , 2002, 8, 49-67.	4.2	531
4	Linking Customer Interaction and Innovation: The Mediating Role of New Organizational Practices. <i>Organization Science</i> , 2011, 22, 980-999.	4.5	468
5	Reconceptualizing the Firm in a World of Outsourcing and Offshoring: The Organizational and Geographical Relocation of High-Value Company Functions. <i>Journal of Management Studies</i> , 2010, 47, 1417-1433.	8.3	419
6	Why a Central Network Position Isn't Enough: The Role of Motivation and Ability for Knowledge Sharing in Employee Networks. <i>Academy of Management Journal</i> , 2011, 54, 1277-1297.	6.3	361
7	Encouraging knowledge sharing among employees: How job design matters. <i>Human Resource Management</i> , 2009, 48, 871-893.	5.8	327
8	Uncovering the hidden costs of offshoring: The interplay of complexity, organizational design, and experience. <i>Strategic Management Journal</i> , 2013, 34, 533-552.	7.3	279
9	Organizing knowledge processes in the multinational corporation: an introduction. <i>Journal of International Business Studies</i> , 2004, 35, 340-349.	7.3	258
10	Blockholder ownership: Effects on firm value in market and control based governance systems. <i>Journal of Corporate Finance</i> , 2006, 12, 246-269.	5.5	247
11	Closing knowledge gaps in foreign markets. <i>Journal of International Business Studies</i> , 2008, 39, 1097-1113.	7.3	237
12	The role of path dependency and managerial intentionality: a perspective on international business research. <i>Journal of International Business Studies</i> , 2007, 38, 1055-1068.	7.3	236
13	European Patterns of Corporate Ownership: A Twelve-Country Study. <i>Journal of International Business Studies</i> , 1997, 28, 759-778.	7.3	225
14	Coping with liability of foreignness. <i>Journal of International Management</i> , 2002, 8, 339-350.	4.2	177
15	Learning Paths to Offshore Outsourcing: From Cost Reduction to Knowledge Seeking. <i>Industry and Innovation</i> , 2007, 14, 239-257.	3.1	176
16	Governance Mechanisms for the Promotion of Social Capital for Knowledge Transfer in Multinational Corporations. <i>Journal of Management Studies</i> , 2011, 48, 123-150.	8.3	143
17	Host-country environment and subsidiary competence: Extending the diamond network model. <i>Journal of International Business Studies</i> , 2009, 40, 42-57.	7.3	142
18	The Economic Geography of Offshoring: The Fit between Activities and Local Context. <i>Journal of Management Studies</i> , 2011, 48, 352-372.	8.3	142

#	ARTICLE	IF	CITATIONS
19	Technology, innovation and knowledge: The importance of ideas and international connectivity. <i>Journal of World Business</i> , 2016, 51, 153-162.	7.7	141
20	Subsidiary performance in multinational corporations: the importance of technology embeddedness. <i>International Business Review</i> , 2001, 10, 3-23.	4.8	127
21	How subsidiaries gain power in multinational corporations. <i>Journal of World Business</i> , 2014, 49, 101-113.	7.7	123
22	Ownership Structure and Value of the Largest European Firms: The Importance of Owner Identity. <i>Journal of Management and Governance</i> , 2003, 7, 27-55.	4.1	113
23	Global value chain configuration: A review and research agenda. <i>BRQ Business Research Quarterly</i> , 2017, 20, 137-150.	3.7	112
24	Microfoundations in international management research: The case of knowledge sharing in multinational corporations. <i>Journal of International Business Studies</i> , 2019, 50, 1594-1621.	7.3	112
25	Explaining gradually increasing resource commitment to a foreign market. <i>International Business Review</i> , 1998, 7, 483-501.	4.8	109
26	MNC knowledge transfer, subsidiary absorptive capacity and HRM. <i>Journal of International Business Studies</i> , 2014, 45, 38-51.	7.3	98
27	Learning about Foreign Markets: Are Entrant Firms Exposed to a "Shock Effect"? <i>Journal of International Marketing</i> , 2004, 12, 103-123.	4.4	92
28	The Performance of Group-affiliated Firms during Institutional Transition: A Longitudinal Study of Indian Firms. <i>Corporate Governance: an International Review</i> , 2009, 17, 510-523.	2.4	89
29	The organizational design of offshoring: Taking stock and moving forward. <i>Journal of International Management</i> , 2013, 19, 315-323.	4.2	85
30	Knowledge-sharing hostility and governance mechanisms: an empirical test. <i>Journal of Knowledge Management</i> , 2012, 16, 754-773.	5.1	83
31	A retrospective on: MNC knowledge transfer, subsidiary absorptive capacity, and HRM. <i>Journal of International Business Studies</i> , 2014, 45, 52-62.	7.3	83
32	Clarifying the relationships between institutions and global strategy. <i>Global Strategy Journal</i> , 2019, 9, 151-175.	7.4	81
33	MNC strategies and linkage effects in developing countries. <i>Journal of World Business</i> , 2009, 44, 121-130.	7.7	79
34	Why Complementary HRM Practices Impact Performance: The Case of Rewards, Job Design, and Work Climate in a Knowledge-sharing Context. <i>Human Resource Management</i> , 2015, 54, 955-976.	5.8	77
35	Network Structure, Collaborative Context, and Individual Creativity. <i>Journal of Management</i> , 2019, 45, 1739-1765.	9.3	67
36	An integrative typology of global strategy and global value chains: The management and organization of cross-border activities. <i>Global Strategy Journal</i> , 2020, 10, 421-443.	7.4	66

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37	Knowledge Transfer and Accommodation Effects in Multinational Corporations. <i>Journal of Management</i> , 2013, 39, 1397-1429.	9.3	64
38	Accounting for the strengths of MNC subsidiaries: the case of foreign-owned firms in Denmark. <i>International Business Review</i> , 1999, 8, 181-196.	4.8	62
39	Internationalization revisited: the big step hypothesis. <i>Global Strategy Journal</i> , 2011, 1, 263-274.	7.4	62
40	The Driving Forces of Subsidiary Absorptive Capacity. <i>Journal of Management Studies</i> , 2013, 50, 646-672.	8.3	62
41	Economic and Systemic Explanations of Ownership Concentration among Europe's Largest Companies. <i>International Journal of the Economics of Business</i> , 1999, 6, 367-381.	1.7	60
42	Multinational Enterprises from Small Economies: Internationalization Patterns of Large Companies from Denmark, Finland, and Norway. <i>International Studies of Management and Organization</i> , 2002, 32, 57-78.	0.6	60
43	Is there a trend towards global value chain specialization? An examination of cross border sales of US foreign affiliates. <i>Journal of International Management</i> , 2009, 15, 126-141.	4.2	60
44	How do we capture "Global Specialization" when measuring firms' degree of globalization?. <i>Management International Review</i> , 2007, 47, 791-813.	3.3	57
45	Strategy and Management In MNE Subsidiaries. , 2009, , .		56
46	Offshoring and international competitiveness: antecedents of offshoring advanced tasks. <i>Journal of the Academy of Marketing Science</i> , 2012, 40, 313-328.	11.2	54
47	The Contribution of Local Environments to Competence Creation in Multinational Enterprises. <i>Long Range Planning</i> , 2014, 47, 87-99.	4.9	52
48	Industry and ownership structure. <i>International Review of Law and Economics</i> , 1998, 18, 385-402.	0.8	51
49	The effects of MNC parent effort and social structure on subsidiary absorptive capacity. <i>Journal of International Business Studies</i> , 2014, 45, 303-320.	7.3	51
50	Subsidiary power: Loaned or owned? The lenses of agency theory and resource dependence theory. <i>Global Strategy Journal</i> , 2019, 9, 491-501.	7.4	48
51	The Effect of Institutional Evolution on Indian Firms' Internationalization: Disentangling Inward- and Outward-Oriented Effects. <i>Long Range Planning</i> , 2015, 48, 346-359.	4.9	38
52	Organizational design mechanisms for the R&D function in a world of offshoring. <i>Scandinavian Journal of Management</i> , 2010, 26, 431-438.	1.9	36
53	The dual influences of proximity on knowledge sharing. <i>Journal of Knowledge Management</i> , 2018, 22, 1782-1802.	5.1	36
54	Export channel dynamics: an empirical investigation. <i>Managerial and Decision Economics</i> , 2005, 26, 159-173.	2.5	35

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55	Globalization: <sc>R</sc>ising skepticism. Global Strategy Journal, 2017, 7, 155-158.	7.4	35
56	Resilience Decoded: The Role of Firms, Global Value Chains, and the State in COVID-19 Medical Supplies. California Management Review, 2022, 64, 46-70.	6.3	35
57	Fast and slow resource commitment to foreign markets. Journal of International Management, 1999, 5, 73-91.	4.2	34
58	Foreign operation methods and switching costs: conceptual issues and possible effects. Scandinavian Journal of Management, 1999, 15, 213-229.	1.9	34
59	Organizational Adaptation in Offshoring: The Relative Performance of Home- and Host-Based Learning Strategies. Organization Science, 2016, 27, 911-928.	4.5	34
60	FINE SLICING OF THE VALUE CHAIN AND OFFSHORING OF ESSENTIAL ACTIVITIES: EMPIRICAL EVIDENCE FROM EUROPEAN MULTINATIONALS. Journal of Business Economics and Management, 2014, 15, 111-134.	2.4	33
61	Foreign bank penetration of newly opened markets in the Nordic countries. Journal of International Financial Markets, Institutions and Money, 2001, 11, 53-63.	4.2	32
62	The effect of organizational separation on individualsâ€™ knowledge sharing in MNCs. Journal of World Business, 2017, 52, 431-446.	7.7	29
63	Governing individual knowledge-sharing behaviour. International Journal of Strategic Change Management, 2010, 2, 200.	0.7	28
64	Globally networked: Intraorganizational boundary spanning in the global organization. Journal of World Business, 2019, 54, 169-180.	7.7	27
65	Beyond the â€˜Rules of the Gameâ€™: Three Institutional Approaches and How They Matter for International Business. , 2012, , .		25
66	Business Systems and Corporate Governance. International Studies of Management and Organization, 1999, 29, 43-59.	0.6	24
67	Replacing the Foreign Intermediary. International Studies of Management and Organization, 2000, 30, 45-62.	0.6	24
68	What Is International Strategy Research and What Is Not?. Global Strategy Journal, 2015, 5, 273-277.	7.4	23
69	Increased levels of C-reactive protein and leukocyte count are poor predictors of anastomotic leakage following laparoscopic colorectal resection. Danish Medical Journal, 2012, 59, A4552.	0.5	23
70	Multinational Firms and the Management of Global Networks: Insights from Global Value Chain Studies. Advances in International Management, 2014, , 463-486.	0.3	20
71	The Relational Antecedents of Interpersonal Helping: â€˜Quantityâ€™, â€˜Qualityâ€™ or Both?. British Journal of Management, 2017, 28, 197-212.	5.0	20
72	The Benefits of Hierarchy? â€˜ Exploring the Effects of Regional Headquarters in Multinational Corporations. Advances in International Management, 2011, , 85-106.	0.3	19

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73	Arrowhead compliant virtual market of energy. , 2014, , .		17
74	Not all brokers are alike: Creative implications of brokering networks in different work functions. Human Relations, 2017, 70, 668-693.	5.4	17
75	Combining Stocks and Flows of Knowledge: The Effects of Intraâ€Functional and Crossâ€Functional Complementarity. Global Strategy Journal, 2013, 3, 283-299.	7.4	16
76	The boundaries of the firm in global strategy. Global Strategy Journal, 2018, 8, 211-219.	7.4	16
77	Teams and Project Performance: An Ability, Motivation, and Opportunity Approach. Project Management Journal, 2021, 52, 75-89.	4.3	16
78	Is There a Trend Towards Global Value Chain Specialization? An Examination of Cross Border Sales of US Foreign Affiliates. SSRN Electronic Journal, 2008, , .	0.4	15
79	The launch of Global Strategy Journal: Comments from the co-editors. Global Strategy Journal, 2011, 1, 1-5.	7.4	15
80	Exploring Layers of Complexity in Offshoring Research and Practice. , 2013, , 1-18.		15
81	LHRH Analogue as a Depot Preparation (Zoladex) in the Treatment of Advanced Carcinoma of the Prostate Followed by Orchiectomy as a Second Line Therapyâ€”A Phase II Study. Scandinavian Journal of Urology and Nephrology, 1989, 23, 177-183.	1.4	13
82	Editors' Comment on Research Platforms: Pointâ€Counterpoint on Multinationalization and Performance. Global Strategy Journal, 2012, 2, 313-317.	7.4	13
83	Research Methodology in Global Strategy Research. Global Strategy Journal, 2017, 7, 233-240.	7.4	12
84	The ambivalent effect of complexity on firm performance: A study of the global service provider industry. Long Range Planning, 2019, 52, 221-235.	4.9	12
85	Global outsourcing and offshoring. , 2010, , 3-47.		9
86	The Internationalisation Process of Danish Firms-Gradual Learning or Discrete Rational Choices?. Journal of Transnational Management, 2000, 5, 75-89.	0.1	9
87	The Termination Dilemma of Foreign Intermediaries: Performance, Anti-Shirking Measures and Hold-Up Safeguards. Advances in International Marketing, 0, , 317-339.	0.3	9
88	New Business Models In-The-Making in Extant MNCs: Digital Transformation in a Telco. Advances in International Management, 2017, , 29-53.	0.3	9
89	THE HIDDEN COSTS OF OFFSHORING: THE IMPACT OF COMPLEXITY, DESIGN ORIENTATION AND EXPERIENCE. Proceedings - Academy of Management, 2011, 2011, 1-6.	0.1	7
90	Searching locally and globally: Applying Daniel Levinthalâ€™s scholarship to international business. Journal of International Business Studies, 2020, 51, 1532-1546.	7.3	7

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91	The Digital Challenge for Multinational Mobile Network Operators. More marginalization or rejuvenation?. Journal of International Management, 2022, 28, 100946.	4.2	7
92	Introduction to Part II: Institutional Theory in International Business and Management. Advances in International Management, 2012, , 33-42.	0.3	6
93	When are global decisions strategic?. Global Strategy Journal, 2022, 12, 714-737.	7.4	6
94	Towards a better understanding of multinational enterprises' R&D location choices. , 2010, , 168-190.		5
95	The globalization of high-value activities: Why do firms offshore advanced tasks?. Progress in International Business Research, 2010, , 3-27.	0.4	5
96	Introduction to Section 2 The past, present and future of international business & management. Advances in International Management, 2010, , 33-41.	0.3	5
97	The Importance of Internal and External Knowledge Sourcing and Firm Performance: A Latent Class Estimation. Advances in International Management, 2011, , 389-423.	0.3	5
98	What Do We Know about Going Global Early? Liabilities of Foreignness and Early Internationalizing Firms. Advances in International Management, 2013, , 397-433.	0.3	4
99	Introduction to Part II: Orchestration of the Global Network Organization. Advances in International Management, 2014, , 37-41.	0.3	4
100	Introduction to Part II: Emerging Economies and Multinational Enterprises. Advances in International Management, 2015, , 43-69.	0.3	4
101	Does R&D offshoring displace or strengthen knowledge production at home? Evidence from OECD countries. , 2010, , 191-209.		4
102	The effects of IT investments and skilled labor on firms' value added. Technovation, 2022, 116, 102479.	7.8	4
103	A Knowledge System Approach to the Multinational Company: Conceptual Grounding and Implications for Research. Advances in International Management, 2011, , 425-453.	0.3	3
104	Business groups, institutional transition, and the internationalization of firms from emerging economies. , 0, , 224-241.		3
105	Managing globally disaggregated teams. , 2010, , 297-324.		3
106	Global strategy collections: Emerging market multinational enterprises. Global Strategy Journal, 2022, 12, 199-208.	7.4	3
107	Multi-project work and project performance: Friends or foes?. Strategic Management Journal, 2023, 44, 610-636.	7.3	3
108	Innovation across tech-firms' boundaries. , 2010, , 210-238.		2

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109	Introduction to Part II: Dynamics of Globalization: Location-Specific Advantages or Liabilities of Foreignness?. <i>Advances in International Management</i> , 2011, , 45-53.	0.3	2
110	Introduction to Part II: Do We Do Science? Philosophy and Knowledge in International Business and Management. <i>Advances in International Management</i> , 2013, , 67-87.	0.3	2
111	Organizational Reconfiguration and Strategic Response: The Case of Offshoring. <i>Advances in International Management</i> , 2014, , 403-432.	0.3	2
112	VUCA and the Future of the Global Mobile Telco Industry. <i>Progress in International Business Research</i> , 2019, , 383-401.	0.4	2
113	Outsourcing human resource activities. , 0, , 378-401.		2
114	A Simultaneous Study of Outsourcing and Location Choices: Implications for the Theory of the Firm. <i>Proceedings - Academy of Management</i> , 2014, 2014, 17497.	0.1	2
115	IS Innovation: Adoption of B2B e-Commerce. <i>IFIP Advances in Information and Communication Technology</i> , 2003, , 569-581.	0.7	2
116	Do Expectations Match Reality When Firms Consider the Risks of Offshoring? A Comparison of Risk Assessment by Firms with and Without Offshoring Experience. , 2013, , 287-299.		1
117	Editorsâ€™ Comment on Research Platforms: Global Stakeholder strategy special topic forum. <i>Global Strategy Journal</i> , 2013, 3, 322-324.	7.4	1
118	The Diffusion of Lean Operations Practices in MNCs: A Knowledge-Based, Plant Level, Cross-Firm Study. <i>Advances in International Management</i> , 2014, , 43-74.	0.3	1
119	How we Facilitate Conversations in Global Strategyâ€™ and the Location of MNE HQS. <i>Global Strategy Journal</i> , 2016, 6, 124-126.	7.4	1
120	Keep or Drop? The Origin and Evolution of Knowledge Relationships in Organizations. <i>British Journal of Management</i> , 0, , .	5.0	1
121	Are governance mode and foreign location choices independent?. <i>Global Strategy Journal</i> , 0, , .	7.4	1
122	Technology, innovation and knowledge: The importance of ideas and international connectivity. , 2016, 51, 153-153.		1
123	IC Companys. , 0, , 165-197.		1
124	Horizontal and Vertical Distance and Knowledge Sharing. <i>Proceedings - Academy of Management</i> , 2019, 2019, 16608.	0.1	1
125	Global Cities: A Perspective on Cultural Differences at the Sub-national and Supra-national Levels. <i>Proceedings - Academy of Management</i> , 2018, 2018, 12189.	0.1	1
126	Unintended signals: Why companies with a history of offshoring have to pay wage penalties for new hires. <i>Journal of International Business Studies</i> , 2022, 53, 534.	7.3	1

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127	Suitable organization forms for knowledge management at various R&D functions in decentralized and cooperative R&D networks. , 2010, , 239-264.		0
128	Global Strategy Journal second launch issue: comments from the co-editors. Global Strategy Journal, 2011, 1, 187-190.	7.4	0
129	<i>Global Strategy Journal</i> third launch issue: Co-editors' introduction. Global Strategy Journal, 2012, 2, 1-2.	7.4	0
130	Organizing Export Strategies. Advances in International Management, 2014, , 283-298.	0.3	0
131	MNC Headquarters as Global Network Orchestrators: Insights from Headquarters Relocation Patterns in Europe. Advances in International Management, 2014, , 299-323.	0.3	0
132	How Does the Context of Language Use Affect the Perception of Language Barriers?. Research in Global Strategic Management, 2016, , 369-400.	0.5	0
133	Changes in the Editorial Team of <i>Global Strategy Journal</i> . Global Strategy Journal, 2017, 7, 153-154.	7.4	0
134	The Termination Dilemma of Foreign Intermediaries: Performance, Anti-Shirking Measures and Hold-Up Safeguards. SSRN Electronic Journal, 0, , .	0.4	0
135	Combining Stocks and Flows of Knowledge: The Effects of Intra-Functional and Cross-Functional Complementarity. SSRN Electronic Journal, 0, , .	0.4	0
136	Motivating to Be Prosocial: How Complementary Motivators Reduce the Ambiguity of Informal Rewards. Proceedings - Academy of Management, 2012, 2012, 10353.	0.1	0
137	"ALL FOR ONE, ONE FOR ALL? A Study of Knowledge Brokerage in Intra-firm Networks". Proceedings - Academy of Management, 2013, 2013, 15606.	0.1	0
138	Network Size and Prosocial Behavior: Taking Bounded Rationality Into Account. Proceedings - Academy of Management, 2013, 2013, 11205.	0.1	0
139	The ambivalent effect of complexity on firm performance: The global service provider industry. Proceedings - Academy of Management, 2013, 2013, 15304.	0.1	0
140	"Network Structure, Collaborative Context, and Individual Creativity". Proceedings - Academy of Management, 2016, 2016, 11211.	0.1	0
141	Global Cities: A New Perspective on Cultural Differences at the Sub- and Supra-national Levels. Proceedings - Academy of Management, 2019, 2019, 12553.	0.1	0
142	Dynamics of Governance. Proceedings - Academy of Management, 2019, 2019, 12262.	0.1	0
143	Do Companies Pay a Wage Penalty For Having Offshored?. Proceedings - Academy of Management, 2020, 2020, 19206.	0.1	0
144	Organizational Reconfiguration and Strategic Response: The Case of Offshoring. Advances in International Management, 2014, 27, 403-432.	0.3	0

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145	Governance Mechanisms for the Promotion of Social Capital for Knowledge Transfer in Multinational Corporations. Journal of Management Studies, 2010, , .	8.3	0
146	Changing work practices. , 0, , 267-296.		0
147	Offshoring of high-value functions. , 2010, , 327-354.		0
148	Offshoring of IT and business, professional, and technical services. , 0, , 355-377.		0
149	Managing core outsourcing to address fast market growth. , 0, , 402-410.		0
150	Imitative offshoring strategies. , 0, , 411-448.		0
151	Preface: the reconfiguration of the world economy. , 0, , xxv-xxviii.		0
152	Globalization of R&D. , 0, , 48-72.		0
153	A theory of the outsourcing firm. , 2010, , 73-104.		0
154	Blurring firm R&D boundaries. , 0, , 107-136.		0
155	Outsourcing, fragmentation, and integration. , 0, , 137-167.		0