

Marilyn E Gist

List of Publications by Year in descending order

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Version: 2024-02-01

17
papers

6,302
citations

687220

13
h-index

940416

16
g-index

17
all docs

17
docs citations

17
times ranked

3041
citing authors

#	ARTICLE	IF	CITATIONS
1	Self-Efficacy: A Theoretical Analysis of Its Determinants and Malleability. Academy of Management Review, 1992, 17, 183-211.	7.4	2,109
2	Self-Efficacy: Implications for Organizational Behavior and Human Resource Management. Academy of Management Review, 1987, 12, 472-485.	7.4	898
3	Effects of alternative training methods on self-efficacy and performance in computer software training.. Journal of Applied Psychology, 1989, 74, 884-891.	4.2	661
4	Self-Efficacy: A Theoretical Analysis of Its Determinants and Malleability. Academy of Management Review, 1992, 17, 183.	7.4	622
5	THE INFLUENCE OF TRAINING METHOD ON SELF-EFFICACY AND IDEA GENERATION AMONG MANAGERS. Personnel Psychology, 1989, 42, 787-805.	2.2	354
6	Self-Efficacy: Implications for Organizational Behavior and Human Resource Management. Academy of Management Review, 1987, 12, 472.	7.4	353
7	EFFECTS OF SELF-EFFICACY AND POST-TRAINING INTERVENTION ON THE ACQUISITION AND MAINTENANCE OF COMPLEX INTERPERSONAL SKILLS. Personnel Psychology, 1991, 44, 837-861.	2.2	344
8	Type A behavior and faculty research productivity: What are the mechanisms?. Organizational Behavior and Human Performance, 1984, 34, 402-418.	1.5	277
9	EFFECTS OF SELF-EFFICACY and GOAL-ORIENTATION TRAINING ON NEGOTIATION SKILL MAINTENANCE: WHAT ARE THE MECHANISMS?. Personnel Psychology, 1997, 50, 955-978.	2.2	226
10	Gender differences in the acquisition of salary negotiation skills: The role of goals, self-efficacy, and perceived control.. Journal of Applied Psychology, 1993, 78, 723-735.	4.2	215
11	TRANSFER TRAINING METHOD: ITS INFLUENCE ON SKILL GENERALIZATION, SKILL REPETITION, AND PERFORMANCE LEVEL. Personnel Psychology, 1990, 43, 501-523.	2.2	126
12	Effects of Practice Conditions and Supplemental Training Method on Cognitive Learning and Interpersonal Skill Generalization. Organizational Behavior and Human Decision Processes, 1998, 75, 142-169.	1.4	54
13	Behavioral Simulation: Application and Potential in Management Research. Organizational Research Methods, 1998, 1, 251-295.	5.6	19
14	Training design and pedagogy: Implications for skill acquisition, maintenance, and generalization.. , 1997, , 201-222.		15
15	Minorities in Media Imagery. Newspaper Research Journal, 1990, 11, 52-63.	0.5	12
16	<i>Journalism for the 21st Century: Online Information, Electronic Databases & the News</i>. Newspaper Research Journal, 1991, 12, 106-108.	0.5	9
17	The Effects of Self-Efficacy Training on Training Task Performance.. Proceedings - Academy of Management, 1986, 1986, 250-254.	0.0	8