

Morad Benyoucef

List of Publications by Year in descending order

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Version: 2024-02-01

28
papers

2,196
citations

471509

17
h-index

501196

28
g-index

30
all docs

30
docs citations

30
times ranked

1367
citing authors

#	ARTICLE	IF	CITATIONS
1	From e-commerce to social commerce: A close look at design features. <i>Electronic Commerce Research and Applications</i> , 2013, 12, 246-259.	5.0	717
2	Consumer behavior in social commerce: A literature review. <i>Decision Support Systems</i> , 2016, 86, 95-108.	5.9	385
3	User preferences of social features on social commerce websites: An empirical study. <i>Technological Forecasting and Social Change</i> , 2015, 95, 57-72.	11.6	157
4	Using Topic Modeling Methods for Short-Text Data: A Comparative Analysis. <i>Frontiers in Artificial Intelligence</i> , 2020, 3, 42.	3.4	145
5	Building brand loyalty in social commerce: The case of brand microblogs. <i>Electronic Commerce Research and Applications</i> , 2016, 15, 14-25.	5.0	125
6	The effects of social commerce design on consumer purchase decision-making: An empirical study. <i>Electronic Commerce Research and Applications</i> , 2017, 25, 40-58.	5.0	113
7	Exploring purchase intention in cross-border E-commerce: A three stage model. <i>Journal of Retailing and Consumer Services</i> , 2019, 51, 320-330.	9.4	86
8	Consumer participation and gender differences on companies' microblogs: A brand attachment process perspective. <i>Computers in Human Behavior</i> , 2015, 44, 357-368.	8.5	58
9	Consumer behavior in social commerce: Results from a meta-analysis. <i>Technological Forecasting and Social Change</i> , 2021, 167, 120734.	11.6	54
10	Impact of product description and involvement on purchase intention in cross-border e-commerce. <i>Industrial Management and Data Systems</i> , 2019, 120, 567-586.	3.7	50
11	Managing an organisation's social media presence: An empirical stages of growth model. <i>International Journal of Information Management</i> , 2017, 37, 1405-1417.	17.5	48
12	The role of lead management systems in inside sales performance. <i>Journal of Business Research</i> , 2019, 102, 163-177.	10.2	33
13	A multidimensional perspective of business-to-business sales success: A meta-analytic review. <i>Industrial Marketing Management</i> , 2020, 90, 435-452.	6.7	30
14	Applying the Montreal Taxonomy to State of the Art E-Negotiation Systems. <i>Group Decision and Negotiation</i> , 2003, 12, 287-310.	3.3	27
15	Modeling e-Negotiation Processes for a Service Oriented Architecture. <i>Group Decision and Negotiation</i> , 2006, 15, 449-467.	3.3	23
16	Combined Negotiations in E-Commerce: Concepts and Architecture. <i>Electronic Commerce Research</i> , 2001, 1, 277-299.	5.0	22
17	Configurable e-negotiation systems for large scale and transparent decision making. <i>Group Decision and Negotiation</i> , 2008, 17, 211-224.	3.3	21
18	A mashup based framework for multi level healthcare interoperability. <i>Information Systems Frontiers</i> , 2012, 14, 57-72.	6.4	19

#	ARTICLE	IF	CITATIONS
19	An Evaluation of Formalisms for Negotiations in E-commerce. Lecture Notes in Computer Science, 2000, , 45-54.	1.3	19
20	Where the shoe pinches: Realizing dominant problems as an organizational social media business profile evolves. International Journal of Information Management, 2018, 41, 33-49.	17.5	11
21	User-Centered Investigation of Social Commerce Design. Lecture Notes in Computer Science, 2013, , 287-295.	1.3	11
22	Business Continuity Planning and Supply Chain Management. Supply Chain Forum, 2007, 8, 14-22.	4.2	11
23	An Empirical Study of Mobile Application Usability: A Unified Hierarchical Approach. International Journal of Human-Computer Interaction, 2023, 39, 2624-2643.	4.8	4
24	e-Negotiation Systems for e-Participation. Advances in Group Decision and Negotiation, 2010, , 185-199.	0.1	2
25	Toward a Framework for Dynamic Service Binding in E-Procurement. Lecture Notes in Business Information Processing, 2009, , 89-99.	1.0	1
26	A Connectivity Framework for Social Information Systems Design in Healthcare. AMIA ... Annual Symposium proceedings, 2016, 2016, 734-742.	0.2	1
27	Title of the special issue: "Topics in e-technology research". Electronic Commerce Research, 2009, 9, 243-244.	5.0	0
28	Understanding Consumer Participation on Companies'™ Brand Microblogs. Lecture Notes in Business Information Processing, 2015, , 125-137.	1.0	0