

# Tanya L Chartrand

## List of Publications by Year in descending order

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Version: 2024-02-01

52  
papers

13,821  
citations

136950  
32  
h-index

197818  
49  
g-index

52  
all docs

52  
docs citations

52  
times ranked

8448  
citing authors

#	ARTICLE	IF	CITATIONS
1	Experiences of mimicry in eating disorders. <i>Journal of Eating Disorders</i> , 2022, 10, .	2.7	1
2	Mimicry and Modeling of Health(-Risk) Behaviors: How Others Impact Our Health(-Risk) Behaviors Without Our Awareness. <i>Journal of Nonverbal Behavior</i> , 2020, 44, 5-40.	1.0	6
3	Enhancing activation in the right temporoparietal junction using theta-burst stimulation: Disambiguating between two hypotheses of top-down control of behavioral mimicry. <i>PLoS ONE</i> , 2019, 14, e0211279.	2.5	7
4	Coke vs. Pepsi: Brand Compatibility, Relationship Power, and Life Satisfaction. <i>Journal of Consumer Research</i> , 2018, 44, 991-1014.	5.1	27
5	Pessimistic expectations and poorer experiences: The role of (low) extraversion in anticipated and experienced enjoyment of social interaction. <i>PLoS ONE</i> , 2018, 13, e0199146.	2.5	19
6	On thwarted goals and displaced aggression: A compensatory competence model. <i>Journal of Experimental Social Psychology</i> , 2017, 72, 88-100.	2.2	20
7	Women recovering from social rejection: The effect of the person and the situation on a hormonal mechanism of affiliation. <i>Psychoneuroendocrinology</i> , 2017, 76, 174-182.	2.7	14
8	Social Mimicry Enhances Mu-Suppression During Action Observation. <i>Cerebral Cortex</i> , 2015, 25, 2076-2082.	2.9	24
9	The influence of gender and self-monitoring on the products consumers choose for joint consumption. <i>International Journal of Research in Marketing</i> , 2015, 32, 398-407.	4.2	10
10	Mimicry: causes and consequences. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 112-116.	3.9	107
11	The Extravert Advantage. <i>Psychological Science</i> , 2015, 26, 1795-1802.	3.3	23
12	The Mind in the Middle. , 2014, , 311-344.		43
13	Distinctively Different: Exposure to Multiple Brands in Low-Elaboration Settings. <i>Journal of Consumer Research</i> , 2014, 40, 973-992.	5.1	13
14	The Antecedents and Consequences of Human Behavioral Mimicry. <i>Annual Review of Psychology</i> , 2013, 64, 285-308.	17.7	500
15	Seeing others through rose-colored glasses: An affiliation goal and positivity bias in implicit trait impressions. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 1204-1209.	2.2	14
16	Effect of Self-awareness on Negative Affect Among Individuals with Discrepant Low Self-esteem. <i>Self and Identity</i> , 2012, 11, 304-316.	1.6	10
17	You Give Me the Chills. <i>Psychological Science</i> , 2012, 23, 772-779.	3.3	56
18	Affect in the aftermath: How goal pursuit influences implicit evaluations. <i>Cognition and Emotion</i> , 2011, 25, 453-465.	2.0	25

#	ARTICLE	IF	CITATIONS
19	Embodied Emotion Perception. <i>Social Psychological and Personality Science</i> , 2011, 2, 673-678.	3.9	221
20	Mind your mannerisms: Behavioral mimicry elicits stereotype conformity. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 195-201.	2.2	54
21	The object of my protection: Shielding fundamental motives from the implicit motivational influence of others. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 1078-1087.	2.2	14
22	Nonconscious Consumer Psychology. <i>Journal of Consumer Psychology</i> , 2011, 21, 1-3.	4.5	38
23	The schema-driven chameleon: How mimicry affects executive and self-regulatory resources.. <i>Journal of Personality and Social Psychology</i> , 2010, 98, 605-617.	2.8	57
24	Nonconscious Goal Pursuit: Isolated Incidents or Adaptive Self-Regulatory Tool?. <i>Social Cognition</i> , 2010, 28, 569-588.	0.9	17
25	The Power of Strangers: The Effect of Incidental Consumer Brand Encounters on Brand Choice. <i>Journal of Consumer Research</i> , 2009, 35, 729-741.	5.1	111
26	Chapter 5 Human Mimicry. <i>Advances in Experimental Social Psychology</i> , 2009, , 219-274.	3.3	244
27	Where is the love? The social aspects of mimicry. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2009, 364, 2381-2389.	4.0	167
28	Social cues for creativity: The impact of behavioral mimicry on convergent and divergent thinking. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 1036-1040.	2.2	45
29	Nonconscious Goals and Consumer Choice. <i>Journal of Consumer Research</i> , 2008, 35, 189-201.	5.1	298
30	Automatic Effects of Brand Exposure on Motivated Behavior: How Apple Makes You “Think Different” <i>Journal of Consumer Research</i> , 2008, 35, 21-35.	5.1	348
31	Automatic Effects of Anthropomorphized Objects on Behavior. <i>Social Cognition</i> , 2008, 26, 198-209.	0.9	49
32	Of Chameleons and Consumption: The Impact of Mimicry on Choice and Preferences. <i>Journal of Consumer Research</i> , 2008, 34, 754-766.	5.1	175
33	Mimicry and Me: The Impact of Mimicry on Self-“Construal. <i>Social Cognition</i> , 2007, 25, 518-535.	0.9	143
34	Nonconscious relationship reactance: When significant others prime opposing goals. <i>Journal of Experimental Social Psychology</i> , 2007, 43, 719-726.	2.2	151
35	Being bad isn't always good: Affective context moderates the attention bias toward negative information.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 210-220.	2.8	159
36	High-maintenance interaction: Inefficient social coordination impairs self-regulation.. <i>Journal of Personality and Social Psychology</i> , 2006, 91, 456-475.	2.8	221

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37	Linking automatic evaluation to mood and information processing style: Consequences for experienced affect, impression formation, and stereotyping.. Journal of Experimental Psychology: General, 2006, 135, 70-77.	2.1	98
38	Social Stereotypes and Automatic Goal Pursuit. Social Cognition, 2005, 23, 465-490.	0.9	82
39	The Role of Conscious Awareness in Consumer Behavior. Journal of Consumer Psychology, 2005, 15, 203-210.	4.5	177
40	The Forest, the Trees, and the Chameleon: Context Dependence and Mimicry.. Journal of Personality and Social Psychology, 2004, 86, 453-459.	2.8	86
41	Title is missing!. Journal of Nonverbal Behavior, 2003, 27, 145-162.	1.0	742
42	May I have your attention, please: Electrocortical responses to positive and negative stimuli. Neuropsychologia, 2003, 41, 171-183.	1.6	492
43	Using Nonconscious Behavioral Mimicry to Create Affiliation and Rapport. Psychological Science, 2003, 14, 334-339.	3.3	1,070
44	Self-Monitoring Without Awareness: Using Mimicry as a Nonconscious Affiliation Strategy.. Journal of Personality and Social Psychology, 2003, 85, 1170-1179.	2.8	198
45	It takes two to mimic: Behavioral consequences of self-construals.. Journal of Personality and Social Psychology, 2003, 84, 1093-1102.	2.8	281
46	Non-Conscious Influences on Consumer Choice. Marketing Letters, 2002, 13, 269-279.	2.9	173
47	Nonconscious motivations: Their activation, operation, and consequences.. , 2002, , 13-41.		204
48	The chameleon effect: The perception-behavior link and social interaction.. Journal of Personality and Social Psychology, 1999, 76, 893-910.	2.8	3,371
49	The unbearable automaticity of being.. American Psychologist, 1999, 54, 462-479.	4.2	2,685
50	Priming primates: Human and otherwise. Behavioral and Brain Sciences, 1998, 21, 685-686.	0.7	6
51	Automatic activation of impression formation and memorization goals: Nonconscious goal priming reproduces effects of explicit task instructions.. Journal of Personality and Social Psychology, 1996, 71, 464-478.	2.8	718
52	Being there without being there: Gifts compensate for lack of in-person support. Psychology and Marketing, 0, , .	8.2	7